

GENERAL FUND SUMMARY

2012-2013

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GUIDING CONCEPTS: *OBLIGATION TO FUTURE*

2

- Mission focus with fundamentals first
- Accountability to taxpayers
- Value for dollars
- Sustainable



MISSION

3

Mission

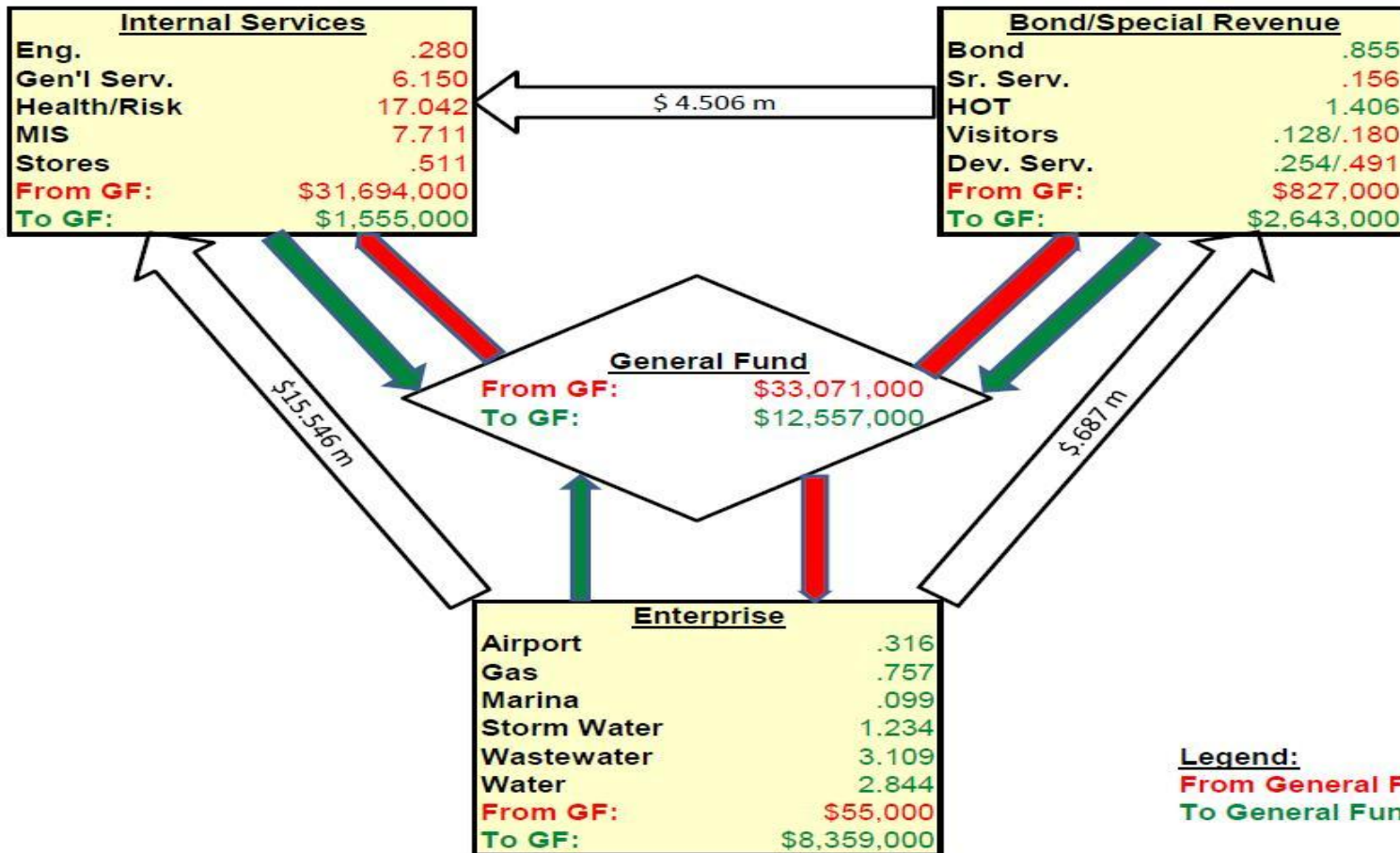
The primary fund of the City where all assets and liabilities not assigned to a special purpose fund are recorded. Provides resources necessary to sustain day to day activities. The mission of the General Fund is to **deliver general services** in the most cost effective manner.



