

## CORPUS CHRISTI BUSINESS AND JOB DEVELOPMENT CORPORATION - TYPE A BOARD

**Three (3) vacancies with terms ending 9-30-2027. (Historically, the same persons serve on both the Type A & B Corporations).**

### Duties

The Corpus Christi Business and Job Development Corporation is organized exclusively for the purpose of benefiting and accomplishing public purposes of, and to act on behalf of the City, to undertake, maintain and finance projects through Propositions 4 and 5 approved by voters on November 7, 2000 and Propositions 2, 2a and 2b approved by voters on November 5, 2002.

### Composition

The affairs of the Corporation shall be managed by a board of directors which shall be composed of seven persons appointed by the City Council. The terms of the directors shall be two years, expiring on September 30. Directors may be appointed to succeed themselves. No Director may serve longer than six years consecutively, unless such service is required to complete an unexpired term. Each director must be a resident and qualified elector of the City. Once a director has served for a total of six consecutive years, unless an exception under the City Charter applies, his or her term shall immediately expire and his or her position shall become vacant.

### Creation/Authority

Res. No. 024207, 9-12-00; Res. No. 024233, 9-25-00; Res. No. 031519, 8-21-2018.

### Meets

3rd Monday of every month at 2:30 p.m.,  
City Hall - Council Chambers

### Member size

7

### Term length/limit

2 years / 6 years

### Liaison

Joe Escobar

Name	District	Term	Appt. date	End date	Appointing Authority	Position	Status	Attendance
Mark LaRue	District 2	1	9/5/2023	9/30/2025	City Council		Seeking reappointment	5/6 meetings - 83%
Vishnu V. Reddy	District 2	Partial	9/3/2024	9/30/2025	City Council		Not seeking reappointment	
Alan R. Wilson	District 3	3	10/1/2019	9/30/2025	City Council	President	Met the six-year service limitation	
Johnny Philipello	District 4	1	9/3/2024	9/30/2026	City Council		Active	
Victoria Holland	District 2	1	9/3/2024	9/30/2026	City Council		Active	
Jesus J. Jimenez	District 5	2	9/20/2022	9/30/2026	City Council	Secretary	Active	
Diana Summers	District 2	3	8/13/2019	9/30/2026	City Council	Vice-President	Active	

## CORPUS CHRISTI BUSINESS AND JOB DEVELOPMENT CORPORATION

### Applicant List

Name	District	Status
Christine M. Belin	District 5	Applied
Richard E. Bell	District 4	Applied
Duke Canchola	District 5	Applied
Ellis L. Chapman Jr.	District 4	Applied
Alex L. Garcia	District 3	Applied
Michael Hall	District 4	Applied
Bilal Khan	District 2	Applied
Mark LaRue	District 2	Seeking reappointment
Claudia Mostaghassi	District 5	Applied
Josh Richline*	District 2	Applied
Rudy Salomon	District 2	Applied
Theodore Thompson	District 5	Applied
Christine Torres	District 4	Applied

\*Serves on the Corpus Christi Downtown Management District, resignation is not required.

Profile

Mrs. Christine M. Belin

PrefixFirst NameMiddle InitialLast Name

Email Address

Street Address

Corpus Christi

City

TX

State

78414

Postal Code

Primary Phone

Alternate Phone

What district do you live in? \*

☒ District 5

Current resident of the City of Corpus Christi?

☒ Yes ☐ No

If yes, how many years?

34

Coldwell Banker Pacesetter Steel Realtors

Employer

Realtor

Job Title

Real Estate Agent

Occupation

Work Address - Street Address and Suite Number

5034 Holly Rd

Work Address - City

Corpus Christi

Work Address - State

TX

Work Address - Zip Code

78411

Work Phone

361-992-9231

Mrs. Christine M. Belin

**Work E-mail address**

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cnmbelin@gmail.com

**Preferred Mailing Address**

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☒ Home/Primary Address

**Which Boards would you like to apply for?**

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CORPUS CHRISTI BUSINESS AND JOB DEVELOPMENT CORPORATION: Submitted

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**Interests & Experiences****Are you a Nueces County registered voter?**

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☒ Yes ☐ No

**Do you currently serve on any other City board, commission or committee at this time? If so, please list:**

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Just finished a one year term with The CC Housing Authority and Partners.

**Education, Professional and/or Community Activity (Present)**

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I have my associates degree in Accounting. I have been a licensed Realtor in Texas for 29 Years and I am active in the community with The Southside Rotary Club, Walk To End Alzheimers- Corpus Christi. Junior League of CC-Sustainer. I am 2025 Board President at The Corpus Christi Association of REALTORS. I am also Past Chairman of The Texas Realtors Housing Initiative Committee, Current Texas Realtors Secretary of The TARHOF Board, National Association of Realtors Second Home & Resort Committee, Realtor Relief Fund Ambassador for Region 10, Social Media Surrogate, Texas Residential Council State Education Board Chairman.

**If you applied for multiple boards, which boards are you most interested in serving on, in order of preference? (Limit to top three)**

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I loved The Housing Authority and interested in serving where you feel that I am can be good assets. The Mayor told me today about her support for a board called Type B. I love to work on projects and make impacts on our city.

**Why are you interested in serving on a City board, commission or committee?**

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I am waiting to learn more about our City and I have done a lot of volunteer work and want to do more volunteer work for our city.

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Upload a Resume

**Are you an ex-Officio member of a City Board, commission or committee?**

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☐ Yes ☒ No



**No person shall be appointed by the Mayor or Council Members to serve on more than one board, commission, committee or corporation at the same time. If you currently serve as a voting member for a board, commission, committee or corporation are you willing to resign your current seat to serve on another board, commission, committee or corporation?**

☒ Yes ☐ No

**Are you a current candidate in an election for a non-city public office?**

☐ Yes ☒ No

**Do you currently serve as an elected official for a non-city public office?**

☐ Yes ☒ No

**Will you seek re-election to the non-city public office? If not in a non-city public office, please enter N/A**

N/A

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## **Demographics**

### **Gender**

☒ Female

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## **Code of Ethics - Rules of Conduct/Conflicts of Interest**

**Do you represent any person or organization in any claim or lawsuit or proceeding involving the City?**

☐ Yes ☒ No

**Do you, your spouse, your business or your spouse's business have a City contract?**

☐ Yes ☒ No

**Does your employer or your spouse's employer have a City contract?**

☐ Yes ☒ No

**Are you involved with any activities or employment that would conflict with the official duties on the City boards for which you are applying?**

☐ Yes ☒ No

**Are you, your spouse, your business or your spouse's business involved in any pending bid, proposal or negotiation in connection with a contract with the City?**

☐ Yes ☒ No

Mrs. Christine M. Belin

**Do you or your spouse have a pending claim, lawsuit or proceeding against the City?**

☐ Yes ☒ No

**If you answer "Yes" to any of the questions above, please explain or ask to speak with the City's Legal Department. If you answer "NO" to all questions above, please enter N/A.**

N/A

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### **Board-specific questions (if applicable)**

Question applies to ARTS & CULTURAL COMMISSION

**The Arts & Cultural Commission preferred representatives from certain categories. Do you qualify for any of the following categories? \***

☒ Marketing

Question applies to CORPUS CHRISTI COMMUNITY IMPROVEMENT CORPORATION / LOAN REVIEW COMMITTEE

**The CCCIC/Loan Review Committee must include representatives from certain categories. Do you qualify for any of the following categories? \***

☒ Real Estate Agency

Question applies to CORPUS CHRISTI CONVENTION & VISITORS BUREAU

**The Convention & Visitors Bureau Board must include representatives from certain categories. Do you qualify for any of the following categories? \***

☒ Short-Term Rental Industry

Question applies to PORT OF CORPUS CHRISTI AUTHORITY OF NUECES COUNTY, TX

**(For Port of CC) Are you a resident of the Port Authority district and an elector\* of Nueces County?**

☒ Yes ☐ No

Question applies to PORT OF CORPUS CHRISTI AUTHORITY OF NUECES COUNTY, TX

**(For Port of CC) Have you been a resident of Nueces County for at least 6 months?**

☒ Yes ☐ No

Question applies to multiple boards

**Are you willing to provide an Annual Report of Financial Information as required by the Code of Ethics?**

☒ Yes ☐ No

Question applies to CORPUS CHRISTI BUSINESS AND JOB DEVELOPMENT CORPORATION,CORPUS CHRISTI B CORPORATION,PLANNING COMMISSION

**Are you a Nueces County registered voter?**

☒ Yes ☐ No

Question applies to CAPITAL IMPROVEMENTS ADVISORY COMMITTEE

**The Capital Improvement Advisory Committee must include representatives from certain industries. Do you qualify for any of the following industries? \***

☒ Real Estate\,

Question applies to CAPITAL IMPROVEMENTS ADVISORY COMMITTEE

**One member shall be a representative of the City's extraterritorial jurisdiction if impact fees are proposed. Do you qualify?**

☐ Yes ☒ No

Question applies to HOUSING AUTHORITY

**Are you a Housing Authority Resident?**

☐ Yes ☒ No

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## Verification

### City Code Requirement - Residency

**As a board, commission, or committee member, you will be asked to adhere to City Code of Ordinances, Section 2-65, which states that all members of City boards and commissions, including ad hoc committees, appointed by the City, must be residents of the city. A move outside the city limits of the city by any member shall constitute automatic resignation from the particular board or commission on which such member served.**

☒ I Agree

Mrs. Christine M. Belin

## City Code Requirement - Attendance

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**As a board, commission, or committee member, you will be asked to adhere to City Code of Ordinances, Section 2-61, which provides that absences from more than 25% of regularly scheduled meetings during a term year on the part of any board, commission, or committee member shall result in an automatic termination. An absence shall be deemed unexcused unless excused by the board, commission or committee for good cause no later than its next meeting after the absence.**

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☒ I Agree

## Consent for Release of Information

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**I understand that if any member of the public makes a request for information included in this application or in any attachment (e.g. resume or supporting documentation) for appointment it is subject to and must be disclosed under the Texas Public Information Act. I understand that under the Texas Public Information Act, my home address and home telephone number is subject to public disclosure unless I am elected or appointed to the position which I seek. I hereby consent to the release of my home address and home telephone number should it be requested under the Texas Public Information Act prior to my possible appointment or election. I hereby release the City of Corpus Christi, and its agents, employees and officers, from any and all liability whatsoever if the information must be released pursuant to the Texas Public Information Act.**

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☒ I Agree

## Oath

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**I swear that all of the statements included in my application and attached documents, if any, are true and correct.**

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☒ I Agree

CHRISTINE M BELIN

[REDACTED] | 361-774-8588 | Corpus Christi, TX 78414

## Summary

Personable Real Estate professional offering 28 years of superior client satisfaction in real estate transactions. Ambitious and knowledgeable of escrow procedures and contract requirements. Well-versed in assisting clients with mortgage option research and financial management to facilitate productive negotiations.

## Skills

Home sale guidance Lease drafting Marketing development Professional Consulting Document preparation Business operations Relationship development

Planning and coordination Communications Property Management Social Media Communications Real Estate Investor Team Lead Training & Educator

## Experience

Realtor Associate | Coldwell Banker Pacesetter Steel Realtors - Corpus Christi, TX | 01/1999 - Current

Licensed Real Estate Agent with 28 years of professional sales & commercial experience.

Obtained favorable terms by expertly negotiating sales prices between buyers and sellers.

Expanded brand presence through proactive marketing and advertising strategies.

Kept sales moving forward by attending inspections, preparing contracts and mitigating any issues. Provide buyers physical and virtual tours of properties.

Analyzed housing markets and identified potential buyers.

Improved customer satisfaction by finding creative solutions to problems.

Provided excellent service and attention to customers when face-to-face or through phone conversations. Earned reputation for good attendance and hard work.

Counseled customers on market current status for residential and land markets.

Prepared and presented purchase offers to sellers for consideration.

#### Education and Training

Del Mar College |

Corpus Christi, TX | 04/1994

Completion of Real Estate School For Texas : Real Estate

Major in Real Estate, Law of Practices, Marketing, Math and Finance

Golden West College |

Huntington Beach, CA | 05/1988

Associate of Arts: Accounting And Business Management

University At Albany SUNY |

Albany NY | 05/2015

Degree: Non-Profit Management & Grant Writing

Professional Skills: TRLP Class of 2020- Graduate 2020

Currently serving in Leadership Roles: Finance Chairman & Secretary/Treasurer for The Corpus Christi Association of REALTORS, Diversity Committee Member at The Corpus Christi Association of REALTORS.

Other Leadership Roles Include: Finance Chairman 2020, MLS Chairman of The Corpus Christi Association of Realtors 2019, Diversity Chairman at The Corpus Christi Association of

REALTORS 2021-2022, Served on several Corpus Christi Association Realtors Committees including: TREPAC, Governmental Affairs, Walk With Pride, Affordable Housing Committee, Public Relations & South Texas Realtor Day: Co-Chairman. Currently Serving as Ch

hairman Elect for The Housing Initiatives Committee at Texas Realtors. Housing Initiatives.

Community Volunteer Projects Currently Include: Alzheimer's Association- TX 27 Regional Chairman, Junior League of Corpus Christi Sustaining Member. Other Volunteer Projects I have been involved in: Texas Face to Face, HELP, Dress For Success, Habitat For Humanity, VHS Booster Club, It's Your Life Foundation & American Heart Association. \*Awarded from Coldwell Banker Real Estate: International Sterling Society 2020. Member, Small Business Association (2008 - present) Member, Alumni Association

Profile

Richard

E

Bell

First Name

Middle Initial

Last Name

Email Address

Street Address

Corpus Christi

TX

78418

City

State

Postal Code

Primary Phone

Alternate Phone

What district do you live in? \*

☒ District 4

Current resident of the City of Corpus Christi?

☒ Yes ☐ No

If yes, how many years?

20

Retired Navy, Business Owner and Professor

Retired

Accounting and Economic Development

Employer

Job Title

Occupation

Work Address - Street Address and Suite Number

10014 Compton Rd

Work Address - City

Corpus Christi

Work Address - State

Texas

Work Address - Zip Code

78418

Work Phone

3618153111



## Preferred Mailing Address

☒ Home/Primary Address

## Which Boards would you like to apply for?

CORPUS CHRISTI BUSINESS AND JOB DEVELOPMENT CORPORATION: Submitted

## Interests & Experiences

### Are you a Nueces County registered voter?

☒ Yes ☐ No

### Do you currently serve on any other City board, commission or committee at this time? If so, please list:

Yes Marina Advisory until December 2024. I realize that there is a 3 month overlap and will be willing to serve both for three month or resign for the final three months of my term.

### Education, Professional and/or Community Activity (Present)

Education History Bachelors of Science Degree from Excelsior College, Major in Management Masters Degree in Accounting from Texas A&M Corpus Christi Other fields of study greater than 15 hours, Education, Electronic Technologies and Social Studies Organizations: Marina Advisory Board 2019-2024 Chair (2022) IRS Taxpayer Advocacy Panel, Washington DC, 2021 - Present, Currently serving as Chair, Special Projects Committee Corpus Christi Yacht Club, Chair, Cruising Committee 2008, 2009 and 2010, Education 2013, Race Chair 2023 Board Member Midget Ocean Racing Fleet (MORF) 2013-2014 Chair, South Texas PHRF Committee, 2014, 2020 Bay Yacht Club, Rear Commodore, 2016 Youth Worlds Safety Boat Captain, 2018 Governors Emerging Technology Fund Regional Selection Committee 2010 to 2011 Commander, Combat Veterans Association 2016-2017 Rotary Club, Corpus Christi, Sunrise Treasurer 2008, President Elect 2010, President 2011, Assistant District Governor 2012-2013 YWCA, Corpus Christi 2008-2009 Publications and Awards Awarded Patent 5,769,677 - Marker Buoy for Remote Operated Vehicles Awarded Commission as Admiral in the Texas Navy by Governor Rick Perry Licensed US Coast Guard Master Licensed Business Incubator Manager from the National Business Incubator Association US Navy Master Training Specialist Authored/Co-authored various articles, technical manuals, tactical doctrines and curriculum.

### Why are you interested in serving on a City board, commission or committee?

I would like to continue working in development of the Marina and Economic Development of the downtown area. Having served on the Marina Advisory Committee for 6 years as a member and a Chair I feel I would be in a unique position to help move forward and execute the upcoming Type A funding for the waterfront. I would like to insure that this time we get the word out and the other members of the Board understand the importance of the upcoming Type A proposal and that this time we all got it right. After being briefed on it yesterday by city staff I think we are all on the same sheet of music now and I believe I could help move it forward and execute it once approved by the voters. I have also had previous experience with this funding. When I was the Founding Director of the Coastal Bend Business Innovation Center we received funding from this board. This funding source is a great asset that requires knowledgeable board members to insure its success and insure its proper fiduciary accountability.

