



## AGENDA MEMORANDUM

Action Item for the City Council Meeting of September 13, 2022

**DATE:** September 13, 2022

**TO:** Peter Zaroni, City Manager

**FROM:** Mike Markle, Chief of Police  
[MikeMa@cctexas.com](mailto:MikeMa@cctexas.com)  
(361) 886-2601

Josh Chronley, Assistant Director of Finance-Procurement  
[JoshC2@cctexas.com](mailto:JoshC2@cctexas.com)  
(361) 826-3169

### Supply Agreement for the Purchase of Tasers for the Corpus Christi Police Department

#### **CAPTION:**

Resolution authorizing a five-year lease-purchase agreement with Axon Enterprise, Inc., of Scottsdale, Arizona, in the amount of \$1,521,900.00 for the purchase of 445 tasers, supplies, software licenses, and training for the Police Department, with funding of \$304,380.16 requested in the FY 2023 budget from the Crime Control and Prevention District and Police Grants Fund.

#### **SUMMARY:**

The item is to approve the purchase of 445 tasers and necessary equipment and a five-year supply agreement for the Corpus Christi Police Department (CCPD) to upgrade its existing taser and necessary equipment inventory with payments over a five-year period.

#### **BACKGROUND AND FINDINGS:**

In November 2021, the City accepted and appropriated a grant award from the Edward Byrne Memorial Justice Assistance Grant program. The award funds from the grant are being used to help purchase much needed equipment for CCPD, to include tasers.

CCPD has used tasers since the early 2000's. In 2018, CCPD entered into a similar agreement also with Axon Enterprise, Inc. for the purchase of 200 tasers and necessary equipment. Currently, CCPD has approximately 300 tasers; however, CCPD's current taser and necessary equipment inventory is obsolete and out of warranty. In addition to CCPD's current taser and necessary equipment inventory being out of date and out of warranty, batteries and replacement cartridges for CCPD's current taser inventory are no longer available.

The proposed agreement will allow for the purchase of 445 tasers and necessary equipment to include holsters, cartridges (training and live), charging docks, licenses to software for CCPD to upload data so that the vendor can track inventory usage, training course vouchers, and training suits for trainers to be tased during training courses.

The proposed agreement also provides for extended warranties on the taser handles, battery packs, and taser charging stations through the end of term for the proposed agreement. The agreement allocates an additional 14 (3%) taser units so that in the event of a malfunction, a replacement is on-hand and not burdened by a shipping delay. Additionally, cartridges that are used in the line of duty (live) will be replaced at no cost through the agreement.

The 445 new tasers to be purchased are the model TASER 7. The TASER 7 model provides significant improvements from the current TASER X26P model that CCPD uses. The upgrades include:

- Ability to choose between close quarters and long-range deployment
- Improved probe design for layered clothing penetration
- Improved Warning Arc and better flashlight
- Cartridges provide two shot capability without reloading
- Available stand-off cartridge for further distances

The initial purchase of the 445 tasers and necessary equipment, to include licenses and software, will take place in year one of the proposed agreement. In years two through five of the proposed agreement, additional taser cartridges will be ordered. The cost for the first year of the proposed agreement is \$304,380.16, and years two through five are \$304,379.96 each.

The purchases of 445 tasers and necessary equipment will be adequate for outfitting CCPD officers, as not all officers are issued tasers and because when officers retire, they turn in their tasers for re-use by other officers. CCPD will continually monitor its taser and necessary equipment inventory to ensure that all officers that are required to carry a taser are issued one.

### **PROCUREMENT DETAIL:**

This procurement is a direct purchase from Axon Enterprise, Inc. of Scottsdale, Arizona, under the Local Government Code, Section 252.022(a)(2), as this purchase is necessary to preserve or protect the public health or safety of the City's residents. Axon Enterprise, Inc. also is the sole distributor of all TASER brand products.

The cost for the first year of the proposed agreement is \$304,380.16, and years two through five are \$304,379.96 each. Axon Enterprise, Inc. has a published market rate, and a discount rate for municipalities City staff negotiated even further and received a discount on top of the municipal rate. The result is an annual discount savings of \$75,667.80, which is a total savings of \$378,339.00 over the life of the five-year agreement. If approved, this will be the second five-year supply agreement with Axon Enterprise, Inc.

If approved, this will be the second five-year supply agreement with Axon Enterprise, Inc.

### **ALTERNATIVES:**

The alternative is not to approve the contract and purchase as tasers fail. However, this will cause the City to lose the total savings of \$378,339.00 that was negotiated as part of the proposed five-year agreement with Axon Enterprises. Additionally, as the current tasers fail, CCPD will be forced to spot purchase replacement tasers and accessories, resulting in times when officers might be without functioning tasers.

### **FISCAL IMPACT:**

There is no fiscal impact for CCPD in FY 2022. The fiscal impact for CCPD in FY 2023 is \$304,380.16, to be paid from the Crime Control and Prevention District and the 2022 Edward Byrne Memorial Justice Assistance Grant.

**FUNDING DETAIL:**

Fund: 9010 Crime Control and Prevention District  
Organization/Activity: 11717  
Project# (CIP Only): N/A  
Account: 520090  
Amount: \$201,076.16

Fund: 1061 Police Grants Fund  
Organization/Activity: 820836F  
Project# (CIP Only): N/A  
Account: 520090  
Amount: \$103,304.00

**RECOMMENDATION:**

Staff recommends approval of the purchase of 445 tasers and necessary equipment and a five-year supply agreement for the Corpus Christi Police Department, as presented.

**LIST OF SUPPORTING DOCUMENTS:**

Resolution  
Price Sheet