

Application for a City Board, Commission, Committee or Corporation

Profile

Billy _____ Delgado _____
First Name Last Name

Email Address

Street Address

Corpus Christi _____
City

TX _____
State

78413 _____
Postal Code

Primary Phone

Alternate Phone

What district do you live in? *

District 3

Current resident of the City of Corpus Christi?

Yes No

If yes, how many years?

72

Retired _____ NA _____ NA _____
Employer Job Title Occupation

Work Address - Street Address and Suite Number

6706 Wood Iron

Work Address - City

Na

Work Address - State

Na

Work Address - Zip Code

Na

Work Phone

Na

Billy Delgado

Work E-mail address

Na

Which Boards would you like to apply for?

COMMITTEE FOR PERSONS WITH DISABILITIES: Submitted

Interests & Experiences

Are you a Nueces County registered voter?

Yes No

Do you currently serve on any other City board, commission or committee at this time? If so, please list:

No

Education, Professional and/or Community Activity (Present)

Attended Pan American Univeraity 35 years city employee Parks and Recreation ,
Enjoneering and Emergency Management and served on TDEM Disability Task Force

Why are you interested in serving on a City board, commission or committee?

Serve the community

Are you an ex-Officio member of a City Board, commission or committee?

Yes No

Are you a current candidate in an election for a non-city public office?

Yes No

Do you currently serve as an elected official for a non-city public office?

Yes No

Will you seek re-election to the non-city public office? If not in a non- city public office, please enter N/A

NA

Demographics

Gender

Male

Billy Delgado

Code of Ethics - Rules of Conduct/Conflicts of Interest

Do you represent any person or organization in any claim or lawsuit or proceeding involving the City?

Yes No

Do you, your spouse, your business or your spouse's business have a City contract?

Yes No

Does your employer or your spouse's employer have a City contract?

Yes No

Are you involved with any activities or employment that would conflict with the official duties on the City boards for which you are applying?

Yes No

Are you, your spouse, your business or your spouse's business involved in any pending bid, proposal or negotiation in connection with a contract with the City?

Yes No

Do you or your spouse have a pending claim, lawsuit or proceeding against the City?

Yes No

If you answer "Yes" to any of the questions above, please explain or ask to speak with the City's Legal Department. If you answer "NO" to all questions above, please enter N/A.

NA

Board-specific questions (if applicable)

The Reinvestment Zone No. 6 members must own real property in the zone or be an employee or agent of a person that owns real property in the zone. Do you qualify?

Yes No

Verification

City Code Requirement - Residency

As a board, commission, or committee member, you will be asked to adhere to City Code of Ordinances, Section 2-65, which states that all members of City boards and commissions, including ad hoc committees, appointed by the City, must be residents of the city. A move outside the city limits of the city by any member shall constitute automatic resignation from the particular board or commission on which such member served.

I Agree

City Code Requirement - Attendance

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I Agree

Consent for Release of Information

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I Agree

Oath

I swear that all of the statements included in my application and attached documents, if any, are true and correct.

I Agree

Application for a City Board, Commission, Committee or Corporation

Profile

Tina _____ M _____ Larson-Walker _____
 First Name Middle Initial Last Name

 Email Address

 Street Address

Corpus Christi _____ TX _____ 78418 _____
 City State Postal Code

 Primary Phone

 Alternate Phone

What district do you live in? *

District 4

Current resident of the City of Corpus Christi?

Yes No

If yes, how many years?

12

Disabled _____ N/A _____ N/A _____
 Employer Job Title Occupation

Work Address - Street Address and Suite Number

N/A

Which Boards would you like to apply for?

COMMITTEE FOR PERSONS WITH DISABILITIES: Submitted

Interests & Experiences

Are you a Nueces County registered voter?

Yes No

Do you currently serve on any other City board, commission or committee at this time? If so, please list:

No

If you applied for multiple boards, which boards are you most interested in serving on, in order of preference? (Limit to top three)

Disabilities and children.

Why are you interested in serving on a City board, commission or committee?

I want to give back to my community and try and make things better.

Are you an ex-Officio member of a City Board, commission or committee?

Yes No

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Yes No

Are you a current candidate in an election for a non-city public office?

Yes No

Do you currently serve as an elected official for a non-city public office?

Yes No

Will you seek re-election to the non-city public office? If not in a non-city public office, please enter N/A

N/A

Demographics

Gender

Female

Code of Ethics - Rules of Conduct/Conflicts of Interest

Do you represent any person or organization in any claim or lawsuit or proceeding involving the City?

Yes No

Do you, your spouse, your business or your spouse's business have a City contract?

Yes No

Does your employer or your spouse's employer have a City contract?