Upload a Resume

Richard E Bell

**Are you an ex-Officio member of a City Board, commission or committee?**

☒ Yes ☐ No

**No person shall be appointed by the Mayor or Council Members to serve on more than one board, commission, committee or corporation at the same time. If you currently serve as a voting member for a board, commission, committee or corporation are you willing to resign your current seat to serve on another board, commission, committee or corporation?**

☒ Yes ☐ No

**Are you a current candidate in an election for a non-city public office?**

☐ Yes ☒ No

**Do you currently serve as an elected official for a non-city public office?**

☐ Yes ☒ No

**Will you seek re-election to the non-city public office? If not in a non-city public office, please enter N/A**

N/A

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## **Demographics**

**Gender**

☒ Male

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## **Code of Ethics - Rules of Conduct/Conflicts of Interest**

**Do you represent any person or organization in any claim or lawsuit or proceeding involving the City?**

☐ Yes ☒ No

**Do you, your spouse, your business or your spouse's business have a City contract?**

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**Does your employer or your spouse's employer have a City contract?**

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**Are you involved with any activities or employment that would conflict with the official duties on the City boards for which you are applying?**

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**Are you, your spouse, your business or your spouse's business involved in any pending bid, proposal or negotiation in connection with a contract with the City?**

☐ Yes ☒ No

**Do you or your spouse have a pending claim, lawsuit or proceeding against the City?**

☐ Yes ☒ No

**If you answer "Yes" to any of the questions above, please explain or ask to speak with the City's Legal Department. If you answer "NO" to all questions above, please enter N/A.**

N/A

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**Board-specific questions (if applicable)**

Question applies to CORPUS CHRISTI BUSINESS AND JOB DEVELOPMENT CORPORATION,CORPUS CHRISTI B CORPORATION,PLANNING COMMISSION

**Are you a Nueces County registered voter?**

☒ Yes ☐ No

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**Verification**

Richard E Bell

### **City Code Requirement - Residency**

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**As a board, commission, or committee member, you will be asked to adhere to City Code of Ordinances, Section 2-65, which states that all members of City boards and commissions, including ad hoc committees, appointed by the City, must be residents of the city. A move outside the city limits of the city by any member shall constitute automatic resignation from the particular board or commission on which such member served.**

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☒ I Agree

### **City Code Requirement - Attendance**

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**As a board, commission, or committee member, you will be asked to adhere to City Code of Ordinances, Section 2-61, which provides that absences from more than 25% of regularly scheduled meetings during a term year on the part of any board, commission, or committee member shall result in an automatic termination. An absence shall be deemed unexcused unless excused by the board, commission or committee for good cause no later than its next meeting after the absence.**

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☒ I Agree

### **Consent for Release of Information**

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**I understand that if any member of the public makes a request for information included in this application or in any attachment (e.g. resume or supporting documentation) for appointment it is subject to and must be disclosed under the Texas Public Information Act. I understand that under the Texas Public Information Act, my home address and home telephone number is subject to public disclosure unless I am elected or appointed to the position which I seek. I hereby consent to the release of my home address and home telephone number should it be requested under the Texas Public Information Act prior to my possible appointment or election. I hereby release the City of Corpus Christi, and its agents, employees and officers, from any and all liability whatsoever if the information must be released pursuant to the Texas Public Information Act.**

---

☒ I Agree

### **Oath**

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**I swear that all of the statements included in my application and attached documents, if any, are true and correct.**

---

☒ I Agree

## ***Curriculum Vitae***

**RICHARD E. BELL**

10014 Compton Road  
Corpus Christi, Texas 78418  
[REDACTED]

Mobile: (361)815-3111  
richard.bell@tamucc.edu

### **Education History**

**Bachelors of Science Degree** from Excelsior College, Major in Management

**Masters Degree** in Accounting from Texas A&M Corpus Christi

Other fields of study greater than 15 hours, Education, Electronic Technologies and Social Studies

### **Employment History**

#### ***Visiting Professional Assistant Professor, Accounting***

**January 2018 – Present: Texas A&M University, Corpus Christi**

Instruct TAMUCC students in Financial, Managerial and Fraud Accounting, as well as Finance 3312.

**October 2015 – February 2016 – Southern Career Institute, Accounting and Professional Skills.**

#### ***Principle, Biggles Undersea, LLC***

**2011 – Present,**

Consulting firm specializing in business entrepreneurship and financial assistance.

#### ***Director, Coastal Bend Business Innovation Center***

##### ***Regional Director, EDA University Center***

**January 2009 – 2011: Texas A&M University, Corpus Christi**

As Director, I was ultimately responsible for the development from inception to fruition of an economic development business incubator/innovation center for the Texas Coastal Bend area.

- Supervised a staff of 5 full time and 14 students; administer a budget of over \$700,000.00 dollars. Counsel business executives in startup/operational skill sets and assist in equity acquisition. Responsible for the creation and maintenance of program infrastructure.
- Developed a robust grant/equity funding program which subsequently received over \$5,000.000 in grants and \$3,900,000 in equity investment in the first two years.
- Executed a successful capital plan of actions and milestones that carried the project from a small office though a temporary facility to a 45,000 square foot permanent home.
- Using systemic operational and marketing models from other successful similar projects, grew the program rapidly; exceeding all governing metrics and returning an activity ROI of 15:1 within the first two years.
- Perform numerous speaking and media public appearances to promote the program and the University's College of Business.

#### ***Chief Operating Officer/Principle***

**2005 – Nov 2008 – Coastal Bend Yacht Services, Corpus Christi TX**

COO/Senior Captain for a small yacht services company performing yacht maintenance, diving, salvage and delivery services.

- Responsible for all operational aspects of the company to include: scheduling, diving/electronic/general maintenance, customer support, training and accounting financials to include accounts receivable/payable/payroll.
- Sold Company November 2008.

## **RICHARD E. BELL**

### ***Employment History (cont'd)***

#### ***Deputy Director for Training***

**2002 – 2003/ 2004 – 2005 – Department of the Navy, Corpus Christi TX**

Deputy Director for Training; Reported to an Admiral for the training, assessment, data collection, budgets, monitoring and trend analysis of 3 squadron staffs, 27 ships and one ACE accredited graduate/undergraduate teaching institution.

- Senior Assessor for pre-deployment certification of UK and US educational forces. Liaison to British staffs supporting various naval operations.
- Operational and technical advisor for various working groups tasked with solving complex tactical, technical, educational and engineering issues along with various organic, unmanned vehicle, underwater mapping and other research/development projects.

#### ***Dean, Students and Staff***

**1998 - 2001 – Department of the Navy, Ingleside TX**

Dean of Students and Staff at an ACE accredited Department of Navy collegiate level educational institution.

- Responsible for instructor, staff and student performance, assessment, standard/electronic/WEB based curriculums, accounting budgets and accreditation.
- Developed, instructed and supervised graduate/undergraduate level courses in applied physics, statistics, electronics, marine sonar/navigation, naval sciences and others.
- Developed and implemented first year curriculum helping to insure the instructional and professional success of students transitioning from high school/college.

#### ***Operations Officer, Technical Director***

**1989 – 1998 Department of the Navy, Various locations**

- *Operations Officer*; Supervised, planned and led underwater GIS, sonar, remote vehicle and dive team operations in US, Caribbean, Persian Gulf and Europe. While assigned served as bridge First Officer, Primary Piloting, TAO and Docking Officer for restricted maneuvers and Cryptographic Security Officer.
- *Naval Liaison to the Lithuanian Minister of Defense* and Administrations/Operations Chief to the Commander of a four man training and liaison team working to build active involvement in post soviet strategic, tactical, manpower, training and budget issues.
- *Department Head and Technical Director*: Responsible for the tracking and response by military/civilian engineers of casualty/training assists for various naval mine countermeasure ship platforms. While assigned conducted new ROV/ HF SONAR design and construction inspections, acceptance and builders trials as well as new construction crew training. Program Manager for 3 vessel overhauls and 2 new construction ships.

### **Research and Development Experience**

1983 - Naval design development award for improvements to the AN/SQR-17 Sonar system.

1991 - Awarded US Patent 5,769,677 for design of remote operated vehicle marker device use in Operation Desert Storm.

1992-1995 - New construction flight test supervisor and pilot AN/SLQ-48 Naval Remote Operated Underwater Vehicle.

2001-2002 - Design and development evaluation team for new underwater unmanned autonomous vehicle identification package.

### **Teaching Experience**

1998 - 2004 - Taught and developed undergraduate and graduate level curriculum for the Department of the Navy at an ACE accredited institution.

2015-2016 - Adjunct Instructor Southern Careers Institute, Accounting and Professional Skills courses.

2009 – 2011 & 2018 - Present - Teach basic accounting and business skills for Texas A&M University – Corpus Christi

### **Software Expertise**

Microsoft Office (Excel, Word, Power Point, Publisher, Access),

Various Web and Educational software

Various accounting and auditing software

Smart FTB Web publishing

### **Travel**

Europe: UK: France, Spain, Italy, Denmark, Sweden, Lithuania, Germany and Austria

Asia: Japan: Philippines, Australia, China and Samoa,

Middle East: Saudi Arabia, Bahrain, UAE and Kuwait,

Africa: Kenya, Egypt,

Americas: Canada, Mexico, Bahamas, Honduras, Belize and Bermuda

### **Security Clearance**

Highest: **Top Secret**, BI on File, Latest: **Secret**

### **Organizations:**

Corpus Christi Yacht Club, Chair, Cruising Committee 2008, 2009 and 2010, Education 2013

Board Member Midget Ocean Racing Fleet (MORF) 2013-2014

Chair, South Texas PHRF Committee, 2014

Bay Yacht Club, Vice Commodore, 2016

Youth Worlds Safety Boat Captain, 2018

Governors Emerging Technology Fund Regional Selection Committee 2010 to 2011

Commander, Combat Veterans Association 2016-2017

Rotary Club, Corpus Christi, Sunrise Treasurer 2008, President Elect 2010, President 2011,

Assistant District Governor 2012-2013

YWCA, Corpus Christi 2008-2009

### **Publications and Awards**

Awarded Patent 5,769,677 - Marker Buoy for Remote Operated Vehicles

Awarded Commission as Admiral in the Texas Navy by Governor Rick Perry

Licensed US Coast Guard Master

Licensed Business Incubator Manager from the National Business Incubator Association

US Navy Master Training Specialist

Authored/Co-authored various articles, technical manuals, tactical doctrines and curriculum.

Application for a City Board, Commission, Committee or Corporation

Profile

Duke

First Name

Canchola

Last Name

Email Address

Street Address

Corpus Christi

City

TX

State

78414

Postal Code

Primary Phone

Alternate Phone

What district do you live in? \*

☒ District 5

Current resident of the City of Corpus Christi?

☒ Yes ☐ No

If yes, how many years?

11

Duke Canchola State Farm

Employer

Agent/Owner

Job Title

Insurance Agent

Occupation

Work Address - Street Address and Suite Number

4250 Five Points Rd. Ste. 4

Work Address - City

Corpus Christi

Work Address - State

TX

Work Address - Zip Code

78410

Work Phone

(361) 241-8777



**Work E-mail address**

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duke@myagentduke.com

**Preferred Mailing Address**

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☒ Home/Primary Address

**Which Boards would you like to apply for?**

---

CORPUS CHRISTI BUSINESS AND JOB DEVELOPMENT CORPORATION: Submitted

---

**Interests & Experiences****Are you a Nueces County registered voter?**

---

☒ Yes ☐ No

**Do you currently serve on any other City board, commission or committee at this time? If so, please list:**

---

No.

**Education, Professional and/or Community Activity (Present)**

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MBA - Norwich University, Northfield, VT B.A. - The Citadel, Charleston, SC Rotary Club of Corpus Christi Northwest Fraternal Order of Police, Lodge #27 Citadel Alumni Recruiter Citadel Club of the Coastal Bend, President Kingsville Border Patrol Officers Association

**If you applied for multiple boards, which boards are you most interested in serving on, in order of preference? (Limit to top three)**

---

Corpus Christi Business and Job Development Corpus Christi B Corporation

**Why are you interested in serving on a City board, commission or committee?**

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I was privileged to serve in the U.S. Department of Homeland Security/U.S. Border Patrol for over 20 years securing the US border and to work with local, state, and federal law enforcement officers, military and community leaders, and business owners to improve the quality of life of the people in the communities we served. I recently started my own business as a State Farm Agent/Owner, located in Calallen. As I continue this journey, I am anxious to meet, continue to support, and serve the wonderful people in and around the Calallen and Corpus Christi communities and to work with them and other business leaders to make it prosper. I am committed to building relationships with other members of the board/committee to promote growth and improve our beautiful city. I love the City of Corpus Christi and all that it has to offer. My entire adult life has been defined by public service and I am committed to serve.

---

[Upload a Resume](#)

**Are you an ex-Officio member of a City Board, commission or committee?**

---

☐ Yes ☒ No

**No person shall be appointed by the Mayor or Council Members to serve on more than one board, commission, committee or corporation at the same time. If you currently serve as a voting member for a board, commission, committee or corporation are you willing to resign your current seat to serve on another board, commission, committee or corporation?**

---

☒ Yes ☐ No

**Are you a current candidate in an election for a non-city public office?**

---

☐ Yes ☒ No

**Do you currently serve as an elected official for a non-city public office?**

---

☐ Yes ☒ No

**Will you seek re-election to the non-city public office? If not in a non- city public office, please enter N/A**

---

N/A

---

## **Demographics**

### **Gender**

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☒ Male

---

## **Code of Ethics - Rules of Conduct/Conflicts of Interest**

**Do you represent any person or organization in any claim or lawsuit or proceeding involving the City?**

---

☐ Yes ☒ No

**Do you, your spouse, your business or your spouse's business have a City contract?**

---

☐ Yes ☒ No

**Does your employer or your spouse's employer have a City contract?**

---

☐ Yes ☒ No

**Are you involved with any activities or employment that would conflict with the official duties on the City boards for which you are applying?**

---

☐ Yes ☒ No

**Are you, your spouse, your business or your spouse's business involved in any pending bid, proposal or negotiation in connection with a contract with the City?**

---

☐ Yes ☒ No

**Do you or your spouse have a pending claim, lawsuit or proceeding against the City?**

☐ Yes ☒ No

**If you answer "Yes" to any of the questions above, please explain or ask to speak with the City's Legal Department. If you answer "NO" to all questions above, please enter N/A.**

N/A.

---

**Board-specific questions (if applicable)**

Question applies to CORPUS CHRISTI BUSINESS AND JOB DEVELOPMENT CORPORATION,CORPUS CHRISTI B CORPORATION,PLANNING COMMISSION

**Are you a Nueces County registered voter?**

☒ Yes ☐ No

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**Verification**

### City Code Requirement - Residency

---

**As a board, commission, or committee member, you will be asked to adhere to City Code of Ordinances, Section 2-65, which states that all members of City boards and commissions, including ad hoc committees, appointed by the City, must be residents of the city. A move outside the city limits of the city by any member shall constitute automatic resignation from the particular board or commission on which such member served.**

---

☒ I Agree

### City Code Requirement - Attendance

---

**As a board, commission, or committee member, you will be asked to adhere to City Code of Ordinances, Section 2-61, which provides that absences from more than 25% of regularly scheduled meetings during a term year on the part of any board, commission, or committee member shall result in an automatic termination. An absence shall be deemed unexcused unless excused by the board, commission or committee for good cause no later than its next meeting after the absence.**

---

☒ I Agree

### Consent for Release of Information

---

**I understand that if any member of the public makes a request for information included in this application or in any attachment (e.g. resume or supporting documentation) for appointment it is subject to and must be disclosed under the Texas Public Information Act. I understand that under the Texas Public Information Act, my home address and home telephone number is subject to public disclosure unless I am elected or appointed to the position which I seek. I hereby consent to the release of my home address and home telephone number should it be requested under the Texas Public Information Act prior to my possible appointment or election. I hereby release the City of Corpus Christi, and its agents, employees and officers, from any and all liability whatsoever if the information must be released pursuant to the Texas Public Information Act.**

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☒ I Agree

### Oath

---

**I swear that all of the statements included in my application and attached documents, if any, are true and correct.**

---

☒ I Agree

## DUKE CANCHOLA

MOBILE: 361.549.3635 EMAIL: [REDACTED]

<https://www.linkedin.com/in/duke-canchola-a013b617/>

- Small business owner, highly committed to human resource management with proven success transforming new hires and implementation of a business plan to produce exceptional revenue.
- Federal law enforcement senior leader with over 20 years of experience in the U.S. Department of Justice and US Department of Homeland Security (DHS).
- Proven record of results, restructuring and realigning divisions to improve accountability, enhance customer service and promote fresh ideas.

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### PROFESSIONAL STRENGTHS

- |                                |                                |                        |
|--------------------------------|--------------------------------|------------------------|
| ▪ Risk Assessment and Analysis | ▪ Resource Management          | ▪ Strategy Development |
| ▪ Collaboration                | ▪ Financial Management         | ▪ Problem Solving      |
| ▪ Coaching and Mentoring       | ▪ Customer Service             | ▪ Policy Development   |
| ▪ Sales                        | ▪ Budget Formulation/Execution | ▪ Ethical Integrity    |

### PROFESSIONAL EXPERIENCE

**Agent/Owner, Duke Canchola State Farm** **2022 to present**  
Chief Executive Officer of a small, multi-million-dollar book of business, leading a diverse team committed to providing customers with the quality products and service they expect.

