



# Professional Services Contract with McCall, Parkhurst, and Horton LLP



City Council  
April 25, 2023



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Consideration of approval of a professional services contract with McCall, Parkhurst, and Horton, LLP (McCall) in the amount not to exceed \$100,000, for legal services in support of the possible development of a Conference Center Hotel, the expansion and improvement of the Convention Center, and possible repurposing of Type A sales tax.

- Assist with the hotel and conference center project including:
    1. Identifying revenue sources
    2. Establishing allowed uses of revenues
    3. Potential financing structures
  - In addition will work with City staff to explore repurposing the City's two 1/8 cent Type A sales tax.
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- The attorney who will be working on this project, Clay Binford, has a long-standing relationship with the City, serving as the City's prior legal counsel from 2009 - 2020. Over the past 22 years, Mr. Binford, along with members of his firm, have significant experience in convention centers, convention center hotels, and their financings
- They have worked with most major cities in Texas to include the City of Austin's convention center hotel, the City of San Antonio's convention center hotel, the City of Fort Worth's rodeo and convention center facilities, the City of Dallas' convention center hotel, and Bexar County's construction and renovation of the San Antonio Spurs' AT&T Center, to name a few.



**Recommendation: Staff recommends approval of the service contract with McCall, Parkhurst, and Horton LLP.**

**Questions?**