



CITY OF
CORPUS CHRISTI

AGENDA MEMORANDUM

Action Item for the City Council Meeting of February 24, 2026

DATE: February 24, 2026

TO: Peter Zanoni, City Manager

FROM: Philip Aldridge, Director of Solid Waste
philipa@corpuschristitx.gov
(361) 826-4482

Waste Disposal Agreement – Republic Services

CAPTION:

Motion authorizing the City Manager to execute a two-year waste disposal agreement with BFI Waste Services of Texas, L.P., dba Republic Services of Corpus Christi, guaranteeing the delivery of specific tonnage of acceptable waste collected within the boundaries of the Coastal Bend Council of Governments region to the City's Cefe Valenzuela Municipal Landfill, with a termination date of November 12, 2027.

SUMMARY:

Under the terms of the proposed agreement, Republic Services will commit to disposing of at least 80% of all acceptable waste collected within the Coastal Bend Council of Governments (CBCOG) Region at the Cefe Valenzuela Landfill, with a guaranteed minimum of 22,000 tons per year.

In return, Republic Services will receive a 25% discount off the City's published disposal rate. If Republic exceeds the 22,000-ton minimum by 33% or more—equivalent to an additional 7,260 tons, for a total of 29,260 tons or more in a contract year—an additional 15% discount will be applied to the disposal fees for all tons above that threshold.

The agreement will take effect on November 12, 2025, and will remain in place through November 12, 2027. This term aligns with the expiration dates of similar agreements currently in place with all other contract haulers.

BACKGROUND AND FINDINGS:

The continued success of the City-owned Cefe Valenzuela Landfill relies on maintaining steady and predictable volumes of incoming solid waste. With competition from nearby landfills, it is essential that the City remains competitive in both pricing and service to attract and retain waste haulers.

To support this goal, the City has previously entered into disposal agreements aka "put or pay" contracts with local commercial haulers and with Aransas County. These agreements offer discounted disposal rates—25% off the published rate for haulers committing to deliver at least

80% of their waste to the City. Until 2020, Republic Services held a contract with the City to manage landfill disposal operations. Under that agreement, Republic guaranteed delivery of 120,000 tons of waste annually, and in the final three years of the contract, delivered an average of 115,000 tons per year. That contract expired in February 2020.

Since 2022, Republic Services has delivered an average of only 22,700 tons per year to the City landfill, with a corresponding increase in tonnage being diverted to the El Centro Landfill in Robstown as reported by the Texas Commission on Environmental Quality.

The proposed agreement will restore a mutually beneficial partnership. Both Republic Services and the City of Corpus Christi will gain operational efficiencies and cost savings through its execution. Brady Loesch, Vice President and General Partner of BFI Waste Services of Texas, L.P., doing business as Republic Services of Corpus Christi, has reviewed and approved the terms of this agreement.

Alternatives:

Do not enter into an agreement and fail to realize increased revenue for the City.

FISCAL IMPACT:

FY26 – \$1,168,000 additional revenue from increasing tonnage by 40,000 tons over current levels.

Disposal Revenue with Increasing Tonnage						
Tons	25,000	35,000	45,000	55,000	65,000	75,000
Revenue	\$829,250	\$1,152,202	\$1,434,102	\$1,716,002	\$1,997,902	\$2,279,802

FUNDING DETAIL:

Fund: 1020 General Fund
Organization/Activity: 12506 Cefe Valenzuela Landfill Oper
Department: 31 Solid Waste
Project # (CIP Only): N/A
Account: 309301 Refuse Disposal Charges - BFI
Amount: \$1,168,000.00

RECOMMENDATION:

Staff recommends the approval of this contract.

LIST OF SUPPORTING DOCUMENTS:

Hauler Agreement
Exhibit A