



COOPERATIVE PURCHASE AGREEMENT NO. 7003

Cisco Software License Renewals

THIS **Cisco Software License Renewals Cooperative Purchase Agreement** ("Agreement") is entered into by and between the City of Corpus Christi, a Texas home-rule municipal corporation ("City") and Great South Texas Corp, dba Computer Solutions ("Contractor"), effective upon execution by the City Manager or the City Manager's designee ("City Manager").

- 1. Cooperative Agreement.** Contractor shall provide Cisco Software License Renewals in accordance with its agreement DIR-CPO-5347 (the "Cooperative Agreement"), which is incorporated by reference herein as if set out here in its entirety. In the event of a conflict between this Agreement and the Cooperative Agreement, this Agreement shall govern to the extent allowed by the Cooperative Agreement.
- 2. Scope.** Contractor shall provide Cisco Software License Renewals ("Services") in accordance with the attached Scope of Work, as shown in Attachment A, the content of which is incorporated by reference into this Agreement as if fully set out here in its entirety.
- 3. Term.** The term of this Agreement is three years beginning on the date provided in the Notice to Proceed from the City's Procurement Division. The parties may mutually agree to renew the term of this Agreement for up to zero additional zero-month/year periods (each an "Option Term"), provided, the parties do so in writing prior to the expiration of the original term or the then-current Option Term. The continuation of this Agreement after the close of any fiscal year of the City, which fiscal year ends on September 30th annually, is subject to appropriations and budget approval specifically covering this Agreement as an expenditure in said budget, and it is within the sole discretion of the City's City Council to determine whether or not to fund this Agreement. The City does not represent that a budget item will be adopted, as said determination is within the City Council's sole discretion when adopting each budget.
- 4. Compensation and Payment.** This Agreement is for an amount not to exceed \$3,222,996.78, subject to approved amendments and changes. All pricing must be in accordance with the attached Quote & Fees, as shown in Attachment B, the content of which is incorporated by reference into this Agreement as if fully set out here in its entirety.

Invoices must be mailed to the following address:

City of Corpus Christi
Attn: Accounts Payable
P.O. Box 9277
Corpus Christi, Texas 78469-9277

- 5. Notice.** Any notice required under this Agreement must be given by fax, hand delivery, or certified mail, postage prepaid, and is deemed received on the day faxed or hand-delivered or on the third day after postmark if sent by certified mail. Notice must be sent as follows:

IF TO CITY:

City of Corpus Christi
Attn: Holly Houghton, Assistant Director
Information Technology Dept.
1201 Leopard St., Corpus Christi, TX 78401
Phone: 361-826-3753
Fax: N/A

IF TO CONTRACTOR:

Great South Texas Corporation dba Computer Solutions
Attn: David Jones, Sales Rep.
14410 Wurzbach Pkwy, Suite 175, San Antonio, TX 78216
Phone: 210-369-0318
Fax: 210-369-0389

- 6. Governing Law.** This Agreement is subject to all applicable federal, State, and local laws, rules, and regulations, and the Contractor shall comply with all such applicable laws, rules, and regulations in the completion of the Services and performance of this Agreement. The applicable law for any legal disputes arising out of this Agreement is the law of the State of Texas, and such forum for such disputes is the appropriate district or county court in and for Nueces County, Texas. In accordance with Chapter 2271, Texas Government Code, the Contractor verifies that Contractor does not boycott Israel and will not boycott Israel during the term of this Agreement. In accordance with Chapter 2274, Texas Government Code, the Contractor verifies that the Contractor does not have a practice, policy, guidance, or directive that discriminates against a firearm entity or firearm trade association and will not discriminate during the term of the contract against a firearm entity or firearm trade association. In accordance with Chapter 2276, Texas Government Code, the Contractor verifies that the Contractor does not boycott energy companies and will not boycott energy companies during the term of this Agreement.
- 7. Entire Agreement.** This Agreement, along with the Cooperative Agreement, constitutes the entire agreement between the parties concerning the subject matter of this Agreement and supersedes all prior negotiations, arrangements, agreements and understandings, either oral or written, between the parties.

CONTRACTOR

Signature: _____

Printed Name: _____

Title: _____

Date: _____

CITY OF CORPUS CHRISTI

Sergio Villasana Date
Director, Finance & Procurement

Reviewed by:

Contracts Manager Date

Approved as to legal form:

Assistant City Attorney Date

Attached and Incorporated by Reference:

Attachment A: Scope of Work

Attachment B: Quote & Fees

Incorporated by Reference Only:

Cooperative Agreement: DIR-CPO-5347

ATTACHMENT A: SCOPE OF WORK

- A. The Contractor shall resell licensing for the Cisco WebEx service, which will include:
 - 1. Collaboration Flex Plan with components.
- B. The Contractor will bill in annual payments for three years.
- C. The Contractor will distribute the licenses remotely.

