



AGENDA MEMORANDUM

Action Item for the City Council Meeting September 5, 2023

DATE: September 5, 2023

TO: Peter Zanoni, City Manager

FROM: Charles Mendoza, Director of Asset Management
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**Purchase of 26 Utility Trailers
22 Replacements and Four New Added to the Fleet**

CAPTION:

Motion authorizing the purchase of 26 utility trailers for a combined total amount of \$299,604.92 with the following vendors: Ron Hoover Equipment, of Corpus Christi, for \$50,776.42; J & B Pavelka, Inc., of Robstown, for \$92,886.00; Superior Trailer Sales of Corpus Christi, for \$14,822.50; and Technology International, Inc., of Lake Mary, Florida for \$141,120.00, with FY 2023 funding of \$239,718.92 from the Fleet Equipment Replacement Fund and \$59,886.00 from the Streets Fund.

SUMMARY:

Motion authorizing the acquisition of a total of 26 utility trailers by various departments. All 26 units will be outright purchases. Of the 26 utility trailers, 22 are replacements and four will be added to the fleet.

BACKGROUND AND FINDINGS:

The Gas Department is authorized to acquire by purchase one tag trailer (24k pounds) from J&B Pavelka Inc., of Robstown, for \$18,500.00; two tag trailers (12k pounds) from Superior Trailer Sales, of Corpus Christi, for \$14,822.50; three utility trailers 14-foot deck (7k pounds) from Ron Hoover Equipment, of Corpus Christi, for \$9,788.67 with FY 2023 funding of \$43,111.17 from the Fleet Equipment Replacement Fund.

The Corpus Christi Water Department – Water Division is authorized to acquire by purchase two tag trailers (30k pounds) from Technology International Inc., of Lake Mary, Florida, for \$47,040.00; two utility trailers 16-foot deck (7k pounds) from Ron Hoover Equipment, of Corpus Christi, for a

total amount of \$6,935.50, with FY 2023 funding of \$53,975.50 from the Fleet Equipment Replacement Fund.

The Corpus Christi Water Department – Wastewater Division is authorized to acquire by purchase four tag trailers (30k pounds) from Technology International Inc., of Lake Mary, Florida, for \$94,080.00; one utility trailer 16-foot deck (7k pounds) for \$3,467.75 and two utility trailers 16-foot deck (14k pounds) for \$10,941.02 from Ron Hoover Equipment, of Corpus Christi, with FY 2023 funding of \$108,488.77 from the Fleet Equipment Replacement Fund.

The Public Works Department – Storm Water Division is authorized to acquire by purchase one tag trailer (20k pounds) from J&B Pavelka Inc., of Robstown, for \$14,500.00; one utility trailer 20-foot deck (7k pounds) from Ron Hoover Equipment in Corpus Christi, for \$3,475.22, with FY 2023 funding of \$17,975.22 from the Fleet Equipment Replacement Fund.

The Public Works Department – Street Division is authorized to acquire by purchase three hydraulic lifting/lowering deck trailers from J&B Pavelka Inc., of Robstown, for \$59,886.00, with FY 2023 funding from the Street Fund.

The Parks and Recreation Department is authorized to acquire by purchase three utility trailers 16-foot deck (7k pounds) for \$10,403.25; one utility trailer 20-foot deck (14k pounds) for \$5,765.01 from Ron Hoover, of Corpus Christi, with FY 2023 funding of \$16,168.26 from Fleet Equipment Replacement Fund.

PROCUREMENT DETAIL:

Finance & Procurement issued a Request for Bids (RFB 4788) for 26 utility trailers of various sizes and functions. The bid stated that awards would be made for the lowest bid for each individual trailer type. The City received bids from five (5) bidders. The city analyzed the bids in accordance with the contract documents and is recommending awarding to 4 of the 5 bidders. A summary of the award by trailer type can be found below:

Item	Quantity	Lowest Unit Price	Lowest Total Price	Lowest Bidder
Trailer 1	1	\$ 18,500.00	\$ 18,500.00	J & B Pavelka, Inc.
Trailer 2	1	\$ 14,500.00	\$ 14,500.00	J & B Pavelka, Inc.
Trailer 3	6	\$ 23,520.00	\$ 141,120.00	Technology International Inc.
Trailer 4	2	\$ 7,411.25	\$ 14,822.50	Superior Trailers Sales
Trailer 5	3	\$ 3,262.89	\$ 9,788.67	Ron Hoover Equipment
Trailer 6	1	\$ 3,475.22	\$ 3,475.22	Ron Hoover Equipment
Trailer 7	6	\$ 3,467.75	\$ 20,806.50	Ron Hoover Equipment
Trailer 8	2	\$ 5,470.51	\$ 10,941.02	Ron Hoover Equipment
Trailer 9	1	\$ 5,765.01	\$ 5,765.01	Ron Hoover Equipment
Trailer 10	3	\$ 19,962.00	\$ 59,886.00	J & B Pavelka, Inc.
	26		\$ 299,604.92	

ALTERNATIVES:

The alternative would be to continue using current units that are beyond their expected service lives. This would increase the cost of repairs and loss of productive man-hours due to more frequent maintenance issues.

FISCAL IMPACT:

The FY 2023 fiscal impact of these purchases totals \$299,604.92 funded by various department funds.

FUNDING DETAIL:

Various

RECOMMENDATION:

Staff recommends approval of this motion for the purchase of 26 utility trailers as presented.

LIST OF SUPPORTING DOCUMENTS:

Bid Tabulation