



AGENDA MEMORANDUM

Action Item for the City Council Meeting September 23, 2025

DATE: September 23, 2025

TO: Peter Zanoni, City Manager

FROM: Jeremy Valgardson, Interim Director of Aviation
JeremyV2@cctexas.com
(361) 826-1777

Peter Collins, Chief Information Officer of Information Technology
Peterc@cctexas.com
(361) 826-3735

Sergio Villasana, Director, Finance & Procurement
Sergiov2@cctexas.com
(361) 826-3227

<p>Upgrade and Replacement of Software and Hardware at Corpus Christi International Airport (CCIA)</p>

CAPTION:

Motion authorizing execution of a five-year service agreement with FlashParking, Inc., of Austin, for the upgrade and replacement of hardware and software for parking lot system improvements at Corpus Christi International Airport, for an amount not to exceed \$538,019.00, with \$460,019.00 due in year one, with a potential up to \$658,008.00 if five additional one-year software renewal options are exercised, with FY 2025 funding of \$460,019.00 from the Airport Operating Fund.

SUMMARY:

The current parking solution will be replaced with completely new hardware and software. Six entrance lanes, one commercial lane, and three exit lanes will be completely upgraded with current technology.

BACKGROUND AND FINDINGS:

Our current parking solution is end of life with our current vendor. Parts availability has made keeping the system running both difficult and expensive. By replacing our current parking system, we will be able to enhance the passenger experience with quicker, smoother entrance and exit from our parking lots. With more emphasis on License Plate Reader technology, we will be able

to more accurately inventory vehicles and minimize billing errors. With enhanced reporting we will be able to better predict and track trends in parking.

PROCUREMENT DETAIL:

Procurement conducted a competitive Request for Proposal (RFP) to obtain qualified firms to provide the upgrade and replacement of software and hardware at the airport and received four responsive, responsible proposals, which the City's evaluation committee evaluated. The four firms were interviewed according to the technical and evaluation criteria of the RFP. The evaluation committee was comprised of three members from Information Technology and Aviation. During the interview process, the evaluation committee rated each firm and scored according to the demonstration of all required systems and equipment presented. Final scores were tabulated for each firm to determine the highest-ranking firm. The best and final offer was requested from each firm, with each firm responding to the City with a final price.

The City recommends the award to FlashParking, Inc. They are the vendor that submitted the most competitive proposal and received the highest overall score of 87.46 out of 100 points.

ALTERNATIVES:

No alternatives, the current parking solution can no longer be supported.

FISCAL IMPACT:

The fiscal impact on the Airport Operating Fund budget in FY 2025 is \$460,019.00. Future year support and maintenance will be budgeted through the annual budget process.

FUNDING DETAIL:

Fund:	4610
Organization/Activity:	35030
Department:	53
Project # (CIP Only):	N/A
Account:	550050
Amount:	\$460,019.00

RECOMMENDATION:

City staff recommends approval of a five-year service agreement with five one-year options with FlashParking, Inc., of Austin as presented.

LIST OF SUPPORTING DOCUMENTS:

Evaluation Matrix
Service Agreement