



AGENDA MEMORANDUM

Action Item for the City Council Meeting June 18, 2024

DATE: June 18, 2024

TO: Peter Zanoni, City Manager

FROM: Mike Markle, Chief of Police
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Fitness Equipment for the Corpus Christi Police Academy

CAPTION:

Motion authorizing the execution of a one-month service agreement with Fitness Superstore, Inc., of Benicia, California, for \$87,295.80, for the purchase, delivery, and installation of fitness equipment for the new Corpus Christi Police Training Academy, with funding from the 2022 CO Facility Maintenance CIP Fund.

SUMMARY:

This motion authorizes the execution of a one-month service agreement with Fitness Superstore, Inc. for the purchase, delivery, and installation of fitness equipment for the new Corpus Christi Police Training Academy. The fitness equipment will be used by police training cadets as part of their training and conditioning during each Police Training Academy.

BACKGROUND AND FINDINGS:

The new Police Training Academy is currently expected to open in August 2024. The fitness equipment will be used by police cadets as part of their training and conditioning during each Police Training Academy. The fitness equipment will include weight benches and racks, barbells, dumbbells, kettlebells, resistance bands, treadmills, ellipticals, stationary bikes, rowing machines, and various other pieces of fitness equipment.

The proposed agreement includes delivery, assembly, and installation of the fitness equipment by Fitness Superstore, Inc. The equipment will be packaged and shipped using shipping trucks by Fitness Superstore, Inc. to the new Police Training Academy. Upon delivery and installation, Fitness Superstore, Inc. will ensure that all equipment functions properly and has no defects. Large pieces of equipment such as treadmills, row machines, weight racks, and others will have a 10-year parts warranty as well as a one-year labor warranty as part of the purchase agreement.

PROCUREMENT DETAIL:

Finance & Procurement conducted a competitive Request for Bid process to obtain bids for the purchase and installation of fitness equipment for the newly constructed Police Training Academy. The City received a total of eight bids, of which, five responsive, responsible bids, were submitted and three were nonresponsive bids. Staff is recommending the award to the lowest responsive, responsible bidder, Fitness Superstore, Inc., of Benicia, California.

The table below shows the cost savings comparison between the lowest responsive, responsible bidder, Fitness Superstore, Inc. and the second lowest responsive, responsible bidder, Sourcelink, LLC.

	Fitness Superstore, Inc. Benicia, California	Sourcelink, LLC. Winchester, Virginia	Variance \$	Variance %
Subtotal	\$ 78,396.30	\$ 91,410.00	\$ 3,013.70	16.60%
Installation	\$ 8,899.50	\$ 7,000.00	\$ (1,899.50)	21.34%
Freight	\$0	\$ 1,000.00	\$ 1,000.00	1000.00%
TOTAL	\$ 87,295.80	\$ 99,435.00	\$ 12,139.20	13.91%

ALTERNATIVES:

The alternative is not to approve the proposed service agreement to purchase fitness equipment from Fitness Superstore, Inc., but instead search for other fitness vendors. However, this will delay the purchase and eventual installation of the fitness equipment which will result in police training cadets not having fitness equipment to use at the Police Training Academy.

FISCAL IMPACT:

The fiscal impact for FY 2024 will be \$87,295.80 coming from the 2022 CO Facility Maintenance CIP Fund.

FUNDING DETAIL:

Fund: 3167 2022 CO Facility Maintenance CIP Fund.
Department: 12
Org: 89
Account: 550720
Activity: 210863167EXP
Amount: \$87,295.80

RECOMMENDATION:

Staff recommends approval of this motion authorizing the purchase and installation of fitness equipment for the Police Training Academy with Fitness Superstore, Inc., as presented.

LIST OF SUPPORTING DOCUMENTS:

Bid Tab
Service Agreement