



AGENDA MEMORANDUM
Action Item for the City Council Meeting January 25, 2022

DATE: January 25, 2022

TO: Peter Zanoni, City Manager

FROM: Charles Mendoza, Director of Asset Management
CharlesM2@cctexas.com
(361) 826-1941

Josh Chronley, Assistant Director of Finance-Procurement
JoshC2@cctexas.com
(361) 826-3169

Combined 108 Vehicles Procurement
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CAPTION:

Resolution authorizing the acquisition of 108 vehicles by various departments in the amount of \$4,728,071.49, with such items to be acquired in the manner, at the amounts, and from the sources stated with FY 2022 funding in the amount of \$4,405,875.65 with the remaining balance of \$322,195.84 for the lease purchase items to be funded through the annual budget process.

SUMMARY:

Resolution authorizes the acquisition of a total of 108 vehicles and equipment by various departments. All 108 units are purchased through BuyBoard, Sourcewell, and GoodBuy cooperatives with 103 units will be outright purchases and five units will be lease purchases.

BACKGROUND AND FINDINGS:

Aviation and Fire Department are authorized to acquire by purchase three Ford F150 trucks from Silsbee Ford of Silsbee, Texas, for a total amount of \$96,418.33, with FY 2022 funding from the Equipment Replacement Fund. The vehicles identified in this section will be acquired through the GoodBuy Cooperative.

Asset Management - Fleet and Facilities are authorized to acquire by purchase two Ford Escape, eight Ford F150 trucks and one Transit 15 Passenger Van from Silsbee Ford of Silsbee, Texas, for a total amount of \$349,789.31, with FY 2022 funding from the Equipment Replacement Fund. The vehicles identified in this section will be acquired through the GoodBuy Cooperative.

Development Services is authorized to acquire by purchase five Ford F150 trucks from Silsbee Ford of Silsbee, Texas for a total amount of \$141,978.50, with funding for FY 2022 from Development Services Fund and the Equipment Replacement Fund. The trucks identified in this section is to be acquired through the GoodBuy Cooperative.

Engineering Services is authorized to acquire by purchase eight Ford F150 trucks from Silsbee Ford of Silsbee, Texas for a total amount of \$275,423.44, with funding for FY 2022 from the Equipment Replacement Fund. The trucks identified in this section is to be acquired through the GoodBuy Cooperative.

Gas Department is authorized to acquire by lease-purchase, via JP Morgan, (i) one 26G Compact Excavator for \$54,223.77 and to acquire by purchase two 26G Compact Excavator, one 17G Compact Excavator, one 410L Backhoe Loader from Doggett/John Deere of Corpus Christi, Texas for \$279,805.28 with FY 2022 funding from the Replacement Fund; (ii) five Ford F150 trucks from Silsbee Ford of Silsbee, Texas for \$161,278.90, with FY 2022 funding from the Replacement Fund. Item (i) is to be acquired through the Sourcewell purchasing cooperative and item (ii) is to be acquired through the GoodBuy cooperative.

Neighborhood Services - Code Enforcement and Animal Care Services are authorized to acquire by purchase six Ford Escape for a total amount of \$144,002.70 with FY 2022 funding from the Equipment Replacement Fund, Code Enforcement Fund and CDBG Grant. Code Enforcement will acquire four Ford Escape and Animal Care Services will acquire two Ford Escape. The vehicles identified in this section is to be acquired through the GoodBuy Cooperative.

Parks and Rec Department are authorized to purchase (i) one 325 Compact Track Loader, one 644P Wheel Loader Bkt and Forks, one 644P Wheel Loader Coupler/Bkt, and one 644P Wheel Load Pin on Bkt from Doggett/John Deere of Corpus Christi, Texas, for \$974,414.41 with FY 2022 funding from the Replacement Fund; (ii) eight Kubota RTV900 Truckster from Kubota Tractor Coporation of Corpus Christi, Texas, for \$146,700.96 with FY 2022 funding from the Replacement Fund; (iii) four Ford F150 trucks from Silsbee Ford of Silsbee, Texas for \$114,866.40 with FY 2022 funding from the Replacement Fund; for a total of 16 vehicles and equipment. Item (i) identified in this section is to be acquired through BuyBoard; item (ii) is to be acquired through the Sourcewell purchasing cooperative; and item (iii) is to be acquired through GoodBuy cooperative.

