



**AGENDA MEMORANDUM**  
Action Item for the City Council Meeting January 25, 2022

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**DATE:** January 25, 2022  
**TO:** Peter Zanoni, City Manager  
**FROM:** Kevin Smith, Director of Aviation  
[Kevins4@cctexas.com](mailto:Kevins4@cctexas.com)  
(361) 826-1292

Josh Chronley, Assistant Director of Finance-Procurement  
[JoshC2@cctexas.com](mailto:JoshC2@cctexas.com)  
(361) 826-3169

<b>Lawncare Services for Corpus Christi International Airport</b>
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**CAPTION:**

Motion authorizing a three-year service agreement with Greens & Things Nursery & Landscaping LLC, of Portland, Texas for an estimated amount not to exceed \$198,000.00 for lawncare services for Corpus Christi International Airport with FY 2022 funding in an amount not to exceed \$49,500.00 available through the Airport Fund

**SUMMARY:**

Greens & Things Nursery & Landscaping LLC will provide lawncare services starting at the gateway of CCIA along the east and west sides of State Highway 44 frontage roads, then along the main corridor known as International Drive leading up to the terminal, the land and flower beds directly adjacent to the terminal, and the surrounding the customer parking lot, plus the property at the Quick Turn Around facility. This will include mowing services, weed control, flower bed maintenance and mulching services.

**BACKGROUND AND FINDINGS:**

CCIA is looking to enhance and augment their five FTE positions that are assigned to maintaining the 2600 acres of airport property. By utilizing contracted services to maintain the public areas of the airport, trained airport personnel will be more available to focus on the restricted areas of the airport, including runways, taxiways, aprons, and airfield perimeter. These areas require more training and have higher impact to the safety, security, and regulatory compliance of the airport. Contract personnel will be able to provide higher level of detail and expertise to landscaping, plant choice, and maintenance of flower beds in areas of high customer impact.

**PROCUREMENT DETAIL:**

Finance-Procurement conducted a competitive Request for Bid process to obtain bids for a three-year service agreement for lawn care services at CCIA. The City received five responsive responsible bids and is recommending award of this contract to the lowest responsive, responsible bidder, Greens & Things Nursery & Landscaping LLC of Portland, Texas. Staff of the CCIA were responsible for the upkeep of the grounds at the Airport prior to the RFB process. This is the first time that CCIA has reached out for competitive bidding.

**ALTERNATIVES:**

None

**FISCAL IMPACT:**

The FY 22 budget included funds in the amount of \$75,000 for professional landscape services. The new service agreement is within funds available for this fiscal year.

**FUNDING DETAIL:**

Fund: 4610  
Organization/Activity: 35005  
Mission Element: 271  
Project # **(CIP Only)**:  
Account: 530000

**RECOMMENDATION:**

Proceed with service agreement.

**LIST OF SUPPORTING DOCUMENTS:**

Service Agreement  
Bid Tabulation