#### CAPITAL IMPROVEMENTS ADVISORY COMMITTEE

Six (6) vacancies with terms to 8-16-2027. Each Council Member and Mayor will nominate a member and the City Manager nominates the remaining six (6) members subject to confirmation by the full Council. The City Manager is recommending the REAPPOINTMENTS OF Patricia Aitken, Jonathan Gonzalez, Alex Harris, Ramiro Munoz and Velda Tamez and the NEW APPOINTMENT OF JJ Hart.

#### **Duties**

The committee shall serve in an advisory capacity; advise and assist the City Council in adopting land use assumptions; review the capital improvements plan, land use assumptions and impact fees, and file written comments in accordance with Chapter 395 of the Texas Local Government Code; monitor and evaluate the implementation of the capital improvements plan; file semiannual reports with respect to the progress of the capital improvements plan and report to City Council any perceived inequities in implementing the plan or imposing the impact fee; and advise the City Council of the need to update or revise the land use assumptions, capital improvements plan, and impact fee. Other duties as assigned by City Council that relate to impact fees.

#### Composition

The Capital Improvements Advisory Committee shall consist of 15 members appointed by City Council of which at least six shall be representatives of the **real estate** (RE), development (DEV), or building industry (BI) who are not employees or officials of a political subdivision or governmental entity and one member shall be a representative of the City's extraterritorial jurisdiction (ETJ) if impact fees are proposed for that area. Each City Council Member and the Mayor will nominate a member and the City Manager will nominate the remaining six members. Quorum shall consist of eight members.

Creation / AuthorityMeetsTerm LengthMember sizeTerm LimitLiaisonOrdinance 032514 8-17-2021City Hall 6th floor<br/>conference room2 years & concurrent156 yearsJessica Martinez

Name	Term	Appt. date	End date	<b>Appointing Authority</b>	Position	Status	Category	Attendance
				CM with Council		Seeking		
Patricia A. Aitken	1	7/19/2022	8/16/2025	Confirmation	City Manager's Rep.	reappointment	RE	5/5 meetings - 100%
				CM with Council		Seeking		
Jonathan Gonzalez	1	1/24/2023	8/16/2025	Confirmation	City Manager's Rep.	reappointment	RE/DEV/BI	4/5 meetings - 80%
				CM with Council		Seeking	Extraterritorial	
Alex H. Harris	2	8/17/2021	8/16/2025	Confirmation	City Manager's Rep.	reappointment	Jurisdiction	4/5 meetings - 80%
Ramiro Munoz III				CM with Council		Seeking		
Vice Chair	1	8/8/2023	8/16/2025	Confirmation	City Manager's Rep.	reappointment	DEV	5/5 meetings - 100%
				CM with Council		Seeking		
Velda G. Tamez	2	8/17/2021	8/16/2025	Confirmation	City Manager's Rep.	reappointment	RE/DEV	5/5 meetings - 100%
				CM with Council		Not seeking		
Melody D. Nixon-Bice	2	9/14/2021	8/16/2025	Confirmation	City Manager's Rep.	reappointment	DEV	
					Council Member Kaylynn			
Patricia G. Anderson	1	2/11/2025	11/1/2026	City Council	Paxson's Rep.	Active	BI	

Name	Term	Appt. date	End date	Appointing Authority	Position	Status	Category	Attendance
					Council Member Vaughn's			
Debbie Lindsey-Opel	1	2/11/2025	11/1/2026	City Council	Rep.	Active		
					Council Member Roland			
Philip C. Skrobarczyk Jr.	2	1/24/2023	11/1/2026	City Council	Barrera's Rep.	Active	BI	
					Council Member Everett Roy's			
Bart Braselton	2	1/24/2023	11/1/2026	City Council	Rep.	Active	RE/DEV/BI	
					Mayor Paulette Guajardo's			
Hailey R. Gonzalez	2	6/28/2022	11/1/2026	City Council	Rep.	Active	BI	
					Council Member Eric Cantu's			
Herbert J. Rubio	1	2/11/2025	11/1/2026	City Council	Rep.	Active		
					Council Member Mark Scott's			
Trey Summers	3	8/17/2021	11/1/2026	City Council	Rep.	Active	RE/DEV/BI	
Moses Mostaghasi					Council Member Gil			
Chair	2	8/17/2021	11/1/2026	City Council	Hernandez's Rep.	Active	RE/DEV/BI	
					Council Member Sylvia			
Eli McKay	1	2/11/2025	11/1/2026	City Council	Campos' Rep.	Active		

#### CAPITAL IMPROVEMENTS ADVISORY COMMITTEE

### **Applicant List**

Name	District	Status	Category
Gary K. Adams	District 4	Applied	Building Industry
		City Manager's Recommendation	
Patricia A. Aitken	District 2	Seeking reappointment	
Christine M. Belin	District 5	Applied	Real Estate
			Real Estate
		City Manager's Recommendation	Development
Jonathan Gonzalez	District 5	Seeking reappointment	Building Industry
		City Manager's Recommendation	
Alex Harris	Non-Resident	Seeking reappointment	City's Extraterritorial Jurisdiction
JJ Hart	District 4	City Manager's recommendation	
		City Manager's Recommendation	Development
Ramiro Munoz III	District 5	Seeking reappointment	Building Industry
			Development
Rudy Salomon	District 2	Applied	Building Industry
			Development
Robert W. Scholz	Non-Resident	Applied	Building Industry
		City Manager's Recommendation	Real Estate
Velda G. Tamez	District 2	Seeking reappointment	Development
Theodore Thompson	District 5	Applied	Real Estate

## Application for a City Board, Commission, Committee or Corporation

Profile				
Gary First Name	K Middle Initial	Adams Last Name		
Email Address				
Street Address				
Corpus Christi			TX	78418
City			State	Postal Code
Primary Phone	Alternate Ph	none		
What district do you	live in? *			
☑ District 4				
Current resident of t	he City of Co	rpus Christi?		
⊙ Yes ○ No				
If yes, how many yea	irs?			
17 yrs				
Gary Adams and				
Associates.inc	Preside	nt	Retired	
Employer	Job Title		Occupation	
Work Address - Stree	et Address an	d Suite Numbe	r	
1929 Sandy Way				
Work Address - City				
Corpus Christi				
Work Address - State	2			
Texas				
Work Address - Zip C	ode			
78418				
Work Phone				
3614009295				

#### Work E-mail address

Preferred	Mailing	<b>Address</b>
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Which Boards would you like to apply for?

CAPITAL IMPROVEMENTS ADVISORY COMMITTEE: Submitted

#### **Interests & Experiences**

Are you a Nueces County registered voter?

⊙ Yes ○ No

Do you currently serve on any other City board, commission or committee at this time? If so, please list:

no

**Education, Professional and/or Community Activity (Present)** 

Bachlor of Architect University ot Oklahoma over 50 as registered Architect; previously served on Building Standard Board

If you applied for multiple boards, which boards are you most interested in serving on, in order of preference? (Limit to top three)

First CCCIC Loan Review Committee, Second Planning Commission, Third C API Tal Improvements Advisory Committee

Why are you interested in serving on a City board, commission or committee?

I wish to provide help to my city and profession.

Upload a Resume

Are you an ex-Officio member of a City Board, commission or committee?

No person shall be appointed by the Mayor or Council Members to serve on more than one board, commission, committee or corporation at the same time. If you currently serve as a voting member for a board, commission, committee or corporation are you willing to resign your current seat to serve on another board, commission, committee or corporation?

⊙ Yes ○ No

Are you a current candidate in an election for a non-city public office?
○ Yes ⊙ No
Do you currently serve as an elected official for a non-city public office?
○ Yes ⊙ No
Will you seek re-election to the non-city public office? If not in a non-city public office, please enter N/A
N/A
Demographics
Gender
✓ Male
Code of Ethics - Rules of Conduct/Conflicts of Interest
Do you represent any person or organization in any claim or lawsuit or proceeding involving the City?
○ Yes ⊙ No
Do you, your spouse, your business or your spouse's business have a City contract?
○ Yes ⊙ No
Does your employer or your spouse's employer have a City contract?
○ Yes ⊙ No
Are you involved with any activities or employment that would conflict with the official duties on the City boards for which you are applying?
○ Yes ⊙ No
Are you, your spouse, your business or your spouse's business involved in any pending bid, proposal or negotiation in connection with a contract with the City?
○ Yes ⊙ No
Do you or your spouse have a pending claim, lawsuit or proceeding against the City?
○ Yes ⊙ No

If you answer "Yes" to any of the questions above, please explain or ask to speak with the City's Legal Department. If you answer "NO" to all questions above, please enter N/A.
The answers were no to each question.
Board-specific questions (if applicable)
Question applies to CORPUS CHRISTI COMMUNITY IMPROVEMENT CORPORATION / LOAN REVIEW COMMITTEE  The CCCIC/Loan Review Committee must include representatives from certain categories. Do you qualify for any of the following categories? *
✓ Architect
Question applies to multiple boards  Are you willing to provide an Annual Report of Financial Information as required by the Code of Ethics?
⊙ Yes ○ No
Question applies to CORPUS CHRISTI BUSINESS AND JOB DEVELOPMENT CORPORATION, CORPUS CHRISTI B CORPORATION, PLANNING COMMISSION  Are you a Nueces County registered voter?
⊙ Yes ○ No
Question applies to CAPITAL IMPROVEMENTS ADVISORY COMMITTEE  The Capital Improvement Advisory Committee must include representatives from certain industries. Do you qualify for any of the following industries? *
■ Building Industry
Question applies to CAPITAL IMPROVEMENTS ADVISORY COMMITTEE  One member shall be a representative of the City's extraterritorial jurisdiction if impact fees are proposed. Do you qualify?
⊙ Yes ດ No

Gary K Adams

#### Verification

#### **City Code Requirement - Residency**

As a board, commission, or committee member, you will be asked to adhere to City Code of Ordinances, Section 2-65, which states that all members of City boards and commissions, including ad hoc committees, appointed by the City, must be residents of the city. A move outside the city limits of the city by any member shall constitute automatic resignation from the particular board or commission on which such member served.

#### I Agree

#### **City Code Requirement - Attendance**

As a board, commission, or committee member, you will be asked to adhere to City Code of Ordinances, Section 2-61, which provides that absences from more than 25% of regularly scheduled meetings during a term year on the part of any board, commission, or committee member shall result in an automatic termination. An absence shall be deemed unexcused unless excused by the board, commission or committee for good cause no later than its next meeting after the absence.

#### ✓ I Agree

#### **Consent for Release of Information**

I understand that if any member of the public makes a request for information included in this application or in any attachment (e.g. resume or supporting documentation) for appointment it is subject to and must be disclosed under the Texas Public Information Act. I understand that under the Texas Public Information Act, my home address and home telephone number is subject to public disclosure unless I am elected or appointed to the position which I seek. I hereby consent to the release of my home address and home telephone number should it be requested under the Texas Public Information Act prior to my possible appointment or election. I hereby release the City of Corpus Christi, and its agents, employees and officers, from any and all liability whatsoever if the information must be released pursuant to the Texas Public Information Act.

#### Oath

I swear that all of the statements included in my application and attached documents, if any, are true and correct.

☑ I Agree

# **GARY K ADAMS**

#### RESUME

June 1, 202

#### CONTACT

361-400-9295

Corpus Christi, Texas 78418

#### EDUCATION

# Bachelor of Architecture

Advanced studies in City and Regional Planning

#### SKILLS

- Communication
- Teamwork
- Critical thinking
- Time management
- Leadership
- Adaptability
- Project Management
- Cost Estimator
- Research Specialist
- Teacher
- Designer
- Planner
- Ability to work with people.

#### PROFESSIONAL OVERVIEW

- Neutralized strong opposition to proposed development.
- Worked with Pittsburgh Corning to create a new glass corner block.
- Worked with Portland Cement to create an ultra-light weight concrete.
- Will not allow obstacles stop a project.

#### WORK EXPERIENCE

- 46 years professional experience, over 1,000 projects, ranging in size from 1,200 SF to 2,000,000 SF,
   \$100000 to \$50000000. A large variety of types.
   Additional will be provide upon request.
- AM Kenny and Holroyd and Myers (Three Years)
   "Architect-in -Training."
- Tean Leader Harper & Kemp, IM Pei Joint Venture (Two Years) Began as an Architectural Draftsman and became the Team Leader for The Municipal Administration Center (City Hall) for Dallas, Texas. (Two Years)
- Vice President, Ralph Kelman and Partners, Inc. (Four Years)
   Received Design Award for Dr Pepper Headquarters
- President, Gary Adams and Partners, Inc (Nine Years)
- Vice President, The Longcrier Companies (Three Years)
- Vice President Planning & Design, The Taubman Companies, Inc. (Ten Years)
- President, Gary Adams and Associates, Inc. (Six Years) Including teaching at Del Mar College.