ATTACHMENT B: QUOTE & FEES



Great South Texas Corp dba Computer Solutions
 14410 Wurzbach Parkway, Suite 175
 San Antonio, Texas 78216
 United States
 www.comsoltx.com
 (P) 210-369-0300

Quote (Open)	
Date Dec 19, 2025 07:16 AM CST	Expiration Date 02/20/2026
Modified Date Feb 11, 2026 10:27 AM CST	
Quote # 1053739 - rev 3 of 3	
Description Cisco EA 3.0 Bundle 2026 (DNA, SEC, UC/MTG)	
SalesRep Jones, David (P) 210-369-0318 (F) 210-369-0389	
Customer Contact Ovalle, Jaime (P) 361-826-4092 Jaimeo3@cctexas.com	

Customer
 City of Corpus Christi (16975)
 Ovalle, Jaime
 1201 Leopard Street
 Corpus Christi, TX 78401
 United States
 (P) 361-826-3740

Bill To
 City of Corpus Christi
 Accounts, Payables
 1201 Leopard Street
 Corpus Christi, TX 78401
 United States
 (P) 361-826-4091
 (F) 361-826-4551

Ship To
 City of Corpus Christi
 Data Center, MIS
 1201 Leopard Street, City Hall
 Basement
 Corpus Christi, TX 78401
 United States

Contract Programs: CISCO DIR-CPO-5347 EXP 1/7/30 - CISCO DIR-CPO-5347 EXP 1/7/30
Certifications: WBE/SBE/HUB# 1942650013800 Exp: 08/29/2029
Sales Order Type: Drop Ship - Ship to customers location

Customer PO:	Terms: Purchase Order (Net 30 Days)	Ship Via: FedEx Ground
Special Instructions:		Carrier Account #:

#	Image	Description	Part #	List Price	Qty	Unit Price	Total
1		Cisco EA 3.0 BUNDLE	EA3-M	\$0.00	1	\$0.00	\$0.00
Note: Requested Start Date : 13-Feb-2026 Requested For : 36.00 Months From 13-Feb-2026 to 12-Feb-2029 Automatically Renews For : No Auto Renewal -> Quote reflects Year 1 of 3 Annual Payments							
Cisco DNA Switching							
2		C9500 CISCO DNA EA Advantage 48Y4C Term License - 1 switch - EA - for Catalyst 9500 48-Port	E3N-C95005-A	\$4,961.04	19	\$2,232.46	\$42,416.74
3		C9500 CISCO DNA EA Advantage 24Y4C Term License - 1 switch - EA - for Catalyst 9500 24-Port	E3N-C95006-A	\$2,911.20	10	\$1,310.03	\$13,100.30
4		IE 9300 Series CISCO DNA EA Advantage Term License - 1 switch - EA	E3N-IE9300-A	\$824.16	1	\$370.87	\$370.87
5		IE 4000 12 port CISCO DNA EA Advantage Term License - 1 switch - EA	E3N-IE4000L-A	\$287.16	165	\$129.22	\$21,321.30
6		C9200CX 8-port CISCO DNA EA Advantage Term License - 1 switch (8 ports) - EA	E3N-C9200CX1-A	\$463.68	1	\$208.65	\$208.65
7		IE 4000 24 port CISCO DNA EA Advantage Term License - 1 switch (24 ports) - EA	E3N-IE4000M-A	\$533.16	116	\$239.92	\$27,830.72
8		IE 5000 CISCO DNA EA Advantage Term License - 1 switch - EA	E3N-IE5000H-A	\$778.92	11	\$350.51	\$3,855.61
9		C9300 24-port CISCO DNA EA Advantage Term License - 1 switch (24 ports) - EA	E3N-C93001-A	\$824.28	257	\$370.92	\$95,326.44
10		C9300 48-port CISCO DNA EA Advantage Term License - 1 switch (48 ports) - EA	E3N-C93002-A	\$1,545.84	130	\$695.62	\$90,430.60
11		C3650 CISCO DNA EA Advantage 24-Port Term License - 1 switch (24 ports) - EA	E3N-C36501-A	\$824.28	10	\$370.92	\$3,709.20
12		C3650 CISCO DNA EA Advantage 48-Port Term License - 1 switch (48 ports) - EA	E3N-C36502-A	\$1,545.84	4	\$695.62	\$2,782.48
13		C3560CX CISCO DNA EA Advantage 8-Port Term License - 1 switch (8 ports) - EA \	E3N-C3560CX1-A	\$287.16	2	\$129.22	\$258.44
Cisco DNA Wireless							
14		Wireless CISCO DNA EA Advantage Term License - EA	E3N-AIRWLAN-A	\$227.64	268	\$102.43	\$27,451.24
Note: Included: E3N-AIR-S Cisco Support Standard for EA DNA Wireless							
Cisco Data Center EA for Data Center Networking							
15		DCN FIXED 10G XF Advantage License - 10 Gbps bandwidth - ESD - for Fixed Platforms	E3N-N9300-XF-A	\$9,379.68	2	\$4,220.85	\$8,441.70