Yes No

Are you involved with any activities or employment that would conflict with the official duties on the City boards for which you are applying?

Yes No

Are you, your spouse, your business or your spouse's business involved in any pending bid, proposal or negotiation in connection with a contract with the City?

Yes No

Do you or your spouse have a pending claim, lawsuit or proceeding against the City?

Yes No

If you answer "Yes" to any of the questions above, please explain or ask to speak with the City's Legal Department. If you answer "NO" to all questions above, please enter N/A.

N/A

Board-specific questions (if applicable)

Question applies to CORPUS CHRISTI COMMISSION ON CHILDREN & YOUTH

The Commission on Children & Youth preferred representatives for adult membership from certain categories. High school students must be a Junior or Senior at time of appointment. Do you qualify for any of the following categories? *

- Education
- Youth and Family Services
- Adult At-Large

Question applies to CORPUS CHRISTI COMMISSION ON CHILDREN & YOUTH

Youth Date of Birth

02-18-1969

The Reinvestment Zone No. 6 members must own real property in the zone or be an employee or agent of a person that owns real property in the zone. Do you qualify?

- Yes No

Verification

City Code Requirement - Residency

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- I Agree

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I Agree

Oath

I swear that all of the statements included in my application and attached documents, if any, are true and correct.

I Agree

Application for a City Board, Commission, Committee or Corporation

Profile

Kimberly _____ Patella _____
First Name Last Name

Email Address

Street Address

Suite or Apt

Corpus Christi _____
City

TX _____
State

78412 _____
Postal Code

Primary Phone

Alternate Phone

What district do you live in? *

District 4

Current resident of the City of Corpus Christi?

Yes No

If yes, how many years?

30 years

Corpus Christi ISD _____
Employer

Special Education Coordinator _____
Job Title

Administration _____
Occupation

Work Address - Street Address and Suite Number

801 Leopard St.

Work Address - City

Corpus Christi

Work Address - State

TX

Work Address - Zip Code

78401

Work Phone

3618782680

Kimberly Patella

Work E-mail address

Kimberly.Patella@ccisd.us

Preferred Mailing Address

Home/Primary Address

Which Boards would you like to apply for?

COMMITTEE FOR PERSONS WITH DISABILITIES: Submitted

Interests & Experiences

Are you a Nueces County registered voter?

Yes No

Do you currently serve on any other City board, commission or committee at this time? If so, please list:

No, I do not currently serve on any other boards at this time.

Education, Professional and/or Community Activity (Present)

I currently work as a Special Education coordinator for Corpus Christi Independent School District. I oversee the Regional Day School Program for the Deaf that serves students across the Coastal Bend, around 37 school district. I also oversee the Speech and Vision services programs and facilitate parent engagement and education for the whole school district regarding special education and disabilities. I am actively involved in the Deaf Community, but also have imbedded myself post-secondary transition for students with disabilities graduating from high school. I work collaboratively with local non-profit agencies that support accessibility for people with disabilities.

If you applied for multiple boards, which boards are you most interested in serving on, in order of preference? (Limit to top three)

Committee for Persons with Disabilities

Why are you interested in serving on a City board, commission or committee?

I am interested in serving on the Committee for Persons with Disabilities because I am a dedicated advocate for accessibility, safety, and autonomy for individuals with disabilities. I believe that when we remove barriers for people with disabilities, we foster a more inclusive, conscious, and equitable community for all. As a professional in Special Education, I work closely with administrators, general education teachers, parents, and campus staff to ensure they have the knowledge and tools to build accessible environments for students with disabilities. Too often, non-disabled individuals are unaware of the daily challenges faced by those navigating spaces not designed to meet their needs. My goal is to engage in intentional, informed advocacy that helps create a community that not only supports but champions accessibility and belonging.

Upload a Resume

Are you an ex-Officio member of a City Board, commission or committee?

Yes No

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Yes No

Are you a current candidate in an election for a non-city public office?

Yes No

Do you currently serve as an elected official for a non-city public office?

Yes No

Will you seek re-election to the non-city public office? If not in a non-city public office, please enter N/A

N/A

Demographics

Gender

Female

Code of Ethics - Rules of Conduct/Conflicts of Interest

Do you represent any person or organization in any claim or lawsuit or proceeding involving the City?

Yes No

Do you, your spouse, your business or your spouse's business have a City contract?

Yes No

Does your employer or your spouse's employer have a City contract?

Yes No

Are you involved with any activities or employment that would conflict with the official duties on the City boards for which you are applying?

Yes No

Are you, your spouse, your business or your spouse's business involved in any pending bid, proposal or negotiation in connection with a contract with the City?

Yes No

Do you or your spouse have a pending claim, lawsuit or proceeding against the City?