**Captain, Texas Military Department, Texas State Guard** **2019 – 2023**  
Leading mission-ready military forces to assist state and local authorities in times of emergencies; conducting homeland security and community service; and, augmenting the TX Army and Air National Guard as required.

**Patrol Agent in Charge, US DHS, US CBP, US Border Patrol** **2016 – 2020**  
Chief Operations Officer leading a diverse workforce of over 350 employees, coordinating with federal, state, and local agencies to secure 1,900+ square miles of operational area, and managing over 47 million dollars of government-owned assets and resources.

**Patrol Agent in Charge, US DHS, US CBP, US Border Patrol** **2014 – 2016**  
Chief Operations Officer led a Special Operations Detachment of over 50 federal law enforcement agents; directed tactical, search and rescue, and emergency operations in 101 counties along 171 miles of US/Mexico border.

### SELECTED ACHIEVEMENTS

- Increased revenue and assets over 3 million dollars in 3.5 years since opening the doors to my agency.
- Received multiple sales and service awards for consistently protecting customers' lives, deepening relationships, and honoring State Farm values.
- Led the effort to consolidate government functions, US CBP and US Immigration and Customs Enforcement, and through co-location of employees and sharing of government resources, saved the US government over \$1M in lease payments over a five-year period.
- Served as US CBP's Migration Crisis Action Team Commander to mitigate unprecedented levels of unaccompanied minor children entering the US and ensured all children received proper care (health screenings, medical, transportation and housing) and finite government resources were used efficiently.
- Trained, mentored, and coached foreign law enforcement officers while serving as the US Border Patrol representative at the US Embassy-Honduras, with the State Department International Narcotics Liaison.
- Coordinated sensitive deployment of US government assets in support of the Iraqi government while serving as the US CBP Country Coordinator, US Embassy-Iraq, which increased mission-readiness, reduced on-boarding time, and ensured employees had proper equipment to maximize employee, partner and Iraqi citizens' safety.
- Established partnership with local and state government agencies to combat criminal exploitation of small businesses through enhanced identification and targeting of transnational criminal organizations, resulting in reduction of criminal activity, smuggling of humans and contraband and trafficking of women and children.
- Increased the number of physical fitness classes offered to employees, resulting in an increase in participants from approximately 3,000 to over 11,000 in a one-year period, and enhanced employee well-being and fitness.

### EDUCATION

Norwich University - MBA, Organizational Leadership w/honors  
The Citadel - BA, Political Science

Profile

MrEllisLChapmanJr

PrefixFirst NameMiddle InitialLast NameSuffix

Email Address

Street Address

Corpus ChristiTX78412

CityStatePostal Code

Primary PhoneAlternate Phone

What district do you live in? \*

☒ District 4

Current resident of the City of Corpus Christi?

☒ Yes ☐ No

If yes, how many years?

2.5

Harte Research InstituteProgram DirectorWorkforce Development Director

EmployerJob TitleOccupation

Work Address - Street Address and Suite Number

6300 Ocean Drive

Work Address - City

Corpus Christi

Work Address - State

TX

Work Address - Zip Code

78412

Work Phone

3618252567

Mr Ellis L Chapman Jr

**Work E-mail address**

ellis.chapman@tamucc.edu

**Preferred Mailing Address**

☒ Home/Primary Address

**Which Boards would you like to apply for?**

CORPUS CHRISTI BUSINESS AND JOB DEVELOPMENT CORPORATION: Submitted

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**Interests & Experiences**

**Do you currently serve on any other City board, commission or committee at this time? If so, please list:**

N/A

**Why are you interested in serving on a City board, commission or committee?**

To better my community

**Are you an ex-Officio member of a City Board, commission or committee?**

☐ Yes ☒ No

**Are you a current candidate in an election for a non-city public office?**

☐ Yes ☒ No

**Do you currently serve as an elected official for a non-city public office?**

☐ Yes ☒ No

**Will you seek re-election to the non-city public office? If not in a non-city public office, please enter N/A**

N/A

---

**Demographics**

**Gender**

☒ Male

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**Code of Ethics - Rules of Conduct/Conflicts of Interest**

Mr Ellis L Chapman Jr

**Do you represent any person or organization in any claim or lawsuit or proceeding involving the City?**

☐ Yes ☒ No

**Do you, your spouse, your business or your spouse's business have a City contract?**

☐ Yes ☒ No

**Does your employer or your spouse's employer have a City contract?**

☐ Yes ☒ No

**Are you involved with any activities or employment that would conflict with the official duties on the City boards for which you are applying?**

☐ Yes ☒ No

**Are you, your spouse, your business or your spouse's business involved in any pending bid, proposal or negotiation in connection with a contract with the City?**

☐ Yes ☒ No

**Do you or your spouse have a pending claim, lawsuit or proceeding against the City?**

☐ Yes ☒ No

**If you answer "Yes" to any of the questions above, please explain or ask to speak with the City's Legal Department. If you answer "NO" to all questions above, please enter N/A.**

N/A

---

**Board-specific questions (if applicable)**



Question applies to WATERSHORE AND BEACH ADVISORY COMMITTEE

**The Watershore & Beach Advisory Committee must include members representing certain categories. Do you qualify for any of the following categories? \***

- 
- ☒ Scientist i.e.,Marine Biologist)  
☒ Environmentalist

Question applies to CORPUS CHRISTI BUSINESS AND JOB DEVELOPMENT CORPORATION,CORPUS CHRISTI B CORPORATION,PLANNING COMMISSION

**Are you a Nueces County registered voter?**

- 
- ☒ Yes ☐ No

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## Verification

### City Code Requirement - Residency

---

**As a board, commission, or committee member, you will be asked to adhere to City Code of Ordinances, Section 2-65, which states that all members of City boards and commissions, including ad hoc committees, appointed by the City, must be residents of the city. A move outside the city limits of the city by any member shall constitute automatic resignation from the particular board or commission on which such member served.**

---

- ☒ I Agree

### City Code Requirement - Attendance

---

**As a board, commission, or committee member, you will be asked to adhere to City Code of Ordinances, Section 2-61, which provides that absences from more than 25% of regularly scheduled meetings during a term year on the part of any board, commission, or committee member shall result in an automatic termination. An absence shall be deemed unexcused unless excused by the board, commission or committee for good cause no later than its next meeting after the absence.**

---

- ☒ I Agree

Mr Ellis L Chapman Jr

## Consent for Release of Information

---

I understand that if any member of the public makes a request for information included in this application or in any attachment (e.g. resume or supporting documentation) for appointment it is subject to and must be disclosed under the Texas Public Information Act. I understand that under the Texas Public Information Act, my home address and home telephone number is subject to public disclosure unless I am elected or appointed to the position which I seek. I hereby consent to the release of my home address and home telephone number should it be requested under the Texas Public Information Act prior to my possible appointment or election. I hereby release the City of Corpus Christi, and its agents, employees and officers, from any and all liability whatsoever if the information must be released pursuant to the Texas Public Information Act.

---

☒ I Agree

## Oath

---

I swear that all of the statements included in my application and attached documents, if any, are true and correct.

---

☒ I Agree

Profile

Alex

First Name

L

Middle Initial

Garcia

Last Name

Email Address

Street Address

CORPUS CHRISTI

City

TX

State

78413

Postal Code

Primary Phone

Alternate Phone

What district do you live in? \*

☒ District 3

Current resident of the City of Corpus Christi?

☒ Yes ☐ No

If yes, how many years?

62

Lone Star TRS, LLC

Employer

Executive Marketing Director

Job Title

Marketing/Sales

Occupation

Work Address - Street Address and Suite Number

5722 Patton Street

Work Address - City

Corpus Christi

Work Address - State

TX

Work Address - Zip Code

78414

Work Phone

3615102001

Alex L Garcia

**Work E-mail address**

---

alex.garcia@lonestartsrllc.com

**Preferred Mailing Address**

---

☒ Home/Primary Address

**Which Boards would you like to apply for?**

---

CORPUS CHRISTI BUSINESS AND JOB DEVELOPMENT CORPORATION: Submitted

---

**Interests & Experiences****Are you a Nueces County registered voter?**

---

☒ Yes ☐ No

**Do you currently serve on any other City board, commission or committee at this time? If so, please list:**

---

ESC Region 2 - Board Member

**Education, Professional and/or Community Activity (Present)**

---

See attached resume

**If you applied for multiple boards, which boards are you most interested in serving on, in order of preference? (Limit to top three)**

---

1. Corpus Christi B Corporation. 2. Regional Economic Development 3. Corpus Christi Downtown Management District

**Why are you interested in serving on a City board, commission or committee?**

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I am eager to serve on a City board, commission, or committee because I am passionate about contributing to the growth and well-being of our community. With my skills and experience, I believe I can help address key challenges our city faces and work collaboratively with others to find effective solutions. Serving in this capacity would allow me to actively participate in shaping the future of our city, ensuring it remains a vibrant and thriving place for all residents.

---

Upload a Resume

**Are you an ex-Officio member of a City Board, commission or committee?**

---

☐ Yes ☒ No

**No person shall be appointed by the Mayor or Council Members to serve on more than one board, commission, committee or corporation at the same time. If you currently serve as a voting member for a board, commission, committee or corporation are you willing to resign your current seat to serve on another board, commission, committee or corporation?**

☒ Yes ☐ No

**Are you a current candidate in an election for a non-city public office?**

☐ Yes ☒ No

**Do you currently serve as an elected official for a non-city public office?**

☒ Yes ☐ No

**Will you seek re-election to the non-city public office? If not in a non-city public office, please enter N/A**

Yes

---

## Demographics

### Ethnicity

☒ Hispanic

### Gender

☒ Male

---

## Code of Ethics - Rules of Conduct/Conflicts of Interest

**Do you represent any person or organization in any claim or lawsuit or proceeding involving the City?**

☐ Yes ☒ No

**Do you, your spouse, your business or your spouse's business have a City contract?**

☐ Yes ☒ No

**Does your employer or your spouse's employer have a City contract?**

☐ Yes ☒ No

**Are you involved with any activities or employment that would conflict with the official duties on the City boards for which you are applying?**

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**Are you, your spouse, your business or your spouse's business involved in any pending bid, proposal or negotiation in connection with a contract with the City?**

☐ Yes ☒ No

**Do you or your spouse have a pending claim, lawsuit or proceeding against the City?**

☐ Yes ☒ No

**If you answer "Yes" to any of the questions above, please explain or ask to speak with the City's Legal Department. If you answer "NO" to all questions above, please enter N/A.**

N/A

---

### **Board-specific questions (if applicable)**

Question applies to CORPUS CHRISTI DOWNTOWN MANAGEMENT DISTRICT

**The Corpus Christi Downtown Management District must include representatives from certain categories. Do you qualify for any of the following categories? \***

- ☒ Property Owner in the District  
☒ Resident of the District

Question applies to CORPUS CHRISTI BUSINESS AND JOB DEVELOPMENT CORPORATION,CORPUS CHRISTI B CORPORATION,PLANNING COMMISSION

**Are you a Nueces County registered voter?**

☒ Yes ☐ No

---

## Verification

### City Code Requirement - Residency

---

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---

☒ I Agree

### City Code Requirement - Attendance

---

**As a board, commission, or committee member, you will be asked to adhere to City Code of Ordinances, Section 2-61, which provides that absences from more than 25% of regularly scheduled meetings during a term year on the part of any board, commission, or committee member shall result in an automatic termination. An absence shall be deemed unexcused unless excused by the board, commission or committee for good cause no later than its next meeting after the absence.**

---

☒ I Agree

### Consent for Release of Information

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---

☒ I Agree

**Oath**

---

**I swear that all of the statements included in my application and attached documents, if any, are true and correct.**

---

☒ I Agree



# Alex L. Garcia, Jr.

6050 Broadmoor  
Corpus Christi, TX 78413  
361-510-2001  
[REDACTED]

## EDUCATION

University:  
Junior College:  
High School:

University of Houston, BBA, 1977  
Del Mar College, Associate of Arts, 1975  
Mary Carroll High School, 1973

## PROFESSIONAL EXPERIENCE:

**September 2023 to Present — Lone Star TRS, LLC., Construction and its affiliates Executive Marketing Director**

Today, I am Marketing Director for three companies with a focus on open relationships for future growth.

**August 2018 to September 2023 - American Red Cross Coastal Bend Chapter – Senior Disaster Program Manager South Texas Territory**

I managed the implementation of the disaster services program in an assigned geographic territory based on the regional configuration. I lead and manage a team of local Disaster Program Managers responsible for the implementation of disaster preparedness, response, and recovery programs in the local area. I plan, direct, and implement department, service or programs overall strategic goals and objectives. My role is to ensure the development of Disaster leadership volunteers in each of the programs support functional areas of the disaster cycle to meet the needs of the territory, region, state, and division. Previously as former Executive Director one of my key roles is to provide information and develop relationships with all elected officials in my 19 County Area. I served as the liaison during disasters to provide current and updated information during these situations to my local Board of Directors, State elected Officials, the County Judges and Emergency Managers as deem necessary. I also worked to continue to Develop our volunteer base to help the American Red Cross implement programs such as Sound the Alarm, ERV Rodeo and Pillowcase Project.

**May 2015 to September 2019, K&M Premier Real Estate:**

As a Real Estate agent my role was to assist future or present homeowners in finding that place of real estate that they could call home. As their agent I made sure they understood options that were available to them in inspecting home, financing available and pro/cons in selection of neighborhoods. The joy of helping individuals in finding the place their dream home was rewarding in watching excited about the next chapter of their lives. I inactivated my license when accepted present responsibilities as Executive Director of the American Red Cross.

**August 2015 to February 2016 Coastal Community and Teachers Credit Union:**

Responsible for Business Development for Credit Union utilizing new Credits Score Analysis program seek opportunities to assist anyone wanting to improve their Credit Scores. Sought small business operations wanting to offer On Spot Financing to improve their sales volumes.

**May 2013 to January 2015 Mike Shaw Toyota - Direct Marketing Manager**

Sought marketing opportunities to gain experience the Toyota footprint in a Multi-County area while staying involved within community seeking venues to allow local businesses to be more competitive when making transportation investments.

**May 2010 to May 2013, Value Bank Texas - Vice President Commercial Lending**

I had the opportunity to stay involved with my community while seeking financing opportunities for existing and future customers. I reviewed client's Annual Financials, Tax Returns and P&L's when they requested new money for existing businesses, expansion of businesses, car loans, extensions, or renewals. My portfolio of \$4 million plus consisted of small and larger businesses maintaining or growing all facets of their operations. As a Commercial Banker my responsibilities were inclusive of seeking and meeting new customers, opening checking and savings accounts, originating consumer, commercial and SBA loans from inception to closing, while offering all Bank products and services.

**July 2008 to May 2010 H. E. B. Plus - Food Director**

I managed 15 Departments, 150 partners (staff members) and had the financial and responsible for operational responsibility of supporting my \$90 Million Store, in the Gulf Coast Region and Partners. Our Bold Promise is to offer the best customer service possible while supporting our community and partners.

**February 2003 to July 2008 WAL-MART - Store Manager Salinas Valley, California**

Trained in the Rio Grande Valley area, where I served as acting Store Manager and later accepted a position in the Corpus Christi District. I served as Co-Manager for the Alice Wal-Mart Supercenter managing over 350 associates with annual sales exceeding \$80 million. Further in my career, I was promoted to Store Manager of a Walmart, a \$105 Million Dollar store, in Salinas Valley California. My responsibility consisted of dealing with every facet of the business inclusive of operations, financials and staffing while maintaining a good rapport with the community.

**June 2001 to February 2003 Unique Staff Leasing - Sales Representative**

I sought small and large businesses in need of outsourcing their Human Resource responsibilities.

**October 1985 to 2006, Self-Employed served as President/Owner of Super Mex No. 5 Supermarket, Super Mex No. 6 Supermarket, Super Plus Supermarket, Super Seven Superette, Five Star Foods, and Boatners' Restaurant.**

Being raised in the grocery store business since 1965, incentivized me to purchase my first Supermarket and move my family from San Antonio to Corpus Christi. My wife and I then successfully operated all facets, including market, produce, grocery departments, of supermarket. During these twenty plus years we were able to maintain a profitable business regardless of challenges and competition, managing over three hundred employees during tenure of sole proprietorship. Due to competition and economic hardships for our customer base we sold our last neighborhood grocery store in 2006.

**July 1998 to January 2000, Powerhouse Advertising - Partner/Owner Agency**

Recruited business clients in need of advertising agency offering a full line of advertising opportunities. Two of our greatest successes were the creation of the Logo for TX A&M Islanders and Radiology Associates.

**January 1985 to June 1986, Richard Gill Savings – AVP Quality Control**

Implemented Quality Control standards while spear heading the certification of 1300 Government National Mortgage Association Pools, which were missing approximately 248,000 original documents. Managing over two hundred part-time employees we were able to certify all but one GNMA Pool when resigned.

**May 1980 to December 1984, Commonwealth Mortgage Corp. – AVP Escrow Division** Responsible for Collections, Foreclosures, HUD 235's, Data Processing Liaison, Customer Service, Adjustable Mortgage Loans, Loan Set Up, Tax, Department, Escrow Analysis, Insurance Department, Record Retention, Mailroom, and Building Maintenance managing over seventy-five employees.