CITY OF CORPUS CHRISTI

## Application for a City Board, Commission, Committee or Corporation

Profile				
PATRICIA First Name	Middle Initial	AITKEN Last Name		
Email Address				
Street Address				
CORPUS CHRISTI			TX	78404
City			State	Postal Code
Primary Phone	Alternate Pho	one		
What district do you li	ve in? *			
✓ District 2				
• Yes ○ No  If yes, how many years		pus Christi?		
24	_			
retired from Buccaneer Commission	VP Deve	elopment	Retired Occupation	
Work Address - Street	•	d Suite Numbe	·	
1823 N CHAPARRAL				
Work Address - City				
CORPUS CHRISTI				
Work Address - State				
TX				
Work Address - Zip Co	de			
78401				

Preferred Mailing Address
Which Boards would you like to apply for?
CAPITAL IMPROVEMENTS ADVISORY COMMITTEE: Submitted
Interests & Experiences
Are you a Nueces County registered voter?
⊙ Yes ◌ No
Do you currently serve on any other City board, commission or committee at this time? If so, please list:
No.
Education, Professional and/or Community Activity (Present)
NA
If you applied for multiple boards, which boards are you most interested in serving on, in order of preference? (Limit to top three)
NA
Why are you interested in serving on a City board, commission or committee?
My parents moved us to CC in 1981. I was entering middle school at the time. I left after high school for College Station, Dallas and Los Angeles, returning in 2004. I would like to use my unique experience of having lived in a variety of places in any way beneficial to my home, Corpus Christi.
Upload a Resume
Are you an ex-Officio member of a City Board, commission or committee?
○ Yes ⊙ No
No person shall be appointed by the Mayor or Council Members to serve on more than one board, commission, committee or corporation at the same time. If you currently serve as a voting member for a board, commission, committee or corporation are you willing to resign your current seat to serve on another board, commission, committee or corporation?
⊙ Yes ⊙ No
Are you a current candidate in an election for a non-city public office?
o Yes ⊚ No

Do you currently serve as an elected official for a non-city public office?
○ Yes ⊙ No
Will you seek re-election to the non-city public office? If not in a non- city public office, please enter N/A
N/A
Demographics
Gender
<b>▽</b> Female
Code of Ethics - Rules of Conduct/Conflicts of Interest
Do you represent any person or organization in any claim or lawsuit or proceeding involving the City?
○ Yes ⊙ No
Do you, your spouse, your business or your spouse's business have a City contract?
c Yes ⊙ No
Does your employer or your spouse's employer have a City contract?
c Yes ⊙ No
Are you involved with any activities or employment that would conflict with the official duties on the City boards for which you are applying?
○ Yes ⊙ No
Are you, your spouse, your business or your spouse's business involved in any pending bid, proposal or negotiation in connection with a contract with the City?
○ Yes ⊙ No
Do you or your spouse have a pending claim, lawsuit or proceeding against the City?
○ Yes ⊙ No
If you answer "Yes" to any of the questions above, please explain or ask to speak with the City's Legal Department. If you answer "NO" to all questions above, please enter N/A.
N/A

Board-specific questions (if applicable)
ruestion applies to CAPITAL IMPROVEMENTS ADVISORY COMMITTEE The Capital Improvement Advisory Committee must include representatives rom certain industries. Do you qualify for any of the following industries? *
None of the above
Duestion applies to CAPITAL IMPROVEMENTS ADVISORY COMMITTEE  One member shall be a representative of the City's extraterritorial urisdiction if impact fees are proposed. Do you qualify?
⊃ Yes ⊙ No
/erification

#### **City Code Requirement - Residency**

As a board, commission, or committee member, you will be asked to adhere to City Code of Ordinances, Section 2-65, which states that all members of City boards and commissions, including ad hoc committees, appointed by the City, must be residents of the city. A move outside the city limits of the city by any member shall constitute automatic resignation from the particular board or commission on which such member served.

✓ I Agree

#### **City Code Requirement - Attendance**

As a board, commission, or committee member, you will be asked to adhere to City Code of Ordinances, Section 2-61, which provides that absences from more than 25% of regularly scheduled meetings during a term year on the part of any board, commission, or committee member shall result in an automatic termination. An absence shall be deemed unexcused unless excused by the board, commission or committee for good cause no later than its next meeting after the absence.

I Agree

#### Consent for Release of Information

I understand that if any member of the public makes a request for information included in this application or in any attachment (e.g. resume or supporting documentation) for appointment it is subject to and must be disclosed under the Texas Public Information Act. I understand that under the Texas Public Information Act, my home address and home telephone number is subject to public disclosure unless I am elected or appointed to the position which I seek. I hereby consent to the release of my home address and home telephone number should it be requested under the Texas Public Information Act prior to my possible appointment or election. I hereby release the City of Corpus Christi, and its agents, employees and officers, from any and all liability whatsoever if the information must be released pursuant to the Texas Public Information Act.

✓ I Agree

Oath

I swear that all of the statements included in my application and attached documents, if any, are true and correct.

#### Patricia Aitken

361-442-3524

#### **EXPERIENCE:**

<u>Buccaneer Commission</u> (January 2007 – retired October 2022)

VP Development for Non-Profit

- Responsible for selling sponsorships for multi events: rodeo, carnival, parades. Met or exceeded quota each year. Sponsorship dollars contribute 40-45% of annual revenue of this \$2M event.
- Plan, create and execute all advertising and promotion of the Buc Days festival, an annual Springtime event.
- Manage all publicity. Responsible for all press relations, releases and conducting or staffing all interviews.
- Winner of the 2012 "Best Promotional Event" award from the Corpus Christi Downtown Management Association.

#### <u>TP Consulting Services</u> (January '08 – present)

Data Recognition Corporation (DRC) – formerly CTB/McGraw-Hill International Trainer

- Lead trainer of Las Links and preLAS since 2008 in multiple markets including Texas, Minneapolis, US Virgin Islands, Kansas and North Little Rock.
- Participated with CTB product team and professional development services team to create the training materials for Las Links Online
- Lead Las Links Online trainer. Markets include California, Washington, Florida, Ohio, Texas, Connecticut, and Mississippi.
- Lead trainer for WELPA 2012 and 2013. Multiple state-wide trainings conducted via on-site, webex and recorded sessions. Worked and traveled with WA State client while conducting this customized form of LAS Links A&B as well as during the creation of customized version of Las Links Form C, aka WELPA 2013.
- International trainer conducted a week's worth of preLAS train the trainer sessions in Beijing, China, summer 2010
- Conducted trainings for multiple other CTB products. Including Acuity (2009-2010), TABE CLAS-E, Testmate Clarity, IG Binders and Benchmark products.
- Per Diem Consultant for CTB booth at multiple conferences marketing the array of CTB products to conference goers. Products included Acuity, Las Links, preLAS, IG Binders, TerraNova, Testmate Clarity and the Online Reporting Tool

#### Picture Playhouse (October '05 – June '15)

Owner & President, Digital Photography Studio, Corpus Christi, TX

- Managed all aspects of the business including the Human Resource(s) functions

#### <u>TP Consulting Services</u> (November '04 – April '05)

McCann Relationship Marketing Partners, San Francisco, CA

- Trained over 200 employees on agency interdependencies and processes
- Developed a plan for institutionalizing training at MRMP by developing a training curriculum
- Created a current and flexible set of process materials

#### Nestle USA (June '99 – April '04)

Largest Food Company in the world; Headquarters, Glendale CA

Relationship Marketing Manager

- Defined, developed and managed integrated marketing communication strategies for multi-brand programs, as well as supported brand-specific programs in concert with Marketing and other members of the Communication Group
- Created and managed the RFP, build and rollout to create the Nestle CRM database system, aka NCRM Infrastructure (implementing the software Epiphany)
- Worked with Brand and Promotion managers to strategically leverage this Infrastructure to support all relationship marketing efforts including trade initiatives
- Created, implemented and enforced the Nestle USA Privacy Policy and Database Best Practices

#### Patricia Aitken

<u>Targetbase Marketing</u>. (August '96 – June '99)

Top 15 Database Marketing Agency; Irving, TX and Los Angeles, CA locations

- As Account Manager, I relocated to the Los Angeles sales office in 5/98 with objective of furthering the development of a full-service office
- Directed expanding project and strategic/financial management, budgetary development, list strategy management, coordination and execution of relationship marketing programs for Nestle and PowerBar
- Developed and executed strategy for multiple Nestle/Retailer Co-marketing programs both single and multi-brands (e.g. Alpo/Ralphs, The Very Best of Hollywood multi brand event)

DDB Needham Direct. (March '95 – July '96)

Direct Marketing Agency, Dallas TX

Top 15 Database Marketing Agency; Irving, TX and Los Angeles, CA locations

- Managed execution of and assisted in the development of media placement and production for Phillips Chemical Company Plastics Division
- Directed the production of promotional materials for Blockbuster Entertainment
- Developed in-home sampling programs to promote trial of various Frito-Lay products

Rapp Collins Worldwide. (January '92- March '95)

Direct Marketing Agency, Dallas TX

- Responsibilities included client updates regarding fulfillment, inventory, enrollment and liability
- Managed customer service department including training materials, scheduling, trouble-shooting and quality control

EDUCATION: Texas A&M University, College Station, TX B.S. Sociology/Political Science

May 1991

References available upon request.

## Application for a City Board, Commission, Committee or Corporation

Profil	е					
Mrs. Prefix	Christine First Name		M. Middle Initial	Belin Last Name		
Email Addr	ess					
Street Addr	ress					
Corpus	Christi				TX	78414
City					State	Postal Code
Primary Pho	one	Alternate Pho	ne			
What	district do you live	in? *				
<b>₽</b> Dist	rict 5					
Curre	nt resident of the C	City of Corp	pus Chri	sti?		
	o No					
If yes,	, how many years?					
34						
Coldwe	ell Banker Pacesetter					
Steel R Employer	ealtors	Realtor  Job Title			Real Estat	te Agent
Work	Address - Street A	ddress and	l Suite N	lumber		
5034 H	lolly Rd					
Work	Address - City					
Corpus	Christi					
Work	Address - State					
TX						
Work	Address - Zip Code	) 				
78411						
Work	Phone					
361-99	2-9231					

Mrs. Christine M. Belin

#### Work E-mail address

#### **Preferred Mailing Address**

Which Boards would you like to apply for?

CAPITAL IMPROVEMENTS ADVISORY COMMITTEE: Submitted

#### **Interests & Experiences**

Are you a Nueces County registered voter?

Yes ○ No

Do you currently serve on any other City board, commission or committee at this time? If so, please list:

Just finished a one year term with The CC Housing Authority and Partners.

#### **Education, Professional and/or Community Activity (Present)**

I have my associates degree in Accounting. I have been a licensed Realtor in Texas for 29 Years and I am active in the community with The Southside Rotary Club, Walk To End Alzheimers- Corpus Christi. Junior League of CC-Sustainer. I am 2025 Board President at The Corpus Christi Association of REALTORS. I am also Past Chairman of The Texas Realtors Housing Initiative Committee, Current Texas Realtors Secretary of The TARHOF Board, National Association of Realtors Second Home & Resort Committee, Realtor Relief Fund Ambassador for Region 10, Social Media Surrogate, Texas Residential Council State Education Board Chairman.

If you applied for multiple boards, which boards are you most interested in serving on, in order of preference? (Limit to top three)

I loved The Housing Authority and interested in serving where you feel that I am can be good assets. The Mayor told me today about her support for a board called Type B. I love to work on projects and make impacts on our city.

Why are you interested in serving on a City board, commission or committee?

I am waiting to learn more about our City and I have done a lot of volunteer work and want to do more volunteer work for our city.

Upload a Resume

Are you an ex-Officio member of a City Board, commission or committee?

○ Yes ⊙ No

No person shall be appointed by the Mayor or Council Members to serve on more than one board, commission, committee or corporation at the same time. If you currently serve as a voting member for a board, commission, committee or corporation are you willing to resign your current seat to serve on another board, commission, committee or corporation? ⊙ Yes ○ No Are you a current candidate in an election for a non-city public office? ○ Yes ⊙ No Do you currently serve as an elected official for a non-city public office? o Yes o No Will you seek re-election to the non-city public office? If not in a non-city public office, please enter N/A N/A **Demographics** Gender **▼** Female Code of Ethics - Rules of Conduct/Conflicts of Interest Do you represent any person or organization in any claim or lawsuit or proceeding involving the City? o Yes o No Do you, your spouse, your business or your spouse's business have a City contract? ○ Yes ⊙ No Does your employer or your spouse's employer have a City contract? ○ Yes ○ No Are you involved with any activities or employment that would conflict with the official duties on the City boards for which you are applying? ○ Yes ⊙ No

Are you, your spouse, your business or your spouse's business involved in any pending bid, proposal or negotiation in connection with a contract with

the City?

Do you or your spouse have a pending claim, lawsuit or proceeding against the City?
o Yes ⊙ No
If you answer "Yes" to any of the questions above, please explain or ask to speak with the City's Legal Department. If you answer "NO" to all questions above, please enter N/A.
N/A
Board-specific questions (if applicable)
Question applies to ARTS & CULTURAL COMMISSION  The Arts & Cultural Commission preferred representatives from certain categories. Do you qualify for any of the following categories? *
✓ Marketing
Question applies to CORPUS CHRISTI COMMUNITY IMPROVEMENT CORPORATION / LOAN REVIEW COMMITTEE  The CCCIC/Loan Review Committee must include representatives from certain categories. Do you qualify for any of the following categories? *
Question applies to CORPUS CHRISTI CONVENTION & VISITORS BUREAU  The Convention & Visitors Bureau Board must include representatives from certain categories. Do you qualify for any of the following categories? *
✓ Short-Term Rental Industry
Question applies to PORT OF CORPUS CHRISTI AUTHORITY OF NUECES COUNTY, TX  (For Port of CC) Are you a resident of the Port Authority district and an elector* of Nueces County?
⊙ Yes ○ No
Question applies to PORT OF CORPUS CHRISTI AUTHORITY OF NUECES COUNTY, TX  (For Port of CC) Have you been a resident of Nueces County for at least 6 months?
⊙ Yes ○ No

Question applies to multiple boards

Are you willing to provide an Annual Report of Financial Information as required by the Code of Ethics?

⊙ Yes ○ No

Question applies to CORPUS CHRISTI BUSINESS AND JOB DEVELOPMENT CORPORATION, CORPUS CHRISTI B CORPORATION, PLANNING COMMISSION

Are you a Nueces County registered voter?

⊙ Yes ○ No

Question applies to CAPITAL IMPROVEMENTS ADVISORY COMMITTEE

The Capital Improvement Advisory Committee must include representatives from certain industries. Do you qualify for any of the following industries? \*

▼ Real Estate\,

Question applies to CAPITAL IMPROVEMENTS ADVISORY COMMITTEE

One member shall be a representative of the City's extraterritorial jurisdiction if impact fees are proposed. Do you qualify?