Yes No

If you answer "Yes" to any of the questions above, please explain or ask to speak with the City's Legal Department. If you answer "NO" to all questions above, please enter N/A.

N/A

Board-specific questions (if applicable)

Verification

Kimberly Patella

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I Agree

City Code Requirement - Attendance

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I Agree

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I Agree

Oath

I swear that all of the statements included in my application and attached documents, if any, are true and correct.

I Agree

KIMBERLY PATELLA

7209 Sparkle Sea Dr. Unit L., Corpus Christi, TX 78412 · (361)813-2041

EXPERIENCE

SEPTEMBER 2022 – CURRENT

RDSPD, SPEECH, & VISION SERVICES COORDINATOR

CORPUS CHRISTI INDEPENDENT SCHOOL DISTRICT

- Assists the IEP team with student assessment, individualized instructional plan design, implementation and progress monitoring for students with a DHH and/or a speech impairment eligibility.
- Coordinates central planning, development, implementation and evaluation of speech pathology programs
- Performs administrative responsibilities such as collection and compilation of Speech Pathology & Deaf education statistics, budget development and monitoring
- Support and maintain special education programs in compliance with district, state, and federal mandates
- Facilitate delivery of instruction and related services for students with disabilities through collaboration with school administrators, teachers, and related services and support personnel, non-certified personnel and parents

AUGUST 2019 – CURRENT

ITINERANT TEACHER OF THE DEAF & HARD OF HEARING,

CCRDSPD LEAD, CORPUS CHRISTI INDEPENDENT SCHOOL DISTRICT

-
- Assists in providing instructional leadership and coordination of special education services at the cluster site and within a program area.
- Develops modified lesson plans and regulated curricular materials for use by educational staff and instructional aides as needed.
- Assists in transition of students from program to program in keeping with goals identified by the IEP team.
- Designs, implements, monitors and reviews as needed appropriate IEPs for students and records student progress accurately and in a timely manner.
- Provide professional development training opportunities for interpreters, teachers, and paraprofessionals.
- Assist with day-to-day administrative duties at all cluster sites.

AUGUST 2019-CURRENT

VIDEO RELAY INTERPRETER, SORENSON VIDEO RELAY SERVICE (SVRS)

- Effectively interpret between American Sign Language (ASL) and spoken English
- Demonstrate full compliance with Sorenson standards and policies, FCC regulations and the RID Code of Professional Conduct
- Possess the ability to quickly learn and implement new and changing technologies
- Work effectively in a team environment; receive support from and provide support to colleagues
- Possess the ability to work effectively in an environment with oversight that may include, but is not limited to: call monitoring, mentoring and evaluations
- Possess the ability to work effectively in a fast paced, dynamic, highly regulated environment
- Enhance interpreting skills through continued education training

JULY 2014 – MAY 2019

ASL TEACHER, TULOSO-MIDWAY ISD

- Department Chair of ASL Program
- Instructional Leader
- Teacher Coach & Mentor
- Member of District Site Base Committee (2015-2017)
- Member of Campus Site Base Committee (2015-2019)
- Certified Staff Interpreter, BEI Advanced
- Curriculum development
- Theatrical Interpreting

JANUARY 2018-MARCH 2018

ASL TEACHER, DEAF & HARD OF HEARING CENTER

FEBRUARY 2011- JULY 2014

ASL INTERPRETER, DRAGONFLY INTERPRETING AGENCY

- ASL Interpreting (ASL to English, English to ASL, transliterating, Sight translation)
- Coaching & Mentorship

EDUCATION

December 2013

Bachelor of Arts in American Sign Language, Lamar University

December 2020

Master of Science in Educational Administration, Texas A&M-Corpus Christi

CERTIFICATIONS

- BEI Certified Interpreter: Advanced (August 2019-Present)
- EC-12 American Sign Language
- EC-12 Deaf & Hard of Hearing
- T-TESS Appraiser Certification

PROFESSIONAL AFFILIATIONS AND COMMUNITY INVOLVEMENT

- August 2024, New Member of Corpus Christi Junior League
- July 2022–Present, professional member of the Texas Association of Parent and Educators of the Deaf
- October 2019-June 2020
President, Corpus Christi Interpreters for the Deaf
- January 2018-October 2020
Board of Trustees Member, Deaf and Hard of Hearing Center
- January 2015-October 2020
Deaf Community Board, Deaf and Hard of Hearing Center
Positions held: Secretary (2015-2017), Vice-President (2018-October 2020)
- 2015-Current
ASL Interpreter Mentor to student interpreters and interns
- Summer 2017
Deaf and Hard of Hearing Sign Camp
Volunteer and ASL Teacher
- 2017-2018
SouthWest Basketball Association of the Deaf
Tournament Chairperson and Host
- Fall 2011-Fall 2013
Sister, Kappa Delta Chi Sorority Inc. (Service Sorority), Alpha Rho Chapter
Positions held: New Member Educator, Vice-President, Alumnae

Application for a City Board, Commission, Committee or Corporation

Profile

Antonio

First Name

J

Middle Initial

Richard

Last Name

Email Address

Street Address

Corpus Christi

City

TX

State

78413

Postal Code

Primary Phone

Alternate Phone

What district do you live in? *

District 3

Current resident of the City of Corpus Christi?