**January 1980 to April 1980, Wendt, Perrin, Mote and Barnett, CPA - Auditor**  
Audit Clients financial books in preparation for audits and tax returns.

**March 1978 to December 1979 First City Bank - Collector**  
Collected debt secured & unsecured and was later instrumental in establishing a Mastercard/Visa Credit Card Dept.

## **PROFESSIONAL INVOLVEMENT:**

**COASTAL BEND FOOD INDUSTRY ASSN. - 1987 TO 2001**  
Served as Executive Director, President, and Vice President

**TEXAS FOOD INDUSTRY ASSN. - 1992 TO 2001**  
Served as Secretary, Treasurer, Vice President, State President, and Past President,  
Representing the interest and concerns of 2,000 plus food retail outlets statewide.

**ELECTRONICS BENEFIT TRANSFER TASK FORCE - Member 1991 TO 2004**  
Appointed by the State Comptroller to study and automate the distribution of Food Stamps and AFDC benefits using plastic cards.

## **COMMUNITY INVOLVEMENT:**

**CORPUS CHRISTI CHAMBER OF COMMERCE- Director 1990 TO 1995**  
Served as Vice-Chairman - Mexico Relation Committee, Vice-Chairman Cultural Enhancement Council, Director-Executive Board, Served on Small Business Council, Image Campaign, Public Relations Council and Executive Director Search.

**GREATER OF CORPUS CHRISTI BUSINESS ALLIANCE - MEMBER 1995-1998**  
Served as Vice Chair for two years, Search Committee for CEO, Leadership and Education Task force, CO-Chair Legislative weekend where we hosted forty-seven legislators to learn about the needs of our community.

**CORPUS CHRISTI LEADERSHIP BOARD - 1996 TO 2003**  
Served on board to grow the leadership program and Co-chaired the first two fund raisers for LCCA which raised \$10,000.00 net.

**GRIEVANCE COMMITTEE FOR STATE BAR OF TX DIST. 11209 - 1996 TO 1998**  
Members address and evaluate grievances while assessing punishment for legal counsel.

**CORPUS CHRISTI HISPANIC CHAMBER OF COMMERCE -  
1997-1999, 2007-2013, 2014-2016**  
Member of Chamber and have served as Co-Chair International affairs Committee, Parliamentarian and Treasurer. Chaired Casio Grande and continued participating in raising monies for Scholarships through our Mano a Mano Scholarship fund.

**BUCCANEER COMMISSION - 1998 TO Present**  
Commissioner serving as mascot for Buccaneer Days and committee member for BUC Days Scholarship promoting continued education. Over the last 21 years we have awarded over \$1,000,000 in scholarships

assisting students in full filling their dreams. I continue to serve on the Buc Days King and Queens Scholarship Committee promoting and awards scholarships to young men and women seeking to pursue their careers.

**TEXAS A&M CORPUS CHRIST BUSINESS ADVISORY COUNCIL - 1994 TO 2002**

Member assisting in evaluation programs under review for the Business School.

**HABITAT FOR HUMANITY - 2009 TO 2010**

Board Member for Habitat for Humanity, the organization assisted the financially challenged low-income families to qualify for housing.

**SEMBRADORES DE CORPUS CHRISTI – 2003 to 2016**

As Board President I oversaw fundraisers to assist college bound students with an opportunity to pursue their education goals. The organization has raised over \$300,000 to serve those students in need and continues to raise monies to grow the endowments that have been established at Del Mar Junior College and Texas A&M University- Corpus Christi.

**LEAGUE OF WOMEN VOTERS - 2009-2019**

Past Treasurer and Member serving as an advocate to educate registered voters while encouraging others to better understand the importance of voting and promoting everyone to register to vote.

**YMCA BOARD - 2010-Present**

Past Board President helping direct the board on focusing ways to expand the YMCA's outreach to other areas of Coastal Bend while seeking funding opportunities for additional programs for the youth of Corpus Christi and infrastructure challenges. Still serving as Vice Chair.

**BACALA BOARD - 2010-2017**

Board Member helping to educate the public regarding frivolous lawsuits in Coastal Bend while promoting positive business community growth.

**HISPANIC WOMEN NETWORK OF TEXAS - 2010-2017**

Parliamentarian of Board helping to support educational initiatives to help advancement women and men while helping raise funds for Student Scholarships.

**JUNIOR ACHIEVEMENT BOARD - 2011-2019**

Board Member supporting fund raising events and JA Programs to help young students comprehend the difference between hourly verses a salaried job.

**AIRPORT ADVISORY BOARD - 2013-2019**

Served as Board Member to discuss daily activities and on-going challenges to enhance the experience and the delivery of service to our customer base. Had the opportunity to be part of the Leadership in the construction and relocation of the Coast Guard. Termed out after six years.

**AMERICAN RED CROSS BOARD - 2014-2018**

President of Board helping to promote the importance of any organization that helps touch the lives and families during and after any life change event situation. As president I also try to keep board members engaged in volunteer opportunities while telling the story of what our Coastal Bend Chapter does to help families experiencing catastrophic situations.

**APPRAISAL REVIEW BOARD – 2017-2019**

Member of the Appraisal Review Board that address taxpayers concerns regarding their annual property evaluation. As advisory board member I participate on panel that listens to evidence presented by both the Appraisal District Representative and the Property Taxpayer before deliberating and assessing the final property tax value for the year being protested.

**ARK ASSESSMENT CENTER – 2018 – Present**

Was as by Catholic Sister Milagros to Chair this year's Annual Fundraiser, whereby funds raised assist the center support the Children ages 0 to 17 that have been removed from an unhealthy environment from the Judge of the Juvenile Court. The Ark Staff have the responsibility of housing, feeding, transporting, protecting while providing meals and medical provision during their stay. This is an Incredible Honor.

**COASTAL BEND DISASTER RECOVERY GROUP – 2018 – Present**

As a board member I assist in making sure that we continue to fulfill our mission of helping individuals affected by Hurricane Harvey rebuild their homes. To date the CBDRG has partnered with organizations to help twenty families move into new homes in the Coastal Bend Region.

## **CIVIC INVOLVEMENT:**

**CORPUS CHRISTI CITY COUNCIL MEMBER - 1997 TO 1999**

Elected as first Hispanic to serve in an at large seat in the history of Corpus Christi, dealt with all City issue inclusive of traffic, taxes, education, maintain proper benefit coverage for our employees and any other City related issue that affected the quality of life for Corpus Christians.

**NUECES COUNTY DEMOCRATIC PARTY CHAIR - 2006 TO 2008**

Served as Party Chairperson assisting candidates and elected officials getting elected or re-elected to office in Primary and General Elections.

## **HONORS RECEIVED:**

**• HISPANIC WOMEN'S NETWORK OF TEXAS - 2013**

Estrella Award as Community Advocate

**• LEADERSHIP OF CORPUS CHRISTI - 1997**

Alumni of Year Award in 1997

**• TEXAS FOOD INDUSTRY ASSOCIATION - 1996**

Spirit of Texas Award

**• CORPUS CHRISTI HISPANIC CHAMBER OF COMMERCE - 1995**

Recipient of Business Member of Year Award in 1995

**• CHAMBER OF COMMERCE - 1997**

Recipient Small Business of the Year

**• DEL MAR COLLEGE - 1974**

Who's Who among Junior College Students - 1974

**REFERENCES:** *(Contact Information can be provided upon request)* .

- **Ben Molina – Former Councilman**
- **Johnny Philipello – President and CEO Buccaneer Commission**
- **Gabe Guerra – President Kleberg Bank**

Application for a City Board, Commission, Committee or Corporation

Profile

Michael Hall  
First Name Last Name

Email Address

Street Address

Corpus Christi TX 78418  
City State Postal Code

Primary Phone Alternate Phone

What district do you live in? \*

☒ District 4

Current resident of the City of Corpus Christi?

☒ Yes ☐ No

If yes, how many years?

10

Engineering Design Services LLC President Engineering Consulting  
Employer Job Title Occupation

Work Address - Street Address and Suite Number

711 N Carancahua St. Suite 110

Work Address - City

Corpus Christi

Work Address - State

Texas

Work Address - Zip Code

78401

Work Phone

3618579636

**Work E-mail address**

michael.hall@engdless.com

**Preferred Mailing Address**

☒ Work Address

**Which Boards would you like to apply for?**

CORPUS CHRISTI BUSINESS AND JOB DEVELOPMENT CORPORATION: Submitted

---

**Interests & Experiences****Are you a Nueces County registered voter?**

☒ Yes ☐ No

**Do you currently serve on any other City board, commission or committee at this time? If so, please list:**

No

**Education, Professional and/or Community Activity (Present)**

BS - Mechanical Engineering - Purdue University MSEE - Electrical and Computer Engineering  
- Purdue University Licensed Professional Engineer (PE) Project Management Professional  
Certification (PMP) Author of Multiple US Patents

**If you applied for multiple boards, which boards are you most interested in serving on, in order of preference? (Limit to top three)**

Both Type A and B Boards

**Why are you interested in serving on a City board, commission or committee?**

I previously ran for mayor in 2018 and lost in a runoff election and have decided that gaining some relevant experience working with the city as a board member would give me an alternative way to give back. I would like to help move Corpus Christi forward by leveraging my business and engineering expertise in a way that represents and supports the tax-paying population of the city. The residents of Corpus Christi should feel that their tax dollars are used appropriately to help their city grow and I think my background could help support that.

---

Upload a Resume

**Are you an ex-Officio member of a City Board, commission or committee?**

☐ Yes ☒ No



**No person shall be appointed by the Mayor or Council Members to serve on more than one board, commission, committee or corporation at the same time. If you currently serve as a voting member for a board, commission, committee or corporation are you willing to resign your current seat to serve on another board, commission, committee or corporation?**

☒ Yes ☐ No

**Are you a current candidate in an election for a non-city public office?**

☐ Yes ☒ No

**Do you currently serve as an elected official for a non-city public office?**

☐ Yes ☒ No

**Will you seek re-election to the non-city public office? If not in a non- city public office, please enter N/A**

N/A

---

## **Demographics**

### **Gender**

☒ Male

---

## **Code of Ethics - Rules of Conduct/Conflicts of Interest**

**Do you represent any person or organization in any claim or lawsuit or proceeding involving the City?**

☐ Yes ☒ No

**Do you, your spouse, your business or your spouse's business have a City contract?**

☐ Yes ☒ No

**Does your employer or your spouse's employer have a City contract?**

☐ Yes ☒ No

**Are you involved with any activities or employment that would conflict with the official duties on the City boards for which you are applying?**

☐ Yes ☒ No

**Are you, your spouse, your business or your spouse's business involved in any pending bid, proposal or negotiation in connection with a contract with the City?**

☐ Yes ☒ No

Michael Hall

**Do you or your spouse have a pending claim, lawsuit or proceeding against the City?**

☐ Yes ☒ No

**If you answer "Yes" to any of the questions above, please explain or ask to speak with the City's Legal Department. If you answer "NO" to all questions above, please enter N/A.**

I have an application for Type A/B funding being submitted tomorrow for a project unrelated to my professional occupancy that should be resolved and completed prior to my appointment to this board, if selected by council.

---

**Board-specific questions (if applicable)**

Question applies to CORPUS CHRISTI BUSINESS AND JOB DEVELOPMENT CORPORATION,CORPUS CHRISTI B CORPORATION,PLANNING COMMISSION

**Are you a Nueces County registered voter?**

☒ Yes ☐ No

---

**Verification**

Michael Hall

### City Code Requirement - Residency

---

**As a board, commission, or committee member, you will be asked to adhere to City Code of Ordinances, Section 2-65, which states that all members of City boards and commissions, including ad hoc committees, appointed by the City, must be residents of the city. A move outside the city limits of the city by any member shall constitute automatic resignation from the particular board or commission on which such member served.**

---

☒ I Agree

### City Code Requirement - Attendance

---

**As a board, commission, or committee member, you will be asked to adhere to City Code of Ordinances, Section 2-61, which provides that absences from more than 25% of regularly scheduled meetings during a term year on the part of any board, commission, or committee member shall result in an automatic termination. An absence shall be deemed unexcused unless excused by the board, commission or committee for good cause no later than its next meeting after the absence.**

---

☒ I Agree

### Consent for Release of Information

---

**I understand that if any member of the public makes a request for information included in this application or in any attachment (e.g. resume or supporting documentation) for appointment it is subject to and must be disclosed under the Texas Public Information Act. I understand that under the Texas Public Information Act, my home address and home telephone number is subject to public disclosure unless I am elected or appointed to the position which I seek. I hereby consent to the release of my home address and home telephone number should it be requested under the Texas Public Information Act prior to my possible appointment or election. I hereby release the City of Corpus Christi, and its agents, employees and officers, from any and all liability whatsoever if the information must be released pursuant to the Texas Public Information Act.**

---

☒ I Agree

### Oath

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**I swear that all of the statements included in my application and attached documents, if any, are true and correct.**

---

☒ I Agree



# MICHAEL HALL

Professional Engineer  
Project Management Professional

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## Education

**Master of Science in Electrical and Computer Engineering** 2013-2015  
Purdue University (West Lafayette, IN)

**Bachelor of Science in Mechanical Engineering** 2009-2013  
Purdue University (West Lafayette, IN)

## Certifications

- Professional Engineering License, Texas #129312
- Secret Security Clearance (2014)
- Project Management Professional
- Lean Six Sigma Greenbelt

## Employment

**President & Founder - Engineering Design Services LLC** 2018 - Present  
*Project Management, Engineering, Executive Leadership*

Manages the strategic view of the company as well as oversees the day-to-day operations of the engineering department, finance department, and marketing department. Directly responsible for every phase during project life-cycles from inception through commissioning. The company has grown to include three offices in three states (Corpus Christi Texas, Little Rock Arkansas, and Orlando Florida) and millions of dollars in revenue supporting projects ranging from theme parks (Disney/Universal) and petrochemicals (Valero, Oxy-Chem, FHR, Etc..) to technology startups around the world.

**Chief Technology Officer - Aspire Food Group** 2016 - 2018  
*Project Management, Engineering, Executive Leadership*

Responsible for overseeing all technical aspects of the company. Responsible for growing the company through the use of technological resources. Provided direction to employees in IT, IO, R&D and Engineering departments; guiding them to attain the company's strategic goals established in the company's strategic plan. Responsible for developing nearly all intellectual property at the company.

- Lead the development of automated production facilities ranging from 25,000 to 100,000 sqft and managed their development from design through completion
- Coordinated and managed all engineering and architectural projects for the company
- Selected all general contractors and managed the bidding process for the company
- Designed and implemented all of our custom robotic solutions and IoT based sensor clusters
- Directly managed the Engineering, Software, Research, Development and Innovation Departments
- Planned company's technological strategy for near and far future
- Measured and tracked KPI's for said departments including: spend, schedule and accuracy via project management software (Primavera/MS Project) and custom developed solutions
- Helped raise 8 figures in funding from various high net worth individuals

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**Engineering Consultant - Core Engineering** 2015 - 2016  
*Project Management, Engineering*

---

Lead Mechanical Engineering for the company which covered areas such as: Pipe Stress Analysis, Fitness for Service, Nozzle Loading Analysis and Finite Element Methods.

---

**Aviation Engineer/Scientist - Camber Corporation** 2014 - 2015  
*Stress Analysis Specialist - Helicopter Repair*

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Stress analysis specialist at the world's largest helicopter repair facility. Responsible for ensuring the integrity of specialty repairs to various rotary aircraft (MH60, MH64 & MH47). Responsible for developing projects that resulted in cost savings for the US military of over \$1MM per year. The nature of this work required a secret level security clearance.

---

**Research Assistant - Purdue University** 2013 - 2014  
*Design of Microelectronics*

---

Worked on the development of cutting-edge technology for various business sectors resulting in new technology that was licensed and sold. Developed a sensor that revolutionized the way pharmaceutical freeze dryers can operate. Projects that I developed are listed below and sorted by largest impact first:

- Design and implementation of a wirelessly powered, wirelessly communicating temperature sensor for use in the pharmaceutical industry
- Testing and design of a remotely powered wireless strain telemeter

- Design and implementation of a LabVIEW automated thermal cycling procedure for RF resonating cavity filters
- Design of a Tunable Antenna using RF-MEMS switches
- Design of a high isolation MEMS switch based on joule heating

## Patents and Papers

15/486,636 2017-04-13 HABITAT AND SYSTEM FOR CULTIVATION OF INSECTS (STACKER UTILITY)

15/725,420 2017-10-05 HABITAT AND SYSTEM FOR CULTIVATION OF INSECTS - TROUGHS

15/591,699 2017-05-10 HARVESTING AND INCUBATING SYSTEMS FOR CULTIVATION OF INSECTS

62/576,172 2017-10-24 MATERIALS OBTAINED FROM INSECTS AND USES OF SAME

15/202,763 2016-12-13 PRECISION WATER DELIVERY SYSTEM FOR INSECTS - DELIVERY

15/377,394 2017-04-13 PRECISION WATER DELIVERY SYSTEM FOR INSECTS - TRAYS

15/187,132 2017-06-20 AUTONOMOUS FEED DELIVERY PLATFORM FOR INSECTS

15/586,811 2017-05-04 PROCESSING INSECTS INTO SUSPENDIBLE AND SOLUBLE POWDER 29/600,572 2017-04-13 INSECT HABITAT (STACKER)

62/132,546 2016-03-14 WIRELESS SENSORS, SYSTEMS, AND METHODS THEREOF

Remotely Powered Wireless Strain Telemeter - L. A. Gupta, David C. Ruddock, Michael T. Hall, Farshid Sadeghi, Dimitrios Peroulis Purdue University, West Lafayette, Indiana, 2011

Profile

Bilal

First Name

Khan

Last Name

Email Address

Street Address

Corpus Christi

City

TX

State

78404

Postal Code

Primary Phone

Alternate Phone

What district do you live in? \*

☒ District 2

Current resident of the City of Corpus Christi?