○ Yes ⊙ No

Question applies to HOUSING AUTHORITY

Are you a Housing Authority Resident?

○ Yes ⊙ No

#### Verification

**City Code Requirement - Residency** 

As a board, commission, or committee member, you will be asked to adhere to City Code of Ordinances, Section 2-65, which states that all members of City boards and commissions, including ad hoc committees, appointed by the City, must be residents of the city. A move outside the city limits of the city by any member shall constitute automatic resignation from the particular board or commission on which such member served.

#### **City Code Requirement - Attendance**

As a board, commission, or committee member, you will be asked to adhere to City Code of Ordinances, Section 2-61, which provides that absences from more than 25% of regularly scheduled meetings during a term year on the part of any board, commission, or committee member shall result in an automatic termination. An absence shall be deemed unexcused unless excused by the board, commission or committee for good cause no later than its next meeting after the absence.

✓ I Agree

#### **Consent for Release of Information**

I understand that if any member of the public makes a request for information included in this application or in any attachment (e.g. resume or supporting documentation) for appointment it is subject to and must be disclosed under the Texas Public Information Act. I understand that under the Texas Public Information Act, my home address and home telephone number is subject to public disclosure unless I am elected or appointed to the position which I seek. I hereby consent to the release of my home address and home telephone number should it be requested under the Texas Public Information Act prior to my possible appointment or election. I hereby release the City of Corpus Christi, and its agents, employees and officers, from any and all liability whatsoever if the information must be released pursuant to the Texas Public Information Act.

✓ I Agree

#### **Oath**

I swear that all of the statements included in my application and attached documents, if any, are true and correct.

#### CHRISTINE M BELIN

#### | 361-774-8588| Corpus Christi, TX 78414

#### Summary

Personable Real Estate professional offering 28 years of superior client satisfaction in real estate transactions. Ambitious and knowledgeable of escrow procedures and contract requirements. Well-versed in assisting clients with mortgage option research and financial management to facilitate productive negotiations.

#### Skills

Home sale guidance Lease drafting Marketing development Professional Consulting Document preparation Business operations Relationship development

Planning and coordination Communications Property Management Social Media Communications Real Estate Investor Team Lead Training & Educator

#### Experience

Realtor Associate | Coldwell Banker Pacesetter Steel Realtors - Corpus Christi, TX | 01/1999 - Current

Licensed Real Estate Agent with 28 years of professional sales & commercial experience.

Obtained favorable terms by expertly negotiating sales prices between buyers and sellers.

Expanded brand presence through proactive marketing and advertising strategies.

Kept sales moving forward by attending inspections, preparing contracts and mitigating any issues. Provide buyers physical and virtual tours of properties.

Analyzed housing markets and identified potential buyers.

Improved customer satisfaction by finding creative solutions to problems.

Provided excellent service and attention to customers when face-to-face or through phone conversations. Earned reputation for good attendance and hard work.

Counseled customers on market current status for residential and land markets.

Prepared and presented purchase offers to sellers for consideration.

**Education and Training** 

Del Mar College |

Corpus Christi, TX | 04/1994

Completion of Real Estate School For Texas: Real Estate

Major in Real Estate, Law of Practices, Marketing, Math and Finance

Golden West College |

Huntington Beach, CA | 05/1988

Associate of Arts: Accounting And Business Management

University At Albany SUNY |

Albany NY | 05/2015

Degree: Non-Profit Management & Grant Writing

Professional Skills: TRLP Class of 2020- Graduate 2020

Currently serving in Leadership Roles: Finance Chairman & Secretary/Treasurer for The Corpus Christi Association of REALTORS, Diversity Committee Member at The Corpus Christi Association of REALTORS.

Other Leadership Roles Include: Finance Chairman 2020, MLS Chairman of The Corpus Christi Association of Realtors 2019, Diversity Chairman at The Corpus Christi Association of

REALTORS 2021-2022, Served on several Corpus Christi Association Realtors Committees including: TREPAC, Governmental Affairs, Walk With Pride, Affordable Housing Committee, Public Relations & South Texas Realtor Day: Co-Chairman. Currently Serving as Ch

hairman Elect for The Housing Initiatives Committee at Texas Realtors. Housing Initiatives.

Community Volunteer Projects Currently Include: Alzheimer's Association- TX 27 Regional Chairman, Junior League of Corpus Christi Sustaining Member. Other Volunteer Projects I have been involved in: Texas Face to Face, HELP, Dress For Success, Habitat For Humanity, VHS Booster Club, It's Your Life Foundation & American Heart Association. \*Awarded from Coldwell Banker Real Estate: International Sterling Society 2020. Member, Small Business Association (2008 - present) Member, Alumni Association

## **Application for a City Board, Commission, Committee or Corporation**

Profile			
Jonathan	Gonzalez		
First Name	Last Name		
Email Address			
Street Address			
Corpus Christi		TX	78413
City		State	Postal Code
Primary Phone	Alternate Phone		
What district do you	live in? *		
☑ District 5			
Current resident of t	he City of Corpus Christi	?	
⊙ Yes ⊙ No			
If yes, how many yea	ars? 		
35			
Self Employed	President	Designer	
Employer	Job Title	Occupation	
Work Address - Stree	et Address and Suite Nur	mber	
7909 Galilee Cir			
Work Address - City			
Corpus Christi			
Work Address - Zip (	`odo		
	.oue		
78413			
Work Phone			
361-443-2939			
Work E-mail address			
Jon@jondesigns.com			

Preferred Mailing Address
Which Boards would you like to apply for?
CAPITAL IMPROVEMENTS ADVISORY COMMITTEE: Submitted
Interests & Experiences
Are you a Nueces County registered voter?
⊙ Yes ⊙ No
Do you currently serve on any other City board, commission or committee at this time? If so, please list:
No
Education, Professional and/or Community Activity (Present)
Bachelors of Architecture - University of Houston Design work for Lighthouse Pointe on North Beach, Master Planning for Barisi Village on Pharaoh Valley Golf Course, Rendering and design services for residential and commercial project in the Corpus Christi area.
If you applied for multiple boards, which boards are you most interested in serving on, in order of preference? (Limit to top three)
NA
Why are you interested in serving on a City board, commission or committee?
To better serve my community in the field of development as well as helping Corpus Christi attract development in the areas that are needed. Provide the community with a better understanding of on site and off site costs related to utilities and other incentives that may be provided.
Upload a Resume
Are you an ex-Officio member of a City Board, commission or committee?
⊙ Yes ⊙ No
No person shall be appointed by the Mayor or Council Members to serve on more than one board, commission, committee or corporation at the same

time. If you currently serve as a voting member for a board, commission, committee or corporation are you willing to resign your current seat to serve

on another board, commission, committee or corporation?

Jonathan Gonzalez

⊙ Yes ○ No

Are you a current candidate in an election for a non-city public office?
○ Yes ⊙ No
Do you currently serve as an elected official for a non-city public office?
○ Yes ⊙ No
Will you seek re-election to the non-city public office? If not in a non- city public office, please enter N/A
N/A
Demographics
Gender
✓ Male
Code of Ethics - Rules of Conduct/Conflicts of Interest
Do you represent any person or organization in any claim or lawsuit or proceeding involving the City?
○ Yes ⊙ No
Do you, your spouse, your business or your spouse's business have a City contract?
○ Yes ⊙ No
Does your employer or your spouse's employer have a City contract?
⊂ Yes ⊙ No
Are you involved with any activities or employment that would conflict with the official duties on the City boards for which you are applying?
○ Yes ⊙ No
Are you, your spouse, your business or your spouse's business involved in any pending bid, proposal or negotiation in connection with a contract with the City?
○ Yes ⊙ No
Do you or your spouse have a pending claim, lawsuit or proceeding against the City?
○ Yes ⊙ No

If you answer "Yes" to any of the questions above, please explain or ask to speak with the City's Legal Department. If you answer "NO" to all questions above, please enter N/A.
N/A
Board-specific questions (if applicable)
Question applies to CAPITAL IMPROVEMENTS ADVISORY COMMITTEE  The Capital Improvement Advisory Committee must include representatives from certain industries. Do you qualify for any of the following industries? *
<ul> <li>✓ Real Estate</li> <li>✓ Development</li> <li>✓ Building Industry</li> </ul>
Question applies to CAPITAL IMPROVEMENTS ADVISORY COMMITTEE  One member shall be a representative of the City's extraterritorial jurisdiction if impact fees are proposed. Do you qualify?
○ Yes ⊙ No

#### **City Code Requirement - Residency**

As a board, commission, or committee member, you will be asked to adhere to City Code of Ordinances, Section 2-65, which states that all members of City boards and commissions, including ad hoc committees, appointed by the City, must be residents of the city. A move outside the city limits of the city by any member shall constitute automatic resignation from the particular board or commission on which such member served.

✓ I Agree

#### **City Code Requirement - Attendance**

As a board, commission, or committee member, you will be asked to adhere to City Code of Ordinances, Section 2-61, which provides that absences from more than 25% of regularly scheduled meetings during a term year on the part of any board, commission, or committee member shall result in an automatic termination. An absence shall be deemed unexcused unless excused by the board, commission or committee for good cause no later than its next meeting after the absence.

I Agree

#### **Consent for Release of Information**

I understand that if any member of the public makes a request for information included in this application or in any attachment (e.g. resume or supporting documentation) for appointment it is subject to and must be disclosed under the Texas Public Information Act. I understand that under the Texas Public Information Act, my home address and home telephone number is subject to public disclosure unless I am elected or appointed to the position which I seek. I hereby consent to the release of my home address and home telephone number should it be requested under the Texas Public Information Act prior to my possible appointment or election. I hereby release the City of Corpus Christi, and its agents, employees and officers, from any and all liability whatsoever if the information must be released pursuant to the Texas Public Information Act.

✓ I Agree

Oath

I swear that all of the statements included in my application and attached documents, if any, are true and correct.

# **Bio — JonDesigns.com LLC**

## **Jonathan Gonzalez Designer**

Local to Corpus Christi, born and raised.

Began college education in architecture in 2007 at Del Mar College.

Accepted into the Gerald D. Hines College of Architecture in 2009.

In 2009 hired by Corpus Christi architect Jack Rice Turner for a summer internship. He worked for the company for the next 8 years.

**Eagle Scout** 

Graduated from Gerald D. Hines College of Architecture with honors - Cum Laude

Design Award 2014 - From Gerald D. Hines College of Architecture

Studio Projects used for college accreditation 2009 - 2014

Worked in Houston Texas for Story Architects. Projects ranging from church design to administration building for Koch Industries.

Worked in Corpus Christi Texas For Turner Ramirez and Associates. Projects worked on ranging from Salvation Army Homeless shelter, master plan and designs for Administration building and site for Exxon Mobil, Restaurant design, bank design, condo and town-home complexes, Interior renovation, Rendering and Animation, 3D Modeling, plans and master planning.

2014 JonDesigns.com is founded. Projects Ranging from new church designs, prayer garden, boys and girls club after school building - West Side Helping Hand, City Hall designs, up and coming bar and restaurant designs, new Cotton Club lounge for the Corpus Christi Hooks baseball stadium, master planing, rendering and animation.

visualize the dream,

JD

1 of 1 1/9/2023, 9:58 AM

CITY OF CORPUS CHRISTI

## Application for a City Board, Commission, Committee or Corporation

Profile			
Alex	Harris	_	
First Name	Last Name	]	
Email Address			
Street Address			
CORPUS CHRISTI		TX	78415
City		State	Postal Code
Primary Phone	Alternate Phone		
What district do you live			
Ø Other / Non-Resident			
Current resident of the Ci	ty of Corpus Christi?		
○ Yes ⊙ No			
BRITE STAR CONSTRUCTION Employer	OWNER Job Title	Builder / D	eveloper
Work Address - Street Ad			
5926 SO. STAPLES, STE A			
Work Address - City			
CORPUS CHRISTI			
Work Address - State			
TEXAS			
Work Address - Zip Code			
78413			
Work Phone			
361-906-0001			
Work E-mail address			
aharris0147@gmail.com			

Preferred Mailing Address
✓ Work Address
Which Boards would you like to apply for?
CAPITAL IMPROVEMENTS ADVISORY COMMITTEE: Submitted
Interests & Experiences
Are you a Nueces County registered voter?
⊙ Yes ○ No
Do you currently serve on any other City board, commission or committee at this time? If so, please list:
Capital Improvement Advisory Committee
Education, Professional and/or Community Activity (Present)
Masters Degree in Management Texas A & M Univ Corpus Christi
If you applied for multiple boards, which boards are you most interested in serving on, in order of preference? (Limit to top three)
Visit Corpus Christi Board
Why are you interested in serving on a City board, commission or committee?
I build and develop Multifamily Developments doing business on North Padre Island in the Short Term Rental Market
Upload a Resume
Are you an ex-Officio member of a City Board, commission or committee?
o Yes ⊙ No
No person shall be appointed by the Mayor or Council Members to serve on more than one board, commission, committee or corporation at the same time. If you currently serve as a voting member for a board, commission, committee or corporation are you willing to resign your current seat to serve on another board, commission, committee or corporation?
⊙ Yes ○ No
Are you a current candidate in an election for a non-city public office?
○ Yes ⊙ No

