

Agenda Memo Questionnaire

Legistar # 26-0793
Item Description Water System Supply Pipe

Vendor Contact Name Paul Rodriguez
Vendor Contact Phone 361-289-1388
Vendor Contact Email

What are the specifics of the Memo?

The vendor will provide pipe to CCW to be used for transferring water throughout the City.

	Current Vendor	Proposed Vendor
Name of Vendor	Ferguson Enterprises, LLC	Core and Main, LP
Term of Contract	One-year with zero extensions	One-year with two extension options
Total Contract Value	\$855,828.40	\$1,065,496.00
Current Contract Expiration Date, if applicable	3/3/2026	
Vendor Location	Corpus Christi, TX	Corpus Christi, TX
Delivery/Pickup Method	delivered as needed	delivered as needed
Using Division	Water	Water
Solicitation Method	RFB	RFB
# of Bids Received	One	One
Departments worked with	C&P and Legal	C&P and Legal
Cost Changes		
Cost Change, if any		Yes
% Increase/Decrease		24.50%
Cost Change Due To		increase in quantities
Change in Scope		no
Change in Bid Form		yes

How was the Fiscal-Year amount mentioned in Caption determined?

Proposed contract amount (\$1,065,496.00) divided by 12 (months of the year), times 3 (months remaining in budget year) = \$266,374.00

What are the advantages/disadvantages of using this proposed vendor?

Will there be any price adjustment, based on any index, during the term of this contract? Explain.

N/A

Additional Information:

The unit costs are cheaper than the previous contract, but there was an increase in quantities. Construction team increased their quantities for the water system supply pipe contract due to new construction projects, water line pipe replacement, and to replenish inventory.

Item	Previous Contract Quantity (Ferguson)	Proposed Contract Quantity
4"	4,000 ft	4,000 ft
6"	12,000 ft	16,000 ft
8"	12,000 ft	16,000 ft
10"	200 ft	200 ft
12"	3,600 ft	5,000 ft
16"	4,500 ft	6,000 ft
18"	100 ft	100 ft
20"	40 ft	40 ft
24"	40 ft	40 ft
30"	60 ft	60 ft
36"	60 ft	60 ft

Ferguson Pricing	Core & Main Pricing	Price Change Per Unit %
\$6.74	\$5.50	-18.40%
\$11.71	\$11.20	-4.35%
\$20.06	\$19.25	-4.04%
\$30.12	\$28.90	-4.05%
\$42.41	\$40.70	-4.03%
\$54.26	\$50.85	-6.28%
\$77.00	\$63.60	-17.40%
\$94.85	\$78.40	-17.34%
\$139.55	\$108.50	-22.25%
\$216.97	\$193.00	-11.05%
\$311.07	\$275.00	-11.60%