☒ Yes ☐ No

If yes, how many years?

8

Highway Barricades and  
Services, LLC

Employer

Vice President

Job Title

Road Construction / Self-  
Employed

Occupation

Work Address - Street Address and Suite Number

7775 Leopard Street

Work Address - City

Corpus Christi

Work Address - State

TX

Work Address - Zip Code

78409

Work Phone

361-883-6300

**Work E-mail address**

---

bkhan@hbstexas.com

**Which Boards would you like to apply for?**

---

CORPUS CHRISTI BUSINESS AND JOB DEVELOPMENT CORPORATION: Submitted

---

**Interests & Experiences****Are you a Nueces County registered voter?**

---

☒ Yes ☐ No

**Do you currently serve on any other City board, commission or committee at this time? If so, please list:**

---

No

**Education, Professional and/or Community Activity (Present)**

---

Tocqueville Society (United Way of the Coastal Bend) Association of General Contractors

**If you applied for multiple boards, which boards are you most interested in serving on, in order of preference? (Limit to top three)**

---

CORPUS CHRISTI BUSINESS AND JOB DEVELOPMENT CORPORATION  
CORPUS CHRISTI B CORPORATION

**Why are you interested in serving on a City board, commission or committee?**

---

I am submitting my application with sincere interest in serving as a member of the Corpus Christi Business and Job Development Corporation Type A and Corpus Christi B Corporation-Type B boards. As a local business owner, I have seen firsthand the impact that thoughtful economic development can have on both individual businesses and the community as a whole. I am deeply committed to contributing to the growth and prosperity of our city at a time where we require a thoughtful approach to take advantage of our growth opportunities and contemplate the role we will play in the broader regional economy. Having invested time and resources into our own company in Corpus Christi, I understand the challenges businesses face in today's market, as well as the opportunities that arise from a well-supported and dynamic economic environment. I believe my experience and perspective as a local businessperson give me a unique understanding of the needs and priorities of both small and large enterprises in the area. I am particularly drawn to the mission of the Development Corporation and Corpus Christi B Corporation to enhance the economic vitality of Corpus Christi by fostering job creation, business expansion, and improving our overall quality of life. My vision aligns with these goals, as I am dedicated to finding innovative ways to support not just existing businesses but also to attract new ventures that will create lasting value for the community. I am confident that by leveraging my knowledge of local market dynamics, my passion for the growth of Corpus Christi, and my commitment to collaboration, I can be an effective advocate for sound investments and strategies that will benefit our entire region, while keeping the interest of our local Corpus Christi community front of mind. I also look forward to working closely with fellow board members, city leadership, and stakeholders to create a thriving environment for businesses, entrepreneurs, and residents alike. Thank you for considering my application. I would be honored to serve on this important board and contribute to the ongoing development of our city.



**Are you an ex-Officio member of a City Board, commission or committee?**

---

☐ Yes ☒ No

**No person shall be appointed by the Mayor or Council Members to serve on more than one board, commission, committee or corporation at the same time. If you currently serve as a voting member for a board, commission, committee or corporation are you willing to resign your current seat to serve on another board, commission, committee or corporation?**

---

☒ Yes ☐ No

**Are you a current candidate in an election for a non-city public office?**

---

☐ Yes ☒ No

**Do you currently serve as an elected official for a non-city public office?**

---

☐ Yes ☒ No

**Will you seek re-election to the non-city public office? If not in a non-city public office, please enter N/A**

---

N/A

---

## Demographics

**Gender**

---

☒ Male

---

## Code of Ethics - Rules of Conduct/Conflicts of Interest

**Do you represent any person or organization in any claim or lawsuit or proceeding involving the City?**

---

☐ Yes ☒ No

**Do you, your spouse, your business or your spouse's business have a City contract?**

---

☒ Yes ☐ No

**Does your employer or your spouse's employer have a City contract?**

---

☒ Yes ☐ No

**Are you involved with any activities or employment that would conflict with the official duties on the City boards for which you are applying?**

☐ Yes ☒ No

**Are you, your spouse, your business or your spouse's business involved in any pending bid, proposal or negotiation in connection with a contract with the City?**

☐ Yes ☒ No

**Do you or your spouse have a pending claim, lawsuit or proceeding against the City?**

☐ Yes ☒ No

**If you answer "Yes" to any of the questions above, please explain or ask to speak with the City's Legal Department. If you answer "NO" to all questions above, please enter N/A.**

Highway Barricades and Services, LLC currently has a contract for traffic control and striping services with the City of Corpus Christi that was won by being the low bidder during an open bid process.

---

**Board-specific questions (if applicable)**

Question applies to CORPUS CHRISTI BUSINESS AND JOB DEVELOPMENT CORPORATION,CORPUS CHRISTI B CORPORATION,PLANNING COMMISSION

**Are you a Nueces County registered voter?**

☒ Yes ☐ No

---

## Verification

### City Code Requirement - Residency

---

As a board, commission, or committee member, you will be asked to adhere to City Code of Ordinances, Section 2-65, which states that all members of City boards and commissions, including ad hoc committees, appointed by the City, must be residents of the city. A move outside the city limits of the city by any member shall constitute automatic resignation from the particular board or commission on which such member served.

---

☒ I Agree

### City Code Requirement - Attendance

---

As a board, commission, or committee member, you will be asked to adhere to City Code of Ordinances, Section 2-61, which provides that absences from more than 25% of regularly scheduled meetings during a term year on the part of any board, commission, or committee member shall result in an automatic termination. An absence shall be deemed unexcused unless excused by the board, commission or committee for good cause no later than its next meeting after the absence.

---

☒ I Agree

### Consent for Release of Information

---

I understand that if any member of the public makes a request for information included in this application or in any attachment (e.g. resume or supporting documentation) for appointment it is subject to and must be disclosed under the Texas Public Information Act. I understand that under the Texas Public Information Act, my home address and home telephone number is subject to public disclosure unless I am elected or appointed to the position which I seek. I hereby consent to the release of my home address and home telephone number should it be requested under the Texas Public Information Act prior to my possible appointment or election. I hereby release the City of Corpus Christi, and its agents, employees and officers, from any and all liability whatsoever if the information must be released pursuant to the Texas Public Information Act.

---

☒ I Agree

**Oath**

---

**I swear that all of the statements included in my application and attached documents, if any, are true and correct.**

---

☒ I Agree

# BILAL KHAN

2930 Denver Ave, Corpus Christi, Texas 78404

Mobile: 713.515.1023

Email: [REDACTED]

---

## EXPERIENCE:

### **Highway Barricades and Services, LLC, Corpus Christi, Texas**

**May 2018 to Present**

*Executive Vice President and COO*

- Led strategic growth of a region-leading traffic control firm, serving TXDOT, South Texas municipalities, including Corpus Christi, and private contractors, growing revenue through disciplined fiscal management and operational scalability
- Navigated complex regulatory frameworks at the state and local level, ensuring compliance with TXDOT standards, public procurement policies, and funding requirements for government-funded infrastructure projects
- Expanded and diversified service lines through strategic partnerships with industry leaders, positioning the company as a trusted vendor for municipal and state contracts through performance and alignment with agency goals
- Enhanced operational efficiency and financial oversight, streamlining processes, managing acquisition debt, and improving margins, while meeting regulatory, safety, and funding benchmarks
- Acquired and revitalized a woman-owned business, expanding diversity qualifications and market reach, aligning with state and federal infrastructure funding priorities and promoting inclusive economic development

### **Zeba LLC, Corpus Christi, Texas**

**July 2017 to May 2018**

*Vice President*

- Led the preparation, negotiations, and execution of the sale of South Texas' largest privately owned convenience store chain to a private equity group, driving a seamless transaction that maximized value, optimized operational efficiency, facilitated a smooth post-sale integration, resulting in a substantial increase in overall company valuation
- Managed P&L and supported daily operations for a real estate portfolio of more than 100 mixed properties, optimizing financial performance, reducing operating costs, and driving sustainable NOI growth across assets

### **Ernst & Young, LLP, Houston, Texas**

**July 2014 to July 2017**

*Manager – Advisory Services*

- Responsible for several high margin engagements and cross service line implementations that led to recognition as the highest performing Advisory team in E&Y's Southwest Region
- Managed international internal audit, SOX, risk-based control assessments, and led cross-functional teams to deliver strategic solutions for multiple global Fortune 500 companies and report to C-Suite and Board of Directors
- Led risk-based assessment and due diligence of two strategic acquisitions valued at more than \$500 million for a leading offshore drilling services provider

### **KBR, Inc., Houston, Texas**

**June 2010 to July 2014**

*Business Development – Technology Business Unit*

- Liaised between thirty plus active and new customers and internal business units to design and deliver customized solutions for refining, petrochemical, and coal monetization markets across North America
- Generated more than \$31 million in sales revenue associated with licensed crude processing technology, proprietary equipment and services for existing and new clients
- Worked with the technology management team to develop market analysis, competitive landscape, and value proposition for commercialization of newly patented technologies aimed at maximizing customer profitability

*Sales Coordinator – Technology Business Unit*

- Led the coordination of over ninety transactions ranging from \$100,000 up to \$500 million for crude processing technology, proprietary equipment and services to clients in North America, Middle East, India and Russia
- Facilitated alignment and resolution of complex deal structures with internal business units, such as regional sales leads, export compliance, legal, international and domestic tax and corporate treasury to provide customer-specific solutions unique to each opportunity

*FCPA Taskforce - Internal Audit*

*Received KBR's MVP award in 2012*

- Performed five international engagements accompanied by a Foreign Corrupt Practices Act (FCPA) - Federal Compliance Monitor appointed to KBR by the United States Department of Justice (USDOJ)
- Developed and implemented specialized FCPA scope and reported results of operational analysis to KBR executive management as well as forensic results to USDOJ after extended field work in over 30 international locations
- Appointed specifically by CFO after summer internship to join a taskforce of six professionals selected from across various disciplines at KBR to respond and comply with FCPA sentence delivered by DOJ and SEC

## EDUCATION:

**University of Texas – Austin, Texas**

Bachelor of Business Administration – Finance with a minor in Accounting

Application for a City Board, Commission, Committee or Corporation

Profile

Mark

LaRue

First Name

Last Name

Email Address

Street Address

Corpus Christi

TX

78412

City

State

Postal Code

Primary Phone

Alternate Phone

What district do you live in? \*

☒ District 2

Current resident of the City of Corpus Christi?

☒ Yes ☐ No

If yes, how many years?

31

PlainsCapital Bank

Commercial Loan Ofiicer

Commercial Loan Officer

Employer

Job Title

Occupation

Work Address - Street Address and Suite Number

500 N. Shoreline Blvd. Suite 200

Work Address - City

Corpus Christi

Work Address - State

TX

Work Address - Zip Code

78401

Work Phone

361-939-5617

## Preferred Mailing Address

---

☒ Home/Primary Address

## Which Boards would you like to apply for?

---

CORPUS CHRISTI BUSINESS AND JOB DEVELOPMENT CORPORATION: Submitted

---

## Interests & Experiences

### Are you a Nueces County registered voter?

---

☒ Yes ☐ No

### Do you currently serve on any other City board, commission or committee at this time? If so, please list:

---

I currently serve on the Type A & B Board and I am applying for a second term

### Why are you interested in serving on a City board, commission or committee?

---

I want to continue to use my knowledge and experience to give back to my community.

---

[Upload a Resume](#)

### Are you an ex-Officio member of a City Board, commission or committee?

---

☐ Yes ☒ No

### No person shall be appointed by the Mayor or Council Members to serve on more than one board, commission, committee or corporation at the same time. If you currently serve as a voting member for a board, commission, committee or corporation are you willing to resign your current seat to serve on another board, commission, committee or corporation?

---

☒ Yes ☐ No

### Are you a current candidate in an election for a non-city public office?

---

☐ Yes ☒ No

### Do you currently serve as an elected official for a non-city public office?

---

☐ Yes ☒ No

### Will you seek re-election to the non-city public office? If not in a non-city public office, please enter N/A

---

N/A

---

## Demographics

Mark LaRue

## Gender

---

☒ Male

---

## Code of Ethics - Rules of Conduct/Conflicts of Interest

**Do you represent any person or organization in any claim or lawsuit or proceeding involving the City?**

---

☐ Yes ☐ No

**Do you, your spouse, your business or your spouse's business have a City contract?**

---

☐ Yes ☐ No

**Does your employer or your spouse's employer have a City contract?**

---

☐ Yes ☐ No

**Are you involved with any activities or employment that would conflict with the official duties on the City boards for which you are applying?**

---

☐ Yes ☐ No

**Are you, your spouse, your business or your spouse's business involved in any pending bid, proposal or negotiation in connection with a contract with the City?**

---

☐ Yes ☐ No

**Do you or your spouse have a pending claim, lawsuit or proceeding against the City?**

---

☐ Yes ☐ No

**If you answer "Yes" to any of the questions above, please explain or ask to speak with the City's Legal Department. If you answer "NO" to all questions above, please enter N/A.**

---

N/A

---

## Board-specific questions (if applicable)



Question applies to CORPUS CHRISTI BUSINESS AND JOB DEVELOPMENT CORPORATION,CORPUS CHRISTI B CORPORATION,PLANNING COMMISSION

**Are you a Nueces County registered voter?**

---

☒ Yes ☐ No

---

## Verification

### City Code Requirement - Residency

---

**As a board, commission, or committee member, you will be asked to adhere to City Code of Ordinances, Section 2-65, which states that all members of City boards and commissions, including ad hoc committees, appointed by the City, must be residents of the city. A move outside the city limits of the city by any member shall constitute automatic resignation from the particular board or commission on which such member served.**

---

☒ I Agree

### City Code Requirement - Attendance

---

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---

☒ I Agree

## Consent for Release of Information

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---

☒ I Agree

## Oath

---

**I swear that all of the statements included in my application and attached documents, if any, are true and correct.**

---

☒ I Agree

**Mark Leo LaRue**  
426 Cape Lookout  
Corpus Christi, TX 78412  
(361) 290-0073

## WORK EXPERIENCE

### **Senior Vice President, Commercial Loan Officer**

PlainsCapital Bank, Corpus Christi, Texas  
March 2024 to Present

Responsible for generating commercial relationships and loan and deposit business for the Corpus Christi region. Work with the Regional Chairman to qualify new opportunities for viability and provide structure of loans. Sit in other region loan committees to develop current structure preferences for the bank. Assisted the Regional Chairman over several years with transitioning of a large, seasoned portfolio for retiring senior lender. Responsible for the servicing a sizeable existing portfolio, as well developing new relationships. Serve in various leadership positions on nonprofit boards throughout the coastal bend.

### **Vice President, Commercial Loan Officer**

PlainsCapital Bank, Corpus Christi, Texas  
March 2020 to March 2024

Responsible for generating commercial relationships and loan and deposit business for the Corpus Christi region. Work with the Regional Chairman to qualify new opportunities for viability and provide structure of loans. Sit in other region loan committees to develop current structure preferences for the bank. Assisted the Regional Chairman over several years with transitioning of a large, seasoned portfolio for retiring senior lender. Responsible for the servicing a sizeable existing portfolio, as well developing new relationships. Serve in various leadership positions on nonprofit boards throughout the coastal bend.

### **Assistant Vice President, Commercial Loan Officer**

PlainsCapital Bank, Corpus Christi, Texas  
March 2019 to March 2020

Responsible for generating commercial relationships and loan and deposit business for the Corpus Christi region. Sit in other region loan committees to develop current structure preferences for the bank. Responsible for the servicing a sizeable existing portfolio, as well developing new relationships. Serve in various leadership positions on nonprofit boards throughout the coastal bend.

### **Commercial Loan Officer**

PlainsCapital Bank, Corpus Christi, Texas  
January 2016 to March 2019

Responsible for generating commercial relationships and loan and deposit business for the Corpus Christi region. Sit in other region loan committees to develop current structure preferences for the bank. Responsible for the servicing a sizeable existing portfolio, as well developing new relationships. Serve in various leadership positions on nonprofit boards throughout the coastal bend.

### **Credit Analyst**

PlainsCapital Bank, Corpus Christi, Texas  
July 2014 to January 2016

Responsible for Loan package analysis. Review prospective borrower financials and complete loan package for loan committee approval. Attend various functions to network as well as give back to the community. Call on prospective borrowers and look for new business.