Will you seek re-election to the non-city public office? If not in a non-city public office, please enter N/A  Demographics  Ethnicity  Caucasian/Non-Hispanic  Gender  Male  Code of Ethics - Rules of Conduct/Conflicts of Interest  Do you represent any person or organization in any claim or lawsuit or proceeding involving the City?  O you, your spouse, your business or your spouse's business have a City contract?  O yes © No  Does your employer or your spouse's employer have a City contract?  O Yes © No  Are you involved with any activities or employment that would conflict with the official duties on the City boards for which you are applying?  O Yes © No  Are you, your spouse, your business or your spouse's business involved in any pending bid, proposal or negotiation in connection with a contract with the City?  O Yes © No	Do you currently serve as an elected official for a non-city public office?
Demographics  Ethnicity  Caucasian/Non-Hispanic  Gender  Male  Code of Ethics - Rules of Conduct/Conflicts of Interest  Do you represent any person or organization in any claim or lawsuit or proceeding involving the City?  C Yes © No  Do you, your spouse, your business or your spouse's business have a City contract?  C Yes © No  Does your employer or your spouse's employer have a City contract?  C Yes © No  Are you involved with any activities or employment that would conflict with the official duties on the City boards for which you are applying?  C Yes © No  Are you, your spouse, your business or your spouse's business involved in any pending bid, proposal or negotiation in connection with a contract with the City?	○ Yes ⊙ No
Demographics  Ethnicity  Caucasian/Non-Hispanic  Gender  Male  Code of Ethics - Rules of Conduct/Conflicts of Interest  Do you represent any person or organization in any claim or lawsuit or proceeding involving the City?  C Yes c No  Do you, your spouse, your business or your spouse's business have a City contract?  C Yes c No  Does your employer or your spouse's employer have a City contract?  C Yes c No  Are you involved with any activities or employment that would conflict with the official duties on the City boards for which you are applying?  C Yes c No  Are you, your spouse, your business or your spouse's business involved in any pending bid, proposal or negotiation in connection with a contract with the City?	Will you seek re-election to the non-city public office? If not in a non- city public office, please enter N/A
Coucasian/Non-Hispanic  Gender  Male  Code of Ethics - Rules of Conduct/Conflicts of Interest  Do you represent any person or organization in any claim or lawsuit or proceeding involving the City?  C Yes © No  Do you, your spouse, your business or your spouse's business have a City contract?  C Yes © No  Does your employer or your spouse's employer have a City contract?  C Yes © No  Are you involved with any activities or employment that would conflict with the official duties on the City boards for which you are applying?  C Yes © No  Are you, your spouse, your business or your spouse's business involved in any pending bid, proposal or negotiation in connection with a contract with the City?  C Yes © No	N/A
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Gender  Male  Code of Ethics - Rules of Conduct/Conflicts of Interest  Do you represent any person or organization in any claim or lawsuit or proceeding involving the City?  Yes © No  Do you, your spouse, your business or your spouse's business have a City contract?  Yes © No  Does your employer or your spouse's employer have a City contract?  Yes © No  Are you involved with any activities or employment that would conflict with the official duties on the City boards for which you are applying?  Yes © No  Are you, your spouse, your business or your spouse's business involved in any pending bid, proposal or negotiation in connection with a contract with the City?	Ethnicity
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Code of Ethics - Rules of Conduct/Conflicts of Interest  Do you represent any person or organization in any claim or lawsuit or proceeding involving the City?  Or Yes © No  Do you, your spouse, your business or your spouse's business have a City contract?  Or Yes © No  Does your employer or your spouse's employer have a City contract?  Or Yes © No  Are you involved with any activities or employment that would conflict with the official duties on the City boards for which you are applying?  Or Yes © No  Are you, your spouse, your business or your spouse's business involved in any pending bid, proposal or negotiation in connection with a contract with the City?	Gender
Do you represent any person or organization in any claim or lawsuit or proceeding involving the City?  Or Yes © No  Do you, your spouse, your business or your spouse's business have a City contract?  Or Yes © No  Does your employer or your spouse's employer have a City contract?  Or Yes © No  Are you involved with any activities or employment that would conflict with the official duties on the City boards for which you are applying?  Or Yes © No  Are you, your spouse, your business or your spouse's business involved in any pending bid, proposal or negotiation in connection with a contract with the City?  Or Yes © No	✓ Male
Or Yes © No  Do you, your spouse, your business or your spouse's business have a City contract?  Or Yes © No  Does your employer or your spouse's employer have a City contract?  Or Yes © No  Are you involved with any activities or employment that would conflict with the official duties on the City boards for which you are applying?  Or Yes © No  Are you, your spouse, your business or your spouse's business involved in any pending bid, proposal or negotiation in connection with a contract with the City?  Or Yes © No	Code of Ethics - Rules of Conduct/Conflicts of Interest
Do you, your spouse, your business or your spouse's business have a City contract?  O Yes © No  Does your employer or your spouse's employer have a City contract?  O Yes © No  Are you involved with any activities or employment that would conflict with the official duties on the City boards for which you are applying?  O Yes © No  Are you, your spouse, your business or your spouse's business involved in any pending bid, proposal or negotiation in connection with a contract with the City?  O Yes © No	Do you represent any person or organization in any claim or lawsuit or proceeding involving the City?
Contract?  O Yes © No  Does your employer or your spouse's employer have a City contract?  O Yes © No  Are you involved with any activities or employment that would conflict with the official duties on the City boards for which you are applying?  O Yes © No  Are you, your spouse, your business or your spouse's business involved in any pending bid, proposal or negotiation in connection with a contract with the City?  O Yes © No	o Yes ⊙ No
Opes your employer or your spouse's employer have a City contract?  Open Yes © No  Are you involved with any activities or employment that would conflict with the official duties on the City boards for which you are applying?  Open Yes © No  Are you, your spouse, your business or your spouse's business involved in any pending bid, proposal or negotiation in connection with a contract with the City?  Open Yes © No	Do you, your spouse, your business or your spouse's business have a City contract?
Are you involved with any activities or employment that would conflict with the official duties on the City boards for which you are applying?  O Yes • No  Are you, your spouse, your business or your spouse's business involved in any pending bid, proposal or negotiation in connection with a contract with the City?  O Yes • No	o Yes ⊙ No
Are you involved with any activities or employment that would conflict with the official duties on the City boards for which you are applying?  O Yes © No  Are you, your spouse, your business or your spouse's business involved in any pending bid, proposal or negotiation in connection with a contract with the City?  O Yes © No	Does your employer or your spouse's employer have a City contract?
the official duties on the City boards for which you are applying?  O Yes © No  Are you, your spouse, your business or your spouse's business involved in any pending bid, proposal or negotiation in connection with a contract with the City?  O Yes © No	o Yes ⊙ No
Are you, your spouse, your business or your spouse's business involved in any pending bid, proposal or negotiation in connection with a contract with the City?  • Yes • No	Are you involved with any activities or employment that would conflict with the official duties on the City boards for which you are applying?
eny pending bid, proposal or negotiation in connection with a contract with the City?  O Yes O No	⊂ Yes ⊙ No
	Are you, your spouse, your business or your spouse's business involved in any pending bid, proposal or negotiation in connection with a contract with the City?
	○ Yes ⊙ No
	Do you or your spouse have a pending claim, lawsuit or proceeding against the City?
○ Yes ⊙ No	○ Yes ⊙ No

NI/A	
N/A	
Board-specific o	juestions (if applicable)
The Convention	us christi convention & visitors bureau <b>&amp; Visitors Bureau Board must include representatives from es. Do you qualify for any of the following categories?</b> *
Short-Term Rent	al Industry
SAC preferred re	epresentatives from certain categories. Do you qualify for ing categories? *
Developer of Pro	perty on Mustang or Padre Island
The Capital Impr	ALIMPROVEMENTS ADVISORY COMMITTEE  OVEMENT Advisory Committee must include representative  Justries. Do you qualify for any of the following industries?
City's Extraterrit	orial Jurisdiction
One member sha	AL IMPROVEMENTS ADVISORY COMMITTEE  All be a representative of the City's extraterritorial pact fees are proposed. Do you qualify?

### Verification

# **City Code Requirement - Residency**

As a board, commission, or committee member, you will be asked to adhere to City Code of Ordinances, Section 2-65, which states that all members of City boards and commissions, including ad hoc committees, appointed by the City, must be residents of the city. A move outside the city limits of the city by any member shall constitute automatic resignation from the particular board or commission on which such member served.

✓ I Agree

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✓ I Agree

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I understand that if any member of the public makes a request for information included in this application or in any attachment (e.g. resume or supporting documentation) for appointment it is subject to and must be disclosed under the Texas Public Information Act. I understand that under the Texas Public Information Act, my home address and home telephone number is subject to public disclosure unless I am elected or appointed to the position which I seek. I hereby consent to the release of my home address and home telephone number should it be requested under the Texas Public Information Act prior to my possible appointment or election. I hereby release the City of Corpus Christi, and its agents, employees and officers, from any and all liability whatsoever if the information must be released pursuant to the Texas Public Information Act.

✓ I Agree

### Oath

I swear that all of the statements included in my application and attached documents, if any, are true and correct.

I Agree

**Alex Harris** 

2138 Highway 286 Corpus Christi, TX 78415 (361) 533-7286

# **CURRICULUM VITAE**

# **CURRENT BUSINESS AFFILATIONS**

President/Partner Brite Star Construction, LP

Smuggler's Cove Construction, LLC Mango Cay Construction, LLC

Aruba Bay Resort, LLC

Marketing Dev. Officer Stewart Title Services

Vice President Polly Harris Insurance Agency

### PAST BUSINESS AFFILIATIONS

Past Co-Owner – Bay Area Title Services (2012-2018)

President /Owner - San Jacinto Title Services of Corpus Christi, LLC (1985-2002)

President/Owner - Corpus Christi Land Title Services (1990-2002) President/Owner - Corpus Christi Abstract Services (1990-2002)

President – Harrell Petroleum Company (1980-1985) Vice President – Osage Oil Company (1975-1980)

## **EDUCATION**

W.B. Ray High School, Corpus Christi, TX (1971)

Del Mar College, Corpus Christi, TX (1971)

Texas A & I University, Kingsville, TX (1975)

BBA - Electronic Data Processing

Corpus Christi, State University / TEXAS A & M – C C - 1989

• MBA - Management

Texas Land Title School (1986)

Various Real Estate and Insurance Schools

# **BIOGRAPHICAL INFORMATION**

Age 70 Wife Polly

Children Matt (47), Jordan (41), Kassie (41), Russell (40), Anthony (26)

Hobbies Sailing, Hunting, Fishing, Camping,

Backpacking, and Computers

Fraternity Zeta Pi Chapter of Sigma Chi

Lifelong resident of Corpus Christi

Curriculum Vitae, cont. Alex H. Harris Page 2

# **CURRENT COMMUNITY AFFILIATIONS - 2023**

City of CC – City Impact Commission Short Term Advisory Committee Majesty Outdoors Board - 2016-Current Corpus Christi Yacht Club – Past Commodore

# PAST BUSINESS AND COMMUNITY AFFILIATIONS - 1983 to 2020

City of CC – Island Strategic Action Committee Board 2014-2018

United Corpus Christi Chamber of Commerce – Past Bd Member -- 2018

Corpus Christi Builder Association - Past Builder Member

Corpus Christi Caller-Times Jefferson Volunteer Award - 1996

\* Bronze Medallion Winner

Greater Corpus Christi Business Alliance-CVB/EDC/Chamber

\* Chairman - 1997

American Heart Assoc – Father of the Year Award - 2014

Padre Island - Packery Channel Development - 2006

Corpus Christi "Yes" Committee - 2004

Corpus Christi Builders Association- Associate

- \* Treasurer 1987 & 2000
- \* Govt. Affairs Committee 2008

**Texas Land Title Association** 

- \* Board of Directors 1999
- \* Board of Directors -- 2014-2017
- Finance Committee -- 2016-2017
- \* Agents Executive Council
- Legislative Liaison Committee
- \* Education Committee

City of Corpus Christi

Chairman - Mayor's Task Force on the Columbus Fleet -1995

Las Carabela - Columbus Fleet Association

\* Past Chairman & Development Chairman - 1996

Texas A & M University at Corpus Christi

\* President - Presidents Club

Texas Association of Abstracters and Title Agents

Directors Council

Texas A & M Univ. at Corpus Christi

\* Past Board Member

Del Mar College, Corpus Christi, TX

\* Adjunct Professor - Computer Science Department

National Association for Community Leadership

Distinguished Leadership Award 1992

Curriculum Vitae, cont. Alex H. Harris Page 3

Leadership Corpus Christi

- Outstanding Leadership Award 1992
- \* Member LCC Class XIII
- \* Alumni Board Treasure
- \* Steering Committees-1985

\* General Chairman Class XIX 1991

# Corpus Christi Insight Program

♦ Co-Founder - 1990

# Corpus Christi Chamber of Commerce

- Vice Chairman Education & Leadership Comm.
- \* Chairman Adopt-A-School Program 1984
- \* Chairman Beach Parks/Boat Pass Task Force

# Corpus Christi Board of Realtors

- Co-Chairman Realtor Rally
- \* MLS Committee
- \* 1987 and 1991 Affiliate of the Year
- \* Program Chairman 1989 Fund-raiser

# Regional Transportation Authority

Board of Directors – 1991-92

# Nueces County Blood Bank

\* Board Member 1994-96

# Corpus Christi Retail Grocers Association

\* Board Member

# Marketing Sales and Management Association

Board Member

# Corpus Christi Better Business Bureau

Board Member

## Nueces County Land Title Association

\* Past President

# Texas Association of Abstractors and Title Agents

Past President

### Texas Oil Markets Association

- \* Executive Committee 1983
- \* Regional Vice President 1984
- \* Finance Committee 1984
- \* State Brand Chairman

# National Oil Jobbers Association

State Brand Chairman - 1983

### American Heart Association

\* Business Drive Chairman - 1986

CITY OF CORPUS CHRISTI Submit Date: Jul 20, 2025

# Application for a City Board, Commission, Committee or Corporation

Profile			
<del>-</del>			
JJ	Hart		
First Name	Last Name		
Email Address			
Street Address			
Corpus Christi		TX	78418
City		State	Postal Code
Primary Phone	Alternate Phone		
What district do y	ou live in? *		
□ District 4			
Current resident o	of the City of Corpus Christi?		
⊙ Yes ⊃ No			
If yes, how many	years?		
18			
Self	Self	Consultan	t
Employer	Job Title	Occupation	
Work Address - St	reet Address and Suite Numl	ber	
Self			
Sen			
Which Boards wou	ıld you like to apply for?		
CAPITAL IMPROVEMEI	NTS ADVISORY COMMITTEE: Submi	itted	
Interests & Expe	riences		
Are you a Nueces	County registered voter?		
⊙ Yes ┌ No			

