



## AGENDA MEMORANDUM

Action Item for the City Council Meeting December 14, 2021

**DATE:** December 14, 2021

**TO:** Peter Zaroni, City Manager

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### Combined 122 Vehicles and Machinery Procurement

#### **CAPTION:**

Resolution authorizing the acquisition of 122 vehicles and machinery by various departments in the amount of \$12,138,349.14, with such items to be acquired in the manner, at the amounts, and from the sources stated with FY 2022 funding in the amount of \$9,869,954.73.

#### **SUMMARY:**

Resolution authorizes the acquisition of a total of 122 vehicles and machinery by various departments. All 122 units are purchased through BuyBoard, GoodBuy, HGAC or Sourcewell cooperatives with 117 units will be outright purchases and five units will be lease purchases.

#### **BACKGROUND AND FINDINGS:**

The Solid Waste Services Department is authorized to acquire by lease-purchase, via JPMorgan, four side loader waste vehicles from Rush Truck Centers of Texas, LP, doing business as ("dba") Rush Truck of Corpus Christi, Texas ("Rush"), for a total amount not to exceed \$1,564,286.01, with funding for fiscal year 2021-2022 ("FY2022") provided from the General Fund. Additionally, the Solid Waste Department is authorized to acquire by purchase a Peterbilt 220 truck with stake bed from Rush in the amount of \$108,603.27, with funding for FY 2022 provided from the Fleet Equipment Replacement Fund. The vehicles identified in this section will be acquired through the BuyBoard purchasing

cooperative (“BuyBoard”).

The Utilities Department is authorized to acquire by purchase: (i) one valve machine from E. H. Wachs of Lincolnshire, Illinois, for \$90,646.67; (ii) two boring machines from Vermeer Texas-Louisiana of Corpus Christi, Texas, for a total of \$719,343.00; (iii) one HT-7 volumetric mixer truck from Lonestar Freightliner of Waco, Texas, for \$279,875.00; and (iv) one HT-4 crash attenuator truck from Houston Freightliner of Houston, Texas, for \$127,000.00, with funding for FY 2022 provided from the American Rescue Plan Act Grant Fund. Items (i) and (iii) identified in this section are to be acquired through BuyBoard; item (ii) is to be acquired through the Sourcwell purchasing cooperative (“Sourcwell”); and item (iv) is to be acquired through the Houston-Galveston Area Council purchasing cooperative.

The Police and Aviation Departments are authorized to acquire by purchase 37 Chevrolet Tahoe Package sport utility vehicles (SUVs), with 36 SUVs for Police and one for Aviation, from Lake Country Chevrolet, of Jasper, Texas, for a total amount not to exceed \$1,331,007.00, with funding for FY 2022 provided from the Crime Control District Fund and Fleet Equipment Replacement Fund for Police and Aviation, respectively. The SUVs identified in this section will be acquired through the GoodBuy purchasing cooperative (“GoodBuy”).

The Public Works Department, for use by the Streets Division, is authorized to acquire by purchase three pieces of Caterpillar Package machinery from Holt Cat, of Corpus Christi, for \$1,222,249.15, with funding for FY 2022 provided from the Fleet Equipment Replacement Fund. One piece of machinery identified in this section is to be acquired through Sourcwell; the remaining two pieces of machinery are to be acquired through BuyBoard.

Various departments, as identified in Exhibit 2, are authorized to acquire by purchase a total of 69 Ford Super Duty Package trucks from Silsbee Ford, of Silsbee, Texas, for a total amount not to exceed \$3,922,350.48, with funding for FY 2022 provided as follows: General Fund for one truck, the American Rescue Plan Act Grant Fund for five trucks, and the remaining 63 trucks from the Fleet Equipment Replacement Fund; and which departments are as specifically identified in the agenda memo (including all of its supporting pages) that accompanies this resolution, with such memo’s content being incorporated by reference in this section as if fully set out here in its entirety. The trucks identified in this section will be acquired through GoodBuy.

The Fire Department is authorized to acquire by lease-purchase, via JPMorgan, one Velocity Pumper truck for \$944,151.56 and to acquire by purchase one Elliptical Water Tanker truck and one Hazardous Materials Response truck for \$1,828,837.00, all from Siddons Martin Group, LLC, of Denton, Texas, with funding for FY 2022 provided from the General Fund and acquired through BuyBoard.

**PROCUREMENT DETAIL:**

This procurement is through the BuyBoard purchasing cooperative (“BuyBoard”), GoodBuy purchasing cooperative (“GoodBuy”) and Sourcwell purchasing cooperative. Contracts awarded through the above-mentioned cooperatives have been competitively procured in compliance with Texas Local and State procurement requirements.

The 2022 fiscal year brings new supply chain difficulties not seen in recent history. Procurement staff has modified its business practices and taken a pro-active approach to our vehicle procurement process and used all resources available to ensure vehicles can be sourced and delivered in a timely manner using economically favorable methods. The FY 2022 budget includes 373 new and replacement vehicles. This is an increase of 182 procurements from the 191 included in the FY 2021 budget. The approval of this item represents 33% of the total procurement needs for FY 2022.

**ALTERNATIVES:**

The alternative would be to continue using current units that are beyond their expected service lives. This would increase the cost of repairs and loss of productive man-hours due to more frequent maintenance issues.

**FISCAL IMPACT:**

The FY 2022 fiscal impact of these purchases totals \$9,869,954.73 funded from various department funds. The remaining balance of \$2,268,394.41 for the lease purchase items will be funding during the annual budget process.

**FUNDING DETAIL:**

Various

**RECOMMENDATION:**

Staff recommends approval of this item as presented.

**LIST OF SUPPORTING DOCUMENTS:**

Exhibit 1 Spreadsheet  
Resolution