

CO-OPERATIVE PURCHASE AGREEMENT NO. 131635

Cisco Phone System License Renewal

THIS **Cisco Phone System License Renewal Co-operative Purchase Agreement** ("Agreement") is entered into by and between the City of Corpus Christi, a Texas home-rule municipal corporation ("City") and Great South Texas Corp dba Computer Solutions ("Contractor"), effective upon execution by the City Manager or the City Manager's designee ("City Manager").

- 1. Co-operative Agreement.** Contractor has agreed to provide Cisco Phone System License Renewal in accordance with its agreement with DIR-TSO-4167 (the "Co-operative Agreement"), which is incorporated by reference herein as if set out here in its entirety. In the event of a conflict between this Agreement and the Co-operative Agreement, this Agreement shall govern to the extent allowed by the Co-operative Agreement.
- 2. Scope.** Contractor will provide Cisco Phone System License Renewal in accordance with the attached Statement of Work, as shown in Attachment A, the content of which is incorporated by reference into this Agreement as if fully set out here in its entirety.
- 3. Term.** The Term of this Agreement is three years beginning on the date provided in the Notice to Proceed from the City's Procurement Division. The parties may mutually extend the term of this Agreement for up to zero additional zero-year periods ("Option Period(s)"), provided, the parties do so in writing prior to the expiration of the original term or the then-current Option Period. The continuation of this Agreement after the close of any fiscal year of the City, which fiscal year ends on September 30th annually, is subject to appropriations and budget approval specifically covering this Agreement as an expenditure in said budget, and it is within the sole discretion of the City's City Council to determine whether or not to fund this Agreement. The City does not represent that this budget item will be adopted, as said determination is within the City Council's sole discretion when adopting each budget.
- 4. Compensation and Payment.** This Agreement is for an amount not to exceed \$448,194.60, subject to approved amendments and changes. All pricing must be in accordance with the attached Quote, as shown in Attachment B, the content of which is incorporated by reference into this Agreement as if fully set out here in its entirety.

Invoices must be mailed to the following address:

City of Corpus Christi
Attn: Accounts Payable
P.O. Box 9277
Corpus Christi, Texas 78469-9277

- 5. Notice.** Any notice required under this Agreement must be given by fax, hand delivery, or certified mail, postage prepaid, and is deemed received on the day faxed or hand-delivered or on the third day after postmark if sent by certified mail. Notice must be sent as follows:

IF TO CITY:

City of Corpus Christi
Attn: Jesus Hernandez
IT Security Operations Officer
1201 Leopard St., Corpus Christi, TX 78401
Phone: 361-826-3745
Fax: 361-826-4342

IF TO CONTRACTOR:

Great South Texas Corp dba Computer Solutions
Attn: David Jones
Inside Sales Representative
814 Arion Parkway, Suite 101, San Antonio, TX 78216
Phone: 210-369-0318
Fax: 210-369-0389

- 6. Entire Agreement.** This Agreement, along with the Co-operative Agreement, constitutes the entire agreement between the parties concerning the subject matter of this Agreement and supersedes all prior negotiations, arrangements, agreements and understandings, either oral or written, between the parties.

[Signature Page Follows]

CONTRACTOR

DocuSigned by:
Signature: David Jones
194FE773B5EC4DD...

Printed Name: David Jones

Title: Inside Sales Associate

Date: 1/30/2023

CITY OF CORPUS CHRISTI

Josh Chronley
Assistant Director of Finance – Procurement

Date: _____

APPROVED AS TO LEGAL FORM:

Assistant City Attorney Date

Attached and Incorporated by Reference:

- Attachment A: Scope of Work
- Attachment B: Bid/Pricing Schedule

Incorporated by Reference Only:

Co-operative Agreement: DIR-TSO-4167

Attachment A: Scope of Work

Project Name: Renew Cisco Flex-Unified Communications (UC) and Unified Contact Center Express UCCX

Project Address: City of Corpus Christi, City Hall, 1201 Leopard Street, 1st Floor, Corpus Christi, TX 78401

Scope of Work:

- A. Contractor will resell 1,700 Cisco Systems Flex Enterprise Wide Calling Licenses part A-FLEX-EAPL1. Each year for three years.
- B. Contractor will resell 115 CFlex-CC On-Premise UCCX Premium Concurrent Agent, part A-FLEX-PJXPC. Each year for three years.

Point of Contact:

Jesus Hernandez, IT Security Operations Officer

361-826-3745

Jesush6@cctexas.com

Contractor Point of Contact:

Great South Texas Corp dba Computer Solutions

Attn: David Jones

Inside Sales Representative

814 Arion Parkway, Suite 101, San Antonio, TX 78216

Phone: 210-369-0318

Fax: 210-369-0389

Attachment B: Bid/Pricing Schedule



Great South Texas Corp dba Computer Solutions

14410 Wurzbach Parkway, Suite 175
San Antonio, Texas 78216
United States
www.comsoltx.com
(P) 210-369-0300

Quote (Open)

Date Nov 29, 2022 06:44 PM CST	Expiration Date 02/10/2023
Modified Date Dec 14, 2022 12:21 PM CST	
Quote # 1038477 - rev 2 of 2	
Description Sub217295 Flex Calling & Sub217296 UCCX	
SalesRep Jones, David (P) 210-369-0318 (F) 210-369-0389	
Customer Contact Hernandez, Jesus (P) 361-826-3748 jesush6@cctexas.com	

