



DEL MAR COLLEGE

EXECUTIVE VICE PRESIDENT AND CHIEF OPERATING OFFICER

November 2, 2022

Mike Culbertson
Intermediary for
City of Corpus Christi Business and Job Development Corporation
1201 Leopard Street
Corpus Christi, TX 78401

RE: Small Business Development Center

Dear Mr. Culbertson,

Del Mar College respectfully requests City of Corpus Christi Business and Job Development Corporation provide Type A/Type B funding to support Small Business Development Center Programs for fiscal year 2022/23 in the following amounts:

- \$150,000 to maintain Small Business Development Center (SBDC) operations
- \$105,000 to maintain Procurement Technical Assistance Center (PTAC) operations
- \$150,000 to maintain Contracting Resource Center (CRC) operations
- \$100,000 to maintain Small Business Internship Program (SBIP) intern stipends

These small business support programs provide no-cost, confidential business advising to local small businesses, supporting both new business creation and business expansion.

Type A/Type B funding would allow these programs to continue supporting our local small businesses. The information small businesses receive through these programs is critical to their survival and expansion.

Please do not hesitate to contact me if you need additional information at 361-698-1207 or email lkeas@delmar.edu.

Sincerely,

A handwritten signature in black ink that reads 'Lenora Keas'.

Lenora Keas
Executive Vice President and Chief Operating Officer
Del Mar College