Do you currently serve on any other City board, commission or committee at this time? If so, please list:
No
Education, Professional and/or Community Activity (Present)
MBA in Finance and Accounting from University of Chicago
Why are you interested in serving on a City board, commission or committee?
Analytics and helping the City
Are you an ex-Officio member of a City Board, commission or committee?
⊙ Yes ⊙ No
Are you a current candidate in an election for a non-city public office?
⊙ Yes ⊙ No
Do you currently serve as an elected official for a non-city public office?
○ Yes ⊙ No
Will you seek re-election to the non-city public office? If not in a non- city public office, please enter N/A
N/A
Demographics
Gender
<b>☑</b> Male
Code of Ethics - Rules of Conduct/Conflicts of Interest
Do you represent any person or organization in any claim or lawsuit or proceeding involving the City?
○ Yes ⊙ No
Do you, your spouse, your business or your spouse's business have a City contract?
○ Yes ⊙ No
Does your employer or your spouse's employer have a City contract?
⊙ Yes ⊙ No

JJ Hart

the official duties on the City boards for which you are applying?
⊂ Yes ⊙ No
Are you, your spouse, your business or your spouse's business involved in any pending bid, proposal or negotiation in connection with a contract with the City?
⊂ Yes ⊙ No
Do you or your spouse have a pending claim, lawsuit or proceeding against the City?
⊂ Yes ⊙ No
If you answer "Yes" to any of the questions above, please explain or ask to speak with the City's Legal Department. If you answer "NO" to all questions above, please enter N/A.
N/A

**Board-specific questions (if applicable)** 

Question applies to CAPITAL IMPROVEMENTS ADVISORY COMMITTEE

The Capital Improvement Advisory Committee must include representatives from certain industries. Do you qualify for any of the following industries? \*

None of the Above

One member shall be a representative of the City's extraterritorial jurisdiction if impact fees are proposed. Do you qualify?

○ Yes ⊙ No

# Verification

**City Code Requirement - Residency** 

As a board, commission, or committee member, you will be asked to adhere to City Code of Ordinances, Section 2-65, which states that all members of City boards and commissions, including ad hoc committees, appointed by the City, must be residents of the city. A move outside the city limits of the city by any member shall constitute automatic resignation from the particular board or commission on which such member served.

☑ I Agree

**City Code Requirement - Attendance** 

As a board, commission, or committee member, you will be asked to adhere to City Code of Ordinances, Section 2-61, which provides that absences from more than 25% of regularly scheduled meetings during a term year on the part of any board, commission, or committee member shall result in an automatic termination. An absence shall be deemed unexcused unless excused by the board, commission or committee for good cause no later than its next meeting after the absence.

#### Consent for Release of Information

I understand that if any member of the public makes a request for information included in this application or in any attachment (e.g. resume or supporting documentation) for appointment it is subject to and must be disclosed under the Texas Public Information Act. I understand that under the Texas Public Information Act, my home address and home telephone number is subject to public disclosure unless I am elected or appointed to the position which I seek. I hereby consent to the release of my home address and home telephone number should it be requested under the Texas Public Information Act prior to my possible appointment or election. I hereby release the City of Corpus Christi, and its agents, employees and officers, from any and all liability whatsoever if the information must be released pursuant to the Texas Public Information Act.

✓ I Agree

#### Oath

I swear that all of the statements included in my application and attached documents, if any, are true and correct.

CITY OF CORPUS CHRISTI

# Submit Date: Jul 15, 2025

# Application for a City Board, Commission, Committee or Corporation

Profil	le			
Mr Prefix	Ramiro First Name	Munoz Last Name		III Suffix
Email Addı	ress			
Street Add	Iress			
CORPL	JS CHRISTI		TX State	
Primary Ph	none	Alternate Phone		
What	district do you live	e in? *		
<b>₽</b> Dis				
M DIS	uict 5			
Curre	nt resident of the	City of Corpus Christi?		
Yes	C No			
If yes	, how many years?			
17				
MUNO:	Z ENGINEERING	PRESIDENT/PRINCIPAL ENGINEER Job Title	Engineer Occupation	
Work	Address - Street A	ddress and Suite Number		
1608 9	6. BROWNLEE BLVD.			
Work	Address - City			
CORPL	JS CHRISTI			
Work	Address - State			
TX				
Work	Address - Zip Code	<b>e</b>		
78404				
Work	Phone			
361-94	16-4848			

ram@mu	inozengrg.com
Preferr	ed Mailing Address
<b>₩</b> Work	Address
Which I	Boards would you like to apply for?
CAPITAL	IMPROVEMENTS ADVISORY COMMITTEE: Submitted
Interes	ts & Experiences
Are you	a Nueces County registered voter?
• Yes c	No
-	currently serve on any other City board, commission or committee at e? If so, please list:
No	
Educati	on, Professional and/or Community Activity (Present)
LICENSEI VETERAN CITY OF ( CORPUS	OR OF SCIENCE IN CIVIL ENGINEERING, MASTER OF SCIENCE IN CIVIL ENGINEERING, DEPROFESSIONAL ENGINEER, BUSINESS OWNER, UNITED STATES MARINE CORPS I (E-5), ACTIVE VOLUNTEER FOR THE BOY SCOUTS OF AMERICA, PAST CHAIRMAN OF CORPUS CHRISTI BUILDING STANDARDS BOARD, PAST CHAIRMAN OF CITY OF CHRISTI BUILDING BOARD OF APPEALS AND CHAIRMAN CONSTRUCTION TRADE Y & APPEALS BOARD.
Why are	e you interested in serving on a City board, commission or committee
I WANT T	O CONTINUE MY SERVICE ON THE BOARD.
Are you	an ex-Officio member of a City Board, commission or committee?
o Yes o	No

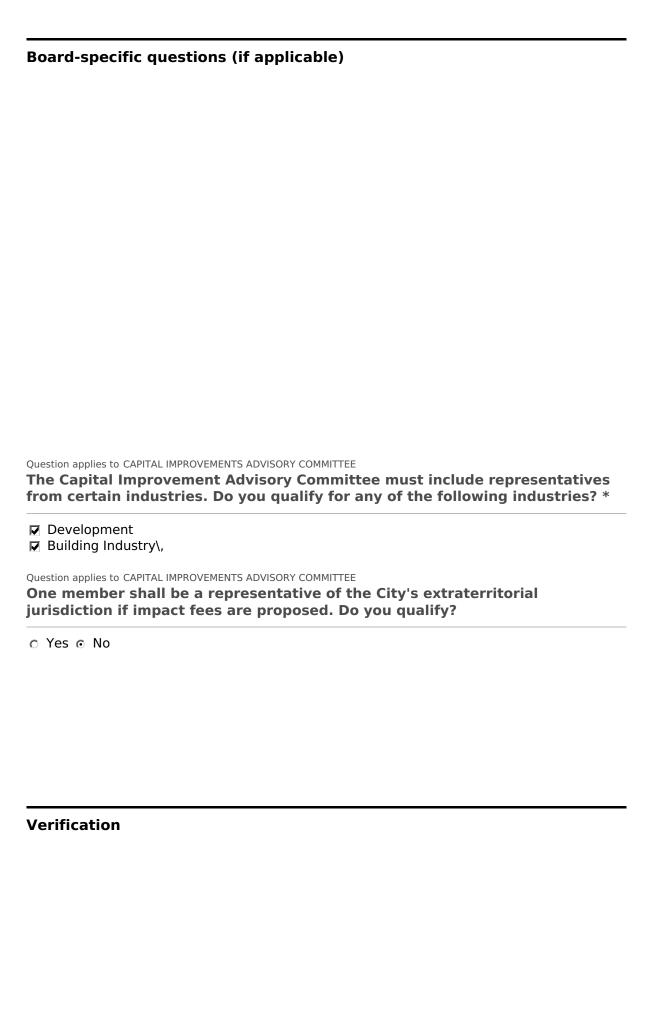
committee or corporation are you willing to resign your current seat to serve on another board, commission, committee or corporation?

Are you a current candidate in an election for a non-city public office?

Do you currently serve as an elected official for a non-city public office?
○ Yes ⊙ No
Will you seek re-election to the non-city public office? If not in a non-city public office, please enter N/A
N/A
Demographics
Gender
Male     Mal
Code of Ethics - Rules of Conduct/Conflicts of Interest
Do you represent any person or organization in any claim or lawsuit or proceeding involving the City?
○ Yes ⊙ No
Do you, your spouse, your business or your spouse's business have a City contract?
⊙ Yes ⊙ No
Does your employer or your spouse's employer have a City contract?
⊙ Yes ○ No
Are you involved with any activities or employment that would conflict with the official duties on the City boards for which you are applying?
○ Yes ⊙ No
Are you, your spouse, your business or your spouse's business involved in any pending bid, proposal or negotiation in connection with a contract with the City?
⊙ Yes ○ No
Do you or your spouse have a pending claim, lawsuit or proceeding against the City?
○ Yes ⊙ No
If you answer "Yes" to any of the questions above, please explain or ask to speak with the City's Legal Department. If you answer "NO" to all questions above, please enter N/A.

Munoz Engineering works with City of Corpus Christi Engineering Department.

Mr Ramiro Munoz III



### **City Code Requirement - Residency**

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✓ I Agree

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I Agree

### Consent for Release of Information

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✓ I Agree

Oath

I swear that all of the statements included in my application and attached documents, if any, are true and correct.

CITY OF CORPUS CHRISTI Submit Date: Dec 27, 2024

# Application for a City Board, Commission, Committee or Corporation

Profile			
Rudy	Salomon		
First Name	Last Name		
Email Address			
Street Address			
Corpus Christi		TX	78404
Corpus Christi		State	Postal Code
Primary Phone	Alternate Phone		
Trimary Thoric	Accinate Fibric		
What district do you	live in? *		
☑ District 2			
Current resident of the	he City of Corpus Christi?		
⊙ Yes ⊜ No			
If yes, how many yea	rs?		
39			
Pivot Energy Employer	Senior Engineer	Energy English Energy E	ngineer
	et Address and Suite Numbe		
614 Ohio Avenue			
Work Address - City			
Corpus Christi			
Work Address - State			
Texas			
Work Address - Zip C	ode		
78404			
Work Phone			
3614461511			

### **Preferred Mailing Address**

Which Boards would you like to apply for?

CAPITAL IMPROVEMENTS ADVISORY COMMITTEE: Submitted

### **Interests & Experiences**

Are you a Nueces County registered voter?

Yes ○ No

Do you currently serve on any other City board, commission or committee at this time? If so, please list:

Nο

**Education, Professional and/or Community Activity (Present)** 

Texas A&M University Corpus Christi Graduate in B.S. Mechanical Engineering Del Mar College Graduate Speech Communication A.A. Graduate Habitat for Humanity Volunteer

If you applied for multiple boards, which boards are you most interested in serving on, in order of preference? (Limit to top three)

1.) PORT OF CORPUS CHRISTI AUTHORITY OF NUECES COUNTY, TX 2.) CORPUS CHRISTI REGIONAL ECONOMIC DEVELOPMENT CORPORATION LIBRARY BOARD 3.) CAPITAL IMPROVEMENTS ADVISORY COMMITTEE

Why are you interested in serving on a City board, commission or committee?

As a lifelong resident of Corpus Christi, I'm deeply invested in the city's success. My extensive experience in the engineering and construction industry, particularly with leading national firms, has provided me with a strong understanding of project management, cost control, and efficient execution across a wide range of project sizes (from \$50 million to \$5 billion). This experience has also given me valuable insights into the best practices employed by world-class organizations. I'm passionate about leveraging this expertise to contribute to our city's growth and development. Serving on a board, commission, or committee would allow me to directly participate in shaping a thriving future for Corpus Christi and its citizens.

Upload a Resume

Are you an ex-Officio member of a City Board, commission or committee?

o Yes ⊙ No

No person shall be appointed by the Mayor or Council Members to serve on more than one board, commission, committee or corporation at the same time. If you currently serve as a voting member for a board, commission, committee or corporation are you willing to resign your current seat to serve on another board, commission, committee or corporation?

o Yes ⊙ No

Are you a current candidate in an election for a non-city public office?
○ Yes ⊙ No
Do you currently serve as an elected official for a non-city public office?
○ Yes ⊙ No
Will you seek re-election to the non-city public office? If not in a non-city public office, please enter N/A
N/A
Demographics
Gender
✓ Male
Code of Ethics - Rules of Conduct/Conflicts of Interest
Do you represent any person or organization in any claim or lawsuit or proceeding involving the City?
o Yes ⊙ No
Do you, your spouse, your business or your spouse's business have a City contract?
○ Yes ⊙ No
Does your employer or your spouse's employer have a City contract?
○ Yes ⊙ No
Are you involved with any activities or employment that would conflict with the official duties on the City boards for which you are applying?
○ Yes ⊙ No
Are you, your spouse, your business or your spouse's business involved in any pending bid, proposal or negotiation in connection with a contract with the City?
o Yes ⊙ No
Do you or your spouse have a pending claim, lawsuit or proceeding against the City?
○ Yes ⊙ No

If you answer "Yes" to any of the questions above, please explain or ask to speak with the City's Legal Department. If you answer "NO" to all questions above, please enter N/A.
N/A
Board-specific questions (if applicable)
Question applies to ARTS & CULTURAL COMMISSION  The Arts & Cultural Commission preferred representatives from certain categories. Do you qualify for any of the following categories? *
<ul><li>✓ Higher Education</li><li>✓ Business Development Groups / Corporate Representative</li></ul>
Question applies to BUILDING STANDARDS BOARD  The Building Standards Board preferred representatives from certain categories. Do you qualify for any of the following categories? *
<b>▽</b> Engineer
Question applies to BUILDING STANDARDS BOARD  Are you a Homeowner in the City of Corpus Christi?
Question applies to LIBRARY BOARD  The Library Board preferred representatives from certain categories. Do you qualify for any of the following categories? *
▼ None of the above
Question applies to PORT OF CORPUS CHRISTI AUTHORITY OF NUECES COUNTY, TX  (For Port of CC) Are you a resident of the Port Authority district and an elector* of Nueces County?
⊙ Yes ○ No
Question applies to PORT OF CORPUS CHRISTI AUTHORITY OF NUECES COUNTY, TX  (For Port of CC) Have you been a resident of Nueces County for at least 6 months?
⊙ Yes ⊙ No

Question applies to multiple boards

Are you willing to provide an Annua	Report of Financial	Information as
required by the Code of Ethics?		