Cisco Security EA

16	Security EA 3.0 AMP Endpoints Advantage License - EA 3.0	E3S-EP-ADV	\$69.75	2700	\$31.38	\$84,726.00
Note: Included: SVS-E3S-SECEP-B Cisco Support Standard for Secure Endpoint						
17	Security EA 3.0 Cisco Email Threat Defense Essential License Term License - hosted - EA 3.0	E3S-ES-ETD-ESS	\$21.40	2850	\$8.80	\$25,080.00
Note: Included: SVS-E3-ETD-B Cisco Support Standard for Cisco Email Threat Defense						
18	Security EA 3.0 FPR1140 Threat Defense Threat, Malware,URL License - 1 appliance - EA 3.0	E3S-SFW-FPR1140T	\$4,288.50	2	\$1,929.82	\$3,859.64
Note: Included: SVS-E3S-SFW-B Cisco Support Standard for Cisco Secure Firewall						
19	Security EA 3.0 FPR2110 Threat Defense Threat, Malware,URL License - 1 appliance - EA 3.0	E3S-SFW-FPR2110T	\$5,346.90	5	\$2,406.10	\$12,030.50
20	Security EA 3.0 FPR1150 Threat Defense Threat, Malware,URL License - 1 appliance - EA 3.0	E3S-SFW-FPR1150T	\$8,577.90	8	\$3,860.05	\$30,880.40
21	Security EA 3.0 FPR4125 Threat Defense Threat, Malware,URL License - EA 3.0	E3S-SFW-FPR4125T	\$100,077.30	1	\$45,034.78	\$45,034.78
22	Security EA 3.0 FPR2130 Threat Defense Threat, Malware,URL License - 1 appliance - EA 3.0 - for FirePOWER 2130, 2130 ASA, 2130 NGFW	E3S-SFW-FPR2130T	\$14,584.50	6	\$6,563.02	\$39,378.12
23	Security EA 3.0 FPR1010 Threat Defense Threat, Malware,URL License - 1 appliance - EA 3.0	E3S-SFW-FPR1010T	\$684.90	21	\$308.20	\$6,472.20
24	Security EA 3.0 FPR2120 Threat Defense Threat, Malware,URL License - 1 appliance - EA 3.0	E3S-SFW-FPR2120T	\$9,722.70	1	\$4,375.21	\$4,375.21
25	Security EA 3.0 FPR3130 Threat Defense Threat, Malware,URL License - 1 appliance - EA 3.0	E3S-SFW-FPR3130T	\$41,310.00	2	\$18,589.50	\$37,179.00
26	Cisco Threat Defense Threat, Malware and URL License - 1 appliance - EA 3.0	E3S-SFW-FPR3105T	\$12,806.10	2	\$5,762.76	\$11,525.52
27	Security EA3.0-Duo Advantage edition (formerly Access) Subscription license - 1 user - hosted - EA 3.0	E3S-DUO-ADV	\$68.04	380	\$61.23	\$23,267.40
Note: Included: SVS-E3S-DUO-B Cisco Support Standard for Duo						
28	Security EA 3.0 Cisco Secure Email Cloud Advantage License - hosted - EA 3.0	E3S-ES-ADV-CES	\$41.72	2850	\$18.77	\$53,494.50
Note: Included: SVS-E3-EMAIL-B Cisco Support Standard for Secure Email						
29	 Cisco Support Enhanced SW Support for Email ADV	E3-CX-ESADV-ESWC	\$17,835.36	1	\$12,663.10	\$12,663.10
Note: Included: E3-ESADV-SWSVS2 Cisco Service Portfolio: Secure Email ADV Enhanced						
30	 Security EA 3.0 Umbrella Secure Internet Gateway Essential License - hosted - EA 3.0	E3S-UMB-SIGE	\$60.91	3000	\$27.40	\$82,200.00
Note: Included: E3-UMBSIGE-SVS2 Cisco Services Portfolio: Umbrella SIG Essentials T2 and E3-CX-EAMSC SVCS Portfolio EA Management Service Cisco						
31	SVCS Portfolio T2 Umbrella SIG ESS SWSS E SW Support - Cloud License + Enhanced Software Support - hosted - Tier 2 - EA 3.0	E3-CX-SIGE-T2SWE	\$27,409.44	1	\$19,460.70	\$19,460.70
32	Security EA 3.0 ISE Premier Subscription Subscription license - EA 3.0	E3S-ISE-PRM	\$15.16	2700	\$6.82	\$18,414.00
Note: Included: SVS-E3S-ISE-B Cisco Support Standard for ISE						
33	Security EA 3.0 ISE Essentials Subscription Subscription license - EA 3.0	E3S-ISE-ESS	\$1.99	880	\$0.89	\$783.20
Note: Included: SVS-E3S-ISE-B Cisco Support Standard for ISE						
34	Security EA 3.0 Secure Client Premier License - EA 3.0	E3S-AC-APEX	\$7.67	100	\$7.67	\$767.00
Note: Included: SVS-E3S-ADDONS-B Cisco Support Standard for Security Add-Ons						

