



CCIA Airport Update



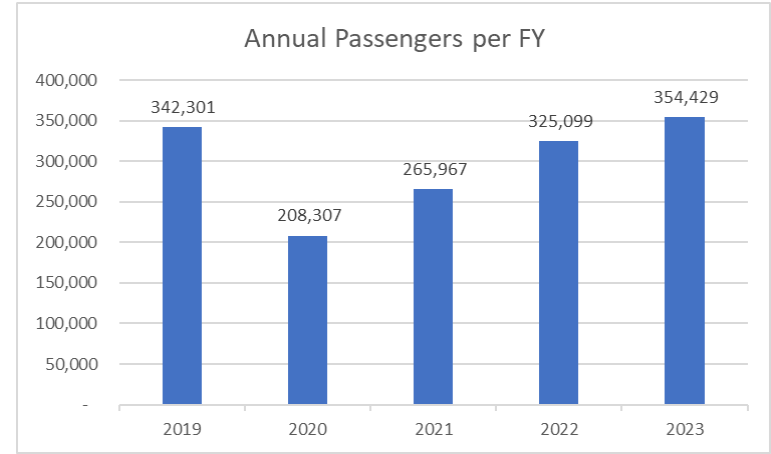
City Council
December 12, 2023

Key Performance Indicators



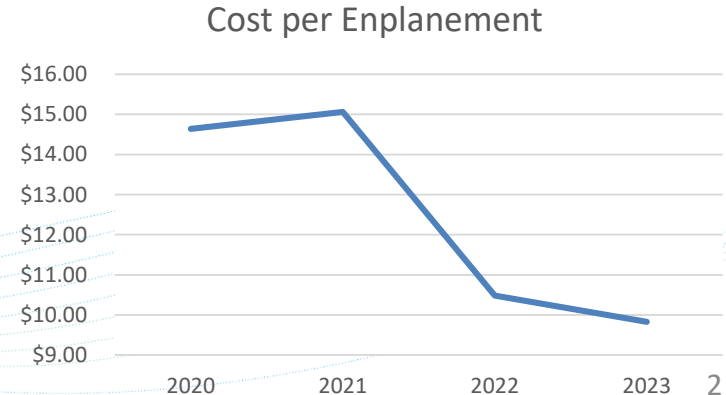
Serving the most annual passengers in our history

- 354,429 for FY2023
- +7.3% YTD over FY2019



Cost per enplanement reduced by 37%

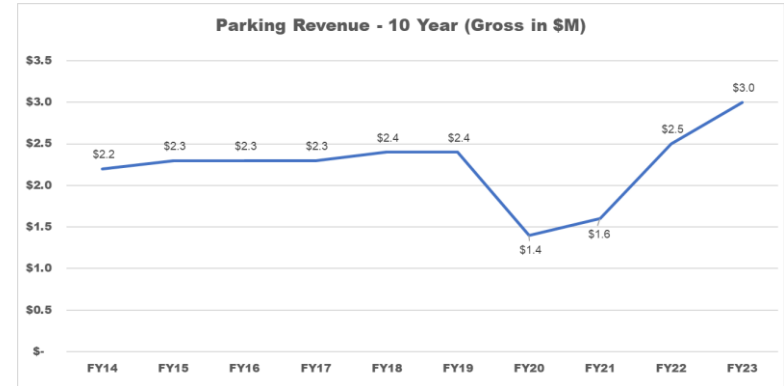
- A lower CPE puts CCIA in a stronger position than competition to attract and retain air service.
- This is a result of lowering expenditures, increasing existing revenues, and finding new sources of revenue other than airline fees.





Parking utilization at an all-time high

- \$2.9M in FY2023
- October 2023 is highest month on record
- Awarded \$100,000+ in free parking to disabled veterans, in accordance with industry and state best practices



Airport revenue at an all-time high

- Highest ratio of non-airline revenue, minimizing our financial need from airline fees and thereby lowering CPE
- Controlled expenditures while increasing revenues to yield highest net revenue



Key Project Spotlights



Master Plan

Coffman and Associates, along with subcontracted firms, will map out the future of CCIA over the next 25 years.

- Expansion of terminal, parking, or airfield infrastructure
- Solar energy and microgrids
- Vertiport, UAS, Urban Air Mobility



Terminal Rehabilitation

Completing a 3-year, \$25 Million Terminal Rehabilitation program that is 90% funded by FAA.

