CO-OPERATIVE PURCHASE AGREEMENT NO. 94063

Cisco Umbrella Secure Internet Gateway

THIS **Cisco Umbrella Secure Internet Gateway Co-operative Purchase Agreement** ("Agreement") is entered into by and between the City of Corpus Christi, a Texas home-rule municipal corporation ("City") and Great South Texas Corp dba Computer Solutions ("Contractor"), effective upon execution by the City Manager or the City Manager's designee ("City Manager").

1. **Co-operative Agreement.** Contractor has agreed to provide Cisco Umbrella Secure Internet Gateway in accordance with its agreement with Texas Department of Information Resources DIR-TSO-4167 (the "Co-operative Agreement"), which is incorporated by reference herein as if set out here in its entirety. In the event of a conflict between this Agreement and the Co-operative Agreement, this Agreement shall govern to the extent allowed by the Co-operative Agreement.

2. **Scope.** Contractor will provide Cisco Umbrella Secure Internet Gateway in accordance with the attached Statement of Work, as shown in Attachment A, the content of which is incorporated by reference into this Agreement as if fully set out here in its entirety.

3. **Term.** This Agreement is for three years. The parties may mutually extend the term of this Agreement for up to zero additional zero-year periods ("Option Period(s)"), provided, the parties do so by written amendment prior to the expiration of the original term or the then-current Option Period.

4. **Compensation and Payment.** This Agreement is for an amount not to exceed $251,262.00, subject to approved amendments and changes. All pricing must be in accordance with the attached Quote, as shown in Attachment B, the content of which is incorporated by reference into this Agreement as if fully set out here in its entirety.

   Invoices will be mailed to the following address:

   > City of Corpus Christi
   > Attn: Accounts Payable
   > P.O. Box 9277
   > Corpus Christi, Texas 78469-9277

5. **Notice.** Any notice required under this Agreement must be given by fax, hand delivery, or certified mail, postage prepaid, and is deemed received on the day faxed or hand-delivered or on the third day after postmark if sent by certified mail. Notice must be sent as follows:

IF TO CITY:
City of Corpus Christi
Attn: Alan Carlos
Assistant Director of Information Technology
1201 Leopard Street, Corpus Christi, Texas 78469
(361) 826-3782
Fax

IF TO CONTRACTOR:
Great South Texas, Corp dba Computer Solutions
Attn: David Jones
Inside Sales Representative
814 Arion Parkway, Suite 101, San Antonio, Texas 78216
(210) 369-0300
djones@comsoltx.com

6. **Entire Agreement.** This Agreement, along with the Co-operative Agreement, constitutes the entire agreement between the parties concerning the subject matter of this Agreement and supersedes all prior negotiations, arrangements, agreements and understandings, either oral or written, between the parties.

[Signature Page Follows]

CONTRACTOR

Signature: *David Jones*

Printed Name: David Jones

Title: Inside Sales Associate

Date: 11/19/2020

CITY OF CORPUS CHRISTI

_____

Kim Baker
Director of Contracts and Procurement

Date: _____

APPROVED AS TO LEGAL FORM:

_____

Assistant City Attorney   Date

Attached and Incorporated by Reference:
Attachment A: Scope of Work
Attachment B: Bid/Pricing Schedule

Incorporated by Reference Only:
Co-operative Agreement: DIR-TSO-4167

ATTACHMENT A: SCOPE OF WORK

PROJECT NAME: Cisco Umbrella Secure Internet Gateway.

PROJECT ADDRESSES: 1201 Leopard Street, Corpus Christi, Texas 78401

Scope of Work:

1. The Contractor will resell custom Cisco Umbrella License Subscription annually for three years that includes:
   a. 3,000 (Hosted Licenses) - Cisco Umbrella Secure Internet Gateway Essentials Licenses deliver electronic licenses remotely to the Alan Carlos, Assistant Director of Information Technology.
   b. Cisco Umbrella Enhance Technical support - for Cisco Umbrella - phone consulting – 24 x 7.
2. The Contractor will honor a $5,000 100% Discount to the City of Corpus Christi under DIR-TSO-4167 for five Cisco Learning Credits - pre-purchasing training funds unit (pack of 10).

