

RFP 5896 On-Airport Car Concessions Agreements

Sr. Buyer: Minerva Alvarado

Proposal Evaluation	Score	AVIS Budget Car Rental, LLC	EAN Holdings, LLC dba Enterprise Rent-A-Car, Alamo Rent-A-Car and National Car Rental	The Hertz Corporation
		Parsippany, NJ	San Antonio, TX	Estero, FL
Minimum Qualifications				
Required five years in business at Airports	Pass/Fail	✓	✓	✓
No material lawsuits during last five years	Pass/Fail	✓	✓	✓
No material regulatory issues last five years	Pass/Fail	✓	✓	✓
References provided for firm	Pass/Fail	✓	✓	✓
Minimum Qualification	Pass/Fail			
Technical Proposal				
Experience in operating rental car concessions at airports	10.0	10.0	10.0	10.0
Past performance and reference checks	6.0	6.0	6.0	6.0
Financial condition	4.0	4.0	4.0	4.0
Subtotal Technical Proposal	20.0	20.0	20.0	20.0
Minimum Annual Guarantee				
Minimum Annual Guarantee	80.0	46.5	80.0	32.4
Subtotal Minimum Annual Guarantee	80.0	46.5	80.0	32.4
Total		66.5	100.0	52.4