



AGENDA MEMORANDUM

Action Item for the City Council Meeting February 13, 2024

DATE: February 13, 2024

TO: Peter Zanoni, City Manager

FROM: Peter Collins, Chief Information Officer of Information Technology
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Amendment #2 Upgrade a Cisco Network Analytic Software Application

CAPTION:

Motion authorizing execution of Amendment #2 to the co-op agreement with Great South Texas Corp, dba Computer Solutions, to upgrade a Cisco network analytic software application for \$52,358.40, with a revised total amount of \$1,876,637.34, with FY 2024 funding of \$26,179.20 from the Information Technology Fund.

SUMMARY:

This motion authorizes an amendment to the Cisco Enterprise DIR Agreement with Great South Texas Corp dba Computer Solutions, which has a local office in the City of Corpus Christi and is a woman-owned HUB vendor.

BACKGROUND AND FINDINGS:

The Information Technology Department Cisco Enterprise Agreement provides access to the Cisco Advanced Essentials application. Upgrading to the Cisco Advanced Advantage application provides the Information Technology Department with enhanced analytical tools to support infrastructure and operations, automating several procedures currently performed manually by Information Technology personnel. Time is of the essence when responding to system issues, and this automation will provide faster response times.

This Enterprise Agreement is being facilitated through Great South Texas Corp, dba Computer Solutions. The City has worked with Great South Texas Corp. for almost ten (10) years. They have a local office that can provide direct support on any related software issues, which provides

an additional benefit to the City.

PROCUREMENT DETAIL:

This procurement is being facilitated through the DIR Cooperative. Contracts awarded through the DIR Cooperative have been competitively procured in compliance with Texas Local and State procurement requirements.

Information Technology in conjunction with the Procurement division of Finance examined pricing by other cooperative contracts and service offerings to find the most cost-effective option for the City. Below is a chart that demonstrates the published discount rates from the cooperative contracts that were examined: Omnia Partners, DIR and Computer Solutions pricing in conjunction with DIR. The published discount rate displays the maximum discount the cooperative can apply to the total cost. Great South Texas Corp, dba Computer Solutions is a locally officed, woman-owned HUB vendor, that provided a published discount rate of 36% and is adding an additional 18% discount to the City, which makes the Computer Solutions DIR contract procurement the best decision.

Cooperative	Published Discount Rate
Omnia Partners	36%
DIR Cooperative	36%
Computer Solutions (DIR)	54%

ALTERNATIVES:

City Council may choose to not approve or delay consideration of this item. Disapproval or delay could result in negative impacts to the City of Corpus Christi by keeping this response process as a manual process.

FISCAL IMPACT:

The fiscal impact for IT in FY 2024 is an amount not to exceed \$26,179.20, with future years budgeted through the annual budget process for a total of \$52,358.40.

FUNDING DETAIL:

Fund: 5210 Information Technology
Organization/Activity: 40390 IT Tech Infrastructure Service
Department: 23 IT
Project # (CIP Only):
Account: 520105 Computer Software

RECOMMENDATION:

Staff recommends approval of this motion authorizing an amendment to the Cisco Security Enterprise Agreement with Great South Texas Corp dba Computer Solutions.

LIST OF SUPPORTING DOCUMENTS:

Available upon request.