Yes No

If yes, how many years?

10

Palm Harbor Homes

Employer

Sales Consultant

Job Title

Real Estate Sales Professional

Occupation

Work Address - Street Address and Suite Number

1638 N Padre Island Dr

Work Address - City

Corpus Christi

Work Address - State

Texas

Work Address - Zip Code

78408

Work Phone

3612892422

Antonio J Richard

Work E-mail address

sls035-05@palmharbor.com

Preferred Mailing Address

Home/Primary Address

Which Boards would you like to apply for?

COMMITTEE FOR PERSONS WITH DISABILITIES: Submitted

Interests & Experiences

Are you a Nueces County registered voter?

Yes No

Do you currently serve on any other City board, commission or committee at this time? If so, please list:

n/a

Education, Professional and/or Community Activity (Present)

I graduated from college and earned certifications in real estate and film. As a Sales Consultant at Palm Harbor Homes, I help people move from difficult situations into better living conditions, which has strengthened my passion for supporting others. I'm also the founder of Ignite World, a nonprofit dedicated to fostering meaningful conversations through The Unspoken, a card game that encourages open dialogue on important social issues. My greatest strengths are listening, learning, and communicating with compassion. I'm committed to seeing things through and making a real impact. While I haven't worked extensively one-on-one with individuals with disabilities, I've been in situations where I've helped, and I'm eager to do more.

If you applied for multiple boards, which boards are you most interested in serving on, in order of preference? (Limit to top three)

N/A

Why are you interested in serving on a City board, commission or committee?

I want to join the Committee for Persons with Disabilities because I genuinely care about people and believe everyone deserves the opportunity to thrive, no matter their challenges. Growing up with a learning disability, I faced my own struggles, and I know firsthand how frustrating it can be to feel limited. Being part of this committee would give me the chance to advocate for others, help improve accessibility and resources, and ensure that people with disabilities in our community feel heard, supported, and empowered. It's something I'd find deeply fulfilling, and I'm excited about the opportunity to make a real difference.

Upload a Resume

Are you an ex-Officio member of a City Board, commission or committee?

Yes No

Antonio J Richard

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Yes No

Are you a current candidate in an election for a non-city public office?

Yes No

Do you currently serve as an elected official for a non-city public office?

Yes No

Will you seek re-election to the non-city public office? If not in a non-city public office, please enter N/A

N/A

Demographics

Gender

Male

Code of Ethics - Rules of Conduct/Conflicts of Interest

Do you represent any person or organization in any claim or lawsuit or proceeding involving the City?

Yes No

Do you, your spouse, your business or your spouse's business have a City contract?

Yes No

Does your employer or your spouse's employer have a City contract?

Yes No

Are you involved with any activities or employment that would conflict with the official duties on the City boards for which you are applying?

Yes No

Are you, your spouse, your business or your spouse's business involved in any pending bid, proposal or negotiation in connection with a contract with the City?

Yes No

Do you or your spouse have a pending claim, lawsuit or proceeding against the City?

Yes No

If you answer "Yes" to any of the questions above, please explain or ask to speak with the City's Legal Department. If you answer "NO" to all questions above, please enter N/A.

N/A

Board-specific questions (if applicable)

The Reinvestment Zone No. 6 members must own real property in the zone or be an employee or agent of a person that owns real property in the zone. Do you qualify?

Yes No

Verification

City Code Requirement - Residency

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I Agree

Oath

I swear that all of the statements included in my application and attached documents, if any, are true and correct.

I Agree

Antonio Richard

Corpus Christi, TX 78413



+1 682 429 8617

Authorized to work in the US for any employer

Work Experience

Sales Consultant

Palm Harbor Homes - Corpus Christi, TX

August 2023 to Present

Sell Manufactured homes

CEO

ARCMA - Corpus Christi, TX

September 2022 to Present

I own a social media marketing agency, where I help a lot of businesses grow their online presence, and also build their websites!

Property Manager

AirBnB - Corpus Christi, TX

February 2023 to November 2023

I would manage a STR for a client by scheduling any maintenance or cleaners, as well as handling guest communication.