ALL FUNDS INTERACT WITH GENERAL FUND

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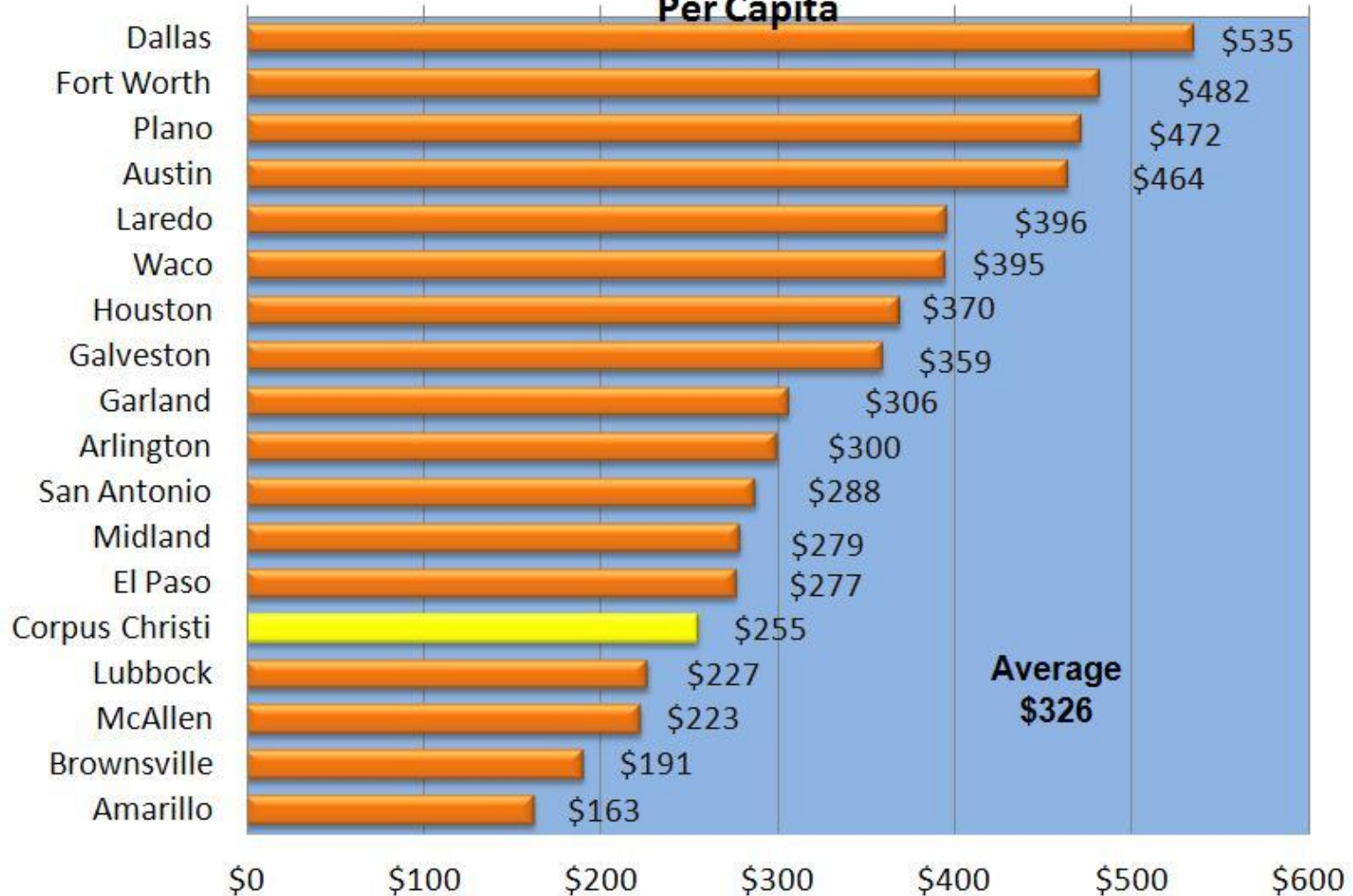
GENERAL FUND Transfers: To & From



