



AGENDA MEMORANDUM

Action Item for the City Council Meeting April 15, 2025

DATE: April 15, 2025

TO: Peter Zanoni, City Manager

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<p>Integration and Installation of Flight Information Display System (FIDS) at Corpus Christi International Airport (CCIA)</p>

CAPTION:

Motion authorizing execution of a five-year service agreement, with five one-year options to renew support, with Infax, Inc., of Alpharetta, Georgia, for an amount of \$399,207.00, with a potential of \$674,884.89 if options are exercised, for the integration and installation of a Flight Information Display System at Corpus Christi International Airport, with FY 2025 funding of \$213,624.00 from the Airport Fund.

SUMMARY:

Replace our current FIDS (Flight Information Display System) with updated version of FIDS software and install CUPPS (Common Use Passenger Processing System) at ticket counter and gates 1 and 6.

BACKGROUND AND FINDINGS:

Our current FIDS software version is 10 years old and no longer supported by the vendor. To continue to offer FIDS service to passengers an upgrade is required. CUPPS will enable airlines to easily transfer their services to other gates. CUPPS is also an excellent tool to attract airlines and allows them to operate in and out of Corpus Christi without the burden of installing their own infrastructure.

PROCUREMENT DETAIL:

Procurement conducted a competitive Request for Proposal (RFP) to obtain qualified firms to provide integration and installation of FIDS and received three responsive, responsible proposals, which the City's evaluation committee evaluated. The three firms were interviewed according to the technical and evaluation criteria of the RFP.

The evaluation committee was comprised of five members from Information Technology and Aviation. During the interview process, the evaluation committee rated each firm and scored according to the demonstration for all required systems and terminal equipment presented. Final scores were tabulated for each firm to determine the highest-ranking firm. A best and final offer was presented to each firm, with each firm presenting the City with a final price.

Staff is recommending award to Infax, Inc. of Alpharetta, Georgia.

ALTERNATIVES:

Three companies competed for this contract. One company was very new in the industry and did not offer hardware that met IT security requirements. The alternate company was a strong competitor but required additional routers and networking equipment above their quoted amount and would add to the cost of the upgrade greatly.

FISCAL IMPACT:

Funding is budgeted for this project in the FY25 Airport Operating Budget - Fund 4610.

FUNDING DETAIL:

Fund:	4610
Organization/Activity:	35045
Department:	53
Project # (CIP Only):	N/A
Account:	530230

RECOMMENDATION:

City staff recommends approval of a five-year service agreement with Infax, Inc.

LIST OF SUPPORTING DOCUMENTS:

Evaluation Matrix
Service Agreement