⊙ Yes ○ No

Question applies to CORPUS CHRISTI DOWNTOWN MANAGEMENT DISTRICT

The Corpus Christi Downtown Management District must include representatives from certain categories. Do you qualify for any of the following categories? \*

Resident of the District

Question applies to CORPUS CHRISTI BUSINESS AND JOB DEVELOPMENT CORPORATION, CORPUS CHRISTI B CORPORATION, PLANNING COMMISSION

Are you a Nueces County registered voter?

⊙ Yes ○ No

Question applies to CONSTRUCTION TRADE ADVISORY & APPEALS BOARD

The Construction Trade Advisory & Appeals Board must include representatives from certain categories. Do you qualify for any of the following categories? \*

**☑** Engineer or Architect

Question applies to CAPITAL IMPROVEMENTS ADVISORY COMMITTEE

The Capital Improvement Advisory Committee must include representatives from certain industries. Do you qualify for any of the following industries? \*

Development

■ Building Industry\,

Question applies to CAPITAL IMPROVEMENTS ADVISORY COMMITTEE

One member shall be a representative of the City's extraterritorial jurisdiction if impact fees are proposed. Do you qualify?

⊙ Yes ○ No

The Reinvestment Zone No. 6 members must own real property in the zone or be an employee or agent of a person that owns real property in the zone. Do you qualify?

○ Yes ⊙ No

#### Verification

## **City Code Requirement - Residency**

As a board, commission, or committee member, you will be asked to adhere to City Code of Ordinances, Section 2-65, which states that all members of City boards and commissions, including ad hoc committees, appointed by the City, must be residents of the city. A move outside the city limits of the city by any member shall constitute automatic resignation from the particular board or commission on which such member served.

✓ I Agree

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✓ I Agree

### **Consent for Release of Information**

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✓ I Agree

Oath

I swear that all of the statements included in my application and attached documents, if any, are true and correct.

# Rudy <u>Salomo</u>n

361.446.1511

### **Professional Summary**

Results-oriented engineer with 5+ years of experience in project management, technical design review, and adherence to industry standards. Proven ability to lead and collaborate effectively in a team environment. Seeking to leverage strong analytical and problem-solving skills in the LNG facility engineering field.

# Education

Texas A&M University-Corpus Christi Bachelor of Science in Mechanical Engineering

# Related Experience

**Primoris Renewable Energy** 

**Current role: Project Controls Engineer** 

2024 - Present

 Lead and manage teams for energy projects, ensuring efficient project delivery, quality assurance, and adherence to industry standards. Oversee technical design reviews, Project estimate, permitting process, coordinate EPC activities, and maintain effective stakeholder communication.

# **Enel Green Power North America** 2022 - 2024

Contract Development engineer

- Contract development, execution and management for all North American Region facilities dealing with cross technology lines. Clear understanding of all facets of engineering, procurement, project construction and execution and safety as highest priority. Lead the execution and management of contracts for renewable energy facilities across North America, ensuring compliance with engineering, procurement, and safety standards.
- Lead the development and execution of projects for North American renewable energy facilities, manage all technical aspects from design inception to operation, ensuring successful project delivery within budget and adhering to industry standards and company guidelines. Collaborate with internal teams and external stakeholders to navigate permitting processes and secure project approvals, designs and costs are met.
- Identify and mitigate project risks through comprehensive risk assessments, resulting in a reduction in cost overruns.
- Effectively collaborate with diverse stakeholders, including internal teams, contractors, and regulatory agencies, to achieve project milestones on time and within budget.

# **Kiewit Energy**

Field/Office Engineer

2019 - 2022

### Environment Permitting

Research Federal contract permitting requirements for Renewable Energy projects based on client needs. Create condition reports based on client contracts and regulatory committees such as FERC & Army Corps of Engineers and many more organizations based on Federal, State and regional levels. Discipline preplanning with clients for project execution, budget and forecasting. Capture regulatory and permit changes across all disciplines. Review calculated emissions. Plan for all project cycles.

- Indirects Estimate lead/Subject Matter Expert for EPC estimates
- Mechanical Estimator for static and rotational equipment, lending support to multiple
  Engineering Procurement Construction job bids from \$300 million to \$4.5 Billion budget scope of
  work for Renewable Energy, Oil, Gas & Chemical industries. Create material & equipment lift
  plans utilizing supplied software programs. Read, revise & interpret client supplied drawings
  (P&ID's, PFD's etc.) for estimate bidding process.
- Project Estimate Lead managing EPC renewable job estimates of up to 50 Million scope of work
- **Field Engineer** tracking weekly progress, manage craft leads and team man hours, cost, material handling, equipment management & installation for disciplines such as: structural, Supports, E&I & Piping for Offshore fabrication. Plan Project Schedule forecasting & Execution.

Current project goals include managing key contractual risk assessments and build a lasting legacy with our clients. Complete the current project on time, under budget and without any safety incidents. Quality assurance

• Drone mission planning & execution for evaluating progress through video data, 3D model implementation & plot plan integration

# Kiewit Offshore Services Field craft personnel 2019

2018 -

• Welders helper for offshore fabrication, Pipe Fitter helper for Offshore fabrication, Plasma cutting table operator for Offshore fabrication. Cut and fabricate material to Blueprint specifications. Evaluate & build client revisions from specified drawings.

# Related Academic Projects

### Texas A&M University-Corpus Christi

Spring/Fall 2019

Space Solar Power Development

- Media development/integration.
- Web design for our group website
- Design & Fabrication of our model storage container and mechanical assembly, research solar material, battery cooling & insulation

# Texas A&M University-Kingsville

Summer 2016

Project Title: Simulation & Experimental study of Windfarm Layout optimization. (Published)

- NSF IR-SEED REU Summer 2016 Program: Integrating Research in Sustainable Energy and the Environment across Disciplines. Research Experience for Undergraduates.
- Research & Utilize Genetic Algorithmic functions to calculate maximum power output through Matlab program for 20 wind turbines on a 500 acre radius
- Produce cost & Purchase material, design and fabricate a scale model of Wind turbine (5 ft height) to utilize and prove research to show proper power output.

### Texas A&M University-Kingsville

Summer 2015

**Project Title:** Chemical Process Flow (published)

Researched proper pipe insulation for deep water drilling exploration

#### Skills

#### Leadership

### Fundamental understanding of Thermodynamics & Fluid flow

Solid Execution & Presentation Skills
Proven Leadership & Supervisory Experience
Problem Solving & Effective Decision-Making
Strategic Planning & Analytical Implementation
Populations

Conflict Resolution & Time Management
Plan & Execute in High pace environment
Organization & Collaboration
Strong Interporcenal Skills with Dive

Strong Interpersonal Skills with Diverse

# Technology

Ineight Estimate tool/Hard Dollar, **Bluebeam, Autocad**, PowerBI, Tableau, Navisworks, Solidworks, WebEx, Zoom, Microsoft Word, Teams, Excel, PowerPoint, Outlook, Google Docs, Google Slides

### Leadership Organizations/Volunteerism

Society of Hispanic Professional Engineers American Society of Mechanical Engineers Institute of Electrical & Electronics Engineers Habitat for Humanity volunteer CITY OF CORPUS CHRISTI Submit Date: Oct 31, 2024

# **Application for a City Board, Commission, Committee or Corporation**

Robert First Name		Scholz ast Name		
	Initial			
Email Address				
Street Address				
Corpus Christi			TX	78415
City			State	Postal Code
Primary Phone	Alternate Phone	,		
What district do you	live in? *			
✓ Other / Non-Resident				
Current resident of t	he City of Corpus	Christi?		
C Yes ⊙ No				
Halff	Vice Preside Manager	ent, Operations	Civil Engine	eer
Employer	Job Title		Occupation	
Work Address - Stree	et Address and Si	uite Number		
711 N. Carancahua St., S	uite 1190			
Work Address - City				
Corpus Christi				
Work Address - State	2			
Texas				
Work Address - Zip C	ode			
78401				
Work Phone				
361-400-0981				
Work E-mail address				
rscholz@halff.com				

Robert W Scholz

Preferred Mailing Address
Work Address
Which Boards would you like to apply for?
CAPITAL IMPROVEMENTS ADVISORY COMMITTEE: Submitted
Interests & Experiences
Are you a Nueces County registered voter?
⊙ Yes ○ No
Do you currently serve on any other City board, commission or committee at this time? If so, please list:
NO
Education, Professional and/or Community Activity (Present)
Bachelor's of Science in Civil Engineering Texas Licensed Professional Engineer Board Member of San Patricio County Economic Development Corporation Chair-Elect of American Council of Engineering Companies - Corpus Christi Chapter
If you applied for multiple boards, which boards are you most interested in serving on, in order of preference? (Limit to top three)
Capital Improvements Advisory Committee - Extra-territorial Jurisdiction representative (Live in London area)
Why are you interested in serving on a City board, commission or committee?
I am interested in shaping the infrastructure as it expands into the ETJ of the City of Corpus Christi to help guide it in the correct direction moving forward. Interested in properly designed infrastructure for our future as a city.
Upload a Resume
Are you an ex-Officio member of a City Board, commission or committee?

○ Yes ⊙ No

No person shall be appointed by the Mayor or Council Members to serve on more than one board, commission, committee or corporation at the same time. If you currently serve as a voting member for a board, commission, committee or corporation are you willing to resign your current seat to serve on another board, commission, committee or corporation?

⊙ Yes ○ No

Are you a current candidate in an election for a non-city public office?
○ Yes ⊙ No
Do you currently serve as an elected official for a non-city public office?
○ Yes ⊙ No
Will you seek re-election to the non-city public office? If not in a non- city public office, please enter N/A
N/A
Demographics
Gender
✓ Male
Code of Ethics - Rules of Conduct/Conflicts of Interest
Do you represent any person or organization in any claim or lawsuit or proceeding involving the City?
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○ Yes ⊙ No
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○ Yes ⊙ No
Do you or your spouse have a pending claim, lawsuit or proceeding against the City?
○ Yes ⊙ No

If you answer "Yes" to any of the questions above, please explain or ask to speak with the City's Legal Department. If you answer "NO" to all questions above, please enter N/A.

My employer, Halff, has some contracts with the City of Corpus Christi for engineering, and planning/landscape architecture services.

### **Board-specific questions (if applicable)**

Question applies to CAPITAL IMPROVEMENTS ADVISORY COMMITTEE

The Capital Improvement Advisory Committee must include representatives from certain industries. Do you qualify for any of the following industries? \*

- ✓ Development
- ☑ Building Industry\,

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⊙ Yes ○ No

The Reinvestment Zone No. 6 members must own real property in the zone or be an employee or agent of a person that owns real property in the zone. Do you qualify?

○ Yes ⊙ No

#### Verification

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✓ I Agree

**Oath** 

I swear that all of the statements included in my application and attached documents, if any, are true and correct.

# ROBERT W. SCHOLZ, P.E.

### **EDUCATION**

\*Bachelor of Science in Civil Engineering, Texas A&M University at Kingsville, TX, 1997, Graduated Cum Laude

### LICENSES AND CERTIFICATIONS

\*Licensed Professional Engineer in three states:

- Texas No. 91151
- North Carolina No. 033688
- Louisiana No. 35352
- \*NCEES Registration, Council Record No. 32328
- \*TxDOT Pre-certified, ESN No. 12615

### PROFESSIONAL EXPERIENCE

June, 2016 – Present <u>Halff Associates, Inc.</u> – currently Vice President, Operations Manager

Responsible for the overall management of company office in Corpus Christi, Texas. This includes profit, labor, human resources, and marketing. Halff provides architectural, engineering, environmental, planning, landscape architecture, and energy consultation, designs, and solutions.

April, 2012 – June, 2016 <u>Aspen Heights</u> – Austin, TX, Development Manager (formerly Project Engineer/Civil Construction Manager)

Responsible for the acquisition of entitlements, pro forma development, architectural/engineering design/management, permitting, budgeting, scheduling, quality control & assurance, and value engineering for multiple private housing and multi-family projects within the United States. Provide expert consultation during pre-development/entitlement stage of projects. Perform due diligence and underwrite projects via pro forma to analyze the viability of potential construction projects. Perform market research and analysis, product pricing and unit mix design to respond to demand demographics. As the former project engineer/civil construction manager for all of Aspen Heights student housing projects, managed engineering consultants and contractors, and coordinated all aspects of the site plan, grading, utilities, earthwork, etc. with construction managers, supervisors, architects, engineers, electric and gas companies, city entities, state regulatory agencies, contractors, operations and marketing personnel. Routinely consult with and advise attorneys on contracts, dispute resolution, easements, and other documentation necessary for the successful completion of Aspen Height's projects. Provide expert analysis, risk evaluation and recommendations on the budgeting, scheduling, technical challenges/anomalies, and vendor/contractor planning, relationships to upper management. Also provide expert opinions on structural walls, house foundations, dry utilities, fencing, gates, and other components of the projects. Managed civil infrastructure RFIs, submittals, pay applications, consultant billings, change orders, etc. for the construction management phase. Traveled weekly to sites to hold Owner's Meetings and manage all civil infrastructure totaling over \$40 million in construction costs.