COMPARISON TO OTHER CITIES

5

FY 2012 General & Debt Service Fund Budgeted Ad Valorem Tax Per Capita



COMPARISON TO OTHER CITIES

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FY 2012 General Fund Sales Tax Budgeted Per Capita

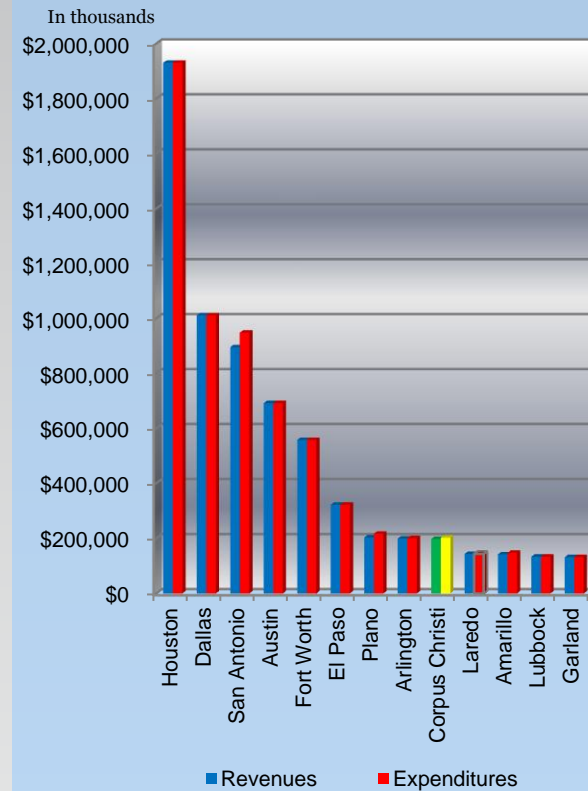


COMPARISON TO OTHER CITIES

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Fiscal Year 2012 Budgeted Revenues and Expenditures

