



AGENDA MEMORANDUM

Action Item for the City Council Meeting November 18, 2025

DATE: November 18, 2025

TO: Peter Zaroni, City Manager

FROM: Richard McCurley, Director of Aviation
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**Purchase and Installation of LED Lighting
Corpus Christi International Airport
(U.S. Department of Energy (DOE) Block Grant Program)**

CAPTION:

Motion authorizing execution of a six-month service agreement with Landmark Electric Company, LLC, of Corpus Christi, in an amount not to exceed \$305,970.05 to replace existing lighting with LED lighting at the Corpus Christi International Airport under the U.S. Department of Energy's Block Grant Program, with FY 2026 funding from the Department of Energy Grant Fund.

SUMMARY:

This motion approves Landmark Electric Company to perform the LED Lighting Replacement at the Corpus Christi International Airport Facilities. This project consists of replacing approximately 438 existing lighting fixtures with energy-efficient LED fixtures throughout the Airport Facilities.

BACKGROUND AND FINDINGS:

On February 11, 2025, Council approved the acceptance and appropriation of \$322,260.00 from the U.S. Department of Energy's and Conservation Block Grant Program for funding to replace existing lighting with energy-efficient lighting for the Aviation Department and the Parks & Recreation Department.

The Energy Efficiency and Conservation Block Grant Program is a \$550 million grant program funded through the Bipartisan Infrastructure Law. It is designed to assist states, local governments, and Tribes in implementing strategies to reduce energy use, fossil fuel emissions, and energy efficiency. No cash or in-kind match is required. The project will help lower the department's monthly costs and energy usage.

These upgrades will result in an annual savings of \$11,358.48 for the Airport Department.

PROCUREMENT DETAIL:

Finance & Procurement conducted a competitive Request for Bids process for the purchase and replacement of LED lighting at the Corpus Christi International Airport. The solicitation was set up for bidders by group/location requiring LED lighting replacements. The City received four responses, one of which withdrew its bid; staff recommends awarding all six groups/locations to the lowest, responsive, responsible bidder, Landmark Electric Company.

Landmark Electric Company has previously worked with the City, completing similar projects, including the Corpus Christi International Airport.

ALTERNATIVES:

The alternative is not to award contracts and keep utilizing the same lighting equipment, thus returning unused funds to the DOE Program.

FISCAL IMPACT:

The fiscal impact is \$305,970.05 paid by the Energy Efficiency Grant in FY 2026. No City cash match will be required if the project is awarded.

FUNDING DETAIL:

Fund: 1077 Department of Energy Grant Fund
Organization/Activity: 89 Grants & Capital Project Funds/ 870113F Energy Efficiency Grant
Department: 36 Planning
Account: 530000 Professional Services/ 520130 Maintenance and Repairs

RECOMMENDATION:

Staff recommends approval of this motion as presented.

LIST OF SUPPORTING DOCUMENTS:

Service Agreement
Bid Tab
PowerPoint Presentation