City Council Quarterly Update Nov. 2024

Presented by
Mike Culbertson
President & CEO







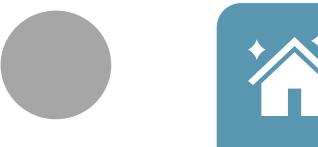
Photo: Corpus Christi Army Depot

Mission Statement

The mission of the Corpus
Christi Regional Economic Development
Corporation is to expand and enhance the
region's economic base by developing
and/or supporting projects that
create primary jobs to improve the
diversity and size of the local economy.



CORPUS CHRISTI MSA HOUSING REPORT



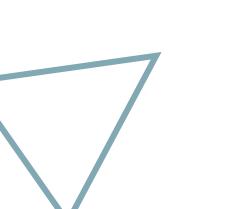
MEDIAN HOME PRICES SOLD \$275,000 UP 9% COMPARED SEPT. 2023



ACTIVE LISTINGS 1,486 UP 21.9% COMPARED SEPT. 2023



CLOSED SALES
211
DOWN 21.9% COMPARED AUG. 2023





DAYS ON THE MARKET: 68

DAYS TO CLOSE: 33

TOTAL DAYS: 101

16 DAYS MORE COMPARED SEPT. 2023



MONTHS OF INVENTORY 6.0 UP FROM 4.2 COMPARED SEPT. 2023

SALES TAX COLLECTIONS ALLOCATIONS

| | SEPT 2024 | SEPT 2023 | AUG 2024 | 2023 | 2022 | 2021 |
|------------------------|-------------|-------------|------------|-------------|-------------|-------------|
| CITY OF ALICE | 4,973,078 | 5,364,590 | 4,457,723 | 7,041,269 | 6,664,603 | 5,627,385 |
| CITY OF ARANSAS PASS | 2,316,578 | 2,258,858 | 2,018,620 | 3,001,001 | 2,898,405 | 2,743,724 |
| CITY OF BEEVILLE | 3,432,667 | 3,207,679 | 3,071,988 | 4,350,654 | 4,189,005 | 3,785,579 |
| CITY OF CORPUS CHRISTI | 74,454,484 | 72,930,676 | 66,266,923 | 97,338,773 | 92,547,634 | 86,039,295 |
| CITY OF GREGORY | 396,043 | 348,408 | 355,231 | 487,648 | 519,022 | 723.555 |
| CITY OF INGLESIDE | 2,821,419 | 3,717,342 | 2,514,981 | 4,890,483 | 3,184,196 | 3,214,478 |
| CITY OF PORT ARANSAS | 2,894,571 | 2,834,071 | 2,370,979 | 3,824,850 | 3,839,290 | 3,372,428 |
| CITY OF PORTLAND | 5,544,277 | 5,756,150 | 4,897,955 | 7,530,908 | 6,830,660 | 6,399,503 |
| CITY OF ROBSTOWN | 1,663,009 | 1,669,496 | 1,473,955 | 2,268,049 | 1,879,188 | 1,860,293 |
| CITY OF ROCKPORT | 2,789,534 | 2,778,393 | 2,463,757 | 3,693,942 | 3,665,496 | 3,243,898 |
| CITY OF SINTON | 1,452,359 | 1,273,573 | 1,281,728 | 1,720,480 | 1,614,741 | 1,653,229 |
| COMBINED TOTALS: | 102,738,019 | 102,139,235 | 91,173,840 | 136,148,056 | 127,832,242 | 118,663,366 |



EMPLOYMENT BY SECTOR FOR SELECTED MONTH/ CORPUS CHRISTI



500 (1.5%)

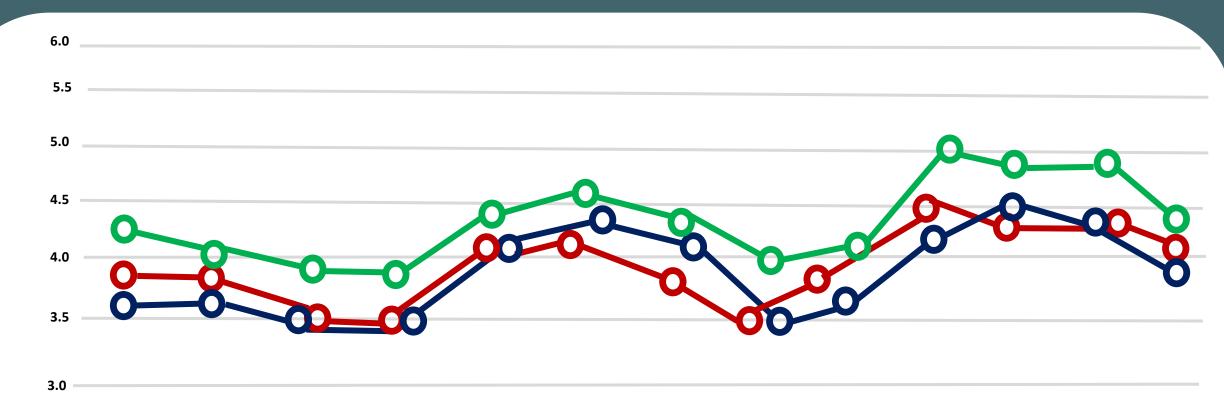
700 (2.1%)