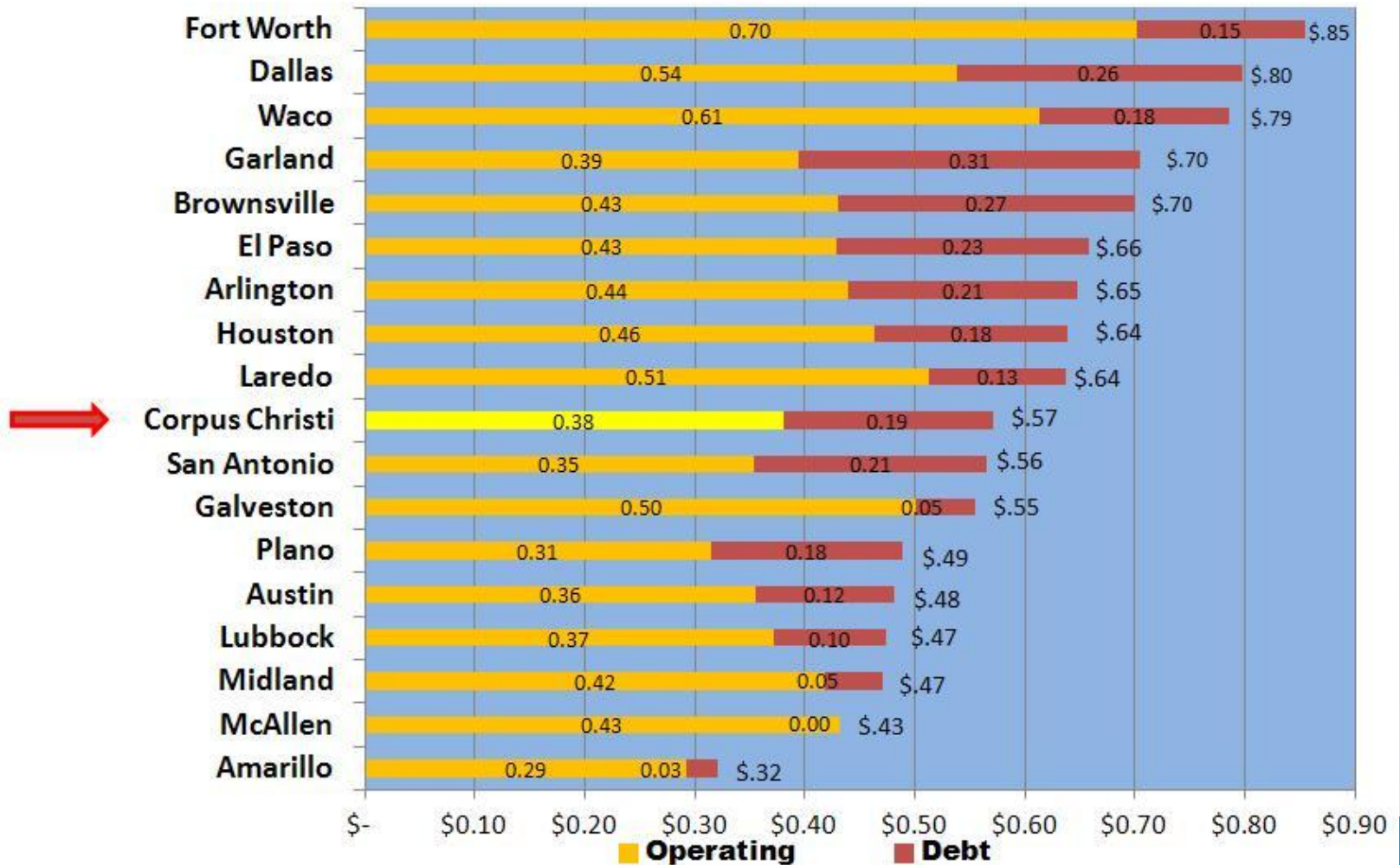
City	Revenues	Expenditures
Houston	\$1,930,641,326	\$1,930,641,326
Dallas	\$1,011,365,209	\$1,011,365,209
San Antonio	\$895,295,485	\$948,175,649
Austin	\$691,758,774	\$691,758,774
Fort Worth	\$557,625,181	\$557,625,181
El Paso	\$322,168,680	\$322,168,680
Plano	\$203,270,103	\$217,032,365
Arlington	\$199,387,437	\$200,681,828
Corpus Christi	\$206,360,733	\$205,144,508
Laredo	\$143,765,731	\$143,821,421
Amarillo	\$142,015,871	\$147,392,222
Lubbock	\$133,650,607	\$133,635,316
Garland	\$131,741,593	\$132,456,113



COMPARISON TO OTHER CITIES

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FY 2012 Operating and Debt Service Rates per \$100 Valuation