Customer

City of Corpus Christi (16975)
Hernandez, Jesus
1201 Leopard Street
Corpus Christi, TX 78401
United States
(P) 361-826-3740

Bill To

City of Corpus Christi
Accounts, Payables
1201 Leopard Street
Corpus Christi, TX 78401
United States
(P) 361-826-4091
(F) 361-826-4551

Ship To

City of Corpus Christi
1201 Leopard Street
Corpus Christi, TX 78401
United States
(P) 361-826-3740

Contract Programs: DIRCIS4167

- CISCO DIR-TSO-4167 EXP
7/3/23

Certifications: WBE/SBE/HUB#
1942650013800 Exp: 08/31/2023

Sales Order Type: Drop Ship -
Ship to customers location



Customer PO:	Terms: Net 30 Days	Ship Via: FedEx Ground
Special Instructions:		Carrier Account #:

#	Image	Description	Part #	List Price	Qty	Unit Price	Total
Year 1 Annual Payment: Sub217295 Flex UC/Calling & Sub217296 Flex Contact Center							
1		Cisco Collaboration Flex Plan Enterprise-Wide Calling On-Premise license - hosted - Tier 1	A-FLEX-EAPL1	\$132.72	1700	\$54.12	\$92,004.00
Note: Sub217295 Flex UC/Calling: Year 1 Term 2/21/2023 - 2/20/2024 Line Reflects Year 1 of 3 Year Agreement for x1700 Calling Knowledge-Worker DIR-TSO-4167 - 59.22% Discount							
2		Cisco Collaboration Flex Plan Contact Center On-Premises Unified Contact Center Express Premium License - 1 concurrent agent - on-premise	A-FLEX-PJXPC	\$720.00	115	\$499.08	\$57,394.20
Note: Sub217296 Flex Contact Center: Year 1 Term 2/14/2023 - 2/13/2024 Line Reflects Year 1 of 3 Year Agreement for x115 UCCX Premium User's DIR-TSO-4167 - 30.68% Discount							
						Subtotal	\$149,398.20

Year 2 Annual Payment: Sub217295 Flex UC/Calling & Sub217296 Flex Contact Center							
3		Cisco Collaboration Flex Plan Enterprise-Wide Calling On-Premise license - hosted - Tier 1	A-FLEX-EAPL1	\$132.72	1700	\$54.12	\$92,004.00
Note: Sub217295 Flex UC/Calling: Year 1 Term 2/21/2024 - 2/20/2025 Line Reflects Year 2 of 3 Year Agreement for x1700 Calling Knowledge-Worker DIR-TSO-4167 - 59.22% Discount							
4		Cisco Collaboration Flex Plan Contact Center On-Premises Unified Contact Center Express Premium License - 1 concurrent agent - on-premise	A-FLEX-PJXPC	\$720.00	115	\$499.08	\$57,394.20

#	Image	Description	Part #	List Price	Qty	Unit Price	Total
Note: Sub217296 Flex Contact Center: Year 1 Term 2/14/2024 - 2/13/2025 Line Reflects Year 2 of 3 Year Agreement for x115 UCCX Premium User's DIR-TSO-4167 - 30.68% Discount							
							Subtotal \$149,398.20

Year 3 Annual Payment: Sub217295 Flex UC/Calling & Sub217296 Flex Contact Center

5		Cisco Collaboration Flex Plan Enterprise-Wide Calling On-Premise license - hosted - Tier 1	A-FLEX-EAPL1	\$132.72	1700	\$54.12	\$92,004.00
Note: Sub217295 Flex UC/Calling: Year 1 Term 2/21/2025 - 2/20/2026 Line Reflects Year 3 of 3 Year Agreement for x1700 Calling Knowledge-Worker DIR-TSO-4167 - 59.22% Discount							
6		Cisco Collaboration Flex Plan Contact Center On-Premises Unified Contact Center Express Premium License - 1 concurrent agent - on-premise	A-FLEX-PJXPC	\$720.00	115	\$499.08	\$57,394.20
Note: Sub217296 Flex Contact Center: Year 1 Term 2/14/2025 - 2/13/2026 Line Reflects Year 3 of 3 Year Agreement for x115 UCCX Premium User's DIR-TSO-4167 - 30.68% Discount							
							Subtotal \$149,398.20

Quote reflects New 3 Year Agreements via Annual Payments for Calling & Contact Center Subscriptions. Year(s) 2 and 3 are Estimates that are accurate if City is within compliance of License Qty's come time for respective YR2/YR3 Annual Payments. Over-consumption of agreement Qty's will trigger true-forward invoicing of actual consumption.

Subtotal: \$448,194.60
 Tax (.0000%): \$0.00
 Shipping: \$0.00
Total: \$448,194.60
 (List Price: \$925,272.00)

 Flex Calling Sub217295 for 2/21/23 - 2/20/26
 Flex Contact Center Sub217296 for 2/14/23 - 2/13/26

Thank you for the opportunity to provide this quote.

******We have MOVED, Please note our new Address****

Invoicing and Partial Invoice Policy: Computer Solutions will invoice or partial invoice product and/or services when they have shipped or rendered complete (or Milestone Complete). By ordering or releasing a PO for this order, you agree to pay for the items that have shipped or delivered as part of the whole order..

Subscriptions/Enterprise Agreements Cancellation Policy - Computer Solutions requires a forty five (45) day written notification from the customer based on the renewal/anniversary date in order to process the cancellation with the applicable manufacturer(s).