

THE TEXAN









Property Development Opportunity

- 40-year land lease to build and operate their first Corpus Christi location.
- **8 acres** of unimproved non-aeronautical land at the airport's main entrance
- 12,000-square-foot convenience store and fueling station
- The facility will feature extensive fuel canopies for both gasoline and diesel (32 pumps) and 196 parking spaces designed to easily accommodate semi-trucks, RVs, boats, and other oversized vehicles.





Airport Property Overview

- With 2,600 acres of property, generating non-aeronautical revenue is crucial to our financial model. Every dollar of nonaeronautical revenue we collect allows us to charge less in aeronautical fees to airlines.
 - Non aeronautical available acres: 800 estimated
 - Aeronautical available acres: 780 estimated
- Last development was the Coast Guard facility in 2016.
- By making our airport more cost-effective through diversified revenue streams, we actively lower our Cost per Enplanement (CPE), making us significantly more attractive and competitive for airlines, thereby driving our primary goal of attracting new and expanded air service for our community.
- According to TxDOT data, over 29,800 vehicles travel daily on Highway 44

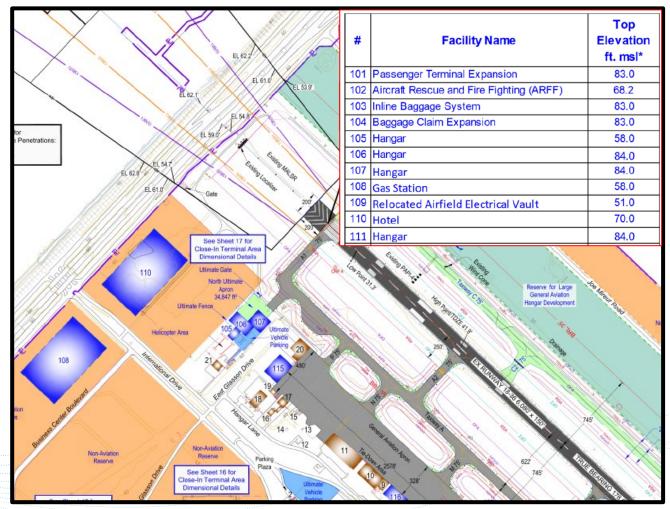




Master Plan Development Alternatives

- 2007 Master Plan identified specific airport land (Chapter 5, pages 5-33 to 5-34) as a potential site for a business center, convenience store, and hotel.
- Current Master Plan update is narrowing that focus, specifically recommending the development of a convenience store and hotel on non-aeronautical airport property.





Terms & Financial Overview

Airport			
Ground Rent	\$	2,090,600	
Fuel Fees	\$	4,355,520	
Revenue	\$	6,446,120	

City / County / State				
Sales Tax (City)	\$	5,517,600		
Sales Tax (State)	\$	17,282,400		
Fuel Tax (State)	\$	43,200,000		
Property Tax (City)	\$	765,760		
Property Tax (County)	\$	2,426,240		
Tax Collection	\$	69,192,000		

Total Revenue	\$	75,638,120
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The Texan

Term 40 Years
New Jobs 40 - 50

Capital Investment

\$ 10,000,000

(Calculations based on 40 years at the current rates)



- First store opened in 2008
- 17 locations
- The Texan Stores' model emphasizes fresh, made-to-order food, pristine restrooms, and a spacious dining area, serving both travelers and the local community.
- The store and kitchen will operate **24/7**, with seating available from 4:00 am to 9:00 pm and take-out during the overnight hours from 9:00 pm to 4:00 am.
- Contract does not permit overnight vehicle parking and signage will be installed notifying that vehicles will be towed.
- The Texan Stores actively support local fire and police departments, schools, and city organization through donations, sponsorships and event participation.
- The Texan Stores invest in the communities they operate, helping local festivals, fundraisers, and civic events thrive.







Construction Timeline

FEBRUARY 2026

Design and bid award completed



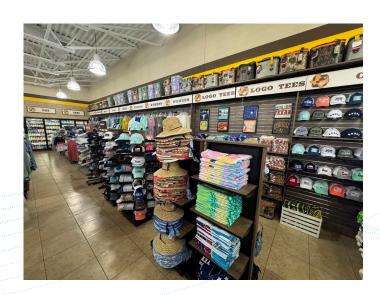
MARCH 2026

Construction start



JANUARY 2027

The Texan Grand Opening





Questions?