

DESCRIPTION	1-YEAR QTY	UNIT	Austin Hose Corpus Christi, Texas		Hose of SouthTexas Corpus Christi, Texas	
			UNIT PRICE	1-Yr Price Total	UNIT PRICE	1-Yr Price Total
1 Labor - Repair or Replace 1-inch hose <b>Regular Working Hours Mon-Fri 8:00 AM - 5:00 PM</b>	100	Hour	\$ 50.00	\$ 5,000.00	\$ 150.00	\$ 15,000.00
2 Labor - Repair or Replace 1-inch hose <b>After hours, including weekends and holidays</b>	100	Hour	\$ 200.00	\$ 20,000.00	\$ 275.00	\$ 27,500.00
3 Labor - Repair or Replace 3/4-inch hose <b>Regular Working Hours Mon-Fri 8:00 AM - 5:00 PM</b>	100	Hour	\$ 40.00	\$ 4,000.00	\$ 150.00	\$ 15,000.00
4 Labor - Repair or Replace 3/4-inch hose <b>After hours, including weekends and holidays</b>	100	Hour	\$ 175.00	\$ 17,500.00	\$ 275.00	\$ 27,500.00
5 Labor - Repair or Replace 1/2-inch hose <b>Regular Working Hours Mon-Fri 8:00 AM - 5:00 PM</b>	100	Hour	\$ 30.00	\$ 3,000.00	\$ 150.00	\$ 15,000.00
6 Labor - Repair or Replace 1/2-inch hose <b>After hours, including weekends and holidays</b>	150	Hour	\$ 150.00	\$ 22,500.00	\$ 275.00	\$ 41,250.00
7 Labor - Repair or Replace 3/8-inch hose <b>Regular Working Hours Mon-Fri 8:00 AM - 5:00 PM</b>	150	Hour	\$ 25.00	\$ 3,750.00	\$ 150.00	\$ 22,500.00
8 Labor - Repair or Replace 3/8-inch hose <b>After hours, including weekends and holidays</b>	150	Hour	\$ 150.00	\$ 22,500.00	\$ 275.00	\$ 41,250.00
Parts / Materials	1	\$20,000	% Markup 0% % Discount 0%	\$ 20,000.00	% Markup 30% % Discount 0%	\$ 26,000.00
<b>Total 1-Year</b>				\$ 118,250.00		\$ 231,000.00

1st - 1-Year Option

DESCRIPTION	1-YEAR QTY	UNIT	UNIT PRICE	1-Yr Price Total	UNIT PRICE	1-Yr Price Total
1 Labor - Repair or Replace 1-inch hose <b>Regular Working Hours Mon-Fri 8:00 AM - 5:00 PM</b>	100	Hour	\$ 50.00	\$ 5,000.00	\$ 160.00	\$ 16,000.00
2 Labor - Repair or Replace 1-inch hose <b>After hours, including weekends and holidays</b>	100	Hour	\$ 200.00	\$ 20,000.00	\$ 285.00	\$ 28,500.00
3 Labor - Repair or Replace 3/4-inch hose <b>Regular Working Hours Mon-Fri 8:00 AM - 5:00 PM</b>	100	Hour	\$ 40.00	\$ 4,000.00	\$ 160.00	\$ 16,000.00
4 Labor - Repair or Replace 3/4-inch hose <b>After hours, including weekends and holidays</b>	100	Hour	\$ 175.00	\$ 17,500.00	\$ 285.00	\$ 28,500.00
5 Labor - Repair or Replace 1/2-inch hose <b>Regular Working Hours Mon-Fri 8:00 AM - 5:00 PM</b>	100	Hour	\$ 30.00	\$ 3,000.00	\$ 160.00	\$ 16,000.00
6 Labor - Repair or Replace 1/2-inch hose <b>After hours, including weekends and holidays</b>	150	Hour	\$ 150.00	\$ 22,500.00	\$ 285.00	\$ 42,750.00
7 Labor - Repair or Replace 3/8-inch hose <b>Regular Working Hours Mon-Fri 8:00 AM - 5:00 PM</b>	150	Hour	\$ 25.00	\$ 3,750.00	\$ 160.00	\$ 24,000.00
8 Labor - Repair or Replace 3/8-inch hose <b>After hours, including weekends and holidays</b>	150	Hour	\$ 150.00	\$ 22,500.00	\$ 285.00	\$ 42,750.00
Parts / Materials	1	\$20,000	% Markup 0% % Discount 0%	\$ 20,000.00	% Markup 30% % Discount 0%	\$ 26,000.00
<b>Total 1st - 1-Year Option</b>				\$ 118,250.00		\$ 240,500.00

2nd - 1-Year Option

DESCRIPTION	1-YEAR QTY	UNIT	UNIT PRICE	1-Yr Price Total	UNIT PRICE	1-Yr Price Total
1 Labor - Repair or Replace 1-inch hose <b>Regular Working Hours Mon-Fri 8:00 AM - 5:00 PM</b>	100	Hour	\$ 50.00	\$ 5,000.00	\$ 170.00	\$ 17,000.00
2 Labor - Repair or Replace 1-inch hose <b>After hours, including weekends and holidays</b>	100	Hour	\$ 200.00	\$ 20,000.00	\$ 295.00	\$ 29,500.00
3 Labor - Repair or Replace 3/4-inch hose <b>Regular Working Hours Mon-Fri 8:00 AM - 5:00 PM</b>	100	Hour	\$ 40.00	\$ 4,000.00	\$ 170.00	\$ 17,000.00
4 Labor - Repair or Replace 3/4-inch hose <b>After hours, including weekends and holidays</b>	100	Hour	\$ 175.00	\$ 17,500.00	\$ 295.00	\$ 29,500.00
5 Labor - Repair or Replace 1/2-inch hose <b>Regular Working Hours Mon-Fri 8:00 AM - 5:00 PM</b>	100	Hour	\$ 30.00	\$ 3,000.00	\$ 170.00	\$ 17,000.00
6 Labor - Repair or Replace 1/2-inch hose <b>After hours, including weekends and holidays</b>	150	Hour	\$ 150.00	\$ 22,500.00	\$ 295.00	\$ 44,250.00
7 Labor - Repair or Replace 3/8-inch hose <b>Regular Working Hours Mon-Fri 8:00 AM - 5:00 PM</b>	150	Hour	\$ 25.00	\$ 3,750.00	\$ 170.00	\$ 25,500.00
8 Labor - Repair or Replace 3/8-inch hose <b>After hours, including weekends and holidays</b>	150	Hour	\$ 150.00	\$ 22,500.00	\$ 295.00	\$ 44,250.00
Parts / Materials	1	\$20,000	% Markup 0% % Discount 0%	\$ 20,000.00	% Markup 30% % Discount 0%	\$ 26,000.00
<b>Total 2nd - 1-Year Option</b>				\$ 118,250.00		\$ 250,000.00