



CITY OF
CORPUS CHRISTI

AGENDA MEMORANDUM

Action Item for the City Council Meeting June 23, 2026

DATE: June 23, 2026

TO: Peter Zanoni, City Manager

FROM: Nick Winkelmann
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Purchase of 55-gallon Rain Barrels for Re-Sale to Customers

CAPTION:

Motion authorizing execution of a three-year supply agreement with Enviro World Corp, of Brampton, Ontario, in an amount up to \$917,340.00, for the purchase of 55-gallon rain barrels sold at cost price and resold to customers, used to assist the homeowners with their water conservation efforts, with FY 2026 funding in an amount of \$104,349.00 from the Water Fund.

SUMMARY:

Corpus Christi Water (CCW) seeks approval to enter into a three-year supply agreement with Enviro World in an effort to support the department's Rain Barrel Program. The primary function of rain barrels is to capture rainwater from rooftops. This allows homeowners and businesses to use the captured rainwater to water gardens, lawns, and indoor plants while reducing reliance on municipal water supplies. CCW encourages residents to conserve water daily.

BACKGROUND AND FINDINGS:

The City of Corpus Christi entered Stage 1 Drought Restrictions on June 14, 2022. On March 12, 2024, the City entered into Stage 2. Later that year, on December 16, 2024,

the City of Corpus Christi entered Stage 3 Drought Restrictions. The City is currently still in Stage 3 Drought Restrictions. The use of rain barrels is promoted in the City's Water Conservation Plan as an ongoing program established in 2015. A rain barrel will allow residents to collect rainwater from their roofs and other areas to water their lawns while complying with drought restrictions.

Enviro World Corporation is a Canadian corporation that provides high quality, cost competitive environmental consumer products and waste diversion programs for municipal governments and community organizations; since its inception in 2009.

Rain barrels are a proven water conservation tool. According to Enviro World, a single rain barrel can save most homeowners about 1,300 gallons of water each summer. CCW currently allows 2 rain barrels per purchase. Therefore, one household with two barrels can save 2,600 gallons of water per year. Rain harvesting can be used year-round but is especially valuable during droughts.

CCW's Rain Barrel Program has grown increasingly popular among residents. In 2023, 568 barrels were sold. In 2024, 868 barrels were sold. In 2025, 1,194 barrels were sold. And through May 2026, 1,967 barrels have been sold. In 2026, the monthly peak sales reached 700 rain barrels in April, and could have been higher, but due to supply chain issues, the rain barrels sold out. .

CCW has worked to make the buying process as seamless as possible for the customer. The current process is as follows: The customer purchases the rain barrels at Central Cashiering located at City Hall, 1201 Leopard St. The customer then takes their receipt to the City's Warehouse, Building #6, located on Civitan Dr, to pick up their rain barrels. The CCW staff will assist the customer in loading the barrels upon request.

The Rain Barrel Program allows residents to purchase rain barrels at a discounted price compared to retail stores. This affordable incentive encourages residents to use rain barrels to help the City of Corpus Christi conserve water.

PROCUREMENT DETAIL:

Finance & Procurement conducted a Request for Bid (RFB) process to obtain bids. The City received two responsive, responsible bids. Staff recommend awarding the contract to Enviro World Corp of Brampton, Ontario, the lowest responsive and responsible bidder.

CCW had been purchasing rain barrels on an as needed basis but were not getting consistent pricing. Securing an agreement with Enviro World Corp secured a lower price per barrel. This contract will allow CCW to keep approximately 300 barrels in stock, while allowing time to request additional rain barrels from the vendor if needed. Additionally, securing a contract will help prevent supply disruptions during peak sales months.

CCW estimates that up to 6,000 rain barrels can be sold annually, but the contract allows the purchase of rain barrels as needed. The amount requested for the remainder of FY26 (July, August, September) is estimated to be 700 rain barrels sold per month, for a total of 2,100 rain barrels, costing \$104,349.

ALTERNATIVES:

Corpus Christi Water would no longer sell rain barrels to customers.

FISCAL IMPACT:

The fiscal impact for the Corpus Christi Water in FY26 is the amount of \$104,349.00 to purchase 2,100 rain barrels with funding coming from the 4010 Water Fund. This three year-supply agreement authorizes the purchase of up to 18,000 rain barrels at a total cost of \$917,340.00. The rain barrels will be sold at cost to the customers.

FUNDING DETAIL:

Fund:	4010	Water Fund
Organization:	30020	Water Resources
Department:	45	Water Department
Project # (CIP Only):	N/A	
Account:	520180	Landscaping materials
Amount:	\$104,349.00	

RECOMMENDATION:

Recommend council to approve this motion as presented.

LIST OF SUPPORTING DOCUMENTS:

Bid Tabulation
Supply Agreement
Presentation