## EDUCATION

**Texas A&M University Corpus Christi**, Corpus Christi, Texas MBA, Master of Business Administration, Graduation: May 2018

**Texas A&M University Corpus Christi**, Corpus Christi, Texas BBA, General Business, Graduation: May 2013

**Incarnate Word Academy (IWA)**, Corpus Christi, Texas. Attended college preparatory school from early childhood through graduation, 2008

## ACHIEVEMENTS

### *Corpus Christi Type A & B board member since 2023*

The Corpus Christi B Corporation administers the proceeds of the Type B sales tax, initiated in 2018, with the use of the proceeds for: (1) 50% for economic development, specifically the promotion and development of new and expanded business enterprises to the full extent allowed by Texas law; (2) up to \$500,000 annually on affordable housing; and (3) the balance of proceeds to be used for construction, maintenance and repair of arterial and collector streets and roads.

### *Commissioner on the Buccaneer Commission since 2015*

The Buccaneer Commission was formed in 1938 to celebrate the beginning of the summer season, building the event around the area's history. The Buc Commission is involved in the planning of the Corpus Christi Rodeo, the Buc Days Illuminated Night Parade, the Buc Days festival, the Coronation pageant, and other activities throughout the year. The mission of the Buc Commission is to promote tradition and community pride in the Coastal Bend by producing exceptional family entertainment that results in educational scholarships and other charitable activities.

### *Texas State Aquarium Trustee since 2020*

The Texas State Aquarium is a nonprofit aquarium located in Corpus Christi, Texas, United States. It aims to promote environmental conservation and rehabilitation of the wildlife of the Gulf of Mexico. It has been accredited by the Association of Zoos and Aquariums since 1995.

### *Art Museum of South Texas Trustee since 2022*

The Mission of the South Texas Institute for the Arts (the Institute), doing business as the Art Museum of South Texas, is to operate educational facilities and an art museum which advance the awareness, knowledge, appreciation and enjoyment of the visual arts for residents and visitors of South Texas. The original complex, designed by world-renowned architect Philip Johnson, opened to the public in October of 1972.

### *Board Member for the Goodwill of South Texas since 2018*

As a leading nonprofit social enterprise, Goodwill provides critical human services such as job training, placement, retention, and other community-based services to the most fragile populations across twenty counties throughout South Texas; in other words, Goodwill is about jobs.

### *Leadership Corpus Christi Class 45*

Leadership Corpus Christi is a training program for emerging and existing leaders that builds the needed skills, knowledge, motivation, and vision to develop a stronger community. Established in 1972 by the Chamber of Commerce, the program is the third oldest community leadership program in the state. Over 1,200 graduates are having a powerful impact on virtually every community and business organization throughout Corpus Christi.

Profile

Claudia

First Name

Mostaghasi

Last Name

Email Address

Street Address

Corpus Christi

City

TX

State

78414

Postal Code

Primary Phone

Alternate Phone

What district do you live in? \*

☒ District 5

Current resident of the City of Corpus Christi?

☒ Yes ☐ No

If yes, how many years?

25

HomeSource Mortgage

Employer

Branch Manager

Job Title

Branch Manager/Loan Officer

Occupation

Work Address - Street Address and Suite Number

2301 Airline Rd ste 200

Work Address - City

Corpus Christi

Work Address - State

Texas

Work Address - Zip Code

78414

Work Phone

361-334-8370

**Work E-mail address**

---

Claudia.Mostaghasi@closedwithClaudia.com

**Preferred Mailing Address**

---

☒ Home/Primary Address

**Which Boards would you like to apply for?**

---

CORPUS CHRISTI BUSINESS AND JOB DEVELOPMENT CORPORATION: Submitted

---

**Interests & Experiences****Are you a Nueces County registered voter?**

---

☒ Yes ☐ No

**Do you currently serve on any other City board, commission or committee at this time? If so, please list:**

---

no

**Education, Professional and/or Community Activity (Present)**

---

I have had the privilege of serving as a mortgage loan officer for the past 18 years, during which I've had the honor of helping over 5,000 families across Texas achieve their dream of homeownership. Throughout my career, I have remained deeply committed to providing personalized and dedicated service to my clients, guiding them through the often complex process of securing a mortgage and purchasing a home. Beyond my professional achievements, I am also very passionate about giving back to my community. Recently, I founded a nonprofit organization called The Pink Connection, which is dedicated to supporting local breast cancer patients. Through this initiative, we provide resources, assistance, and a sense of community for those fighting this challenging disease. In addition to my work with The Pink Connection, I have had the privilege of serving on the boards of several other nonprofit organizations. These experiences have deepened my understanding of community needs and have reinforced my commitment to making a positive impact in the lives of others. I am grateful for the opportunities to serve both in my professional capacity and as a community advocate, and I look forward to continuing this meaningful work for years to come.

**If you applied for multiple boards, which boards are you most interested in serving on, in order of preference? (Limit to top three)**

---

Corpus Christi B Corporation

**Why are you interested in serving on a City board, commission or committee?**

---

I want to be of help for our city and our community

**Are you an ex-Officio member of a City Board, commission or committee?**

---

☐ Yes ☒ No

**No person shall be appointed by the Mayor or Council Members to serve on more than one board, commission, committee or corporation at the same time. If you currently serve as a voting member for a board, commission, committee or corporation are you willing to resign your current seat to serve on another board, commission, committee or corporation?**

☒ Yes ☐ No

**Are you a current candidate in an election for a non-city public office?**

☐ Yes ☒ No

**Do you currently serve as an elected official for a non-city public office?**

☐ Yes ☒ No

**Will you seek re-election to the non-city public office? If not in a non- city public office, please enter N/A**

na

---

## **Demographics**

### **Gender**

☒ Female

---

## **Code of Ethics - Rules of Conduct/Conflicts of Interest**

**Do you represent any person or organization in any claim or lawsuit or proceeding involving the City?**

☐ Yes ☒ No

**Do you, your spouse, your business or your spouse's business have a City contract?**

☐ Yes ☒ No

**Does your employer or your spouse's employer have a City contract?**

☐ Yes ☒ No

**Are you involved with any activities or employment that would conflict with the official duties on the City boards for which you are applying?**

☐ Yes ☒ No

**Are you, your spouse, your business or your spouse's business involved in any pending bid, proposal or negotiation in connection with a contract with the City?**

☐ Yes ☒ No

**Do you or your spouse have a pending claim, lawsuit or proceeding against the City?**

☐ Yes ☒ No

**If you answer "Yes" to any of the questions above, please explain or ask to speak with the City's Legal Department. If you answer "NO" to all questions above, please enter N/A.**

N/A

---

**Board-specific questions (if applicable)**

Question applies to CORPUS CHRISTI BUSINESS AND JOB DEVELOPMENT CORPORATION,CORPUS CHRISTI B CORPORATION,PLANNING COMMISSION

**Are you a Nueces County registered voter?**

☒ Yes ☐ No

**The Reinvestment Zone No. 6 members must own real property in the zone or be an employee or agent of a person that owns real property in the zone. Do you qualify?**

☐ Yes ☒ No



---

## Verification

### City Code Requirement - Residency

---

As a board, commission, or committee member, you will be asked to adhere to City Code of Ordinances, Section 2-65, which states that all members of City boards and commissions, including ad hoc committees, appointed by the City, must be residents of the city. A move outside the city limits of the city by any member shall constitute automatic resignation from the particular board or commission on which such member served.

---

☒ I Agree

### City Code Requirement - Attendance

---

As a board, commission, or committee member, you will be asked to adhere to City Code of Ordinances, Section 2-61, which provides that absences from more than 25% of regularly scheduled meetings during a term year on the part of any board, commission, or committee member shall result in an automatic termination. An absence shall be deemed unexcused unless excused by the board, commission or committee for good cause no later than its next meeting after the absence.

---

☒ I Agree

### Consent for Release of Information

---

I understand that if any member of the public makes a request for information included in this application or in any attachment (e.g. resume or supporting documentation) for appointment it is subject to and must be disclosed under the Texas Public Information Act. I understand that under the Texas Public Information Act, my home address and home telephone number is subject to public disclosure unless I am elected or appointed to the position which I seek. I hereby consent to the release of my home address and home telephone number should it be requested under the Texas Public Information Act prior to my possible appointment or election. I hereby release the City of Corpus Christi, and its agents, employees and officers, from any and all liability whatsoever if the information must be released pursuant to the Texas Public Information Act.

---

☒ I Agree

### Oath

---

I swear that all of the statements included in my application and attached documents, if any, are true and correct.

---

☒ I Agree

Application for a City Board, Commission, Committee or Corporation

Profile

Josh

Richline

First Name

Last Name

Email Address

Street Address

Corpus Christi

TX

78404

City

State

Postal Code

Primary Phone

Alternate Phone

What district do you live in? \*

☒ District 2

Current resident of the City of Corpus Christi?

☒ Yes ☐ No

If yes, how many years?

16

Richline Technical Services

Managing Partner

IT Consultant

Employer

Job Title

Occupation

Work Address - Street Address and Suite Number

114 Mesquite St

Work Address - City

Corpus Christi

Work Address - State

TX

Work Address - Zip Code

78401

Work Phone

361-882-6297

**Work E-mail address**

---

jrichline@richline.cc

**Preferred Mailing Address**

---

☒ Home/Primary Address

**Which Boards would you like to apply for?**

---

CORPUS CHRISTI BUSINESS AND JOB DEVELOPMENT CORPORATION: Submitted

---

**Interests & Experiences****Are you a Nueces County registered voter?**

---

☒ Yes ☐ No

**Do you currently serve on any other City board, commission or committee at this time? If so, please list:**

---

Corpus Christi Downtown Management District Board

**Education, Professional and/or Community Activity (Present)**

---

Current Corpus Christi Downtown Management District Board, Corpus Christi Sports Commission Board. Past Board Member of Corpus Christi Yacht Club. Owner Richline Technical Services-Information Technology Company specializing in support small and medium businesses' Computer and Network Support for over 20 years. College at Southwest Texas State (now Texas State at San Marcos)

**Why are you interested in serving on a City board, commission or committee?**

---

Honestly i tried to talk my way out of it, but given my ties to downtown and the good we've been trying to do there, I was asked to apply for this board. (Clearly understanding this board serves a larger area and my "loyalties" are not just tied to downtown, but rather to Corpus Christi as a whole....downtown just happens to be where most of my efforts have been centered.) Basically, as pedestrian as it sounds, I just want to make Corpus Christi a better place and this board seems where I'm being "called" to do that.

---

Upload a Resume

**Are you an ex-Officio member of a City Board, commission or committee?**

---

☐ Yes ☒ No

**No person shall be appointed by the Mayor or Council Members to serve on more than one board, commission, committee or corporation at the same time. If you currently serve as a voting member for a board, commission, committee or corporation are you willing to resign your current seat to serve on another board, commission, committee or corporation?**

---

☒ Yes ☐ No

**Are you a current candidate in an election for a non-city public office?**

☐ Yes ☒ No

**Do you currently serve as an elected official for a non-city public office?**

☐ Yes ☒ No

**Will you seek re-election to the non-city public office? If not in a non-city public office, please enter N/A**

N/A

---

## **Demographics**

### **Gender**

☒ Male

---

## **Code of Ethics - Rules of Conduct/Conflicts of Interest**

**Do you represent any person or organization in any claim or lawsuit or proceeding involving the City?**

☐ Yes ☒ No

**Do you, your spouse, your business or your spouse's business have a City contract?**

☐ Yes ☒ No

**Does your employer or your spouse's employer have a City contract?**

☐ Yes ☒ No

**Are you involved with any activities or employment that would conflict with the official duties on the City boards for which you are applying?**

☐ Yes ☒ No

**Are you, your spouse, your business or your spouse's business involved in any pending bid, proposal or negotiation in connection with a contract with the City?**

☐ Yes ☒ No

**Do you or your spouse have a pending claim, lawsuit or proceeding against the City?**

☐ Yes ☒ No

**If you answer "Yes" to any of the questions above, please explain or ask to speak with the City's Legal Department. If you answer "NO" to all questions above, please enter N/A.**

N/A

**Board-specific questions (if applicable)**

Question applies to CORPUS CHRISTI BUSINESS AND JOB DEVELOPMENT CORPORATION,CORPUS CHRISTI B CORPORATION,PLANNING COMMISSION

**Are you a Nueces County registered voter?**

☒ Yes ☐ No

**Verification**

### City Code Requirement - Residency

---

**As a board, commission, or committee member, you will be asked to adhere to City Code of Ordinances, Section 2-65, which states that all members of City boards and commissions, including ad hoc committees, appointed by the City, must be residents of the city. A move outside the city limits of the city by any member shall constitute automatic resignation from the particular board or commission on which such member served.**

---

☒ I Agree

### City Code Requirement - Attendance

---

**As a board, commission, or committee member, you will be asked to adhere to City Code of Ordinances, Section 2-61, which provides that absences from more than 25% of regularly scheduled meetings during a term year on the part of any board, commission, or committee member shall result in an automatic termination. An absence shall be deemed unexcused unless excused by the board, commission or committee for good cause no later than its next meeting after the absence.**

---

☒ I Agree

### Consent for Release of Information

---

**I understand that if any member of the public makes a request for information included in this application or in any attachment (e.g. resume or supporting documentation) for appointment it is subject to and must be disclosed under the Texas Public Information Act. I understand that under the Texas Public Information Act, my home address and home telephone number is subject to public disclosure unless I am elected or appointed to the position which I seek. I hereby consent to the release of my home address and home telephone number should it be requested under the Texas Public Information Act prior to my possible appointment or election. I hereby release the City of Corpus Christi, and its agents, employees and officers, from any and all liability whatsoever if the information must be released pursuant to the Texas Public Information Act.**

---

☒ I Agree

### Oath

---

**I swear that all of the statements included in my application and attached documents, if any, are true and correct.**

---

☒ I Agree



Joshua Richline

361-760-1015

### **Executive Summary:**

Started Richline Technical in 2001 with my brother as a partner. Grew the company with zero debt eventually adding on a third partner. Balanced multiple roles within the company acting as Managing Partner for several years in the late 2000's and again now. The other partners are now completely or most "inactive" in their roles in the company.

### **Project Manager/Technician/Sales Engineer (2001-2006):**

- Maintained up to 100 client networks both locally and regionally.
- Collectively grew company from two people to seven with zero debt

### **Managing Partner (2006-2009):**

- During a period that would include an economic downturn:
- Acquired and renovated our new building and went through fairly rapid growth growing from seven to 15 employees but acquiring a Communications Company to expand our service offerings and helping our clients save money and streamline their IT with early virtualization initiatives and managed services.

### **Business Development (2010-2016):**

(Let the other 2 partners "run" the company while I focused on building specific lines of business primarily based around the recently acquired Pyramid Communications)

### **Managing Partner (2017-present):**

(during this period the 2 other partners become more silent partners due to life events, navigated the buy-out of one of those partners)

- Streamlining of operations due to "loss" of partners
- Heavy emphasis on CyberSecurity during this time resulting in a complete revamp of our tools and business practices

### **Certifications:**

- Microsoft (MCP's & MCSA's of varying vintages), Citrix XenApp (CCP) and XenServer
- Mitel Certified Engineer (UCSE), Certified System Installer (UCSI), Certified System Programmer (UCSP)-current (since 2010) and varying other Mitel/ShoreTel certifications
- Sonicwall CSSP & CSSA, LifeSize Certified Technical Expert (LCTE), Ruckus (WiSE) Wireless Certified and many other industry certifications



Joshua Richline



361-760-1015

- Intelisys Super9 Graduate
- Entreleadership Graduate

### **Volunteer and Board Positions:**

Corpus Christi Downtown Management District Board (2019-present) Executive Committee (Secretary)(2022-present)

Corpus Christi Sports Commission Board 2022-present

Corpus Christi Yacht Club Executive Committee (Flag Officer) 2020-2023 (Rear Commodore, Vice Commodore, Commodore, Past Commodore)

Corpus Christi Yacht Club Board of Directors 2015-2017

Corpus Christi Yacht Club Race Chair 2018

Corpus Christi Yacht Club Education Chair and Protest Chair 2019

MORF Board Secretary 2013-2014, Fleet Captain 2015

IT Coordinator/Chair for World Youth Sailing Championship 2018, Etchells World Championship 2019, J22 World Championship 2021 and J24 World Championship 2022

Pints with Pups on Patios (a "Pup Crawl" in Downtown Corpus Christi) Coordinator since 2018

Corpus Christi Under 40 recipient 2019

### **Other Businesses**

Water Dog Floating Yoga (Floating Water Dog, Inc) -- 50% owner since 2017

100 Proof Investments, LLC - 50% owner since 2023

I currently own nothing else that could/would have any beneficial interest conflicts within the city.



