



AGENDA MEMORANDUM
Action Item for the City Council Meeting January 25, 2022

DATE: January 25, 2022

TO: Peter Zanoni, City Manager

FROM: Robert Rocha, Fire Chief
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EMS Medications for the Corpus Christi Fire Department (CCFD)
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CAPTION:

Motion authorizing a one-year supply agreement for the purchase of Emergency Medical Services medications with Bound Tree Medical, LLC. of Dublin, Ohio for a total amount of \$122,222.28, with two one-year options for a total amount of \$366,666.84, effective upon issuance of a notice to proceed, with FY 2022 funding in an amount of \$81,481.52 available in the General Fund.

SUMMARY:

This motion will authorize the purchase of Emergency Medical Services (EMS) medications for the Operations division of the Corpus Christi Fire Department (CCFD). EMS medications are used during EMS calls and are critical for public health and safety. These medications are utilized by paramedics on CCFD ambulances and fire apparatuses when responding to emergencies throughout the city.

BACKGROUND AND FINDINGS:

Approximately 78% of CCFD calls from 911 are requests for EMS assistance. For these calls, various pharmaceuticals are needed to provide intervention and support to citizens found with cardiac issues, diabetic emergencies, seizure activity and overdoses. The EMS medications are carried by CCFD ambulances and fire apparatuses and utilized by trained paramedics who responsible for emergency responses.

The previous supplier was Life-Assist, through a one-year agreement in the amount of \$146,964.04, with two one-year options for a total amount of \$440,892.12. The full three years were exercised.

PROCUREMENT DETAIL:

Finance-Procurement conducted a competitive Request for Bids process to obtain bids. The City received three responsive, responsible bids and staff is recommending the award to Bound Tree Medical, Inc. The

previous award was issued to Life-Assist in the amount of \$146,964.04 for a one-year Supply Agreement. Bound Tree Medical's bid is \$24,741.76 less than the incumbent's current contract.

ALTERNATIVES:

The alternative is not to award the contract and purchase off-contract which would be more costly and possibly not as efficient for receiving the required medical supplies.

FISCAL IMPACT:

The fiscal impact for CCFD in FY 2022 is approximately \$81,481.52. The remaining costs of \$285,185.32 will be budgeted through the annual budget process.

FUNDING DETAIL:

Fund:	1020	General Fund
Organization/Activity:	35100	City Ambulance
Mission Element:	093	Emergency Response
Project # (CIP Only):	N/A	
Account:	520030	Chemical/Household Supplies

RECOMMENDATION:

Staff recommends approval of the motion authorizing a one-year supply agreement with Bound Tree Medical, LLC. as presented.

LIST OF SUPPORTING DOCUMENTS:

Bid Tabulation
Supply Agreement