Police Department is authorized to acquire by purchase a total of 10 vehicles from Silsbee Ford and Silsbee Toyota of Silsbee, Texas. The purchase includes four Ford Escape, four Toyota Corolla, two Ford Ranger truck for a total amount of \$238,669.00, with funding for FY 2022 from the Equipment Replacement Fund. The vehicles identified in this section is to be acquired through the GoodBuy Cooperative.

Public Works is authorized to acquire by lease-purchase, via JP Morgan, (i) three Ford F150 trucks from Silsbee Ford of Silsbee, Texas and (ii) one John Deere 524P Wheel Loader from Doggett/John Deere of Corpus Christi, Texas for a total of \$317,540.63, and to acquire to purchase (iii) four Ford F150 trucks from Silsbee Ford of Silsbee, Texas for \$139,496.27, with FY 2022 funding from the Replacement Fund. Items listed in (i) and (iii) will be acquired through GoodBuy cooperative and items listed in (ii) will be acquired through Sourcewell purchasing cooperative.

Solid Waste Services Department is authorized to acquire by purchase eight Ford F150 trucks

from Silsbee Ford of Silsbee, Texas, for a total amount of \$293,966.74, with FY 2022 funding from the Equipment Replacement Fund. The trucks identified in this section is to be acquired through the GoodBuy Cooperative.

Utilities Department are authorized to acquire by purchase (i) one Kubota M5-091HDC12-1 Utility Tractor from Kubota Tractor Corporation of Corpus Christi, Texas, for \$68,390.07 with funding from the Replacement Fund; (ii) two Dynapac D One RC Trench Roller and two 35G Compact Excavator from Doggett/John Deere of Corpus Christi, Texas, for \$201,525.00 with FY 2022 funding from the AmerRescue Plan and Replacement Fund; (iii) one Ford Escape, nine Ford Ranger Trucks, two Ford F150 trucks, four Transit 250 Cargo Van and one E350 SRW KUV van, from Silsbee Ford of Silsbee, Texas, for \$562,466.78 with FY 2022 funding from the Replacement Fund; (iv) one Western Star 4700SB from Lonestar Truck Group Abilene of Abilene, Texas for \$167,115.00, with FY 2022 funding from the AmerRescue Plan Fund; for a total of 23 vehicles and equipment. Items (i) and (iv) identified in this section are to be acquired through BuyBoard; item (ii) is to be acquired through the Sourcewell purchasing cooperative; and item (iii) is to be acquired through GoodBuy cooperative.

PROCUREMENT DETAIL:

This procurement is through the BuyBoard purchasing cooperative (“BuyBoard”), Sourcewell, and GoodBuy purchasing cooperative (“GoodBuy”). Contracts awarded through the above-mentioned cooperatives have been competitively procured in compliance with Texas local and State procurement requirements.

Procurement staff has modified its business practices and taken a pro-active approach to our vehicle procurement process and used all resources available to ensure vehicles can be sourced and delivered in a timely manner using economically favorable methods. The FY 2022 budget includes 373 new and replacement vehicles. The approval of this item represents 29% of the total procurement needs for FY 2022.

ALTERNATIVES:

The alternative would be to continue using current units that are beyond their expected service lives. This would increase the cost of repairs and lose of productive man-hours due to more frequent maintenance issues.

FISCAL IMPACT:

The FY 2022 fiscal impact of these purchases total \$4,405,875.65 funded by various department funds. The remaining balance of \$322,195.84 for the lease purchase items will be funded through the annual budget process.

FUNDING DETAIL:

Various

RECOMMENDATION:

Staff recommends approval of this item as presented.

LIST OF SUPPORTING DOCUMENTS:

Exhibit 1 Spreadsheet
Exhibit 2 Spreadsheet
Resolution