## Profile

Alternate Phone

**What district do you live in? \***

☒ District 2

**Current resident of the City of Corpus Christi?**

☒ Yes ☐ No

**If yes, how many years?**

39

Energy Engineer

---

Occupation

**Work Address - Street Address and Suite Number**

614 Ohio Avenue

**Work Address - City**

## Corpus Christi

**Work Address - State**

Texas

**Work Address - Zip Code**

78404

**Work Phone**

3614461511

Rudy Salomon

## Preferred Mailing Address

☒ Home/Primary Address

## Which Boards would you like to apply for?

CORPUS CHRISTI BUSINESS AND JOB DEVELOPMENT CORPORATION: Submitted

---

## Interests & Experiences

### Are you a Nueces County registered voter?

☒ Yes ☐ No

### Do you currently serve on any other City board, commission or committee at this time? If so, please list:

No

### Education, Professional and/or Community Activity (Present)

Texas A&M University Corpus Christi Graduate in B.S. Mechanical Engineering Del Mar College Graduate Speech Communication A.A. Graduate Habitat for Humanity Volunteer

### If you applied for multiple boards, which boards are you most interested in serving on, in order of preference? (Limit to top three)

1.) PORT OF CORPUS CHRISTI AUTHORITY OF NUECES COUNTY, TX 2.) CORPUS CHRISTI REGIONAL ECONOMIC DEVELOPMENT CORPORATION LIBRARY BOARD 3.) CAPITAL IMPROVEMENTS ADVISORY COMMITTEE

### Why are you interested in serving on a City board, commission or committee?

As a lifelong resident of Corpus Christi, I'm deeply invested in the city's success. My extensive experience in the engineering and construction industry, particularly with leading national firms, has provided me with a strong understanding of project management, cost control, and efficient execution across a wide range of project sizes (from \$50 million to \$5 billion). This experience has also given me valuable insights into the best practices employed by world-class organizations. I'm passionate about leveraging this expertise to contribute to our city's growth and development. Serving on a board, commission, or committee would allow me to directly participate in shaping a thriving future for Corpus Christi and its citizens.

---

[Upload a Resume](#)

### Are you an ex-Officio member of a City Board, commission or committee?

☐ Yes ☒ No

### No person shall be appointed by the Mayor or Council Members to serve on more than one board, commission, committee or corporation at the same time. If you currently serve as a voting member for a board, commission, committee or corporation are you willing to resign your current seat to serve on another board, commission, committee or corporation?

☐ Yes ☒ No

Rudy Salomon

**Are you a current candidate in an election for a non-city public office?**

☐ Yes ☒ No

**Do you currently serve as an elected official for a non-city public office?**

☐ Yes ☒ No

**Will you seek re-election to the non-city public office? If not in a non-city public office, please enter N/A**

N/A

---

## **Demographics**

**Gender**

☒ Male

---

## **Code of Ethics - Rules of Conduct/Conflicts of Interest**

**Do you represent any person or organization in any claim or lawsuit or proceeding involving the City?**

☐ Yes ☒ No

**Do you, your spouse, your business or your spouse's business have a City contract?**

☐ Yes ☒ No

**Does your employer or your spouse's employer have a City contract?**

☐ Yes ☒ No

**Are you involved with any activities or employment that would conflict with the official duties on the City boards for which you are applying?**

☐ Yes ☒ No

**Are you, your spouse, your business or your spouse's business involved in any pending bid, proposal or negotiation in connection with a contract with the City?**

☐ Yes ☒ No

**Do you or your spouse have a pending claim, lawsuit or proceeding against the City?**

☐ Yes ☒ No

If you answer "Yes" to any of the questions above, please explain or ask to speak with the City's Legal Department. If you answer "NO" to all questions above, please enter N/A.

---

N/A

---

### Board-specific questions (if applicable)

Question applies to ARTS & CULTURAL COMMISSION

**The Arts & Cultural Commission preferred representatives from certain categories. Do you qualify for any of the following categories? \***

- 
- ☒ Higher Education  
☒ Business Development Groups / Corporate Representative

Question applies to BUILDING STANDARDS BOARD

**The Building Standards Board preferred representatives from certain categories. Do you qualify for any of the following categories? \***

- 
- ☒ Engineer

Question applies to BUILDING STANDARDS BOARD

**Are you a Homeowner in the City of Corpus Christi?**

- 
- ☒ Yes ☐ No

Question applies to LIBRARY BOARD

**The Library Board preferred representatives from certain categories. Do you qualify for any of the following categories? \***

- 
- ☒ None of the above

Question applies to PORT OF CORPUS CHRISTI AUTHORITY OF NUECES COUNTY, TX

**(For Port of CC) Are you a resident of the Port Authority district and an elector\* of Nueces County?**

- 
- ☒ Yes ☐ No

Question applies to PORT OF CORPUS CHRISTI AUTHORITY OF NUECES COUNTY, TX

**(For Port of CC) Have you been a resident of Nueces County for at least 6 months?**

- 
- ☒ Yes ☐ No

Question applies to multiple boards

**Are you willing to provide an Annual Report of Financial Information as required by the Code of Ethics?**

---

☒ Yes ☐ No

Question applies to CORPUS CHRISTI DOWNTOWN MANAGEMENT DISTRICT

**The Corpus Christi Downtown Management District must include representatives from certain categories. Do you qualify for any of the following categories? \***

---

☒ Resident of the District

Question applies to CORPUS CHRISTI BUSINESS AND JOB DEVELOPMENT CORPORATION,CORPUS CHRISTI B CORPORATION,PLANNING COMMISSION

**Are you a Nueces County registered voter?**

---

☐ Yes ☐ No

Question applies to CONSTRUCTION TRADE ADVISORY & APPEALS BOARD

**The Construction Trade Advisory & Appeals Board must include representatives from certain categories. Do you qualify for any of the following categories? \***

---

☒ Engineer or Architect

Question applies to CAPITAL IMPROVEMENTS ADVISORY COMMITTEE

**The Capital Improvement Advisory Committee must include representatives from certain industries. Do you qualify for any of the following industries? \***

---

☒ Development

☒ Building Industry\,

Question applies to CAPITAL IMPROVEMENTS ADVISORY COMMITTEE

**One member shall be a representative of the City's extraterritorial jurisdiction if impact fees are proposed. Do you qualify?**

---

☐ Yes ☐ No

**The Reinvestment Zone No. 6 members must own real property in the zone or be an employee or agent of a person that owns real property in the zone. Do you qualify?**

---

☐ Yes ☒ No

---

## Verification

### City Code Requirement - Residency

---

As a board, commission, or committee member, you will be asked to adhere to City Code of Ordinances, Section 2-65, which states that all members of City boards and commissions, including ad hoc committees, appointed by the City, must be residents of the city. A move outside the city limits of the city by any member shall constitute automatic resignation from the particular board or commission on which such member served.

---

☒ I Agree

### City Code Requirement - Attendance

---

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---

☒ I Agree

### Consent for Release of Information

---

I understand that if any member of the public makes a request for information included in this application or in any attachment (e.g. resume or supporting documentation) for appointment it is subject to and must be disclosed under the Texas Public Information Act. I understand that under the Texas Public Information Act, my home address and home telephone number is subject to public disclosure unless I am elected or appointed to the position which I seek. I hereby consent to the release of my home address and home telephone number should it be requested under the Texas Public Information Act prior to my possible appointment or election. I hereby release the City of Corpus Christi, and its agents, employees and officers, from any and all liability whatsoever if the information must be released pursuant to the Texas Public Information Act.

---

☒ I Agree

### Oath

---

I swear that all of the statements included in my application and attached documents, if any, are true and correct.

---

☒ I Agree

# Rudy Salomon

361.446.1511

## Professional Summary

Results-oriented engineer with 5+ years of experience in project management, technical design review, and adherence to industry standards. Proven ability to lead and collaborate effectively in a team environment. Seeking to leverage strong analytical and problem-solving skills in the LNG facility engineering field.

## Education

**Texas A&M University-Corpus Christi**  
**Bachelor of Science in Mechanical Engineering**

## Related Experience

### Primoris Renewable Energy

**Current role: Project Controls Engineer**

**2024 - Present**

- Lead and manage teams for energy projects, ensuring efficient project delivery, quality assurance, and adherence to industry standards. Oversee technical design reviews, Project estimate, permitting process, coordinate EPC activities, and maintain effective stakeholder communication.

### Enel Green Power North America

**2022 - 2024**

Contract Development engineer

- Contract development, execution and management for all North American Region facilities dealing with cross technology lines. Clear understanding of all facets of engineering, procurement, project construction and execution and safety as highest priority. Lead the execution and management of contracts for renewable energy facilities across North America, ensuring compliance with engineering, procurement, and safety standards.
- Lead the development and execution of projects for North American renewable energy facilities, manage all technical aspects from design inception to operation, ensuring successful project delivery within budget and adhering to industry standards and company guidelines. Collaborate with internal teams and external stakeholders to navigate permitting processes and secure project approvals, designs and costs are met.
- Identify and mitigate project risks through comprehensive risk assessments, resulting in a reduction in cost overruns.
- Effectively collaborate with diverse stakeholders, including internal teams, contractors, and regulatory agencies, to achieve project milestones on time and within budget.

### Kiewit Energy

*Field/Office Engineer*

2019 - 2022

#### • **Environment Permitting**

Research Federal contract permitting requirements for Renewable Energy projects based on client needs. Create condition reports based on client contracts and regulatory committees such as FERC & Army Corps of Engineers and many more organizations based on Federal, State and regional levels. Discipline preplanning with clients for project execution, budget and forecasting. Capture regulatory and permit changes across all disciplines. Review calculated emissions. Plan for all project cycles.

- **Indirects Estimate lead/Subject Matter Expert** for EPC estimates
- **Mechanical Estimator** for static and rotational equipment, lending support to multiple Engineering Procurement Construction job bids from \$300 million to \$4.5 Billion budget scope of work for Renewable Energy, Oil, Gas & Chemical industries. Create material & equipment lift plans utilizing supplied software programs. Read, revise & interpret client supplied drawings (P&ID's, PFD's etc.) for estimate bidding process.
- **Project Estimate Lead** managing EPC renewable job estimates of up to 50 Million scope of work.
- **Field Engineer** tracking weekly progress, manage craft leads and team man hours, cost, material handling, equipment management & installation for disciplines such as: structural, Supports, E&I & Piping for Offshore fabrication. Plan Project Schedule forecasting & Execution.

Current project goals include managing key contractual risk assessments and build a lasting legacy with our clients. Complete the current project on time, under budget and without any safety incidents. Quality assurance

- Drone mission planning & execution for evaluating progress through video data, 3D model implementation & plot plan integration

### **Kiewit Offshore Services**

#### ***Field craft personnel***

**2018 -**

**2019**

- Welders helper for offshore fabrication, Pipe Fitter helper for Offshore fabrication, Plasma cutting table operator for Offshore fabrication. Cut and fabricate material to Blueprint specifications. Evaluate & build client revisions from specified drawings.

## **Related Academic Projects**

### **Texas A&M University-Corpus Christi**

Spring/Fall 2019

Space Solar Power Development

- Media development/integration.
- Web design for our group website
- Design & Fabrication of our model storage container and mechanical assembly, research solar material, battery cooling & insulation

### **Texas A&M University-Kingsville**

Summer 2016

**Project Title:** Simulation & Experimental study of Windfarm Layout optimization. (Published)

- NSF IR-SEED REU Summer 2016 Program: Integrating Research in Sustainable Energy and the Environment across Disciplines. Research Experience for Undergraduates.
- Research & Utilize Genetic Algorithmic functions to calculate maximum power output through Matlab program for 20 wind turbines on a 500 acre radius
- Produce cost & Purchase material, design and fabricate a scale model of Wind turbine (5 ft height) to utilize and prove research to show proper power output.

### **Texas A&M University-Kingsville**

Summer 2015

**Project Title:** Chemical Process Flow (published)

- Researched proper pipe insulation for deep water drilling exploration

### **Skills**

#### ***Leadership***

#### ***Fundamental understanding of Thermodynamics & Fluid flow***

Solid Execution & Presentation Skills

Proven Leadership & Supervisory Experience

Problem Solving & Effective Decision-Making

Strategic Planning & Analytical Implementation

Populations

Conflict Resolution & Time Management

Plan & Execute in High pace environment

Organization & Collaboration

Strong Interpersonal Skills with Diverse

### ***Technology***

Ineight Estimate tool/Hard Dollar, **Bluebeam, Autocad**, PowerBI, Tableau, Navisworks, Solidworks, WebEx, Zoom, Microsoft Word, Teams, Excel, PowerPoint, Outlook, Google Docs, Google Slides

### **Leadership Organizations/Volunteerism**

Society of Hispanic Professional Engineers

American Society of Mechanical Engineers

Institute of Electrical & Electronics Engineers

Habitat for Humanity volunteer



Application for a City Board, Commission, Committee or Corporation

Profile

Theodore Thompson

First Name Last Name

Email Address

Street Address

Corpus christi TX 78415

City State Postal Code

Primary Phone Alternate Phone

What district do you live in? \*

☒ District 5

Current resident of the City of Corpus Christi?

☒ Yes ☐ No

Connie Health Head of Sales Executive

Employer Job Title Occupation

Work Address - Street Address and Suite Number

Remote

Which Boards would you like to apply for?

CORPUS CHRISTI BUSINESS AND JOB DEVELOPMENT CORPORATION: Submitted

Interests & Experiences

Are you a Nueces County registered voter?

☒ Yes ☐ No

**Do you currently serve on any other City board, commission or committee at this time? If so, please list:**

No, I do not currently serve on any City board, commission, or committee. However, I am eager to contribute my leadership, business development expertise, and strategic planning skills to serve the community effectively.

**Education, Professional and/or Community Activity (Present)**

I have over 18 years of executive leadership experience, primarily in sales, business development, and strategic planning. I served as Head of Sales at Connie Health, where I led market expansion initiatives and revenue growth. My background also includes experience in healthcare, technology, and municipal development. I am actively involved in mentorship programs, networking groups, and community initiatives that focus on business growth and economic development.

**If you applied for multiple boards, which boards are you most interested in serving on, in order of preference? (Limit to top three)**

Economic Development Board – To contribute my expertise in business expansion, revenue growth, and economic strategy. 2. Planning & Zoning Commission – To support smart city growth and infrastructure development. 3. Parks & Recreation Advisory Committee – To enhance public spaces and community engagement.

**Why are you interested in serving on a City board, commission or committee?**

I am passionate about contributing to the growth and development of Corpus Christi. With my experience in business strategy, sales leadership, and operational management, I believe I can bring valuable insights to support economic development, city planning, and community engagement. Serving on a board will allow me to leverage my expertise to help shape policies that drive sustainable growth, enhance quality of life, and create new opportunities for residents and businesses alike.

Upload a Resume

**Are you an ex-Officio member of a City Board, commission or committee?**

☐ Yes ☒ No

**Are you a current candidate in an election for a non-city public office?**

☐ Yes ☒ No

**Do you currently serve as an elected official for a non-city public office?**

☐ Yes ☒ No

**Will you seek re-election to the non-city public office? If not in a non-city public office, please enter N/A**

NA

**Demographics**

Theodore Thompson

## Gender

☒ Male

---

## Code of Ethics - Rules of Conduct/Conflicts of Interest

**Do you represent any person or organization in any claim or lawsuit or proceeding involving the City?**

☐ Yes ☒ No

**Do you, your spouse, your business or your spouse's business have a City contract?**

☐ Yes ☒ No

**Does your employer or your spouse's employer have a City contract?**

☐ Yes ☒ No

**Are you involved with any activities or employment that would conflict with the official duties on the City boards for which you are applying?**

☐ Yes ☒ No

**Are you, your spouse, your business or your spouse's business involved in any pending bid, proposal or negotiation in connection with a contract with the City?**

☐ Yes ☒ No

**Do you or your spouse have a pending claim, lawsuit or proceeding against the City?**

☐ Yes ☒ No

**If you answer "Yes" to any of the questions above, please explain or ask to speak with the City's Legal Department. If you answer "NO" to all questions above, please enter N/A.**

N/A

---

## Board-specific questions (if applicable)

Question applies to ANIMAL CARE ADVISORY COMMITTEE

**The Animal Care Advisory Committee preferred representatives from certain categories. Do you qualify for any of the following categories? \***

☒ None of the above

Question applies to PORT OF CORPUS CHRISTI AUTHORITY OF NUECES COUNTY, TX

**(For Port of CC) Are you a resident of the Port Authority district and an elector\* of Nueces County?**

---

☒ Yes ☐ No

Question applies to PORT OF CORPUS CHRISTI AUTHORITY OF NUECES COUNTY, TX

**(For Port of CC) Have you been a resident of Nueces County for at least 6 months?**

---

☒ Yes ☐ No

Question applies to CORPUS CHRISTI DOWNTOWN MANAGEMENT DISTRICT

**The Corpus Christi Downtown Management District must include representatives from certain categories. Do you qualify for any of the following categories? \***

---

- ☒ Property Owner in the District
- ☒ Resident of the District

Question applies to CORPUS CHRISTI BUSINESS AND JOB DEVELOPMENT CORPORATION, CORPUS CHRISTI B CORPORATION, PLANNING COMMISSION

