



## AGENDA MEMORANDUM

Action Item for the City Council Meeting June 27, 2023

**DATE:** June 27, 2023

**TO:** Peter Zanoni, City Manager

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### Police Training Academy Audio-Visual Equipment

#### **CAPTION:**

Motion authorizing the execution of a purchase agreement for audio and video electronics with The Personal Computer Store, Inc., dba Avinext of College Station, in an amount of \$730,295.23 through the TIPS Cooperative, to install the audio-visual equipment required in the new Police Training Academy, with FY 2023 funding from 2022 Facility Certificates of Obligation Fund.

#### **SUMMARY:**

City Council approved the construction contract exclusive of the audio-visual equipment for the new police Training Academy. This motion authorizes \$730,295.23 for the purchase of audio and video electronics, programming, installation, and support from The Personal Computer Store, Inc., dba Avinext.

Avinext is contracted with the TIPS Purchasing Cooperative Agreement and is providing a discount of 24% from Standard Pricing for total savings of \$230,619.55.

#### **BACKGROUND AND FINDINGS:**

City Council approved the construction of the Police Training Academy located in Council District 5. The construction contract has been awarded but the contract did not include the purchase or installation of the audio visual equipment. This project includes cameras, computers, monitors, speakers, installation, programming, and support. This equipment is necessary for the training

and instruction of new and current police officers.

**PROCUREMENT DETAIL:**

Information Technology in conjunction with the Procurement division of Finance examined other cooperative contracts and service offerings to find the most cost-effective option for the City. Contracts awarded through the Cooperatives have been competitively procured in compliance with Texas State and local procurement requirements. The Avinext TIPS Cooperative Agreement provides best value pricing at a 24% discount from retail.

A/V Equipment	Pricing	Discount
MSRP	\$960,914.78	
Texas A&M Master Agreement	\$915,271.33	4.75%
TIPS Cooperative Agreement	\$901,145.88	6.22%
Avinext TIPS Pricing	\$730,295.23	24.00%

**ALTERNATIVES:**

City Council may choose to not approve or delay consideration of this item.

**FISCAL IMPACT:**

The fiscal year 2023 impact is \$730,295.23.

**FUNDING DETAIL:**

Fund: 2022 Facility CO (Fund 3167)  
Department: 12  
Organization/Activity: 89  
Project: Police Training Academy – 21086  
Account: Computer Equipment CIP (550730)  
Activity: 21086-3167-EXP

**RECOMMENDATION:**

Staff recommends approval of this motion authorizing the purchase of audio-visual equipment from The Personal Computer Store, Inc., dba Avinext as presented.

**LIST OF SUPPORTING DOCUMENTS:**

Purchase Agreement  
Price Sheet