July, 2011 – April, 2012 BAE Systems – Austin, TX, Senior Facilities Engineer

Responsible for the monitoring of construction/renovation of Building 8, an 80,000 sf manufacturing facility for BAE Systems. Answer RFI's as necessary on mechanical, electrical, structural, plumbing, architectural, and civil engineering disciplines on behalf of the owner, BAE

2342 LOXLEY DR. CORPUS CHRISTI, TX 78415 PHONE: 361-400-0981 EMAIL: Systems. Coordinate with Engineers, Architects, and Contractors to provide a facility in conformance with the requirements set forth by the Operations Program within BAE Systems Electronic Solutions line of business. Utilize scheduling, engineering, project management, and coordination skills routinely to keep the operations line of business running during the renovation of the building. Responsible for the management of the Building 2 Mechanical Renovations, including a new chilled water air handler unit, new ductwork, hot water coils, fan coil unit, and humidifiers.

August, 2010 – June, 2011 RWScholz Engineering & Consulting, PLLC – Principal/Owner Continued to perform consulting services on a sub-contract basis with Bryant Hammett & Associates after leaving Louisiana. Currently keep business actively registered, but not pursuing work.

September, 2010 – March, 2011 Bryant Hammett & Associates, LLC – Ferriday and Baton Rouge, LA - Project Manager

Managed complex public site development and infrastructure projects. Managed and designed a sports recreational complex for Concordia Recreation District No. 3 in Louisiana, consisting of eight baseball/softball fields, soccer fields, twelve tennis courts, sports lighting, three concession stands, press boxes, restrooms, roads, drainage, utilities, and grading. Responsible for all aspects of project, including Architecture, Mechanical, Electrical, Plumbing, Civil, Structural, and the coordination of disciplines. Served as Point of Contact for Owner on project. Responsible for public bidding of project, including Addendum, contracts, etc. Assisted with presentations to Board Members and the general public. Responsible for Quality Control and Assurance on various projects, including sanitary sewer CIPP rehabilitation, lift station renovation and new lift stations, water treatment facilities, and other projects.

October, 2001 – July, 2010 Post, Buckley, Schuh, and Jernigan (PBS&J) – Austin, TX, Project Manager

Managed complex educational, commercial, transportation, and public/municipal site development projects, as well as rotation list projects for City of Austin and Capital Metropolitan Transportation Authority. Manage federal and private/public development Design-Build and CM at Risk projects. Responsible for marketing, planning, feasibility studies, construction document production and permitting of civil engineering projects, civil team management, sub-consultant management, client management, contract management and resolution, scheduling, billings, revenue generation reporting, and construction phase consultation and monitoring services. Coordinated designs with surveyors, geotechnical engineers, MEP engineers, structural engineers, architects, owners, and contractors, as well as all local, state, and federal reviewing entities. Performed due diligence and feasibility of new raw land to acquire or evaluate entitlements for development of new facilities. Provide civil and environmental expert consultation services to clients. Provided site plan and roadway layouts for new public facilities on raw land, as well as all civil and environmental engineering designs, with particular attention on the design to coordinate with the Americans with Disabilities Act. Attend City negotiation meetings with clients and/or design architects to resolve planning, platting, design, environmental, and construction conflicts between client and Government entity planning, engineering, building permit, fire department, and construction inspection departments. Attended all owner-consultant-constructor meetings during construction phase and worked with team to resolve construction issues and unforeseen conflicts. Reviewed and approve pay applications from contractors for Owner. Work with Owner to negotiate and approve

2342 LOXLEY DR. CORPUS CHRISTI, TX 78415 PHONE: 361-400-0981 EMAIL: or decline change orders. Review and resolve requests for information (RFIs), shop drawings, material submittals, as-builts, and close-out documents. Create punch lists for contractor and prepare Engineer's Concurrence Letters.

Representative projects include Capital Metropolitan Transportation Authority Civil Engineering Rotation List, Texas Department of Transportation (TxDOT) Toll Road Feasibility, TxDOT TxTag Customer Service Center, TxDOT Toll Road Hwy 45 Opening Event Parking Plan and Traffic Control Plan, Gateway 2000 Retail Development, LISD Transportation Center Pavement Repairs, LISD Gupton Way arterial roadway collector, Heatherwilde Boulevard roadway and drainage design, Braker Lane turn lanes, City of Austin Civil Engineering Rotation List - Austin Bergstrom Int'l Airport PCC Joint Sealant Rehabilitation, City of Cedar Park Recreation Center, Fort Hood Whole Barracks Civil Engineering (Design-Build), Leander ISD Gupton Stadium (Design Build) and Bible Stadium (CM at Risk), The Shops at Arbor Walk, LISD Canyon Ridge Middle School, Leander High School Renovations and Additions, LISD Agricultural Facilities, Cedar Park Middle School Science Building Addition, LISD Westside Elementary, LISD Ronald Reagan Elementary, multiple elementary school parking lot additions and maintenance projects.

May, 2000 – June, 2001 Bury+Partners, Inc. – Austin, TX, Project Engineer

Designed and managed complex commercial site development projects, involving grading, drainage, site layout, storm sewer, water distribution, wastewater collection, water quality, city and state permitting, and construction phase services. Responsible for production and permitting of projects, client management, and billings. Coordinated with architects and engineers of other disciplines to provide seamless connection of project parameters. Attend Owner-Consultant-Constructor meetings and work with team to resolve constructability issues. Review and approve RFIs, Change Orders, Payment Requests, Submittals, Punch Lists, and Engineer's Concurrence Letters. Representative projects include Tivoli Systems Campus (IBM), The Domain Commercial Development, Buildings 5, 6, and 45 (former IBM Campus), and the Domain Preliminary Plan/Plat.

May, 1997 – May, 2000 Pape-Dawson Engineers, Inc. – San Antonio, TX, Engineer III Designed residential, multi-family, and site development projects. Responsible for production and permitting of projects. Engineering tasks include site/lot layouts, roadway design, platting, drainage, utilities, grading, construction administration, and surveys. Representative projects include Canyon Springs Residential Subdivision, Canyon Springs Golf Course Survey, Tourmaline Hills Flood Study, Mansions at Canyon Springs multi-family development, and Canyon Springs Recreation Center.

# PROFESSIONAL AFFILIATIONS AND PUBLIC INVOLVEMENT EXPERIENCE

American Society of Civil Engineers (ASCE) – Texas Section Chair of Public Relations and Professional Image; Former President of Austin Branch of ASCE ('09-'10)

American Council of Engineering Companies (ACEC) – Secretary/Treasurer of Corpus Christi

2342 LOXLEY DR. PHONE: 361-400-0981

# Application for a City Board, Commission, Committee or Corporation

Profil	е					
Mrs.	Velda		G.	Tamez		
Prefix	First Name		Middle Initial	Last Name		
Email Addr	ress					
Street Add	ress					
	Christi				TX	78412
City					State	Postal Code
Primary Ph	one	Alternate	Phone			
What	district do you liv	e in? *				
<b>☑</b> Dist	trict 2					
Curro	nt recident of the	City of Co	arnus Chri	cti?		
• Yes	nt resident of the	city of co	orpus Ciiri	SUI		
o res	C NO					
If yes	, how many years	?				
27						
	Real Estate Realtor		Real Estate Mgmt			
Employer	Address - Street	Job Title	nd Suita N	lumber	Occupation	
	nney St	Addiess a	iid Suite i	dilibei		
	Address - City					
Corpus	s Christi					
Work	Address - State					
Tx						
Work	Address - Zip Cod	le				
78401						
Work	Phone					
361-51	.0-6429					

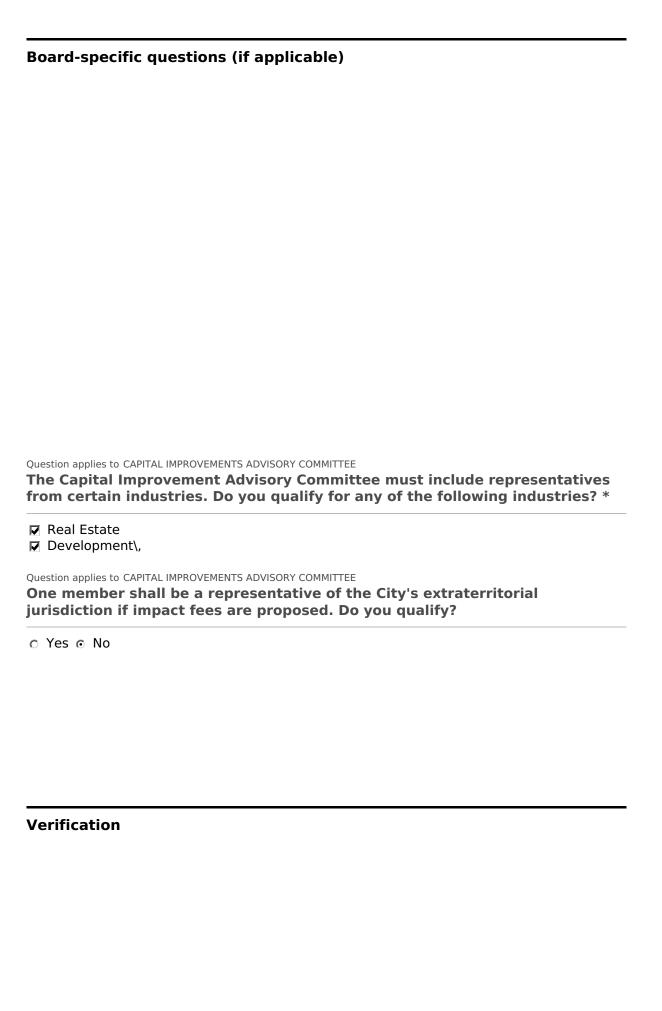
Work E-mail address
Yw8@msn.com
Preferred Mailing Address
✓ Work Address
Which Boards would you like to apply for?
CAPITAL IMPROVEMENTS ADVISORY COMMITTEE: Submitted
Interests & Experiences
Are you a Nueces County registered voter?
⊙ Yes ⊖ No
Do you currently serve on any other City board, commission or committee at this time? If so, please list:
No
Education, Professional and/or Community Activity (Present)
Carroll High School Graduate - 1981 Associates Degree Houston Community College -1993-1995 Del Mar College -Texas Realtor - 1998 -currently Junior League Of Corpus Christi - 2000 -2002
If you applied for multiple boards, which boards are you most interested in serving on, in order of preference? (Limit to top three)
NA
Why are you interested in serving on a City board, commission or committee?
To serve the community.
Are you an ex-Officio member of a City Board, commission or committee?
o Yes ⊙ No
No person shall be appointed by the Mayor or Council Members to serve on more than one board, commission, committee or corporation at the same time. If you currently serve as a voting member for a board, commission, committee or corporation are you willing to resign your current seat to serve on another board, commission, committee or corporation?
⊙ Yes ○ No

Are you a current candidate in an election for a non-city public office?

Mrs. Velda G. Tamez

○ Yes ○ No

Do you currently serve as an elected official for a non-city public office?
o Yes ⊙ No
Will you seek re-election to the non-city public office? If not in a non-city public office, please enter N/A
NA
Demographics
Gender
<b>▼</b> Female
Code of Ethics - Rules of Conduct/Conflicts of Interest
Do you represent any person or organization in any claim or lawsuit or proceeding involving the City?
o Yes ⊙ No
Do you, your spouse, your business or your spouse's business have a City contract?
o Yes ⊙ No
Does your employer or your spouse's employer have a City contract?
o Yes ⊙ No
Are you involved with any activities or employment that would conflict with the official duties on the City boards for which you are applying?
o Yes ⊙ No
Are you, your spouse, your business or your spouse's business involved in any pending bid, proposal or negotiation in connection with a contract with the City?
o Yes ⊙ No
Do you or your spouse have a pending claim, lawsuit or proceeding against the City?
o Yes ⊙ No
If you answer "Yes" to any of the questions above, please explain or ask to speak with the City's Legal Department. If you answer "NO" to all questions above, please enter N/A.
NA



### **City Code Requirement - Residency**

As a board, commission, or committee member, you will be asked to adhere to City Code of Ordinances, Section 2-65, which states that all members of City boards and commissions, including ad hoc committees, appointed by the City, must be residents of the city. A move outside the city limits of the city by any member shall constitute automatic resignation from the particular board or commission on which such member served.

✓ I Agree

### **City Code Requirement - Attendance**

As a board, commission, or committee member, you will be asked to adhere to City Code of Ordinances, Section 2-61, which provides that absences from more than 25% of regularly scheduled meetings during a term year on the part of any board, commission, or committee member shall result in an automatic termination. An absence shall be deemed unexcused unless excused by the board, commission or committee for good cause no later than its next meeting after the absence.

✓ I Agree

### Consent for Release of Information

I understand that if any member of the public makes a request for information included in this application or in any attachment (e.g. resume or supporting documentation) for appointment it is subject to and must be disclosed under the Texas Public Information Act. I understand that under the Texas Public Information Act, my home address and home telephone number is subject to public disclosure unless I am elected or appointed to the position which I seek. I hereby consent to the release of my home address and home telephone number should it be requested under the Texas Public Information Act prior to my possible appointment or election. I hereby release the City of Corpus Christi, and its agents, employees and officers, from any and all liability whatsoever if the information must be released pursuant to the Texas Public Information Act.

✓ I Agree

Oath

I swear that all of the statements included in my application and attached documents, if any, are true and correct.

