



## **AGENDA MEMORANDUM**

Action Item for the City Council Meeting June 17, 2025

**DATE:** June 17, 2025

**TO:** Peter Zanoni, City Manager

**FROM:** Philip Aldridge, Interim Director of Solid Waste Services  
[PhilipA@cctexas.com](mailto:PhilipA@cctexas.com)  
(361) 826-4482

Sergio Villasana, Director, Finance & Procurement  
[SergioV2@cctexas.com](mailto:SergioV2@cctexas.com)  
(361) 826-3227

### **Purchase of Roll-Off Containers for Solid Waste Services**

#### **CAPTION:**

Motion authorizing the purchase of 16 replacement roll-off containers from Keystone Waste Solutions, LLC of Rhome, Texas, through the BuyBoard Purchasing Cooperative for \$154,234.00 for Solid Waste Services, with FY 2025 funding from the General Fund.

#### **SUMMARY:**

This motion authorizes the purchase of 16 roll-off containers from Keystone Waste Solutions, LLC of Rhome, Texas to support Solid Waste Services.

#### **BACKGROUND AND FINDINGS:**

This purchase will replace 11 roll-off containers used by the wastewater treatment plants and 5 roll-off containers used at the JC Elliott Transfer Station and for City events to collect solid waste.

In fiscal year 2015, Solid Waste Services assumed responsibility for the wastewater sludge hauling operations, which is reimbursed annually by the Wastewater Fund through budgeted interfund transfers.

The City's wastewater treatment plants process wastewater sludge through a filter press and the resulting filter press cake is discharged into roll-off containers. These containers are then picked up by the Solid Waste department and transported for disposal at Cefe Valenzuela Landfill. The filter press operations are designed around the use of roll-off containers. The containers used by

the wastewater treatment plants are constructed liquid-tight to prevent leakage and spillage during transportation. The new containers will be incorporated into wastewater treatment operations to replace worn and corroded containers that have been deemed unsuitable for repair.

Roll-off containers are also utilized at JC Elliott Transfer Station for the purpose of waste drop-off by residents and commercial customers. An average of 600 customers dispose of waste at the Transfer Station each day. These containers are required based on the design of the current transfer station. In addition, the scrap metal that is deposited is placed into these containers and subsequently transported for recycling.

Solid Waste maintains over 80 containers with an average life span of 5 - 10 years. The roll off containers have a short life duration typically because of three reasons: the wear and tear during daily operations, the type of chemicals used at the transfer station, and the humidity levels in the weather. Sludge and Transfer Station containers are heavily used, and repairs are made until it is no longer economically viable. Eventually, the containers are not road worthy and become a safety hazard under Department of Transportation's regulation. New containers are purchased every year based on inventory assessments.

### **PROCUREMENT DETAIL:**

This procurement is through the BuyBoard Purchasing Cooperative. This one-time purchase from Keystone Waste Solutions, LLC of Rhome, Texas, has been competitively procured in compliance with the Texas Local and State procurement requirements.

Keystone Waste Solutions, LLC, through the BuyBoard Purchasing Cooperative, offers a 5% savings. The price comparison for like containers with options from Wastequip through Sourcewell Cooperative was more than 1.15% and more than 7% for a non-cooperative purchase. See Price Comparison below.

<b>Roll Off Containers (16) Price Comparison</b>			
<b>Vendor/Cooperative</b>	<b>Totals</b>	<b>Variance in Dollars</b>	<b>Variance in Percent</b>
Keystone Waste Solutions (BuyBoard)	\$ 154,234.00		
Wastequip (Sourcewell)	\$ 156,001.00	\$ (1,767.00)	1.15%
Wastequip (Non-Cooperative)	\$ 165,051.00	\$ (10,817.00)	7.01%

### **ALTERNATIVES:**

One alternative is to not replace boxes that have reached the end of their useful life. The boxes will become a safety risk for users and the public. Removing them from operations, without replacement, will negatively impact production and Solid Waste's ability to safely service the public. Another alternative is to outsource operations to a third party at a much greater cost to the City.

**FISCAL IMPACT:**

This fiscal impact for FY 2025 is a total amount of \$154,234.00 from the General Fund.

**FUNDING DETAIL:**

Fund: 1020 – General Fund  
Organization/Activity: 12504 – JC Elliott Transfer Station  
Mission Element:  
Project # **(CIP Only)**:  
Department: 31 - Solid Waste Services  
Account: 550040 – Other Equipment  
Amount: \$113,398.00

Fund: 1020 – General Fund  
Organization/Activity: 12513 – Sludge Hauling  
Mission Element:  
Project # **(CIP Only)**:  
Department: 31 – Solid Waste Services  
Account: 550040 – Other Services  
Amount: \$40,836.00

**RECOMMENDATION:**

Staff recommends approval of this motion as presented.

**LIST OF SUPPORTING DOCUMENTS:**

Price Sheet  
COOP Comparison