

**Type A Pro-Forma  
FY 2014 - FY 2018  
as of January 31, 2014**

|                    | <u>FY13-14</u> | <u>FY 14-15</u> | <u>FY 15-16</u> | <u>FY 16-17</u> | <u>FY 17-18</u> |
|--------------------|----------------|-----------------|-----------------|-----------------|-----------------|
| Beginning Balance  | \$ 9,716,858   | \$ 3,873,040    | \$ 6,643,776    | \$ 6,640,323    | \$ 9,933,880    |
| Revenue (Budgeted) | 3,668,436      | 7,556,981       | 7,783,691       | 8,017,201       | 1,376,286       |
| Total Revenue      | 13,385,294     | 11,430,021      | 14,427,467      | 14,657,524      | 11,310,166      |

| <b>Unpaid<br/>Commitments</b>                        |            |              |              |              |              |                 |
|--|------------|--------------|--------------|--------------|--------------|-----------------|
| <b>Major Business Incentives</b>                     |            |              |              |              |              |                 |
| TAMU-CC Research Project                             | 564,347    | 564,347      | -            | -            | -            | -               |
| Oneta  | 180,000    | 60,000       | 60,000       | 60,000       | -            | -               |
| Majek Boats  | 161,330    | 71,330       | 30,000       | 30,000       | 30,000       | -               |
| Commercial Metals Company                            | 106,080    | 26,520       | 26,520       | 26,520       | 26,520       | -               |
| Kanon  | 96,000     | 24,000       | 24,000       | 24,000       | 24,000       | -               |
| Schlitterbahn  | 2,500,000  | 2,500,000    | -            | -            | -            | -               |
| Motorglobe   | 125,000    | 50,000       | 25,000       | 25,000       | 25,000       | -               |
| HEB  | 850,000    | 340,000      | 170,000      | 170,000      | 170,000      | -               |
| TAMU-CC Unmanned Aerial Systems                      | 166,668    | 166,668      | -            | -            | -            | -               |
| Sam Kane Beef Processors                             | 3,000,000  | 600,000      | 600,000      | 600,000      | 600,000      | 600,000         |
| M&G  | 3,000,000  | -            | -            | 3,000,000    | -            | -               |
| Del Mar College - Instrumentation Tech. Equipment ** | 1,390,071  | 1,390,071    | -            | -            | -            | -               |
| Solid Rock Commercial Properties Ltd - Loan **       | 1,497,000  | 1,497,000    | (149,700)    | (149,700)    | (149,700)    | (1,047,900) (1) |
| Hausman Foods, LLC **                                | 205,920    | 205,920      | -            | -            | -            | -               |
| Total  | 13,842,416 | 7,495,857    | 785,820      | 3,785,820    | 725,820      | (447,900)       |
| <b>Small Business Projects</b>                       |            | 545,624      | 1,079,222    | 1,079,222    | 1,079,222    | 1,079,222       |
| <b>Affordable Housing</b>                            |            | 1,140,926    | 500,000      | 500,000      | 500,000      | 500,000         |
| Total Incentives, Projects and Housing               |            | 9,182,407.38 | 2,365,042    | 5,365,042    | 2,305,042    | 1,131,322       |
|  |            |              |              |              |              |                 |
| <b>Expenses</b>                                      |            |              |              |              |              |                 |
| Interest Payments                                    | 197,850    | 357,100      | 268,000      | 164,500      | 55,750       |                 |
| Principal Payments                                   | -          | 1,930,000    | 2,020,000    | 2,120,000    | 2,230,000    |                 |
| Agent Fees   | 150        | 1,000        | 1,000        | 1,000        | 1,000        |                 |
| Baseball Stadium                                     | 118,102    | 118,102      | 118,102      | 118,102      | 118,102      |                 |
| Administration Costs                                 | 13,745     | 15,000       | 15,000       | 15,000       | 15,000       |                 |
| Total  | 329,847    | 2,421,202    | 2,422,102    | 2,418,602    | 2,419,852    |                 |
| Total Expenses                                       |            | 9,512,254    | 4,786,244    | 7,787,144    | 4,723,644    | 3,551,174       |
|  |            |              |              |              |              |                 |
| Ending Balance                                       |            | \$ 3,873,040 | \$ 6,643,776 | \$ 6,640,323 | \$ 9,933,880 | \$ 7,758,991    |

\*\* Pending council approval

(1) \$898,200 of the Solid Rock Commercial Properties Ltd - Loan will be collected from fiscal year 2019 through fiscal year 2024. The \$1,047,900 in FY 17-18 represents \$149,700 collected for 7 years.