


CITY OF CORPUS CHRISTI
ENGINEERING SERVICES DEPARTMENT

TO: Peter Zanoni, City Manager

FROM: Drew Molly, P.E., Chief Operating Officer for Jeff Edmonds, P.E., Director,
Engineering Services  4/18/25

COPY: Mayor & City Council

SUBJECT: Greenwood Wastewater Treatment Plant (WWTP) Contract Award

DATE: April 18, 2025

Bids for the Greenwood Wastewater Treatment Plant Process Upgrade Project opened on December 20, 2024. The table below summarizes the bids the City received:

BID SUMMARY		
#	Contractor	Base Bid
1	RAVA Construction, LLC	\$ 102,000,000.00
2	Webber Waterworks, LLC	\$ 108,951,214.20
3	Thalle Construction Co., Inc.	\$ 152,450,000.00

Based on a review of the project bids by the Engineering Department, Legal, Contracts and Procurement, and CCW leadership, it was recommended that the low bidder, RAVA Construction, LLC (RAVA) not be awarded the project, and instead, award the project to the second lowest bidder, Webber Waterworks, LLC (Webber). The Engineer of Record, Ardurra, also recommended that the award be made to Webber for the following reasons:

- RAVA did not meet the minimum work experience of five years.
- RAVA's largest construction project is \$30M, significantly less than the total bid price.
- During the January 30, 2025, administrative hearing, RAVA was not able to convince the selection panel that RAVA's experience sufficiently met the bid requirements.

After final review and further inquiries by the City Manager, the City Manager believes it is in the City's best interest to overturn the selection team's recommendation, and to recommend the award of the project to the low bidder, RAVA, for the following reasons:

- While RAVA has not met the minimum requirement for years in business, the CEO of RAVA started Pepper Lawson Waterworks and managed the company for over 25 years before it was acquired by Webber. Many of the employees who currently work for RAVA worked for Pepper Lawson and therefore have the requisite experience.
- The City Manager personally met with the RAVA CEO, Atul Raj, and his superintendent, John Davenport, on March 31, 2025. Atul made compelling justifications for his firm that

Greenwood Wastewater Treatment Plant (WWTP) Process Upgrade

included committing John Davenport and other key staff to this job to ensure that it meets our project goals and specifications.

- RAVA is able to secure performance and payment bonds to complete the project. This provides the City with the insurance needed to protect our ratepayers in the event there is a financial issue with the company.
- The timeline of the Greenwood project is approximately four years. Based on this timeframe, the annual cost per year is approximately \$27M/year (i.e. \$108/4 years), which is well-within their project capacity range.

The City Manager's recommendation saves the ratepayer \$7 million, which is a significant savings. The item is going to City Council on April 29, 2025, and I fully agree with this recommendation.