



## AGENDA MEMORANDUM

Action Item for the City Council Meeting June 11, 2024

**DATE:** June 11, 2024

**TO:** Peter Zaroni, City Manager

**FROM:** Brandon Wade, Fire Chief  
[BrandonW@cctexas.com](mailto:BrandonW@cctexas.com)  
(361) 826-3935

Josh Chronley, Assistant Director of Finance-Procurement  
[JoshC2@cctexas.com](mailto:JoshC2@cctexas.com)  
(361) 826-3169

### Upfitting of Three Medic Units for the Corpus Christi Fire Department

#### **CAPTION:**

Motion authorizing a 20-month agreement with Frazer, Ltd., of Alvin, Texas, through the BuyBoard Cooperative, for the upfitting and installation of parts and equipment for three replacement Medic Units for the Corpus Christi Fire Department in an amount up to \$895,250.00, with FY 2024 funding from the General fund.

#### **SUMMARY:**

Motion authorizing a 20-month agreement with Frazer, Ltd., of Alvin, Texas, through the BuyBoard Cooperative, for the upfitting and installation of parts and equipment for three replacement Medic Units for the Corpus Christi Fire Department in an amount up to \$895,250.00, with FY 2024 funding from the General fund.

#### **BACKGROUND AND FINDINGS:**

This agreement includes the purchase of upfitting kits for three replacement FY 2024 F-450 medic units. The upfitting kits will include equipment and accessories such as lights, sirens, cameras, bumpers, paint, radio equipment, power sources, and a New Stryker Power-LOAD System. This item is an FY 2024 Budget Initiative, with funds allocated for the purchase of upfitting three replacement medic units.

Currently, CCFD's fleet has 14 front line medic units. With the approval of this purchase, it will allow the rotation of three current front-line medic units to our reserve fleet. The three medic units that will be rotated to the reserve fleet are each over 11 years old. This will help CCFD continue providing a sufficient and reliable reserve fleet. Maintaining a dependable fleet of reserve units helps to increase overall fleet capacity and to maintain response times.

Below is a chart signifying the 14 CCFD fire stations with front line medic units.

Station	Address	Medic Unit	Council District
1	514 Belden 78401	Yes	1
2	13421 Leopard St 78410	Yes	1
3	1401 Morgan Ave 78404	Yes	1
4	2338 Rodd Field Rd 78414	No	4
5	3105 Leopard St 78408	No	1
6	6713 Weber Rd 78413	Yes	3
7	3722 S Staples St 78411	Yes	2
8	4645 Kostoryz Rd 78415	Yes	2
9	501 Navigation Blvd 78408	Yes	1
10	1550 Horne Rd 78416	Yes	3
11	910 Airline Rd 78412	Yes	4
12	2120 Rand Morgan Rd 78410	Yes	1
13	1802 Waldron Rd 78418	Yes	4
14	5901 S Staples St 78413	Yes	3
15	14202 Commodores Dr 78418	Yes	4
16	8185 State Hwy 361 78418	No	4
17	6869 Yorktown 78414	Yes	5
18	6226 Ayers St 78415	No	3

### **PROCUREMENT DETAIL:**

This procurement is through the BuyBoard Cooperative. Contracts awarded through the BuyBoard Cooperative have been competitively procured in compliance with local and state procurement requirements.

The table below shows that Frazer, LTD. through the BuyBoard Cooperative offers cost savings of approximately 1% as compared to the HGAC Buy Cooperative for like base model and options. Additionally, the cooperative fee for the BuyBoard purchase orders is \$200 less than HGAC.

Description	BuyBoard	HGAC	Variance %	Variance \$
	Base Rate per Unit	Base Rate per Unit		
Base Price - Type 1 F-450	\$124,120.00	\$125,103.88	0.79%	\$983.88
Added options	\$174,030.00	\$174,030.00	0%	\$0
Cooperative Fee	\$800.00 (\$266.67 per unit)	\$1,000.00 (\$333.33 per unit)	25.00%	\$200.00 (\$66.66 per unit)
<b>Total (Per unit)</b>	<b>\$298,416.67</b>	<b>\$299,467.21</b>	<b>0.352%</b>	<b>\$1,050.54</b>

### **ALTERNATIVES:**

The alternative is to not purchase the additional medic units and continue to utilize less reliable, reserve medic units. However, with the increase in emergency services calls over the past year, using the less

reliable reserve medic unit is not recommended.

**FISCAL IMPACT:**

The fiscal impact for CCFD in FY 2024 is an amount of \$895,250.00 which will be paid through the General Fund. This item is an FY 2024 Budget Initiative, with funds allocated for the purchase of upfitting three replacement medic units.

**FUNDING DETAIL:**

Fund:	1020	General Fund
Organization/Activity:	35100	City Ambulance Operations
Department:	10	Fire Department
Project # (CIP Only):	N/A	
Account:	550020	Vehicles & Machinery
Amount:	\$895,250.00	

**RECOMMENDATION:**

Staff recommends approval of this motion authorizing execution of an twenty-month service agreement for upfitting, manufacture, installation of parts, and equipment on three medic units for the Fire Department, as presented.

**LIST OF SUPPORTING DOCUMENTS:**

Service Agreement  
Price Sheet