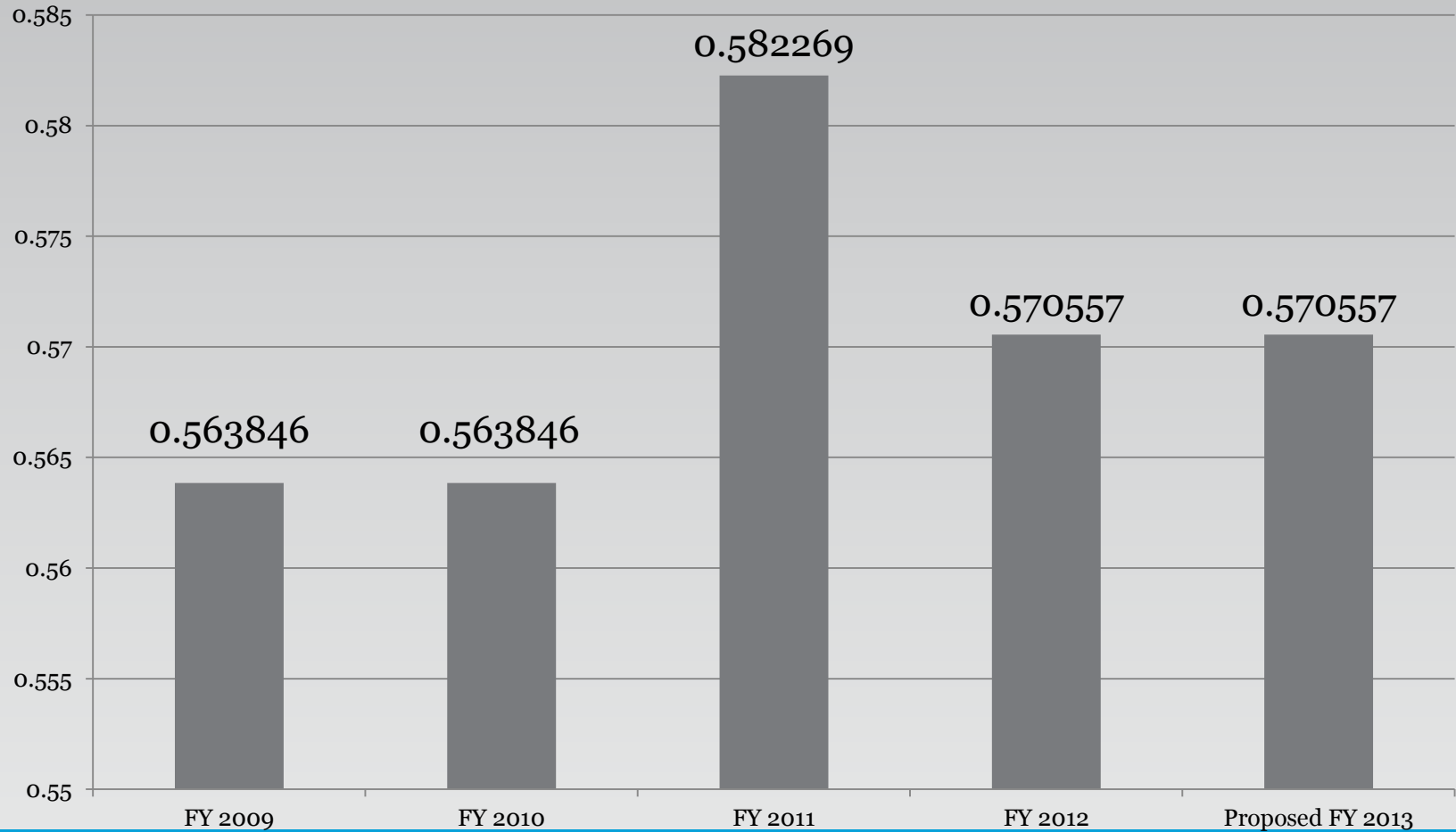


5-Year Property Tax Rates

(M&O/I&S)

9

Adopted Tax Rate per \$100 Valuation



Property Tax Rate Distribution

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Entity	Rate
Corpus Christi Independent School District	\$1.237350
City of Corpus Christi	\$0.570557
Nueces County	\$0.350999
Downtown Management District Land	\$0.300000
Corpus Christi Junior College District	\$0.258003
Nueces County Hospital District	\$0.162428
Nueces County Emergency Services	\$0.100000
Downtown Management District Improvements	\$0.070000
Nueces County Farm Roads & Flood Control	\$0.004260
Total	\$3.053597



GENERAL FUND FTE EMPLOYEES

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		FY 2010-2011	FY 2011-2012	FY2012-2013
Police	GF	240.5	238.9	206.2
	Sworn	395.0	395.0	395.0
	<u>Grant</u>	<u>17</u>	<u>18</u>	<u>18</u>
	Total	652.5	651.9	619.2
Fire	GF	15	15	14
	Sworn	414	414	414
	<u>Grant</u>	<u>2</u>	<u>2</u>	<u>2</u>
	Total	431	431	430
Parks & Recreation	GF	263.23	256.71	249.52
	<u>Grant</u>	<u>25.81</u>	<u>25.81</u>	<u>25.81</u>
	Total	289.04	282.52	275.33
Solid Waste Services		177	140	150
Health Services	GF	66	61	33
	<u>Grant</u>	<u>38</u>	<u>38</u>	<u>38</u>
	Total	104	99	71
Municipal Court – Admin		42	59	58
Finance	GF	54.00	54.00	51.00
	<u>Grant</u>	<u>1.39</u>	<u>1.39</u>	<u>1.39</u>
	Total	55.39	55.39	52.39

