

**Resolution authorizing an Air Service Minimum Revenue Guarantee Agreement with Visit Corpus Christi (VCC) for funds promoting additional tourists to CCIA, in an amount totaling \$100,000, with FY 2026 funding of \$100,000 from VCC.**

**WHEREAS**, on August 3, 2022, the Corpus Christi International Airport (CCIA) was awarded a \$437,579 federal match air service development grant from the U.S. Department of Transportation;

**WHEREAS**, the SCASD grant is a federal matching grant in the amount of \$437,579, plus a match of \$350,000, totaling \$787,579.

**WHEREAS**, The SCASD grant aims to ensure a Minimum Revenue Guarantee to provide financial incentives to airline carriers, conduct studies on the possibilities of expanded service, and carry out marketing programs to promote existing local services;

**WHEREAS**, as part of the SCASD grant program, the City will enter into an Air Service Agreement totaling \$787,579, with Airline for new air service from Corpus Christi to a Western destination;

**WHEREAS**, this Air Service Agreement between the City and the Airline outlines the commitment of \$787,579, towards the Minimum Revenue Guarantee for this new air service to Denver Colorado, and sourced from a \$437,579 federal SCASD match grant, a \$350,000 community share contribution from **Visit Corpus Christi in the amount of \$100,000**, plus contingent from Type B Corporation Funds in the amount of \$250,000;

**WHEREAS**, there will also be a Minimum Revenue Guarantee secondary funding contract between Airline and Corpus Christi B Corporation committing \$394,747 to the Minimum Revenue Guarantee should the SCASD grant funds be fully utilized; and

**WHEREAS**, this *Minimum Revenue Guarantee Agreement with VCC and City will total \$100,000, and the agreement term will be from October 9, 2025, to August 16, 2026*, funding the business expansion of CCIA with the new transportation system HUB, Frontier Airlines, to bring additional tourists to Corpus Christi pursuant to Texas Tax Code Section 351.101.

**Be it resolved by the City Council of the City of Corpus Christi, Texas:**

**Section 1.** The City Council specifically finds that the foregoing statements included in the preamble of this resolution are true and correct and adopts such findings for all intents and purposes related to the authorization of this minimum revenue guarantee air service agreement with Visit Corpus Christi, totaling \$100,000, for a term from October 9, 2025 to August 16, 2026, and subject to appropriation of funds.

**Section 2.** The City Manager, or designee, is authorized to execute all documents necessary for an Air Service Minimum Revenue Guarantee Agreement with Visit Corpus Christi totaling \$100,000.

PASSED AND APPROVED on the \_\_\_\_\_ day of \_\_\_\_\_, 2025.

ATTEST:

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Paulette Guajardo, Mayor

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Rebecca Huerta, City Secretary