Licensed Realtor

Monument Realty - Frisco, TX

January 2020 to January 2023

Helped homeowners sell and buy their homes.

Helped negotiate contractual terms, for buyers and sellers.

Inside Sales Representative

Mv Realty - Corpus Christi, TX

January 2022 to October 2022

Would take inbound calls, and also call outbound leads, would update CRM, to make sure it flows with the transaction as a whole.

Customer Service Representative

Collin County Community College - Plano, TX

January 2019 to January 2020

Customer service for the students, if they needed IDs printed, lost and found, event planning/marketing.

Education

Certification in Real Estate

Tarrant County College District

February 2019 to January 2020

College in Film/digital market

Collin College - Dallas, TX

August 2018 to August 2019

High school diploma

North Crowley High School - Fort Worth, TX

Skills

- Communication skills
- Digital Marketing
- Web Development
- Email Marketing
- Graphic design
- Real estate law
- Video production
- Negotiation
- Branding
- Social Media Management
- Sales
- Business development
- Customer service
- Property management
- Marketing

Languages

- English - Fluent

Certifications and Licenses

Real Estate License

Adobe Suite certified

Application for a City Board, Commission, Committee or Corporation

Profile

Bernice

First Name

Rubio

Last Name

Email Address

Street Address

Corpus Christi

City

TX

State

78411

Postal Code

Primary Phone

Alternate Phone

What district do you live in? *

District 2

Current resident of the City of Corpus Christi?

Yes No

If yes, how many years?

65

Corpus Christi Independent School District

Employer

Teacher- Vocational Training Teacher

Job Title

Teacher

Occupation

Work Address - Street Address and Suite Number

4402 Castenon

Work Address - City

Corpus Christi

Work Address - State

Texas

Work Address - Zip Code

78415

Work Phone

361-878-7960

Work E-mail address

bsrubio@ccisd.us

Preferred Mailing Address

Home/Primary Address

Which Boards would you like to apply for?

COMMITTEE FOR PERSONS WITH DISABILITIES: Submitted

Interests & Experiences

Are you a Nueces County registered voter?

Yes No

Do you currently serve on any other City board, commission or committee at this time? If so, please list:

no

Education, Professional and/or Community Activity (Present)

Bachelor of Science in Occupational and Vocational Training - Corpus Christi TAMUCC, Early Childhood Associates - Del Mar College

If you applied for multiple boards, which boards are you most interested in serving on, in order of preference? (Limit to top three)

Committee for Special Needs -disabilities Housing

Why are you interested in serving on a City board, commission or committee?

committee

Are you an ex-Officio member of a City Board, commission or committee?

Yes No

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Yes No

Are you a current candidate in an election for a non-city public office?

Yes No

Do you currently serve as an elected official for a non-city public office?

Yes No

Will you seek re-election to the non-city public office? If not in a non-city public office, please enter N/A

N/A

Demographics

Gender

Female

Code of Ethics - Rules of Conduct/Conflicts of Interest

Do you represent any person or organization in any claim or lawsuit or proceeding involving the City?

Yes No

Do you, your spouse, your business or your spouse's business have a City contract?

Yes No

Does your employer or your spouse's employer have a City contract?

Yes No

Are you involved with any activities or employment that would conflict with the official duties on the City boards for which you are applying?

Yes No

Are you, your spouse, your business or your spouse's business involved in any pending bid, proposal or negotiation in connection with a contract with the City?

Yes No

Do you or your spouse have a pending claim, lawsuit or proceeding against the City?

Yes No

If you answer "Yes" to any of the questions above, please explain or ask to speak with the City's Legal Department. If you answer "NO" to all questions above, please enter N/A.

N/A

Board-specific questions (if applicable)

Question applies to HOUSING AUTHORITY

Are you a Housing Authority Resident?

Yes No

The Reinvestment Zone No. 6 members must own real property in the zone or be an employee or agent of a person that owns real property in the zone. Do you qualify?

Yes No

Verification**City Code Requirement - Residency**

As a board, commission, or committee member, you will be asked to adhere to City Code of Ordinances, Section 2-65, which states that all members of City boards and commissions, including ad hoc committees, appointed by the City, must be residents of the city. A move outside the city limits of the city by any member shall constitute automatic resignation from the particular board or commission on which such member served.

I Agree

Bernice Rubio

City Code Requirement - Attendance

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I Agree

Consent for Release of Information

I understand that if any member of the public makes a request for information included in this application or in any attachment (e.g. resume or supporting documentation) for appointment it is subject to and must be disclosed under the Texas Public Information Act. I understand that under the Texas Public Information Act, my home address and home telephone number is subject to public disclosure unless I am elected or appointed to the position which I seek. I hereby consent to the release of my home address and home telephone number should it be requested under the Texas Public Information Act prior to my possible appointment or election. I hereby release the City of Corpus Christi, and its agents, employees and officers, from any and all liability whatsoever if the information must be released pursuant to the Texas Public Information Act.