CITY OF CORPUS CHRISTI Submit Date: Feb 20, 2025

# Application for a City Board, Commission, Committee or Corporation

Profile			
Theodore	Thompson		
First Name	Last Name		
Email Address			
Street Address			
Corpus christi		TX	78415
City		State	Postal Code
Primary Phone	Alternate Phone		
What district do yo	u live in? *		
<ul><li>☑ District 5</li><li>Current resident of</li></ul>	the City of Corpus Christi?		
⊙ Yes ⊖ No			
Connie Health	Head of Sales	Executive	
Employer	Job Title	Occupation	
Work Address - Str	eet Address and Suite Numb	ber	
Remote			
Which Boards would	d you like to apply for?		
CAPITAL IMPROVEMENT	TS ADVISORY COMMITTEE: Submi	itted	
Interests & Experi	ences		
Are you a Nueces C	ounty registered voter?		
⊙ Yes ┌ No			

# Do you currently serve on any other City board, commission or committee at this time? If so, please list:

No, I do not currently serve on any City board, commission, or committee. However, I am eager to contribute my leadership, business development expertise, and strategic planning skills to serve the community effectively.

### **Education, Professional and/or Community Activity (Present)**

I have over 18 years of executive leadership experience, primarily in sales, business development, and strategic planning. I served as Head of Sales at Connie Health, where I led market expansion initiatives and revenue growth. My background also includes experience in healthcare, technology, and municipal development. I am actively involved in mentorship programs, networking groups, and community initiatives that focus on business growth and economic development.

# If you applied for multiple boards, which boards are you most interested in serving on, in order of preference? (Limit to top three)

Economic Development Board – To contribute my expertise in business expansion, revenue growth, and economic strategy. 2. Planning & Zoning Commission – To support smart city growth and infrastructure development. 3. Parks & Recreation Advisory Committee – To enhance public spaces and community engagement.

# Why are you interested in serving on a City board, commission or committee?

I am passionate about contributing to the growth and development of Corpus Christi. With my experience in business strategy, sales leadership, and operational management, I believe I can bring valuable insights to support economic development, city planning, and community engagement. Serving on a board will allow me to leverage my expertise to help shape policies that drive sustainable growth, enhance quality of life, and create new opportunities for residents and businesses alike.

Upload a Resume

### Are you an ex-Officio member of a City Board, commission or committee?

○ Yes ⊙ No

# Are you a current candidate in an election for a non-city public office?

○ Yes ⊙ No

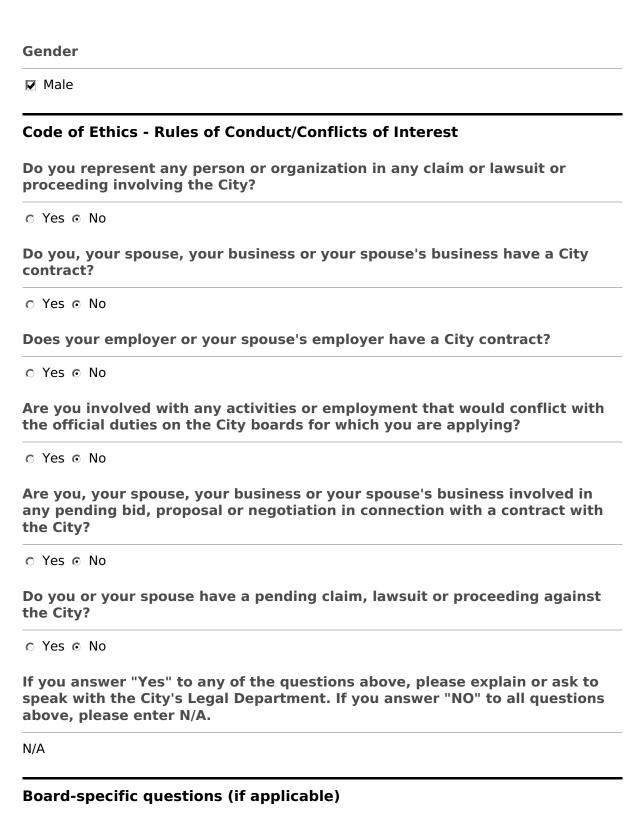
#### Do you currently serve as an elected official for a non-city public office?

○ Yes ⊙ No

# Will you seek re-election to the non-city public office? If not in a non-city public office, please enter N/A

NA

### **Demographics**



Question applies to ANIMAL CARE ADVISORY COMMITTEE

The Animal Care Advisory Committee preferred representatives from certain categories. Do you qualify for any of the following categories? \*

▼ None of the above

Question applies to PORT OF CORPUS CHRISTI AUTHORITY OF NUECES COUNTY, TX (For Port of CC) Are you a resident of the Port Authority district and an elector\* of Nueces County? ⊙ Yes ○ No Question applies to PORT OF CORPUS CHRISTI AUTHORITY OF NUECES COUNTY, TX (For Port of CC) Have you been a resident of Nueces County for at least 6 months? ⊙ Yes ○ No Question applies to CORPUS CHRISTI DOWNTOWN MANAGEMENT DISTRICT The Corpus Christi Downtown Management District must include representatives from certain categories. Do you qualify for any of the following categories? \* **▼** Resident of the District Question applies to CORPUS CHRISTI BUSINESS AND JOB DEVELOPMENT CORPORATION, CORPUS CHRISTI B CORPORATION, PLANNING COMMISSION Are you a Nueces County registered voter? o Yes ⊙ No Question applies to CAPITAL IMPROVEMENTS ADVISORY COMMITTEE The Capital Improvement Advisory Committee must include representatives from certain industries. Do you qualify for any of the following industries? \* ▼ Real Estate\, Question applies to CAPITAL IMPROVEMENTS ADVISORY COMMITTEE One member shall be a representative of the City's extraterritorial jurisdiction if impact fees are proposed. Do you qualify? ⊙ Yes ○ No Question applies to NUECES COUNTY TAX APPRAISAL DISTRICT Are you a resident and will have resided in the County Appraisal District for

at least 2 years before assuming office on January 1st? (Mandatory: Must

Theodore Thompson

meet both criteria)

⊙ Yes ○ No

Question applies to NUECES COUNTY TAX APPRAISAL DISTRICT

Do you currently serve on any District Taxing Unit's governing board? (Yes or no remain eligible)

○ Yes ⊙ No

Question applies to NUECES COUNTY TAX APPRAISAL DISTRICT

Are you an employee of any of the District's Taxing Units? (Mandatory: If just employee, then ineligible. If employee and also on governing board or elected official of a taxing unit, then remains eligible).

o Yes o No

Question applies to NUECES COUNTY TAX APPRAISAL DISTRICT

Are you related within 2nd degree by consanguinity or affinity (per Chapter 573 Government Code) to an appraiser of Property for Compensation for use in proceedings at the District or represent any property owner(s) in such proceedings? (Yes to either = disqualified)

○ Yes ○ No

Question applies to NUECES COUNTY TAX APPRAISAL DISTRICT

Do you own any property on which taxes are delinquent more than 60 days after the date you know or should have known? Exceptions are: (1) Delinquent taxes + penalties / interest being paid in installment agreement (2) Suit to collect is deferred or abated under 33.06 or 33.065

○ Yes ○ No

Question applies to NUECES COUNTY TAX APPRAISAL DISTRICT

Have you served on the District's board for all or part of 5 terms? Exception are: (1) Was Tax Assessor - Collector at the time

○ Yes ⊙ No

Question applies to NUECES COUNTY TAX APPRAISAL DISTRICT

Were you engaged in the business of appraising property for compensation for use in any District proceedings at any time in the preceding 3 years?

o Yes o No

Question applies to NUECES COUNTY TAX APPRAISAL DISTRICT

Were you engaged in the business of representing property owners for compensation in proceedings at the District at any time during the preceding 3 years?

○ Yes ⊙ No

Question applies to NUECES COUNTY TAX APPRAISAL DISTRICT

Were you an employee of the District at any time in the last 3 years?

○ Yes ⊙ No

Question applies to NUECES COUNTY TAX APPRAISAL DISTRICT

Are you a business in which you have a substantial interest a party to a contract with either (1) the Appraisal District or (2) a taxing unit that participates in the District if the contract relates to the performance of an activity governed by the Texas Property Tax Code?

○ Yes ⊙ No

The Reinvestment Zone No. 6 members must own real property in the zone or be an employee or agent of a person that owns real property in the zone. Do you qualify?

⊙ Yes ○ No

### Verification

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✓ I Agree

### Oath

I swear that all of the statements included in my application and attached documents, if any, are true and correct.

# THEODORE THOMPSON

# Head Of Sales | Sales Leadership | Driving Revenue Growth



# **EXECUTIVE SUMMARY**

Seasoned sales executive offering more than 18 years of management experience and a background in business development, change leadership, marketing, & healthcare administration with a history of record-breaking sales experience. A veteran of the U.S. Navy SEAL Team 4 with a track record of developing complex sales programs, driving revenue growth, and cultivating strategic relationships. A natural leader with a proven history of hiring, training, building, and empowering high-performing teams. Strong financial acumen, project management, and problem-solving skills with the ability to identify real obstacles and viable solutions. Executive-level communication and relationship building



# **CAREER HIGHLIGHTS**

- Built a network of industry professionals to leverage peer-driven partnerships, resulting in \$11M revenue growth
- Launched products in three new markets and generated \$25M in additional revenue annually by directing market expansion
- Increased quarterly revenue by 30% at Connie Health through strategic sales initiatives
- Achieved \$25M additional revenue annually by directing market expansion efforts
- Reduced staff turnover by 30% and increased team productivity by 20% through leadership and training programs
- Negotiated and secured multi-million dollar contracts, expanding market share by 18%
- Exceeded Medicare Advantage sales targets by 35% at Lumeris, driving significant revenue growth



## **EXPERIENCE**

### CONNIE HEALTH, REMOTE

Head of Sales | March 2023 - Present

- ♦ Increase overall revenue while spearheading business development initiatives that are consistent with the company's strategy
- Serve as a key member of the executive team that sets the company's strategic direction aligned with the company's capitalization
- Ensure consistent, profitable growth in sales revenues through the business plan, deployment, and management of sales personnel
- Expand the market share by hiring, training, and developing the sales team
- ♦ Achieved a 30% increase in quarterly revenue by developing and executing sales strategies
- Expanded market reach by 20% and opened new revenue streams by establishing key partnerships
- Improved team efficiency by 40% by streamlining sales processes and implementing a robust CRM system
- Accomplished a 20% increase in team productivity by mentoring and developing a highperforming sales team
- ♦ Increased market penetration by 25% by driving the successful launch of new products



## **CONTACT**

Corpus Christi, TX

(361) 445-6287



# KEY SKILLS

- Executive Leadership
- Sales / Business Development
- Business Development
- Staff Coaching, Training and Mentoring
- Healthcare Administration
- Complex Problem Solving
- Negotiations & Deal Closure
- P&L Management
- Marketing & Communications
- Customer Service Excellence
- Client Satisfaction & Retention
- ◆ Stakeholder Management
- Change Management
- Relationship Building
- Revenue Generation
- Market Expansion
- Peer-to-Peer Development
- Strategic Planning & Execution
- Project Management



### **EDUCATION**

Bachelor of Business Administration in Business Management

Naval Training Command, Ingleside, TX



# X TECHNICAL SKILLS

Microsoft Office (Word, Excel, PowerPoint, & Outlook)

#### CONNIE HEALTH, REMOTE

### Sales Manager | March 2021 - March 2023

- Achieved a 40% increase in sales revenue over two years by leading the strategic redesign of the sales infrastructure
- Enhanced forecasting accuracy and increased quarterly targets by 25% by implementing datadriven sales strategies
- Reduced staff turnover by 30% and boosting productivity by transforming the sales culture with innovative training programs
- Improved customer relationship management and retention by 50% by championing the integration of CRM software
- Consistently surpassed sales goals by 15% annually by designing a tiered sales incentive program
- ♦ Achieved a 15% increase in annual sales revenue through market penetration and product diversification by spearheading a sales strategy overhaul
- Enhanced customer satisfaction by 20% by cultivating Peer-to-Peer strategic partnerships
- ♦ Reduced customer complaints by 25% by implementing process improvements
- Expanded client base by 30% through targeted sales and marketing initiatives

### LUMERIS, SAN ANTONIO, TX

### Sales Manager | 2019 – April 2020

- Exceeded Medicare Advantage sales targets by 35% through effective sales team management
- Drove a 40% increase in revenue by negotiating and closing high-value contracts
- Displayed superior leadership in training and educating staff on all aspects of sales tools and product implementation strategies
- Maximized growth opportunities with existing customers by building strong relationships with key decision makers

### SENIOR LIFESTYLE CORP., CORPUS CHRISTI, TX

#### Executive Director | 2017 - 2019

- Increased facility efficiency by 20% with streamlined processes.
- Enhanced patient satisfaction scores by 15% through targeted staff training.
- Met and exceeded departmental goals through coaching and managing sales team staff

### **Director of Sales and Marketing** | 2013 – 2016

- ♦ Surpassed occupancy and revenue targets by 25% via strategic marketing campaigns
- ♦ Boosted facility profitability by 30% by negotiating lease agreements
- Oversaw all aspects of sales and marketing initiatives along with P&L responsibility in a fast-paced environment

### STRYKER, CORPUS CHRISTI, TX

### Center Operations Lead | 2010 - 2013

- Consistently achieved monthly sales goals, resulting in a 30% revenue increase
- Reduced operational costs by 20% by implementing efficiency measures
- Developed and drove strategy to increase sales revenues and customer satisfaction

#### **Sales Manager** | 2008 – 2010

- ◆ Led teams to a 25% year-over-year increase in sales revenue while implementing productivity and customer service standards to attract and maintain client relationships
- Increased overall sales through the implementation of strategic marketing campaigns
- Recipient of three Gold Watch Awards and two National Sales Excellence & Leadership Awards



# **TRAINING & CERT.**

- Leader ship and Management in NEW-AGE BUSINESS – The Wharton School
- Dale Carnegie Training:Effective Communication
- Dale Carnegie Training:Relationship Selling Skills
- Nursing Assistant Program and CNA, Texas
- Active Member, Corpus Christi Chamber of Commerce
- Active Networker, Business Network International (BNI))