



September 5, 2018

To: Corpus Christi Type A Board
From: SCORE Corpus Christi

Please accept this letter from SCORE Corpus Christi as a request to continue receiving funds for small business development in our community.

Below are our performance results for our organization for this fiscal year to date and the previous three fiscal years.

As you know, SCORE volunteers assist clients with face-to-face mentoring in all types of industries. We advise with business start ups as well as assisting clients with expansion/growth, and resolving of business issues they may face.

We currently partner with the U.S. Small Business Administration (SBA), Del Mar College Small Business Development Center (SBDC), Procurement Technical Assistance Center (PTAC), TAMUCC - Coastal Bend Business Innovation Center, Liftfund, United Corpus Christi Chamber of Commerce, Westside Business Association and Downtown Management District to name a few.

In the last eleven months of the current fiscal year, SCORE has assisted 1,542 clients via mentoring sessions and training workshops as seen below:

	<u>2015</u>	<u>2016</u>	<u>2017</u>	<u>2018 (YTD Aug)</u>
Total Mentoring:	251	276	306	259
Total Workshops:	90	121	101	75
Total Attendance:	1655	2230	1993	1283

SCORE Corpus Christi is grateful for the 4A Board's continued support and continues to make a difference with growth and development of our local small business community .

Sincerely,

A handwritten signature in black ink, appearing to read "Debbie Fernandez".

Debbie Fernandez
Chair - SCORE Corpus Christi