

Monthly Report

Revenue Report 7/31/24

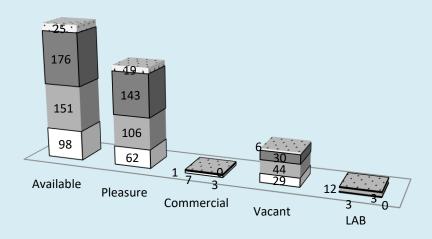
| Account Description | Annual Estimate | Actuals YTD | | |
|------------------------------------|-----------------|----------------|--|--|
| Bayfront Revenues | \$238,000.00 | \$184,999.20 | | |
| • Slip Rentals | \$1,800,000.00 | \$1,421,540.62 | | |
| • Transient Slips | \$49,000.00 | \$26,937.22 | | |
| Total Revenues | \$2,214,640.00 | \$1,714,046.45 | | |

Expense Report 7/31/24

| Account Description | Annual Estimate | Actuals YTD | | |
|---|-----------------|----------------|--|--|
| • Personnel | \$1,099,189.52 | \$848,184.29 | | |
| Operating | \$668,850.45 | \$262,953.72 | | |
| Allocation Transfer | \$298,087.04 | \$249,117.97 | | |
| Total Expenditures | \$2,147,401.14 | \$1,405,807.28 | | |

Marina Occupancy

□ Lawrence ■ People ■ Coopers Dry Storage



| | Available | Pleasure | Commercial | Vacant | LAB | Transients |
|--------------------------|-----------|----------|--------------|--------|---------|------------|
| Lawrence | 98 | 62 | 7 | 29 | 3 | 1 |
| People | 151 | 106 | 1 | 44 | 12 | 11 |
| Coopers | 176 | 143 | 3 | 30 | 3 | 4 |
| Dry Storage | 25 | 19 | 0 | 6 | 0 | 1 |
| Total | 450 | 330 | 11 | 109 | 18 | 17 |
| | | | | | | |
| | | | Liveaboard | Total | Current | Available |
| Total Wet Slips | 425 | | Lawrence | 4 | 3 | 1 |
| Occupied | 322 | | Peoples | 12 | 12 | 0 |
| Vacant | 109 | | Coopers | 4 | 3 | 1 |
| % Occupancy | 75.76% | | Marina total | 20 | 18 | 2 |
| Adjusted available slips | 9/26/2023 | | | | | |