- Jet Bridges
- Windows
- Restrooms
- Outdoor Patio
- Backup Emergency Power
- Fire Control Panel
- Rental Car Return Entrance

Key Project Spotlights



Air Service Development

Met with over 20 airlines and hosted 5 site visits within the last year.

- Fly Local Campaign with 89 total pledges, 16,000 individuals
- Competitive Air Service Incentive Program
- Air Service Task Force



Restaurant Improvements

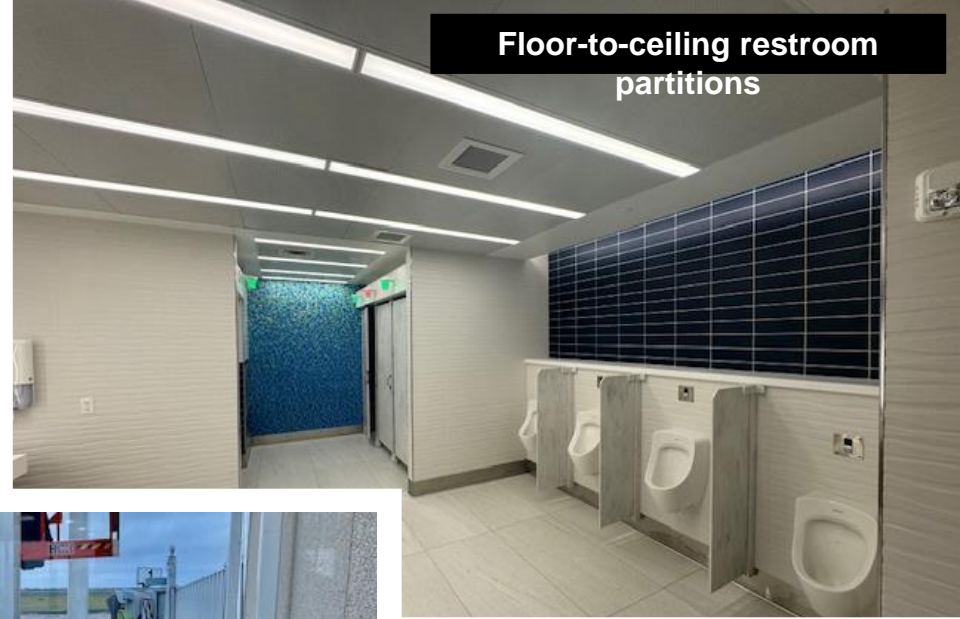
Renewed contract with Tailwinds which includes \$1.6M in private investment for physical improvements

- Salty Oak BBQ
- Island Joe's Coffee
- Nueces Brewing Co.
- Made in Corpus Christi
- Amazon Just Walk Out

Terminal roof and PVC replacement



Floor-to-ceiling restroom partitions



New fixtures, floor, walls, and ceiling



Outdoor waiting area and patio, with pet relief area

\$1M in improvements in each set of public restrooms



Hangar Demolition

- Hangar One required an estimated \$8M to repair due to concrete spalling, foundation failures, and unsafe deterioration to structure.
- Clearing this hangar creates new opportunities for development in a prime location on the airfield.



Run the Runway

- Third year of event
(COVID break for 2020 – 2022)
- Estimated \$6,900 raised to benefit USO South Texas
- Event contributors also included airport stakeholders and tenants
- 851 Participants
 - 748 5K Runners
 - 103 1K Runners





READY. SET.



CCIA

Corpus Christi

SECURITY SERVICES

H-E-B

RUSTOW

76

64

98

53

RACE TO RESULT

2549

710

5

465



TXU Rebate



- Enrolled in voluntary TXU Reduction Rewards program for the month of August 2023. The program allowed us to earn bill credits for reducing energy usage when grid demand is high.
- The airport and tenants voluntarily reduced energy consumption by greater than 25% during requested periods.
- Rewards totaled \$28,982.75 for the month.

Reduction Actions:

- Worked with natural light, turned off un-needed power.
- Increased thermostats to 75 degrees.
- Added motion sensors to lighting in rooms with minimal traffic.
- Restricted chilled water flow to portions of the building.

Questions?