GENERAL FUND FTE EMPLOYEES

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		FY 2010-2011	FY 2011-2012	FY2012-2013
CONTINUED				
Library Services	GF	62.6	52.35	52.35
	<u>Grant</u>	<u>8.0</u>	<u>8.0</u>	<u>0</u>
	Total	70.6	60.35	52.35
Neighborhood Services	GF	19.9	19.9	21.9
	<u>Grant</u>	<u>29.1</u>	<u>30.1</u>	<u>30.1</u>
	Total	49.0	50.0	52.0
Animal Care and Control Services	GF	0	0	28
	<u>Grant</u>	<u>1</u>	<u>0</u>	<u>0</u>
	Total	1	0	28
Traffic Engineering		18	23	23
City Attorney		25	23	21
Museum	GF	21.7	17.4	18.4
	<u>Grant</u>	<u>1.0</u>	<u>1.0</u>	<u>0.0</u>
	Total	22.7	18.4	18.4
Human Resources		17	16	17
Municipal Court – Judicial		30.9	8.72	8.9
Comprehensive Planning		0	0	8
Office of Management & Budget		0	0	8

GENERAL FUND FTE EMPLOYEES

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		FY 2010-2011	FY 2011-2012	FY2012-2013
Human Relations	GF	6	6.00	6.00
	<u>Grant</u>	<u>0</u>	<u>0.75</u>	<u>0.75</u>
	Total	6	6.75	6.75
City Secretary		6	6	6
City Auditor		0	3	4
City Manager		3	3	3
Public Information		4	2.5	2.5
Mayor		2	2	2
ACM - Gen Govt & Ops Support		1	1	1
ACM - Safety, Health, & Neighborhood		1	1	1
Intergovernmental Relations		1	1	1
City Council		0	0	0
Clean City Initiatives		1	1	0
Street Services		109	96	0
GRAND TOTAL		2,119.13	2,046.55	1,919.86
Total – General		1,186.83	1,112.50	994.81
Total – Sworn		809.00	809.00	809.00
Total – Grant		123.3	125.05	116.05

GENERAL FUND REVENUE

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Source	Actual FY 2011		Estimated FY 2012		Proposed FY 2013	
	\$	%	\$	%	\$	%
Sales Tax	44,478,983	22%	50,996,697	25%	54,056,499	26%
Property Tax	51,023,685	25%	51,553,333	26%	52,882,246	26%
Solid Waste Services	34,586,250	17%	36,029,013	18%	35,813,007	17%
Franchise Fees	17,013,186	8%	17,215,135	9%	17,290,424	8%
Public Safety Services	12,790,039	6%	12,793,373	6%	13,476,607	7%
Other Taxes	7,561,803	4%	7,428,034	4%	7,608,644	4%
Intergovernment / Interfund	14,089,643	7%	7,671,553	4%	7,388,122	4%
Other	6,548,117	3%	5,549,053	3%	5,741,469	3%
Administrative Services	4,387,419	2%	3,998,371	2%	5,033,274	2%
Municipal Court	4,765,933	2%	4,355,001	2%	3,872,600	2%
Recreation Services	3,189,730	2%	3,099,141	2%	3,197,841	2%
TOTAL	200,434,788	100%	200,688,704	100%	206,360,733	100%



