



## AGENDA MEMORANDUM

Action Item for the City Council Meeting April 16, 2024

**DATE:** April 9, 2024

**TO:** Peter Zanoni, City Manager

**FROM:** Robert Dodd, Director of Parks and Recreation  
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### Exercise Equipment for City Senior Centers

#### **CAPTION:**

Motion authorizing the execution of a one-year service agreement, with two one-year options for equipment maintenance, with AYC, LLC, dba Hest Fitness Products, of Corpus Christi, for \$112,594.00 and a potential amount of \$136,674.00 if options are exercised for the purchase, installation, and maintenance of exercise equipment at the Senior Centers for the Parks and Recreation Department, as approved by Council in the FY 2024 Budget, with funding of \$112,594.00 from the Health 1115 Waiver Fund.

#### **SUMMARY:**

The Parks & Recreation Department (PARD) recommended a budget initiative for FY 2024 to replace outdated exercise equipment at City Senior Centers. This initiative proposes to replace exercise equipment at all senior centers, to include Broadmoor (D2), Ethel Eyerly (D4), Garden (D4), Greenwood (D2), Lindale (D2), Northwest (D1), Zavala (D1) and Oveal Williams (D1). PARD is partnering with the Health Department to achieve this initiative to provide the funding for the exercise equipment. Apart from the installation, Hest Fitness Products will also carry out a preventative maintenance schedule/repairs that may be needed for the duration of the contract.

#### **BACKGROUND AND FINDINGS:**

The current equipment (not commercial grade) at City Senior Centers is in poor, inoperable condition and has surpassed its service life. Equipping each facility with a full complement of basic equipment will provide patrons with the ability to train all core fitness dimensions (strength/cardio), resulting in improved health outcomes and quality of life for seniors. The equipment chosen is based on accessibility, low impact, and effectiveness. Replacing the outdated exercise equipment will help establish a positive impact by helping keep our Senior Citizens active and healthy.

Per the Service Agreement, Hest Fitness will deliver/set up all equipment; ensure all equipment is working as designed prior to leaving the facility; train staff on the proper use of each piece of equipment; remove/dispose of all packaging material off-site; provide preventative maintenance such as clean, lube, check tension belt/cables and check controls to ensure system is working properly; provide maintenance/repairs as needed not covered by warranty, and continuous after manufacturer warranty expires; submit a quote for any necessary repairs needed outside of the warranty time frame.

The 10-Year Parks & Recreation Master Plan has specific goals for future recreation programs which includes a focus to meet programming needs for the active senior market. Adult fitness & wellness programs were identified in public surveys as the 2<sup>nd</sup> highest priority for investment for recreation programs.

**PROCUREMENT DETAIL:**

Finance & Procurement conducted a competitive Request for Bid for the purchase, installation, and maintenance of exercise equipment for 8 different Senior Centers. The City received 5 responses, but 2 were disqualified for modifications to the bid forms. Staff is recommending award to the lowest responsive and responsible bidder, AYC, LLC, dba Hest Fitness Products of Corpus Christi.

**ALTERNATIVES:** Mayor and City Council may choose to not approve the Service Agreement or delay consideration of this item.

**FISCAL IMPACT:** The fiscal impact for FY 2024 is \$112,594.00 with funding available from the Health Medicaid Waiver Fund.

**FUNDING DETAIL:**

Fund: 1046 Health 1115 Waiver Fund  
Organization/Activity: 12665 Medicaid 115  
Department: 15 Health  
Project # (CIP Only): None  
Account: 520090 Minor Tools/Equipment - \$100,000

Fund: 1046 Health 1115 Waiver Fund  
Organization/Activity: 12665 Medicaid 115  
Department: 15 Health  
Project # (CIP Only): None  
Account: 550040 Other Equipment - \$12,594.00

**RECOMMENDATION:**

Staff recommends approval of this motion authorizing a one-year service agreement, with two additional one-year options, with AYC, LLC, dba Hest Fitness Products as presented.

**LIST OF SUPPORTING DOCUMENTS:**

Bid Tab  
Service Agreement  
Presentation