

**Cost Comparisons**

Description	List Price	Quantity	CDW	Great South Texas Corp dbaComputer Solutions (49.55%)			
				GSA (0%)	BuyBoard (5%)	DIR (16%)	
Cisco Unit 1	\$ 7,698.42	10		\$ 76,984.20	\$ 73,134.99	\$ 64,666.73	\$ 43,881.00
Cisco Unit 2	\$ 551.36	30		\$ 16,540.80	\$ 15,713.76	\$ 13,894.27	\$ 13,232.70
Cisco Unit 3	\$ 2,377.60	10		\$ 23,776.00	\$ 22,587.20	\$ 19,971.84	\$ -
Cisco Unit 4	\$ 13,192.04	5		\$ 65,960.20	\$ 62,662.19	\$ 55,406.57	\$ 37,597.30
Cisco Unit 5	\$ 945.19	15		\$ 14,177.85	\$ 13,468.96	\$ 11,909.39	\$ 11,342.25
Cisco Unit 6	\$ 4,459.48	5		\$ 22,297.40	\$ 21,182.53	\$ 18,729.82	\$ -
Cisco Unit 7	\$ 2,247.48	10		\$ 22,474.80	\$ 21,351.06	\$ 18,878.83	\$ 12,810.60
Cisco Unit 8	\$ 3,128.17	5		\$ 15,640.85	\$ 14,858.81	\$ 13,138.31	\$ 8,915.25
Cisco Unit 9	\$ 12,508.23	5		\$ 62,541.15	\$ 59,414.09	\$ 52,534.57	\$ 35,648.45
Cisco Unit 10	\$ 1,170.83	15		\$ 17,562.45	\$ 16,684.33	\$ 14,752.46	\$ 14,049.90
Cisco Unit 11	\$ 1,537.75	5		\$ 7,688.75	\$ 7,304.31	\$ 6,458.55	\$ -
Cisco Unit 12	\$ 1,951.76	5		\$ 9,758.80	\$ 9,270.86	\$ 8,197.39	\$ 5,562.50
Cisco Unit 13	\$ 597.98	20		\$ 11,959.60	\$ 11,361.62	\$ 10,046.06	\$ 5,621.00
Cisco Unit 14	\$ 30.00	60		\$ 1,800.00	\$ 1,710.00	\$ 1,512.00	\$ 1,440.00
Cisco Unit 15	\$ 427.13	20		\$ 8,542.60	\$ 8,115.47	\$ 7,175.78	\$ 4,015.00
Cisco Unit 16	\$ 21.00	60		\$ 1,260.00	\$ 1,197.00	\$ 1,058.40	\$ 1,008.00
Cisco Unit 17	\$ 1,590.99	10		\$ 15,909.90	\$ 15,114.41	\$ 13,364.32	\$ 6,841.20
Cisco Unit 18	\$ 63.00	30		\$ 1,890.00	\$ 1,795.50	\$ 1,587.60	\$ 1,512.00
Cisco Unit 19	\$ 656.51	10		\$ 6,565.10	\$ 6,236.85	\$ 5,514.68	\$ -
<b>TOTAL</b>	<b>\$ 403,330.45</b>			<b>\$ 403,330.45</b>	<b>\$ 383,163.93</b>	<b>\$ 338,797.58</b>	<b>\$ 203,477.15</b>