GENERAL FUND EXPENDITURES

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		Actual FY 2011		Estimated FY 2012		Proposed FY 2013	
		\$	%	\$	%	\$	%
Police	GF	63,617,743	29.2%	64,330,662	29.2%	63,984,942	29.1%
	<u>Grant</u>	<u>4,782,598</u>	<u>2.2%</u>	<u>4,782,598</u>	<u>2.2%</u>	<u>3,692,690</u>	<u>1.7%</u>
	Total	68,400,341	31.4%	69,113,260	31.4%	67,677,632	30.7%
Fire	GF	45,412,785	20.8%	44,046,960	20.0%	44,460,353	20.2%
	<u>Grant</u>	<u>0</u>	<u>0.0%</u>	<u>206,327</u>	<u>0.1%</u>	<u>70,000</u>	<u>0.0%</u>
	Total	45,412,785	20.8%	44,253,287	20.1%	44,530,353	20.2%
Solid Waste		25,585,001	11.7%	24,269,581	11.0%	23,772,491	10.8%
Other Activities		4,461,578	2.0%	6,719,422	3.0%	23,764,455	10.8%
Parks & Recreation	GF	14,604,510	6.7%	14,894,068	6.8%	15,077,141	6.9%
	<u>Grant</u>	<u>2,353,769</u>	<u>1.1%</u>	<u>2,415,926</u>	<u>1.1%</u>	<u>2,420,263</u>	<u>1.1%</u>
	Total	16,958,279	7.8%	17,309,994	7.9%	17,497,404	8.0%
Neighborhood Services	GF	1,670,952	0.8%	1,752,085	0.8%	1,867,448	0.8%
	<u>Grant</u>	<u>10,505,023</u>	<u>4.8%</u>	<u>10,611,936</u>	<u>4.8%</u>	<u>7,252,766</u>	<u>3.3%</u>
	Total	12,175,975	5.6%	12,364,021	5.6%	9,120,214	4.1%
Municipal Court		5,075,386	2.3%	4,522,839	2.1%	5,362,484	2.4%



GENERAL FUND EXPENDITURES

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		Actual FY 2011		Estimated FY 2012		Proposed FY 2013	
<i>CONTINUED</i>		\$	%	\$	%	\$	%
Health Services	GF	2,559,005	1.2%	2,442,814	1.1%	2,594,971	1.2%
	<u>Grant</u>	<u>0</u>	<u>0.0%</u>	<u>1,569,115</u>	<u>0.7%</u>	<u>1,569,115</u>	<u>0.7%</u>
	Total	2,559,005	1.2%	4,011,929	1.8%	4,164,086	1.9%
Library Services	GF	3,705,911	1.7%	3,700,923	1.7%	3,665,332	1.7%
	<u>Grant</u>	<u>545,400</u>	<u>0.3%</u>	<u>137,960</u>	<u>0.1%</u>	<u>0</u>	<u>0.0%</u>
	Total	4,251,311	2.0%	3,838,883	1.7%	3,665,332	1.7%
Finance		3,452,602	1.6%	3,729,029	1.7%	3,517,516	1.6%
Engineering Services		6,969,210	3.2%	5,881,829	2.7%	3,424,615	1.6%
Animal Care and Control Services		1,935,716	0.9%	1,876,209	0.9%	2,054,772	0.9%
Legal		2,038,764	0.9%	2,115,061	1.0%	1,931,505	0.9%
Outside Agencies		1,855,923	0.9%	1,794,611	0.8%	1,795,566	0.8%
Human Resources		1,225,916	0.6%	1,375,010	0.6%	1,574,279	0.7%
Museums		1,684,336	0.8%	1,492,343	0.7%	1,450,304	0.7%



GENERAL FUND EXPENDITURES

17

	Actual FY 2011		Estimated FY 2012		Proposed FY 2013	
<i>CONTINUED</i>	\$	%	\$	%	\$	%
City Manager	1,662,014	0.8%	1,353,007	0.6%	1,369,177	0.6%
Comprehensive Planning	0	0.0%	0	0.0%	868,012	0.4%
City Secretary	809,557	0.4%	750,969	0.3%	845,941	0.4%
Office of Management and Budget	676,957	0.3%	641,753	0.3%	731,143	0.3%
Human Relations	468,129	0.2%	388,685	0.2%	432,568	0.2%
GF						
<u>Grant</u>	<u>12,973</u>	<u>0.0%</u>	<u>32,000</u>	<u>0.0%</u>	<u>55,027</u>	<u>0.0%</u>
Total	481,102	0.2%	420,685	0.2%	487,595	0.2%
City Auditor	0	0.0%	268,642	0.1%	327,479	0.1%
Mayor	130,994	0.1%	135,702	0.1%	138,247	0.1%
City Council	92,717	0.0%	121,501	0.1%	133,768	0.1%
Street Services	9,977,597	4.6%	11,956,788	5.4%	0	0.0%
GRAND TOTAL	217,873,065	100.0%	220,316,354	100.0%	220,204,369	100.0%
Total - General Fund	199,673,302	91.6%	200,560,492	91.0%	205,144,508	93.2%
Total - Grant	18,199,763	8.4%	19,755,862	9.0%	15,059,861	6.8%