| | SEPT 2024 | AUG 2024 | SEPT 2023 | SEPT 2022 | SEPT 2021 | MONTHLY CHANGE | YEARLY CHANGE |
|-------------------------------------|--------------|-------------|--------------|--------------|--------------|-------------------|------------------|
| TOTAL NONAGRICULTURE | 200,700 | 199,700 | 198,300 | 190,600 | 184,700 | 1,000 (0.5%) | 2,400 (1.2%) |
| MINING, LOGGING & CONSTRUCTION | 25,000 | 24,400 | 24,000 | 18,900 | 19,000 | 600 (1.7%) | 1,000 (4.2%) |
| MANUFACTURING | 9,100 | 9,200 | 9,100 | 8,200 | 8,100 | -100 (-1.1%) | 0 (0.0%) |
| TRADE, TRANSPORTATION & UTILITIES | 33,600 | 33,500 | 33,700 | 33,500 | 33,600 | 100 (0.3%) | -100 (-0.3%) |
| INFORMATION | 1,400 | 1,400 | 1,400 | 2,700 | 2,600 | 0 (0.0%) | 0 (0.0%) |
| FINANCIAL ACTIVITIES | 9,700 | 9,700 | 9,400 | 8,600 | 8,300 | 0 (0.0%) | 300 (3.2%) |
| PROFESSIONAL & BUSINESS SERVICES | 20,200 | 20,000 | 20,400 | 19,200 | 18,100 | 200 (1.0%) | -200 (-1.0%) |
| EDUCATION & HEALTH SERVICES | 33,300 | 33,100 | 32,500 | 31,900 | 30,400 | 200 (0.6%) | 800 (2.5%) |
| LEISURE & HOSPITALITY | 27,000 | 27,700 | 27,100 | 26,900 | 25,300 | -700 (-2.5%) | -100 (-0.4%) |
| OTHER SERVICES | 6,600 | 6,600 | 6,400 | 6,300 | 6,000 | 0 (0.0%) | 200 (3.1%) |
| GOVERNMENT | 34,800 | 34,100 | 34,300 | 34,400 | 33,700 | 700 (2.1%) | 500 (1.5%) |

