



AGENDA MEMORANDUM

Action Item for the City Council Meeting May 23, 2023

DATE: June 13, 2023

TO: Peter Zanoni, City Manager

FROM: Peter Collins, Chief Information Officer of Information Technology
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Network Equipment

CAPTION:

Motion authorizing the purchase of network hardware equipment from Great South Texas Corp., dba Computer Solutions, of San Antonio, for \$203,477.15, with FY 2023 funding from the Information Technology Fund.

SUMMARY:

The current hardware supply chain presents a risk to meet the needs of the City of Corpus Christi. This motion authorizes the purchase of network equipment in the amount of \$203,477.15 from Great South Texas Corp. dba Computer Solutions. This hardware will allow the IT department to have the necessary equipment on hand to quickly respond to outages throughout the city. This hardware also allows the city to accommodate organizational growth with flexibility to respond to changing departmental needs.

Great South Texas Corp, dba Computer Solutions is a locally officed, woman-owned HUB vendor. Computer Solutions provided a discount of 49.55% off MSRP which is a savings of \$199,853.30.

BACKGROUND AND FINDINGS:

The IT Department has a significant investment in network equipment and this purchase will enhance the capabilities of restoring network outages. With the current supply chain delays of six months or longer, a lack of available replacements will prolong outages. Our proactive approach of having equipment on hand ensures mission critical networks will be quickly reconnected.

PROCUREMENT DETAIL:

Information Technology in conjunction with the Procurement division of Finance examined other cooperative contracts and service offerings to find the most cost-effective option for the City. Contracts awarded through the Cooperatives have been competitively procured in compliance with Texas Local and State procurement requirements. Prices were checked from GSA, BuyBoard, and DIR cooperatives. Computer Solutions returned a quote with a higher discount than cooperative pricing, making the Computer Solutions bid the best value.

GSA	0%
BuyBoard	5%
DIR	16%
Computer Solutions	49.55%

This purchase has a 49.55% discount for a total cost savings of \$199,853.30.

ALTERNATIVES:

City Council may choose to not approve or delay consideration of this item. Disapproval or delay could result in negative impacts to the City of Corpus Christi. The network equipment is critical to operate all the network communication.

FISCAL IMPACT:

The fiscal year 2023 impact for the Department is \$203,477.15.

FUNDING DETAIL:

Fund: 5210
Organization/Activity: 40420
Department: 23 IT
Project # (CIP Only):
Account: 520100

RECOMMENDATION:

Staff recommends approval of this motion authorizing the purchase of network equipment with Great South Texas Corp dba Computer Solutions.

LIST OF SUPPORTING DOCUMENTS:

Price Sheet
Cost Comparison