PROJECTED CHANGE IN FUND BALANCE

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• Estimated Beginning Balance 8/1/12		<u>\$ 29,950,601</u>
• Projected Changes		<u>\$ 1,216,225</u>
• Total Projected Ending Balance 7/31/13		<u>\$ 31,166,826</u>
• Restricted	<u>\$ 1,716,225</u>	
• Unrestricted	<u>\$ 29,450,601</u>	
• Total Projected Ending Balance 7/31/13		<u>\$ 31,166,826</u>
• Target at 10%	<u>\$ 20,514,451</u>	
• Target at 25%	<u>\$ 51,286,127</u>	



DECISION PACKAGES FOR FY 2013

19

Department	Title	Net Impact
APPROVED		
ACM for General Government and Operations Support		
Municipal Court	New Court Management System	650,000
Municipal Court	Numerous CDC & Court improvements	236,000
Human Resources	Electronic records, training, 1 FTE	225,000
Finance	HOT audits & Mileage reimbursement to IRS rate	27,000
Finance	Bank lending program - revenue	-270,000

DECISION PACKAGES FOR FY 2013

20

Department	Title	Net Impact
APPROVED		
ACM for Safety, Health and Neighborhoods		
Fire	Conduct academy	1,600,000
Police	In Car Cameras	1,518,871
Police	Contractual pay increase	1,391,996
Animal Control	Animal Control improvements	250,000
Neighborhood Services	2 Additional Code Enforcement personnel and operating expense adjustment	150,000
Park & Rec	Heritage park move & athletic games	71,000
Fire	Reduce OT & staffing to stations	-400,000
Police	Numerous reductions	-1,296,006

DECISION PACKAGES FOR FY 2013

21

Department	Title	Net Impact
APPROVED		
ACM for Business Support Services		
Planning	Personnel additions	153,000
Museum	Increase paid attendance through HOT advertising – revenue	-50,000
ACM for Public Works, Utilities, and Transportation		
Solid Waste	9 Additional personnel for garbage collection & code compliance	225,206
Other		
City Secretary	Election cost	320,000
City Auditor	Personnel/Op. Expense increases	53,873
TOTAL		\$4,855,940

ISSUES CONSIDERED

22

1. Three Year Projection
 - a) Financial Sustainability critical

2. Business Plans
 - a) Continue to update
 - b) Quickbase
 - c) Performance Metrics

3. Managed Competition
 - a) RFP – Solid Waste
 - b) Facilities

4. Compensation Equity
 - a) Multi-Year plan



ISSUES CONSIDERED

5. Retirement Contribution

- a) Annual repeating versus ad hoc
- b) Continued evaluation for possible changes

6. Health Insurance

- a) Preliminary rates are projected pending confirmation of actuary & benefit consultant
- b) New Consumer Driven Health Plan for Public Safety

Projected Rate Increases	
General	6.6%
Fire	14.6%
Police	11.6%



ISSUES CONSIDERED

24

7. Separation of Funds / Change in fiscal year
 - a) Street
 - b) Solid Waste

8. Street Funding
 - a) Remove from General Fund
 - b) Decision process outside of the budget

9. Police In-Car Video System
 - a) Performance Issues
 - b) Liability Issue

10. Code Enforcement
 - a) Anticipated funding of \$150k
 - b) 2 additional officers & software upgrades



ISSUES CONSIDERED

25

11. Animal Services
 - a) Anticipated funding of \$250k
 - b) Increase ability to respond to calls & treat animals
12. Municipal Court
 - a) New court software system funding
 - b) City Detention Center needs
13. Health Department
 - a) Funding level with prior year's budget
 - b) Researching formation of Health District (separate taxing entity)
14. Citizen Cash Card / Use of credit cards & technology
 - a) Investigated by Finance Department
 - b) Determined it would not create level of efficiencies expected
15. Fire Union Negotiations
 - a) The ultimate outcome of the negotiations will affect the budget



QUESTIONS

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