I Agree

Oath

I swear that all of the statements included in my application and attached documents, if any, are true and correct.

I Agree

Application for a City Board, Commission, Committee or Corporation

Profile

Theodore Thompson
First Name Last Name

Email Address

Street Address

Corpus christi TX 78415
City State Postal Code

Primary Phone Alternate Phone

What district do you live in? *

District 5

Current resident of the City of Corpus Christi?

Yes No

Connie Health Head of Sales Executive
Employer Job Title Occupation

Work Address - Street Address and Suite Number

Remote

Which Boards would you like to apply for?

COMMITTEE FOR PERSONS WITH DISABILITIES: Submitted

Interests & Experiences

Are you a Nueces County registered voter?

Yes No

Do you currently serve on any other City board, commission or committee at this time? If so, please list:

No, I do not currently serve on any City board, commission, or committee. However, I am eager to contribute my leadership, business development expertise, and strategic planning skills to serve the community effectively.

Education, Professional and/or Community Activity (Present)

I have over 18 years of executive leadership experience, primarily in sales, business development, and strategic planning. I served as Head of Sales at Connie Health, where I led market expansion initiatives and revenue growth. My background also includes experience in healthcare, technology, and municipal development. I am actively involved in mentorship programs, networking groups, and community initiatives that focus on business growth and economic development.

If you applied for multiple boards, which boards are you most interested in serving on, in order of preference? (Limit to top three)

Economic Development Board - To contribute my expertise in business expansion, revenue growth, and economic strategy. 2. Planning & Zoning Commission - To support smart city growth and infrastructure development. 3. Parks & Recreation Advisory Committee - To enhance public spaces and community engagement.

Why are you interested in serving on a City board, commission or committee?

I am passionate about contributing to the growth and development of Corpus Christi. With my experience in business strategy, sales leadership, and operational management, I believe I can bring valuable insights to support economic development, city planning, and community engagement. Serving on a board will allow me to leverage my expertise to help shape policies that drive sustainable growth, enhance quality of life, and create new opportunities for residents and businesses alike.

[Upload a Resume](#)

Are you an ex-Officio member of a City Board, commission or committee?

Yes No

Are you a current candidate in an election for a non-city public office?

Yes No

Do you currently serve as an elected official for a non-city public office?

Yes No

Will you seek re-election to the non-city public office? If not in a non-city public office, please enter N/A

NA

Demographics

Gender

Male

Code of Ethics - Rules of Conduct/Conflicts of Interest

Do you represent any person or organization in any claim or lawsuit or proceeding involving the City?

Yes No

Do you, your spouse, your business or your spouse's business have a City contract?

Yes No

Does your employer or your spouse's employer have a City contract?

Yes No

Are you involved with any activities or employment that would conflict with the official duties on the City boards for which you are applying?

Yes No

Are you, your spouse, your business or your spouse's business involved in any pending bid, proposal or negotiation in connection with a contract with the City?

Yes No

Do you or your spouse have a pending claim, lawsuit or proceeding against the City?

Yes No

If you answer "Yes" to any of the questions above, please explain or ask to speak with the City's Legal Department. If you answer "NO" to all questions above, please enter N/A.

N/A

Board-specific questions (if applicable)

Question applies to ANIMAL CARE ADVISORY COMMITTEE

The Animal Care Advisory Committee preferred representatives from certain categories. Do you qualify for any of the following categories? *

None of the above

Question applies to PORT OF CORPUS CHRISTI AUTHORITY OF NUECES COUNTY, TX

(For Port of CC) Are you a resident of the Port Authority district and an elector* of Nueces County?

Yes No

Question applies to PORT OF CORPUS CHRISTI AUTHORITY OF NUECES COUNTY, TX

(For Port of CC) Have you been a resident of Nueces County for at least 6 months?

Yes No

Question applies to CORPUS CHRISTI DOWNTOWN MANAGEMENT DISTRICT

The Corpus Christi Downtown Management District must include representatives from certain categories. Do you qualify for any of the following categories? *

- Property Owner in the District
- Resident of the District

Question applies to CORPUS CHRISTI BUSINESS AND JOB DEVELOPMENT CORPORATION, CORPUS CHRISTI B CORPORATION, PLANNING COMMISSION

Are you a Nueces County registered voter?

