



CITY OF
CORPUS CHRISTI

AGENDA MEMORANDUM

Action Item for the City Council Meeting April 14, 2026

DATE: April 14, 2026

TO: Peter Zanoni, City Manager

FROM: Nicholas J. Winkelmann, P.E., Chief Operating Officer
NickW@corpuschristitx.gov
(361) 826-1796

Sergio Villasana, Director, Finance & Procurement
SergioV2@corpuschristitx.gov
(361) 826-8227

Chemical Analysis Testing for Corpus Christi Water

CAPTION:

Motion authorizing execution of a one-year service agreement, with three one-year options, with Eurofins Environment Testing South Central, LLC, of Leola, Pennsylvania, with an office in Corpus Christi, in an amount up to \$232,725.00, with a potential up to \$930,900.00 if the options are exercised, for chemical testing and analysis of water and wastewater samples for Corpus Christi Water, with FY 2026 funding of \$25,800.00 from the Water Fund and \$90,562.00 from the Wastewater Fund.

SUMMARY:

This motion authorizes a one-year agreement, with three one-year options and provides unit pricing for a set quantity of analyses, where funds are only expended for services rendered. This agreement will ensure that the City of Corpus Christi satisfies the analytical testing requirements as per TCEQ (Texas Commission on Environmental Quality) permit requirements.

BACKGROUND AND FINDINGS:

The Water Utilities Laboratory provides analytical testing services for the City of Corpus Christi and numerous other customers. However, there are tests that fall outside the capability of the Water Utilities Laboratory that necessitate the establishment of this contract.

PROCUREMENT DETAILS:

Finance and Procurement conducted a competitive Request for Bids (RFB 6986) for Chemical Analysis Testing. Four bids were received on February 19, 2026. The RFB required bidders to complete the City's Bid Form and "quote your best price for each item," including unit pricing and totals. Section 2.4(A) of the solicitation states that bids must be complete and submitted in the

format specified and Section 3.7 provides that the bidder may be disqualified for failure to comply with the RFB requirements or for failing to provide a detailed cost summary.

One bidder, Enthalpy Analytical, LLC, did not provide the required price per item on all lines. The Bid Form requires completion of both the unit price and total price fields. Unit pricing is necessary for evaluation, contract administration, and potential quantity adjustments. Therefore, the omission constitutes a material deviation from the RFB requirements.

According to Section 2.5 in the solicitation, the award must be made to the lowest responsive and responsible bidder. Enthalpy Analytical, LLC, was notified that its bid was incomplete, and the bidder withdrew it from consideration. The staff recommends the award to the lowest responsive and responsible bidder, Eurofins Environment Testing South Central, LLC.

ALTERNATIVES:

An alternative to awarding this service agreement is to reject the bid and not enter into an agreement, which would require staff to solicit quotes each time services are required. Having to solicit quotes, as needed, will result in a time delay due to procurement processes.

FISCAL IMPACT:

The fiscal impact for FY 2026 for the 4010 Water Fund is \$25,800.00, and \$90,562.00 for the 4200 Wastewater Fund, for a total of \$116,362.00. Water fund will be reimbursed by wastewater fund through interdepartmental services account for services provided by the Water Utilities Laboratory.

Funding Detail:

Fund:	4010	Water
Organization/Activity:	31700	Water Utilities Lab
Department:	45	Water
Project # (CIP Only):		N/A
Account:	530000	Professional Services
Amount:	\$25,800.00	

Fund:	4200	Wastewater
Organization/Activity:	33300	Wastewater Pretreatment
Department:	46	Wastewater
Project # (CIP Only):		N/A
Account:	530000	Professional Services
Amount:	\$32,700.00	

Fund:	4200	Wastewater
Organization/Activity:	33100	Broadway Wastewater Plant
Department:	46	Wastewater
Project # (CIP Only):		N/A
Account:	530010	Interdepart-services
Amount:	\$9,300.00	

Fund:	4200	Wastewater
Organization/Activity:	33110	Oso Wastewater Plant
Department:	46	Wastewater
Project # (CIP Only):		N/A
Account:	530010	Interdepart-services
Amount:	\$16,700.00	

Fund:	4200	Wastewater
Organization/Activity:	33120	Greenwood Wastewater Plant
Department:	46	Wastewater
Project # (CIP Only):		N/A
Account:	530010	Interdepart-services
Amount:	\$11,800.00	
Fund:	4200	Wastewater
Organization/Activity:	33130	Allison Wastewater Plant
Department:	46	Wastewater
Project # (CIP Only):		N/A
Account:	530010	Interdepart-services
Amount:	\$11,100.00	
Fund:	4200	Wastewater
Organization/Activity:	33140	Laguna Madre Wastewater Plant
Department:	46	Wastewater
Project # (CIP Only):		N/A
Account:	530010	Interdepart-services
Amount:	\$4,500.00	
Fund:	4200	Wastewater
Organization/Activity:	33150	Whitecap Wastewater Plant
Department:	46	Wastewater
Project # (CIP Only):		N/A
Account:	530010	Interdepart-services
Amount:	\$4,462.00	
Fund:	4010	Water
Organization/Activity:	30000	Water Administration
Department:	45	Water
Project # (CIP Only):		N/A
Account:	324310	Lab charges - interdepartmental
Amount:	\$ 57,862.00	

RECOMMENDATION:

Staff recommends approval of the resolution authorizing a one-year service agreement, with three one-year extension options with Eurofins Environment Testing South Central, LLC as presented.

LIST OF SUPPORTING DOCUMENTS:

Bid Tabulation
Service Agreement