

CORPUS CHRISTI INTERNATIONAL AIRPORT

RFP - Food & Beverage Concessionaire

Background

- April of 2013 CRP staff began advertising the RFP: Non-Exclusive Food & Beverage Concessions.
- A total of 11 companies were present at the Pre-Proposal Conference.
- We received a total of 3 proposals; Oakwells, Subway and Tailwind.



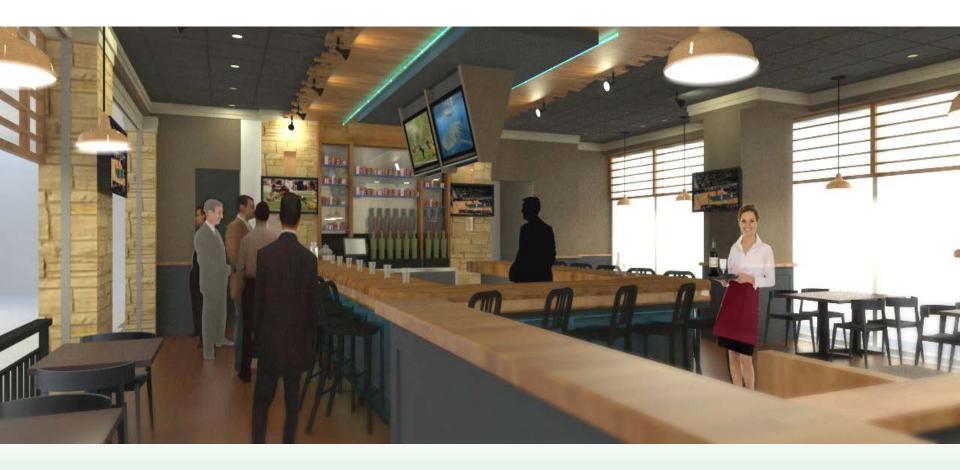
Summary of Evaluations

- Tailwind received highest point average
 - Strong Estimated Minimum Annual Guarantee
 - Highest Level of Investment
 - Strong Menu and market prices
 - Strong staffing and training plan
 - Experience (9 airport locations)
 - Catering is a priority for additional revenue
- Airport Board
 - Voted unanimously to recommend Tailwind





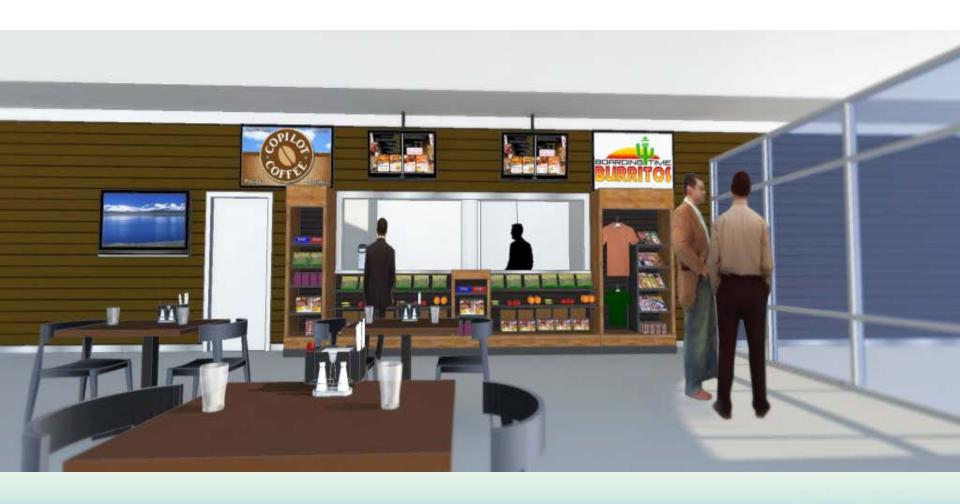
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Questions