Yes No

Question applies to CAPITAL IMPROVEMENTS ADVISORY COMMITTEE

The Capital Improvement Advisory Committee must include representatives from certain industries. Do you qualify for any of the following industries? *

- Real Estate\,

Question applies to CAPITAL IMPROVEMENTS ADVISORY COMMITTEE

One member shall be a representative of the City's extraterritorial jurisdiction if impact fees are proposed. Do you qualify?

Yes No

Question applies to NUECES COUNTY TAX APPRAISAL DISTRICT

Are you a resident and will have resided in the County Appraisal District for at least 2 years before assuming office on January 1st? (Mandatory: Must meet both criteria)

Yes No

Question applies to NUECES COUNTY TAX APPRAISAL DISTRICT

Do you currently serve on any District Taxing Unit's governing board? (Yes or no remain eligible)

Yes No

Question applies to NUECES COUNTY TAX APPRAISAL DISTRICT

Are you an employee of any of the District's Taxing Units? (Mandatory: If just employee, then ineligible. If employee and also on governing board or elected official of a taxing unit, then remains eligible).

Yes No

Question applies to NUECES COUNTY TAX APPRAISAL DISTRICT

Are you related within 2nd degree by consanguinity or affinity (per Chapter 573 Government Code) to an appraiser of Property for Compensation for use in proceedings at the District or represent any property owner(s) in such proceedings? (Yes to either = disqualified)

Yes No

Question applies to NUECES COUNTY TAX APPRAISAL DISTRICT

Do you own any property on which taxes are delinquent more than 60 days after the date you know or should have known? Exceptions are: (1) Delinquent taxes + penalties / interest being paid in installment agreement (2) Suit to collect is deferred or abated under 33.06 or 33.065

Yes No

Question applies to NUECES COUNTY TAX APPRAISAL DISTRICT

Have you served on the District's board for all or part of 5 terms? Exception are: (1) Was Tax Assessor - Collector at the time

Yes No

Question applies to NUECES COUNTY TAX APPRAISAL DISTRICT

Were you engaged in the business of appraising property for compensation for use in any District proceedings at any time in the preceding 3 years?

Yes No

Question applies to NUECES COUNTY TAX APPRAISAL DISTRICT

Were you engaged in the business of representing property owners for compensation in proceedings at the District at any time during the preceding 3 years?

Yes No

Question applies to NUECES COUNTY TAX APPRAISAL DISTRICT

Were you an employee of the District at any time in the last 3 years?

Yes No

Question applies to NUECES COUNTY TAX APPRAISAL DISTRICT

Are you a business in which you have a substantial interest a party to a contract with either (1) the Appraisal District or (2) a taxing unit that participates in the District if the contract relates to the performance of an activity governed by the Texas Property Tax Code?

Yes No

The Reinvestment Zone No. 6 members must own real property in the zone or be an employee or agent of a person that owns real property in the zone. Do you qualify?

Yes No

Verification

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Oath

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I Agree

THEODORE THOMPSON

Head Of Sales | Sales Leadership | Driving Revenue Growth

EXECUTIVE SUMMARY

Seasoned sales executive offering more than 18 years of management experience and a background in business development, change leadership, marketing, & healthcare administration with a history of record-breaking sales experience. A veteran of the U.S. Navy SEAL Team 4 with a track record of developing complex sales programs, driving revenue growth, and cultivating strategic relationships. A natural leader with a proven history of hiring, training, building, and empowering high-performing teams. Strong financial acumen, project management, and problem-solving skills with the ability to identify real obstacles and viable solutions. Executive-level communication and relationship building

CAREER HIGHLIGHTS

- ◆ **Built a network of industry professionals to leverage peer-driven partnerships**, resulting in \$11M revenue growth
- ◆ **Launched products in three new markets and generated \$25M in additional revenue annually** by directing market expansion
- ◆ **Increased quarterly revenue by 30% at Connie Health** through strategic sales initiatives
- ◆ **Achieved \$25M additional revenue annually** by directing market expansion efforts
- ◆ **Reduced staff turnover by 30% and increased team productivity by 20%** through leadership and training programs
- ◆ **Negotiated and secured multi-million dollar contracts**, expanding market share by 18%
- ◆ **Exceeded Medicare Advantage sales targets by 35% at Lumeris**, driving significant revenue growth

EXPERIENCE

CONNIE HEALTH, REMOTE

Head of Sales | March 2023 – Present

- ◆ **Increase overall revenue while spearheading business development initiatives** that are consistent with the company's strategy
- ◆ **Serve as a key member of the executive team** that sets the company's strategic direction aligned with the company's capitalization
- ◆ **Ensure consistent, profitable growth in sales revenues** through the business plan, deployment, and management of sales personnel
- ◆ **Expand the market share** by hiring, training, and developing the sales team

