

#### AGENDA MEMORANDUM

Action Item for the City Council Meeting March 25, 2025

**DATE:** March 25, 2025

TO: Peter Zanoni, City Manager

**FROM:** Wesley Nebgen, Director of Water System Infrastructure

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## **KSB Pump and Motor Repairs for Corpus Christi Water**

### **CAPTION:**

Motion authorizing execution of a one-year service agreement, with two one-year options, with Pump Solutions, Inc., of New Caney, Texas, in an amount up to \$190,850.00, with a potential up to \$572,550.00 if options are exercised, for KSB pump and motor repairs for Corpus Christi Water, with FY 2025 funding of \$190,850.00 from the Wastewater Fund.

### **SUMMARY:**

This motion authorizes a one-year service agreement for KSB pump and motor repairs for the Everhart/Staples and McBride lift stations, and the Oso Wastewater Treatment Plant.

## **BACKGROUND AND FINDINGS:**

Corpus Christi Water utilizes fourteen (14) KSB pump/motor units throughout the city. Each of these pumps weighs over 5,000 lbs and is used at several of our largest lift stations and treatment facilities, with a replacement cost exceeding \$100,000 each. They serve as the primary means of moving wastewater at the Oso Wastewater Treatment Plant, McBride Lift Station, and Everhart/Staples Lift Station. This contract ensures we have the expertise and resources necessary for proper maintenance and repairs, provided by the only authorized KSB distributor in Texas. Any pump requiring maintenance or repairs that cannot be performed onsite will be transported to the repair facility in New Caney, TX.

Location	Address	# of Pumps	Size (Horsepower)
Everhart/Staples LS	780 Everhart Road	2	148
McBride LS	1200 McBride Ln.	4	100
Oso WWTP	601 Nile	7	174

## **PROCUREMENT DETAIL:**

Finance & Procurement conducted a competitive Request for Bid process to obtain bids for a long-term contract for KSB pump and motor repairs for Corpus Christi Water. The City received six responsive, responsible bids. Pump Solutions LLC., of New Caney, Texas, submitted the lowest responsive bid and is the sole authorized distributor of all KSB products in Texas.

Pump Solutions LLC. has previously worked with Corpus Christi Water, consistently providing timely and high-quality repair services.

The chart below illustrates the total cost comparison between Pump Solutions LLC's current bid and the next lowest bid submitted for KSB pump and motor repairs. If we secure an agreement with Pump Solutions LLC, the City will save 10.92%.

KSB Pump and Motor Repairs for CCW				
Pump Solutions, Inc. 1 Year Total Cost	Next Lowest Bidder 1 Year Total Cost	Price Variance	Cost Savings	
\$190,850.00	\$211,700.00	\$20,850.00	10.92%	

## **ALTERNATIVES:**

An alternative to entering into an agreement would be to handle separate procurements on an as-needed basis. This approach could result in delays due to the procurement process and potentially negatively impact operations.

## FISCAL IMPACT:

The fiscal impact for Corpus Christi Water for FY 2025 is \$190,850.00 from the Wastewater Fund.

#### **FUNDING DETAIL:**

Fund: 4200 Wastewater

Organization: 33210 Lift Station Operation & Maint

Department: 46 Wastewater

Project # (CIP Only): N/A Activity: N/A

Account: 530215 Maint & repairs-contracted

Amount: \$95,425.00

Fund: 4200 Wastewater

Organization: 33110 Oso Wastewater Plant

Department: 46 Wastewater

Project # (CIP Only) N/A Activity: N/A

Account: 530215 Maint & repairs-contracted

Amount: \$95,425.00

# **RECOMMENDATION:**

Staff recommends approval to execute this motion authorizing a one-year service agreement, with two one-year options, with Pump Solutions, Inc., of New Caney, Texas, for KSB pump and motor repairs for Corpus Christi Water as presented.

## **LIST OF SUPPORTING DOCUMENTS:**

Service Agreement Bid Tab