

Agenda Memo Questionnaire

Legistar # 25-0786
Item Description Micro-solve for Wastewater

Vendor Contact Name Higinio Longoria, Jr.
Vendor Contact Phone 956-209-1329
Vendor Contact Email higinio@egsw.us

What are the specifics of the Memo?

The vendor will supply micro-solve to accelerate bacterial growth and issues associated with the treatment of animal fat, grease, and oil accumulation in the wastewater system.

	Current Vendor	Proposed Vendor
Name of Vendor	EGSW LLC	EGSW LLC
Term of Contract	Two-year with zero extensions	Four-year with zero extensions
Total Contract Value	\$541,300.00	\$933,240.00
Current Contract Expiration Date, if applicable	2/2/2026	
Vendor Location	San Antonio, Texas	San Antonio, Texas
Delivery/Pickup Method	delivery, as needed	delivery, as needed
Using Division	Wastewater	Wastewater
Solicitation Method	Sole source	Cooperative Contract Agreement
# of Bids Received	N/A	N/A
Departments worked with	Procurement and Legal	Procurement and Legal
Cost Changes		
Cost Change, if any		Yes
% Increase/Decrease		13.79% decrease
Cost Change Due To		vendor pricing
Change in Scope		None
Change in Bid Form		Included shipping

How was the Fiscal-Year amount mentioned in Caption determined?

The total four year dollar amount (\$933,240.00) divided by four to get the one-year dollar amount (\$233,310.00), divided by 12 to get the amount per month (\$19,442.50), multiplied by the number of months remaining in the budget year; six (\$116,655.00)

What are the advantages/disadvantages of using this proposed vendor?

No disadvantages anticipated. Vendor has provided CCW with product, under a contract, since 2021.

Will there be any price adjustment, based on any index, during the term of this contract? Explain.

N/A

Additional Information:

ITEMS	2023 (unit pricing)	2026 (unit pricing)
Micro-solve 55 gallon drum	\$ 3,125.00	\$ 2,875.00
Micro-solve Complete Pumping Kit	\$ 770.00	\$ 780.00
Micro-solve Bubbler System	\$ 3,500.00	\$ 3,700.00
Shipping (55 gallon drum)	N/A	\$ 250.00
Shipping (pump kit)	N/A	\$ 100.00
Shipping (bubbler system)	N/A	\$ 100.00