

**Financial Advisor Services**  
**RFP No. 4339**

Sr. Buyer: Minerva Alvarado

<b>Proposal Evaluation</b>	<b>Specialized Public Finance Inc.</b>	<b>Estrada Hinojosa &amp; Company</b>	<b>Hilltop Securities Financial Advisory</b>	<b>SAMCO Capital Markets, Inc.</b>	<b>RBC Capital Markets, Inc.</b>
	San Antonio, TX	Dallas, TX	San Antonio, TX	San Antonio, TX	San Antonio, TX
<b>Minimum Qualifications (PASS/FAIL)</b>					
Registered as required by law	<b>Pass</b>	<b>Pass</b>	<b>Pass</b>	<b>Pass</b>	<b>Pass</b>
Required five years in business					
No material lawsuits during last 5 years					
No outstanding regulatory issues last 5 years					
References Provided for firm					
<b>Local Preference (10 PTS)</b>	<b>0.0</b>	<b>0.0</b>	<b>0.0</b>	<b>0.0</b>	<b>0.0</b>
<b>Technical Proposal (50 PTS)</b>	<b>48.6</b>	<b>47.2</b>	<b>47.8</b>	<b>45.0</b>	<b>44.2</b>
Firms' Experience (18 points)	<b>17.6</b>	<b>16.8</b>	<b>16.8</b>	<b>16.4</b>	<b>15.8</b>
Team Experience (18 points)	<b>17.8</b>	<b>17.0</b>	<b>17.4</b>	<b>16.6</b>	<b>16.4</b>
Understanding of Project Scope (14 points)	<b>13.2</b>	<b>13.4</b>	<b>13.6</b>	<b>12.0</b>	<b>12.0</b>
<b>Interview (30 PTS)</b>	<b>29.6</b>	<b>28.6</b>	<b>26.6</b>	<b>0.0</b>	<b>0.0</b>
Firms' Experience (8 points)	<b>8.0</b>	<b>8.0</b>	<b>7.6</b>		
Team's Identification (10 points)	<b>9.8</b>	<b>10.0</b>	<b>9.4</b>		
Understanding of Project Scope (12 points)	<b>11.8</b>	<b>10.6</b>	<b>9.6</b>		
<b>Pricing (10 PTS)</b>	<b>8.0</b>	<b>9.0</b>	<b>10.0</b>		
<b>Total</b>	<b>86.2</b>	<b>84.8</b>	<b>84.4</b>	<b>45.0</b>	<b>44.2</b>