

AGENDA MEMORANDUM

Action Item for the City Council Meeting October 7, 2025

DATE: October 7, 2025

TO: Peter Zanoni, City Manager

FROM: Wesley Nebgen, Director of Water System Infrastructure

WesleyN@cctexas.com

(361) 826-1200

Sergio Villasana, Director, Finance & Procurement

SergioV2@cctexas.com

(361) 826-3227

Supply Agreement for Sludge Dewatering Polymer

CAPTION

Motion authorizing execution of a one-year supply agreement, with one additional one-year option period, with Polydyne Inc. of Riceboro, Georgia with a plant facility located in Pasadena, Texas, in an amount not to exceed \$977,670.00, with a potential amount up to \$1,955,340.00 if the options are exercised, for purchase of sludge dewatering polymer, utilized by the City's wastewater treatment plants, with FY2026 funding of \$603,500.00 from the Wastewater Fund.

SUMMARY:

This motion authorizes a one-year supply agreement with Polydyne, Inc. for sludge dewatering polymer. This chemical is necessary in the dewatering of digested sludge using belt filter presses and centrifuges at CCW's wastewater treatment plants as required by Texas Commission on Environmental Quality (TCEQ) compliance regulations. This contract is needed to supply sludge dewatering polymer, one of three major chemicals (sodium hypochlorite, sodium bisulfite, and polymer) for the wastewater treatment process.

BACKGROUND AND FINDINGS:

CCW operates six wastewater treatment plants with a combined permitted effluent flow of 43 million gallons per day, resulting in over 5,000 dry tons (40,000 cubic yards) of biosolids per year that must be disposed of at the Cefe Venezuela Landfill.

Polymers are commonly used in wastewater treatment to initiate the flocculation of solid material, so it more easily separates from water. To make the dewatering process more

efficient, CCW's wastewater treatment utilizes polymer at the belt presses and centrifuges to improve the dewatering characteristics of the sludge, improve efficiency and reduce its leach potential upon landfill disposal.

PROCUREMENT DETAILS:

Finance & Procurement conducted a competitive Request for Bids (RFB) process to obtain bids for a new contract for sludge dewatering polymer for CCW. A total of 128 notices were sent to potential suppliers, and the City received two bids, one bid was non-responsive, and one responsive, responsible bid.

Staff is recommending the award to the incumbent, Polydyne Inc. This supplier has fulfilled contracts with the City since 2013 and is the manufacturer and distributor of this chemical.

The table reflects the cost comparison from 2023 to 2025. The price decrease in 2025 was a result of a competitive bid process.

2023 Pricing	2024 Pricing	2025 Pricing	Price Decrease 2024 to 2025
\$1.61 per pound	\$1.67 per pound	\$1.62 per pound	.05¢ per pound

ALTERNATIVES:

An alternative to securing a long-term supply agreement is to purchase the sludge dewatering polymer through short-term supply agreements. This method may cause delays in the shipment of this chemical. In addition, the cost will depend on the market price at the time of purchase, which may be higher than a locked-in price obtained through a long-term agreement.

FISCAL IMPACT:

The fiscal impact for CCW for FY2026 is \$603,500.00 from the Wastewater Fund.

Funding Detail:

Fund: 4200 Wastewater

Organization/Activity: 33100 Broadway Wastewater Plant

Department: 46 Wastewater

Account: 520010 Purification Chemicals

Amount: \$138,000.00

Fund: 4200 Wastewater

Organization/Activity: 33110 Oso Wastewater Plant

Department: 46 Wastewater

Account: 520010 Purification Chemicals

Amount \$241,500.00

Fund: 4200 Wastewater

Organization/Activity: 33120 Greenwood Wastewater Plant

Department: 46 Wastewater

Account: 520010 Purification Chemicals

Amount: \$97,500.00

Fund: 4200 Wastewater

Organization/Activity: 33130 Allison Wastewater Plant

Department: 46 Wastewater

Account: 520010 Purification Chemicals

Amount: \$92,000.00

Fund: 4200 Wastewater

Organization/Activity: 33140 Laguna Madre Wastewater Plant

Department: 46 Wastewater

Account: 520010 Purification Chemicals

Amount: \$17,250.00

Fund: 4200 Wastewater

Organization/Activity: 33150 Whitecap Wastewater Plant

Department: 46 Wastewater

Account: 520010 Purification Chemicals

Amount: \$17,250.00

RECOMMENDATION:

Staff recommends approval of the motion authorizing this supply agreement with Polydyne Inc. as presented.

LIST OF SUPPORTING DOCUMENTS:

Bid Tabulation

Supply Agreement