Cisco Collaboration EA

35	EA3 Collaboration - Webex Suite	E3-COLLAB	\$0.00	1	\$0.00	\$0.00
Note: Included Components: 2019 E3C-P-EA On-Premises Smart License - EA (1) 2019 E3C-P-UCXN Unity Connection Smart License (1) 878 E3C-P-CA Common Area Smart License (1) 2019 E3C-MSUITE-ENT Cloud Meetings Entitlement 2019 E3C-EVENTS-ENT Webex Webinars Entitlement (1) 351 E3C-P-ACC Access Smart License (1) 5265 E3C-P-ER Emergency Responder Smart License (1) 2019 E3C-PROPACK-ENT Pro Pack for Cisco Control Hub Entitlement 2019 E3C-MSG-ENT Messaging Entitlement 1 E3C-NBR-STG Webex Cloud Recording Storage Entitlement 2019 E3C-C-DEV-ENT Cloud Device Registration Entitlement 1755 E3C-EDGEAUD-USER Webex Edge Audio (1) 1755 E3C-TOLLDIALIN Meetings Toll Dial-In Audio (1)						

1 E3C-VOIP Included VoIP (1)
 1 E3C-WEBEX-SUPT-BAS Basic Support for Webex Suite
 351 E3C-EXP-RMS Expressway Rich Media Session (1)
 1755 E3C-SPCHCON SpeechConnect Smart License (1)
 1 E3C-SW-15-K9 On-Premises SW Bundle v15
 1 E3C-SME-S Session Manager (1)
 3510 E3C-SRST-E SRST Endpoints (1)
 17550 A-EVTS-PLF-EXT-ENT Webex Events (formerly Socio) Suite EA 10X KW External Count
 1755 E3C-EVTS-PLF-ENT Webex Events (formerly Socio) Suite EA Entitlement EA 3.0
 1755 E3C-EVTS-PLF-ENT Webex Events (formerly Socio) Suite EA Provisioning EA 3.0
 42120 E3C-FILESTG-ENT File Storage Entitlement

36	 EA 3.0 Webex Suite EA Cloud Meetings and On Prem Calling Term License - Cisco Enterprise Agreement (EA) 3.0	E3C-WEBEX-P-SUITE	\$207.00	1755	\$128.34	\$225,236.70
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Requested Start Date: 13-Feb-2026
 Requested For: 36.00 Months From 13-Feb-2026 to 12-Feb-2029
 Automatically Renews For: No Auto Renewal
 Billing Frequency: Annual Billing
 -> Quote reflects Year 1 of 3 Annual Payments

Subtotal: \$1,074,332.26
 Tax (.0000%): \$0.00
 Shipping: \$0.00
Total: \$1,074,332.26
 (List Price: \$2,202,661.20)

Invoicing and Partial Invoice Policy: Computer Solutions will invoice or partial invoice products and/or services when they have shipped or rendered complete (or Milestone Complete). By ordering or releasing a PO for this order, you agree to pay for the items that have shipped or delivered as part of the whole order.

Subscriptions/Enterprise Agreements Cancellation Policy- Computer Solutions requires a forty-five (45) day written notification from the customer based on the renewal/anniversary date in order to process the cancellation with the applicable manufacturer(s).

Cisco Purchases: By purchasing Cisco hardware, software, and/or subscriptions, you agree to be bound by the terms and conditions available at Cisco Software Terms.

The relevant documents are attached here. -->
<https://www.cisco.com/c/en/us/about/legal/cloud-and-software/software-terms.html>

Freight charges are estimates only. Returns are subject to approval and may include a restocking fee.

Tariff Disclaimer: All prices quoted are subject to change based on fluctuations in government tariffs, taxes, and duties. Computer Solutions reserves the right to adjust the final price to reflect any such changes that may occur between the date of the quote and the delivery of goods or services.