



# Museum of Science & History Contract Amendment



City Council  
June 14, 2022



# Current Agreement Terms



- Agreement commenced upon October 1, 2018 and will end September 30, 2023
- Current Compensation involves two components
  - Museum Operating Revenues and Management Fee
    - Sec. 1.4 allows the Friends of the Museum to retain all revenue produced by the Museum's operation

Year 1 – FY 2018-2019	\$500,000
Year 2 – FY 2019-2020	\$300,000
Year 3 – FY 2020-2021	\$200,000
Year 4 – FY 2021-2022	\$150,000
Year 5 – FY 2022-2023	\$150,000



# Current Agreement Terms



- Museum Operating Revenues and Management Fee
  - Sec. 1.3 includes the following City Paid Expenses (In-Kind Compensation)

Information Technology Services

Computers

Building Maintenance Services

Grounds Maintenance

Property Insurance

Elevator Maintenance

Electricity (up to \$235,000 per year)

Water, Gas, and Wastewater



# Current Agreement Terms



- Museum Access
  - Sec. 12 permits City access to the Museum for use by the City:
    - For the purpose of inspection and to make repairs, additions, or renovations
    - In case of emergency, as determined by the City in its sole discretion
    - The City Manager shall have the right to use the facility or any part thereof rent-free for meetings, seminars, training classes, or other non-commercial uses
- During the FY 2022 Budget Development and Adoption, staff included, and Council approved, an increase in funding
  - Funds were budgeted in the HOT Fund in an amount of \$500,000



# Current Fiscal Year Analysis



Fiscal Year Analysis (October-September)				
<i>(as provided by the Museum)</i>				
Date Prepared 11/29/2021				
	FY 2019	FY 2020	FY 2021	Budget 2022
Unrestricted Revenue	\$ 1,291,715	\$ 1,041,832	\$ 1,183,806	
*Restricted Revenue	\$ 212,761	\$ 445,849	\$ 108,778	
<b>Total Income</b>	<b>\$ 1,504,476</b>	<b>\$ 1,487,680</b>	<b>\$ 1,292,584</b>	2,000,525
Cost of Goods Sold	\$ 40,778	\$ 22,814	\$ 33,287	<b>35,000</b>
<b>Gross Profit</b>	<b>\$ 1,463,698</b>	<b>\$ 1,464,866</b>	<b>\$ 1,259,298</b>	<b>1,965,525</b>
Total Expenses	\$ 1,251,959	\$ 1,451,326	\$ 1,589,041	<b>1,790,601</b>
<b>Net Income</b>	<b>\$ 211,738</b>	<b>\$ 13,541</b>	<b>\$ (329,743)</b>	<b>174,924</b>
City Funding - Management Fee	\$ 500,000	\$ 300,000	\$ 200,000	550,000
<b>Net - Excluding City's Cash Support</b>	<b>\$ (288,262)</b>	<b>\$ (286,459)</b>	<b>\$ (529,743)</b>	<b>\$ (375,076)</b>



# Recommendation

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Staff recommends  
**APPROVAL**  
of this item.

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