



CITY OF CORPUS CHRISTI

AGENDA MEMORANDUM

Action Item for the City Council Meeting July 21, 2026

DATE: July 21, 2026

TO: Peter Zaroni, City Manager

FROM: Juan Rivera, Director of Asset Management
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Tires for Fleet Maintenance

CAPTION:

Motion authorizing execution of two one-year supply agreements, with two one-year options, with Southern Tire Mart, LLC, of Columbia, Mississippi, in an amount up to \$748,325.00 for the purchase of trailer and large vehicle tires, and with Beasley Tire Service—Houston, Inc., in an amount up to \$462,820.00 for the purchase of passenger vehicle and light truck tires, both with offices in Corpus Christi, for a total combined amount up to \$1,211,145.00 and a potential up to \$3,633,435.00 if options are exercised, for the Asset Management Department, with FY 2026 funding of \$201,857.50 from the Fleet Maintenance Service Fund.

SUMMARY:

This item is to approve a supply agreement for the purchase of tires for City vehicles to include sedans, pickup trucks, heavy-duty trucks, and trailers. The supply of tires will keep the City fleet operational and with less downtime.

BACKGROUND AND FINDINGS:

The Fleet Maintenance Division needs tires to equip sedans, pickup trucks, heavy-duty trucks, and trailers from the City Fleet. This spectrum of tires covers a large portion of operational requirements for City vehicles to keep them on the road and for the safety requirements of City employees.

PROCUREMENT DETAIL:

Finance & Procurement conducted a competitive Request for Bid (RFB) process to obtain bids for a new contract. The City received four responsive bids. The RFB indicated to award by group, there are three groups to be awarded on the bid form. Staff are recommending the award to the two lowest, responsive, responsible bidders, Southern Tire Mart, LLC for Group 1-trailer tires and Group 2-large tires, and Beasley Tire Service, Inc. for Group 3-passenger/light truck tires.

Table 1 below shows the one-year cost savings between the bids submitted. Southern Tire Mart, LLC, is the lowest bidder for Group 1 -Trailer Tires and Group 2 – Large Tires and offers better value to the City for the term of the contract. Beasley Tire Service, Inc., is the lowest bidder for Group 3 -Passenger / Light Truck Tires and offers better value to the City for the term of the contract.

Table 1 - Bid Tab Comparison		Staff Recommends		
Group 1 – Trailer Tires	Southern Tire Mart	Beasley Tire Service	A6 Scientific Corp.	Goodyear Commercial Tire & Service Centers
	\$27,265.00	\$29,548.00	\$31,650.00	\$43,631.50
Group 2 - Large Tires	Southern Tire Mart	Beasley Tire Service	A6 Scientific Corp.	Goodyear Commercial Tire & Service Centers
	\$721,060.00	\$773,460.00	\$1,003,100.00	\$1,106,239.00
Group 3 - Passenger/Light Truck Tires	Beasley Tire Service	Southern Tire Mart	Goodyear Commercial Tire & Service Centers	A6 Scientific Corp.
	\$462,820.00	\$475,582.00	\$478,548.50	\$525,700.00

ALTERNATIVES:

The alternative is not to execute a supply agreement for tires. The Fleet Maintenance Division would be required to obtain quotes as needed for individual purchase orders, which would result in higher costs and extended downtime for mission-critical equipment. Procuring through this supply agreement will ensure the tires are readily available at lower and fixed prices.

FISCAL IMPACT:

There is a fiscal impact for FY2026 totaling \$201,857.50 associated with the execution of the two one-year supply agreements, with two one-year option agreements for tires for Fleet Maintenance, which will be paid through the FY2026 Fleet Maintenance Service Fund.

Funding Detail:

Fund:	5110	Fleet Maint Svc
Organization/Activity:	40180	Parts Room Operations
Dept:	13	Fleet Maintenance
Project # (CIP Only):	N/A	
Account:	520210	Cost of Goods Sold
Amount:	\$201,857.50	

RECOMMENDATION:

Staff recommends approval of this motion authorizing execution of two, one-year supply

agreements, with two one-year options, with Southern Tire Mart, LLC of Columbia, Mississippi, with a location in Corpus Christi, for the purchase of trailer tires and large tires and Beasley Tire Service, Inc., of Corpus Christi, for the purchase of passenger/light truck tires.

LIST OF SUPPORTING DOCUMENTS:

Supply Agreement: 7211 Southern Tire Mart
Supply Agreement: 7318 Beasley Tire Service
Bid Tab