



DEL MAR COLLEGE

EXECUTIVE VICE PRESIDENT AND CHIEF OPERATING OFFICER

July 24, 2023

Mike Culbertson
Intermediary for
City of Corpus Christi Business and Job Development Corporation
1201 Leopard Street
Corpus Christi, TX 78401

RE: Small Business Internship Program

Dear Mr. Culbertson,

Del Mar College respectfully requests City of Corpus Christi Business and Job Development Corporation provide additional Type A/Type B funding to support Small Business Internship Program for fiscal year 2023 in the following amounts:

- \$10,000 to maintain Small Business Internship Program (SBIP) intern stipends.

This represents a \$10,000 increase in funding over 2023 levels and brings the total FY 2023 award request to \$110,000. This funding is necessary to maximize program reach and effectiveness. The program has had 47 intern placements so far this year and anticipates an additional 30-40 interns by the end of the year. The program is working to target efforts to increase the diversity of industries and student majors participating in the program. The program is also on track to be oversubscribed for FY 2023 (\$106,600 est by end of December).

Type A/Type B funding would allow this program to continue supporting our local small businesses. The support small businesses receive through this program is critical to their survival and expansion.

Please do not hesitate to contact me if you need additional information at 361-698-1207 or email lkeas@delmar.edu.

Sincerely,

A handwritten signature in black ink that reads 'Lenora Keas'. The signature is written in a cursive, flowing style.

Lenora Keas

Executive Vice President and Chief Operating Officer

101 Baldwin Blvd.
Corpus Christi, TX 78404-3897
p: 361.698.1207 | f: 361.698.1090

delmar.edu