34,300

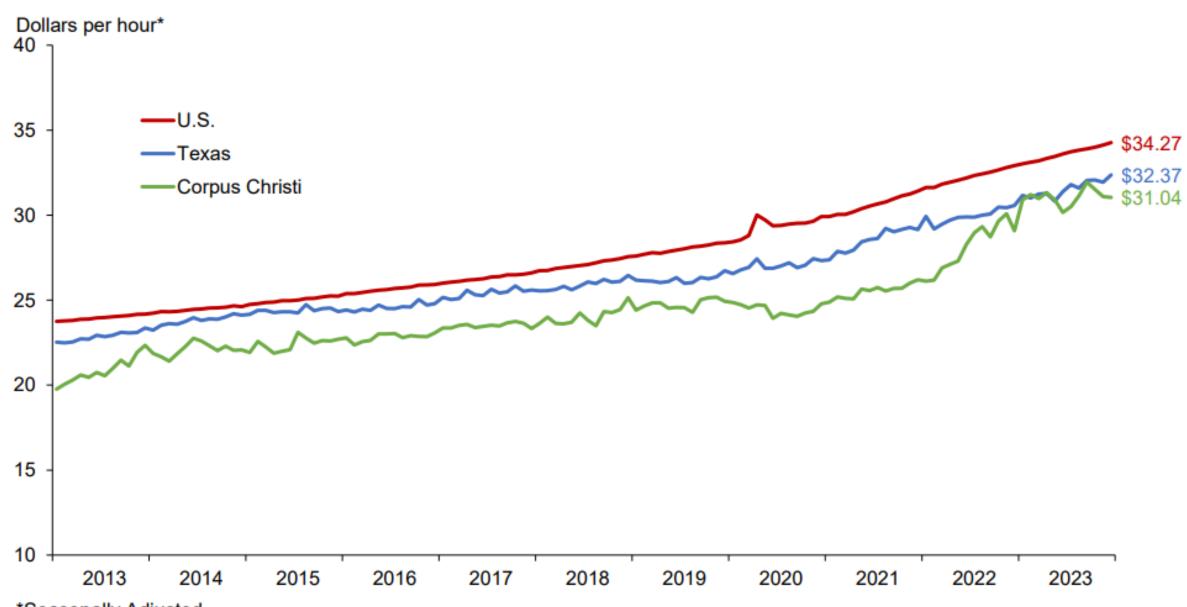
MSA UNEMPLOYMENT RATES





| | SEP 2023 | OCT. 2023 | NOV. 2023 | DEC. 2023 | JAN. 2023 | FEB. 2024 | MAR. 2024 | APR. 2024 | MAY 2024 | JUNE 2024 | JULY 2024 | AUG 2024 | SEPT 2024 |
|----------------|-------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|-------------|--------------|--------------|-------------|--------------|
| CORPUS CHRISTI | 4.2 | 4.0 | 3.8 | 3.7 | 4.4 | 4.6 | 4.4 | 4.0 | 4.2 | 5.0 | 4.8 | 4.8 | 4.4 |
| TEXAS | 3.9 | 3.7 | 3.5 | 3.5 | 4.1 | 4.4 | 4.1 | 3.5 | 3.8 | 4.5 | 4.4 | 4.4 | 4.1 |
| U.S. | 3.6 | 3.6 | 3.5 | 3.5 | 4.1 | 4.2 | 3.9 | 3.5 | 3.7 | 4.3 | 4.5 | 4.4 | 3.9 |

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*Seasonally Adjusted NOTE: Data are monthly through December 2023.



BRE REPORT



Business Retention & Expansion is an economic development strategy of proactively connecting with existing businesses to understand and respond to their needs.

80% of a region's growth comes from the expansion of existing businesses.

Staff conduct interviews with businesses every month to collect data and provide resources for their overall success.





BRE REPORT



Manufacturing Day 2024

- 11 Schools with 285+ Student Participants
- 23 Exhibitors from across the industry
- Live Demonstrations of Industry Technology & Equipment
- Future Ready Texas Emerging Energies Panel







Type A/B Overview

2010-2024

- 31 Projects
 - Total Capital Investment: \$145,235,001
 - Total Approved Grant Funding: \$30,771,931

Funding Breakdown

- \$16,918,911 for Business Projects in Corpus Christi
 - New Jobs Created: 363
 - Jobs Retained: 899
- \$13,853,020 to enhance programs/training at local institutions
 - TAMU-CC Civil & Industrial Engineering Program
 - Craft Training Center
 - DMC Process & Instrumentation Technology Training Program





2024 Business Attraction Trade Shows

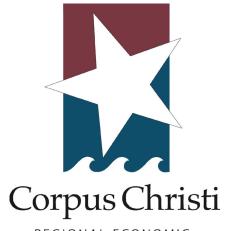
- Assn Iron & Steel TECHnology
- Maintenance Repair/ Overhaul Americas
- Global Clean Hydrogen
- Hydrogen Tech Expo N. America
- Unmanned Aerial Vehicle Commercial Expo
- World Hydrogen Summit
- Texas Nuclear Summit

CCREDC Project Pipeline

4,785 Jobs \$17.6B Cap Ex

| Industry | Capital Investment | Jobs |
|----------------|--------------------|-------|
| Green Hydrogen | \$6.4 Billion | 1,210 |
| Manufacturing | \$10 Billion | 2,950 |
| Steel | \$1.2 Billion | 500 |
| Other | \$4.0 Million | 125 |





REGIONAL ECONOMIC
DEVELOPMENT CORPORATION

Bigs BUSINESS, COASTAL Style A GREAT PLACE TO LIVE AND WORK.



Area Projects Net Taxable Value

| Taxing Entity | 10 Year | 20 Year |
|-------------------------|-------------------|-------------------|
| City of Corpus Christi | \$ 175,105,109 | \$ 851,303,341 |
| Nueces School Districts | \$ 332,414,584 | \$ 598,673,168 |
| Del Mar College | \$ 25,824,005 | \$ 47,867,469 |
| Type A/B Effect | \$ 24,834,069 | \$ 22,448,032 |

These taxes are net of any incentive offered. Assumed the time to complete schedule doesn't move appreciatively. City of Corpus Christi includes the industrial district PILOT payments

Questions?

Mike Culbertson President & CEO