**Are you a Nueces County registered voter?**

---

☐ Yes ☒ No

Question applies to CAPITAL IMPROVEMENTS ADVISORY COMMITTEE

**The Capital Improvement Advisory Committee must include representatives from certain industries. Do you qualify for any of the following industries? \***

---

- ☒ Real Estate\,

Question applies to CAPITAL IMPROVEMENTS ADVISORY COMMITTEE

**One member shall be a representative of the City's extraterritorial jurisdiction if impact fees are proposed. Do you qualify?**

---

☒ Yes ☐ No

Question applies to NUECES COUNTY TAX APPRAISAL DISTRICT

**Are you a resident and will have resided in the County Appraisal District for at least 2 years before assuming office on January 1st? (Mandatory: Must meet both criteria)**

---

☒ Yes ☐ No

Question applies to NUECES COUNTY TAX APPRAISAL DISTRICT

**Do you currently serve on any District Taxing Unit's governing board? (Yes or no remain eligible)**

---

☐ Yes ☒ No

Question applies to NUECES COUNTY TAX APPRAISAL DISTRICT

**Are you an employee of any of the District's Taxing Units? (Mandatory: If just employee, then ineligible. If employee and also on governing board or elected official of a taxing unit, then remains eligible).**

---

☐ Yes ☒ No

Question applies to NUECES COUNTY TAX APPRAISAL DISTRICT

**Are you related within 2nd degree by consanguinity or affinity (per Chapter 573 Government Code) to an appraiser of Property for Compensation for use in proceedings at the District or represent any property owner(s) in such proceedings? (Yes to either = disqualified)**

---

☐ Yes ☒ No

Question applies to NUECES COUNTY TAX APPRAISAL DISTRICT

**Do you own any property on which taxes are delinquent more than 60 days after the date you know or should have known? Exceptions are: (1) Delinquent taxes + penalties / interest being paid in installment agreement (2) Suit to collect is deferred or abated under 33.06 or 33.065**

---

☐ Yes ☒ No

Question applies to NUECES COUNTY TAX APPRAISAL DISTRICT

**Have you served on the District's board for all or part of 5 terms? Exception are: (1) Was Tax Assessor - Collector at the time**

---

☐ Yes ☒ No

Question applies to NUECES COUNTY TAX APPRAISAL DISTRICT

**Were you engaged in the business of appraising property for compensation for use in any District proceedings at any time in the preceding 3 years?**

---

☐ Yes ☒ No

Question applies to NUECES COUNTY TAX APPRAISAL DISTRICT

**Were you engaged in the business of representing property owners for compensation in proceedings at the District at any time during the preceding 3 years?**

---

☐ Yes ☒ No

Question applies to NUECES COUNTY TAX APPRAISAL DISTRICT

**Were you an employee of the District at any time in the last 3 years?**

---

☐ Yes ☒ No

Question applies to NUECES COUNTY TAX APPRAISAL DISTRICT

**Are you a business in which you have a substantial interest a party to a contract with either (1) the Appraisal District or (2) a taxing unit that participates in the District if the contract relates to the performance of an activity governed by the Texas Property Tax Code?**

---

☐ Yes ☒ No

**The Reinvestment Zone No. 6 members must own real property in the zone or be an employee or agent of a person that owns real property in the zone. Do you qualify?**

---

☒ Yes ☐ No

---

## **Verification**

### **City Code Requirement - Residency**

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**As a board, commission, or committee member, you will be asked to adhere to City Code of Ordinances, Section 2-65, which states that all members of City boards and commissions, including ad hoc committees, appointed by the City, must be residents of the city. A move outside the city limits of the city by any member shall constitute automatic resignation from the particular board or commission on which such member served.**

---

☒ I Agree

### **City Code Requirement - Attendance**

---

**As a board, commission, or committee member, you will be asked to adhere to City Code of Ordinances, Section 2-61, which provides that absences from more than 25% of regularly scheduled meetings during a term year on the part of any board, commission, or committee member shall result in an automatic termination. An absence shall be deemed unexcused unless excused by the board, commission or committee for good cause no later than its next meeting after the absence.**

---

☒ I Agree

## Consent for Release of Information

---

I understand that if any member of the public makes a request for information included in this application or in any attachment (e.g. resume or supporting documentation) for appointment it is subject to and must be disclosed under the Texas Public Information Act. I understand that under the Texas Public Information Act, my home address and home telephone number is subject to public disclosure unless I am elected or appointed to the position which I seek. I hereby consent to the release of my home address and home telephone number should it be requested under the Texas Public Information Act prior to my possible appointment or election. I hereby release the City of Corpus Christi, and its agents, employees and officers, from any and all liability whatsoever if the information must be released pursuant to the Texas Public Information Act.

---

☒ I Agree

## Oath

---

I swear that all of the statements included in my application and attached documents, if any, are true and correct.

---

☒ I Agree

# THEODORE THOMPSON

Head Of Sales | Sales Leadership | Driving Revenue Growth

## EXECUTIVE SUMMARY

Seasoned sales executive offering more than 18 years of management experience and a background in business development, change leadership, marketing, & healthcare administration with a history of record-breaking sales experience. A veteran of the U.S. Navy SEAL Team 4 with a track record of developing complex sales programs, driving revenue growth, and cultivating strategic relationships. A natural leader with a proven history of hiring, training, building, and empowering high-performing teams. Strong financial acumen, project management, and problem-solving skills with the ability to identify real obstacles and viable solutions. Executive-level communication and relationship building

## CAREER HIGHLIGHTS

- ◆ **Built a network of industry professionals to leverage peer-driven partnerships**, resulting in \$11M revenue growth
- ◆ **Launched products in three new markets and generated \$25M in additional revenue annually** by directing market expansion
- ◆ **Increased quarterly revenue by 30% at Connie Health** through strategic sales initiatives
- ◆ **Achieved \$25M additional revenue annually** by directing market expansion efforts
- ◆ **Reduced staff turnover by 30% and increased team productivity by 20%** through leadership and training programs
- ◆ **Negotiated and secured multi-million dollar contracts**, expanding market share by 18%
- ◆ **Exceeded Medicare Advantage sales targets by 35% at Lumeris**, driving significant revenue growth

## EXPERIENCE

CONNIE HEALTH, REMOTE

Head of Sales | March 2023 – Present

- ◆ **Increase overall revenue while spearheading business development initiatives** that are consistent with the company's strategy
- ◆ **Serve as a key member of the executive team** that sets the company's strategic direction aligned with the company's capitalization
- ◆ **Ensure consistent, profitable growth in sales revenues** through the business plan, deployment, and management of sales personnel
- ◆ **Expand the market share** by hiring, training, and developing the sales team
- ◆ **Achieved a 30% increase in quarterly revenue** by developing and executing sales strategies
- ◆ **Expanded market reach by 20% and opened new revenue streams** by establishing key partnerships
- ◆ **Improved team efficiency by 40%** by streamlining sales processes and implementing a robust CRM system
- ◆ **Accomplished a 20% increase in team productivity** by mentoring and developing a high-performing sales team
- ◆ **Increased market penetration by 25%** by driving the successful launch of new products

## CONTACT

Corpus Christi, TX



(361) 445-6287

## KEY SKILLS

- ◆ Executive Leadership
- ◆ Sales / Business Development
- ◆ Business Development
- ◆ Staff Coaching, Training and Mentoring
- ◆ Healthcare Administration
- ◆ Complex Problem Solving
- ◆ Negotiations & Deal Closure
- ◆ P&L Management
- ◆ Marketing & Communications
- ◆ Customer Service Excellence
- ◆ Client Satisfaction & Retention
- ◆ Stakeholder Management
- ◆ Change Management
- ◆ Relationship Building
- ◆ Revenue Generation
- ◆ Market Expansion
- ◆ Peer-to-Peer Development
- ◆ Strategic Planning & Execution
- ◆ Project Management

## EDUCATION

**Bachelor of Business Administration in Business Management**

Naval Training Command, Ingleside, TX

## TECHNICAL SKILLS

Microsoft Office (Word, Excel, PowerPoint, & Outlook)



CONNIE HEALTH, REMOTE

Sales Manager | March 2021 – March 2023

- ◆ **Achieved a 40% increase in sales revenue over two years** by leading the strategic redesign of the sales infrastructure
- ◆ **Enhanced forecasting accuracy and increased quarterly targets by 25%** by implementing data-driven sales strategies
- ◆ **Reduced staff turnover by 30% and boosting productivity** by transforming the sales culture with innovative training programs
- ◆ **Improved customer relationship management and retention by 50%** by championing the integration of CRM software
- ◆ **Consistently surpassed sales goals by 15% annually** by designing a tiered sales incentive program
- ◆ **Achieved a 15% increase in annual sales revenue through market penetration and product diversification** by spearheading a sales strategy overhaul
- ◆ **Enhanced customer satisfaction by 20%** by cultivating Peer-to-Peer strategic partnerships
- ◆ **Reduced customer complaints by 25%** by implementing process improvements
- ◆ **Expanded client base by 30%** through targeted sales and marketing initiatives

LUMERIS, SAN ANTONIO, TX

Sales Manager | 2019 – April 2020

- ◆ **Exceeded Medicare Advantage sales targets by 35%** through effective sales team management
- ◆ **Drove a 40% increase in revenue** by negotiating and closing high-value contracts
- ◆ **Displayed superior leadership in training and educating staff** on all aspects of sales tools and product implementation strategies
- ◆ **Maximized growth opportunities with existing customers** by building strong relationships with key decision makers

SENIOR LIFESTYLE CORP., CORPUS CHRISTI, TX

Executive Director | 2017 – 2019

- ◆ **Increased facility efficiency by 20%** with streamlined processes.
- ◆ **Enhanced patient satisfaction scores by 15%** through targeted staff training.
- ◆ **Met and exceeded departmental goals** through coaching and managing sales team staff

Director of Sales and Marketing | 2013 – 2016

- ◆ **Surpassed occupancy and revenue targets by 25%** via strategic marketing campaigns
- ◆ **Boosted facility profitability by 30%** by negotiating lease agreements
- ◆ **Oversaw all aspects of sales and marketing initiatives** along with P&L responsibility in a fast-paced environment

STRYKER, CORPUS CHRISTI, TX

Center Operations Lead | 2010 – 2013

- ◆ **Consistently achieved monthly sales goals**, resulting in a 30% revenue increase
- ◆ **Reduced operational costs by 20%** by implementing efficiency measures
- ◆ **Developed and drove strategy to increase sales revenues** and customer satisfaction

Sales Manager | 2008 – 2010

- ◆ **Led teams to a 25% year-over-year increase in sales revenue** while implementing productivity and customer service standards to attract and maintain client relationships
- ◆ **Increased overall sales** through the implementation of strategic marketing campaigns
- ◆ Recipient of three Gold Watch Awards and two National Sales Excellence & Leadership Awards



TRAINING & CERT.

- ◆ Leader ship and Management in NEW-AGE BUSINESS – The Wharton School
- ◆ Dale Carnegie Training: Effective Communication
- ◆ Dale Carnegie Training: Relationship Selling Skills
- ◆ Nursing Assistant Program and CNA, Texas
- ◆ Active Member, Corpus Christi Chamber of Commerce
- ◆ Active Networker, Business Network International (BNI))

Profile

Christine

First Name

Torres

Last Name

Email Address

Street Address

Corpus Christi

City

TX

State

78414

Postal Code

Primary Phone

Alternate Phone

What district do you live in? \*

☒ District 4

Current resident of the City of Corpus Christi?

☒ Yes ☐ No

If yes, how many years?

10

H-E-B

Employer

Store Director

Job Title

Occupation

Work Address - Street Address and Suite Number

5801 Weber Rd

Work Address - City

Corpus Christi

Work Address - State

TX

Which Boards would you like to apply for?

CORPUS CHRISTI BUSINESS AND JOB DEVELOPMENT CORPORATION: Submitted

Interests & Experiences

Christine Torres

**Are you a Nueces County registered voter?**

☒ Yes ☐ No

**Do you currently serve on any other City board, commission or committee at this time? If so, please list:**

No

**Education, Professional and/or Community Activity (Present)**

I have a degree in Nutrition from Texas State University. I have been in retail leadership for 15 years.

**If you applied for multiple boards, which boards are you most interested in serving on, in order of preference? (Limit to top three)**

CC business and job development CC regional and economic development

**Why are you interested in serving on a City board, commission or committee?**

I think this city has endless potential. We have not yet started to discover what is possible. I have been a resident for 10 years and have seen a lot of change in that time but I would like to be involved to help the city expand.

Upload a Resume

**Are you an ex-Officio member of a City Board, commission or committee?**

☐ Yes ☒ No

**No person shall be appointed by the Mayor or Council Members to serve on more than one board, commission, committee or corporation at the same time. If you currently serve as a voting member for a board, commission, committee or corporation are you willing to resign your current seat to serve on another board, commission, committee or corporation?**

☐ Yes ☒ No

**Are you a current candidate in an election for a non-city public office?**

☐ Yes ☒ No

**Do you currently serve as an elected official for a non-city public office?**

☐ Yes ☒ No

**Will you seek re-election to the non-city public office? If not in a non- city public office, please enter N/A**

NA

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**Demographics**

Christine Torres

## Gender

☒ Female

---

## Code of Ethics - Rules of Conduct/Conflicts of Interest

**Do you represent any person or organization in any claim or lawsuit or proceeding involving the City?**

☐ Yes ☒ No

**Do you, your spouse, your business or your spouse's business have a City contract?**

☐ Yes ☒ No

**Does your employer or your spouse's employer have a City contract?**

☐ Yes ☒ No

**Are you involved with any activities or employment that would conflict with the official duties on the City boards for which you are applying?**

☐ Yes ☒ No

**Are you, your spouse, your business or your spouse's business involved in any pending bid, proposal or negotiation in connection with a contract with the City?**

☐ Yes ☒ No

**Do you or your spouse have a pending claim, lawsuit or proceeding against the City?**

☐ Yes ☒ No

**If you answer "Yes" to any of the questions above, please explain or ask to speak with the City's Legal Department. If you answer "NO" to all questions above, please enter N/A.**

N/A

---

## Board-specific questions (if applicable)

Question applies to CORPUS CHRISTI CONVENTION & VISITORS BUREAU

**The Convention & Visitors Bureau Board must include representatives from certain categories. Do you qualify for any of the following categories? \***

☒ None of the above

Christine Torres

Question applies to CORPUS CHRISTI BUSINESS AND JOB DEVELOPMENT CORPORATION,CORPUS CHRISTI B CORPORATION,PLANNING COMMISSION

**Are you a Nueces County registered voter?**

---

☒ Yes ☐ No

---

**Verification**

**City Code Requirement - Residency**

---

**As a board, commission, or committee member, you will be asked to adhere to City Code of Ordinances, Section 2-65, which states that all members of City boards and commissions, including ad hoc committees, appointed by the City, must be residents of the city. A move outside the city limits of the city by any member shall constitute automatic resignation from the particular board or commission on which such member served.**

---

☒ I Agree

**City Code Requirement - Attendance**

---

**As a board, commission, or committee member, you will be asked to adhere to City Code of Ordinances, Section 2-61, which provides that absences from more than 25% of regularly scheduled meetings during a term year on the part of any board, commission, or committee member shall result in an automatic termination. An absence shall be deemed unexcused unless excused by the board, commission or committee for good cause no later than its next meeting after the absence.**

---

☒ I Agree

## Consent for Release of Information

---

I understand that if any member of the public makes a request for information included in this application or in any attachment (e.g. resume or supporting documentation) for appointment it is subject to and must be disclosed under the Texas Public Information Act. I understand that under the Texas Public Information Act, my home address and home telephone number is subject to public disclosure unless I am elected or appointed to the position which I seek. I hereby consent to the release of my home address and home telephone number should it be requested under the Texas Public Information Act prior to my possible appointment or election. I hereby release the City of Corpus Christi, and its agents, employees and officers, from any and all liability whatsoever if the information must be released pursuant to the Texas Public Information Act.

---

☒ I Agree

## Oath

---

I swear that all of the statements included in my application and attached documents, if any, are true and correct.

---

☒ I Agree

# CHRISTINE TORRES

LEADER IN CUSTOMER SERVICE

Corpus Christi, TX

830-335-9825

## OBJECTIVE

Experienced and results-driven retail manager with 12+ years of experience motivating teams.  
Seeking an opportunity to leverage

## EDUCATION

[School Name], [City],  
[State]

[You might want to include your GPA here and a brief summary of relevant coursework, awards, and honors.]

## EXPERIENCE

[Dates From] – [To]  
[Job Title] • [Job Position] • [Company Name]

[Dates From] – [To]  
[Job Title] • [Job Position] • [Company Name]

[Dates From] – [To]  
[Job Title] • [Job Position] • [Company Name]

[This is the place for a brief summary of your key responsibilities and most stellar accomplishments.]

## KEY SKILLS

Marketing  
Project Management  
Budget Planning  
Social Media  
Planning

## COMMUNICATION

[You delivered that big presentation to rave reviews.  
Don't be shy about it now! This is the place to show how well you work and play with others.]

## LEADERSHIP

[Are you president of your fraternity, head of the condo board, or a team lead for your favorite charity?  
You're a natural leader—tell it like it is!]

## REFERENCES

[Available upon request.]