3. The Contractor will invoice the City of Corpus Christi annually for 1(a)(b).

QUOTE AND PRICING SCHEDULE

Great South Texas Corp dba Computer Solutions
814 Arion Parkway, Suite 101
San Antonio, Texas 78216
United States
http://www.comsoltx.com
(P) (210) 369-0300
(F) 210-369-0389

Quote (Open)

Date	Expiration Date
Nov 03, 2020 05:07 PM CST	12/31/2020

Modified Date
Nov 03, 2020 05:13 PM CST

Doc #
1027148 - rev 1 of 1

Description
Umbrella SIG Essentials 3yr Annual Payments

SalesRep
Jones, David
(P) 210-369-0318
(F) 210-369-0389

Customer Contact
Carlos, Alan
(P) 361-826-3782
alancarlos@cctexas.com

Customer
City of Corpus Christi (16975)
Carlos, Alan
1201 Leopard Street
Corpus Christi, TX 78401
United States
(P) 361-826-3740

Bill To
City of Corpus Christi
Accounts, Payables
1201 Leopard Street
Corpus Christi, TX 78401
United States
(P) 361-826-4091
(F) 361-826-4551

Ship To
City of Corpus Christi
1201 Leopard Street
Corpus Christi, TX 78401
United States
(P) 361-826-3740

Contract Programs: Cisco DIR-TSO-4167 Expires 07/03/2021 - Cisco
Certifications: WBE/SBE/HUB# 1942650013800 Exp: 04/26/2022
Sales Order Type: Drop Ship - Ship to customers location

Customer PO:		Terms: Net 30 Days	Ship Via: FedEx Ground
Special Instructions:			**Carrier Account #:**

#	Image	Description	Part #	List Price	Qty	Unit Price	Total
		Umbrella SIG Essentials, Year 1 of 3 Annual Payments					
1	Cisco Umbrella	Cisco Umbrella Secure Internet Gateway Essentials License - hosted	UMB-SIG-ESS-K9	$56.40	3000	$25.38	$76,140.00

Note: 3 Year Subscription via Annual Payments, Section Reflects Year 1 of 3 Annual Payments
Cisco DIR-TSO-4167 - 55% Discount

Contract Programs

2		Cisco Umbrella Enhance Technical support - for Cisco Umbrella - phone consulting - 24x7	SVS-UMB-SUP-E	$16,920.00	1	$7,614.00	$7,614.00

Note: 3 Year Subscription Support via Annual Payments, Section Reflects Year 1 of 3 Annual Payments
Cisco DIR-TSO-4167 - 55% Discount

Contract Programs

		Cisco Learning Credits					
3		Cisco Learning Credits pre-purchasing training funds unit (pack of 10)	TRN-CLC-000	$1,000.00	5	$0.00	$0.00

Note: $5,000 in Cisco Learning Credits at No Cost to City of Corpus Christi
Cisco DIR-TSO-4167 - 100% Discount

Page 1

#	Image	Description	Part #	List Price	Qty	Unit Price	Total
		Contract Programs					

						Subtotal	$83,754.00

Year 2 of 3yr Subscription via Annual Payments

#	Image	Description	Part #	List Price	Qty	Unit Price	Total
4	Cisco Umbrella	Cisco Umbrella Secure Internet Gateway Essentials License - hosted	UMB-SIG-ESS-K9	$56.40	3000	$25.38	$76,140.00

Note: 3 Year Subscription via Annual Payments, Section Reflects Year 1 of 3 Annual Payments
Cisco DIR-TSO-4167 - 55% Discount

		Contract Programs					

5	No image available	Cisco Umbrella Enhance Technical support - for Cisco Umbrella - phone consulting - 24x7	SVS-UMB-SUP-E	$16,920.00	1	$7,614.00	$7,614.00

Note: 3 Year Subscription Support via Annual Payments, Section Reflects Year 1 of 3 Annual Payments
Cisco DIR-TSO-4167 - 55% Discount

		Contract Programs					

						Subtotal	$83,754.00

Year 3 of 3yr Subscription via Annual Payments

#	Image	Description	Part #	List Price	Qty	Unit Price	Total
6	Cisco Umbrella	Cisco Umbrella Secure Internet Gateway Essentials License - hosted	UMB-SIG-ESS-K9	$56.40	3000	$25.38	$76,140.00

Note: 3 Year Subscription via Annual Payments, Section Reflects Year 1 of 3 Annual Payments
Cisco DIR-TSO-4167 - 55% Discount

		Contract Programs					

7	No image available	Cisco Umbrella Enhance Technical support - for Cisco Umbrella - phone consulting - 24x7	SVS-UMB-SUP-E	$16,920.00	1	$7,614.00	$7,614.00

Note: 3 Year Subscription Support via Annual Payments, Section Reflects Year 1 of 3 Annual Payments
Cisco DIR-TSO-4167 - 55% Discount

		Contract Programs					

						Subtotal	$83,754.00

Notes

3 Year Subscription via 3 Annual Equal Payments
Year 2 and 3 Annual Payment be Due 1YR/2YR from
Subscription Start Date.

Cisco DIR-TSO-4167 - Expiration: 07/03/2021
Vendor ID: 1942650013800 (Great South Texas Corp. dba
Computer Solutions)
HUB / SBE / WBE Co. Certifications | Expire 4/26/2022

Subtotal:	**$251,262.00**
Tax (0.000%):	$0.00
Shipping:	$0.00
Total:	**$251,262.00**
(List Price:	*$563,360.00)*

Thank you for the opportunity to provide this quote.