- ◆ **Achieved a 30% increase in quarterly revenue** by developing and executing sales strategies
- ◆ **Expanded market reach by 20% and opened new revenue streams** by establishing key partnerships
- ◆ **Improved team efficiency by 40%** by streamlining sales processes and implementing a robust CRM system
- ◆ **Accomplished a 20% increase in team productivity** by mentoring and developing a high-performing sales team
- ◆ **Increased market penetration by 25%** by driving the successful launch of new products

CONTACT

Corpus Christi, TX

(361) 445-6287

KEY SKILLS

- ◆ Executive Leadership
- ◆ Sales / Business Development
- ◆ Business Development
- ◆ Staff Coaching, Training and Mentoring
- ◆ Healthcare Administration
- ◆ Complex Problem Solving
- ◆ Negotiations & Deal Closure
- ◆ P&L Management
- ◆ Marketing & Communications
- ◆ Customer Service Excellence
- ◆ Client Satisfaction & Retention
- ◆ Stakeholder Management
- ◆ Change Management
- ◆ Relationship Building
- ◆ Revenue Generation
- ◆ Market Expansion
- ◆ Peer-to-Peer Development
- ◆ Strategic Planning & Execution
- ◆ Project Management

EDUCATION

Bachelor of Business Administration in Business Management

Naval Training Command, Ingleside, TX

TECHNICAL SKILLS

Microsoft Office (Word, Excel, PowerPoint, & Outlook)

CONNIE HEALTH, REMOTE

Sales Manager | *March 2021 – March 2023*

- ◆ **Achieved a 40% increase in sales revenue over two years** by leading the strategic redesign of the sales infrastructure
- ◆ **Enhanced forecasting accuracy and increased quarterly targets by 25%** by implementing data-driven sales strategies
- ◆ **Reduced staff turnover by 30% and boosting productivity** by transforming the sales culture with innovative training programs
- ◆ **Improved customer relationship management and retention by 50%** by championing the integration of CRM software
- ◆ **Consistently surpassed sales goals by 15% annually** by designing a tiered sales incentive program
- ◆ **Achieved a 15% increase in annual sales revenue through market penetration and product diversification** by spearheading a sales strategy overhaul
- ◆ **Enhanced customer satisfaction by 20%** by cultivating Peer-to-Peer strategic partnerships
- ◆ **Reduced customer complaints by 25%** by implementing process improvements
- ◆ **Expanded client base by 30%** through targeted sales and marketing initiatives

LUMERIS, SAN ANTONIO, TX

Sales Manager | *2019 – April 2020*

- ◆ **Exceeded Medicare Advantage sales targets by 35%** through effective sales team management
- ◆ **Drove a 40% increase in revenue** by negotiating and closing high-value contracts
- ◆ **Displayed superior leadership in training and educating staff** on all aspects of sales tools and product implementation strategies
- ◆ **Maximized growth opportunities with existing customers** by building strong relationships with key decision makers

SENIOR LIFESTYLE CORP., CORPUS CHRISTI, TX

Executive Director | *2017 – 2019*

- ◆ **Increased facility efficiency by 20%** with streamlined processes.
- ◆ **Enhanced patient satisfaction scores by 15%** through targeted staff training.
- ◆ **Met and exceeded departmental goals** through coaching and managing sales team staff

Director of Sales and Marketing | *2013 – 2016*

- ◆ **Surpassed occupancy and revenue targets by 25%** via strategic marketing campaigns
- ◆ **Boosted facility profitability by 30%** by negotiating lease agreements
- ◆ **Oversaw all aspects of sales and marketing initiatives** along with P&L responsibility in a fast-paced environment

STRYKER, CORPUS CHRISTI, TX

Center Operations Lead | *2010 – 2013*

- ◆ **Consistently achieved monthly sales goals**, resulting in a 30% revenue increase
- ◆ **Reduced operational costs by 20%** by implementing efficiency measures
- ◆ **Developed and drove strategy to increase sales revenues** and customer satisfaction

Sales Manager | *2008 – 2010*

- ◆ **Led teams to a 25% year-over-year increase in sales revenue** while implementing productivity and customer service standards to attract and maintain client relationships
- ◆ **Increased overall sales** through the implementation of strategic marketing campaigns
- ◆ Recipient of three Gold Watch Awards and two National Sales Excellence & Leadership Awards



TRAINING & CERT.

- ◆ Leadership and Management in NEW-AGE BUSINESS – The Wharton School
- ◆ Dale Carnegie Training: Effective Communication
- ◆ Dale Carnegie Training: Relationship Selling Skills
- ◆ Nursing Assistant Program and CNA, Texas
- ◆ Active Member, Corpus Christi Chamber of Commerce
- ◆ Active Networker, Business Network International (BNI))