

WHITECAP PRESERVE **Project Team**

DEVELOPMENT PARTNERS









LANDSCAPE ARCHITECTURE

ENGINEERING

BUILDING ARCHITECTURE







MARKETING, SALES & LEGAL COUNSEL





SHUPE VENTURA, PLLC ATTORNEYS & COUNSELORS

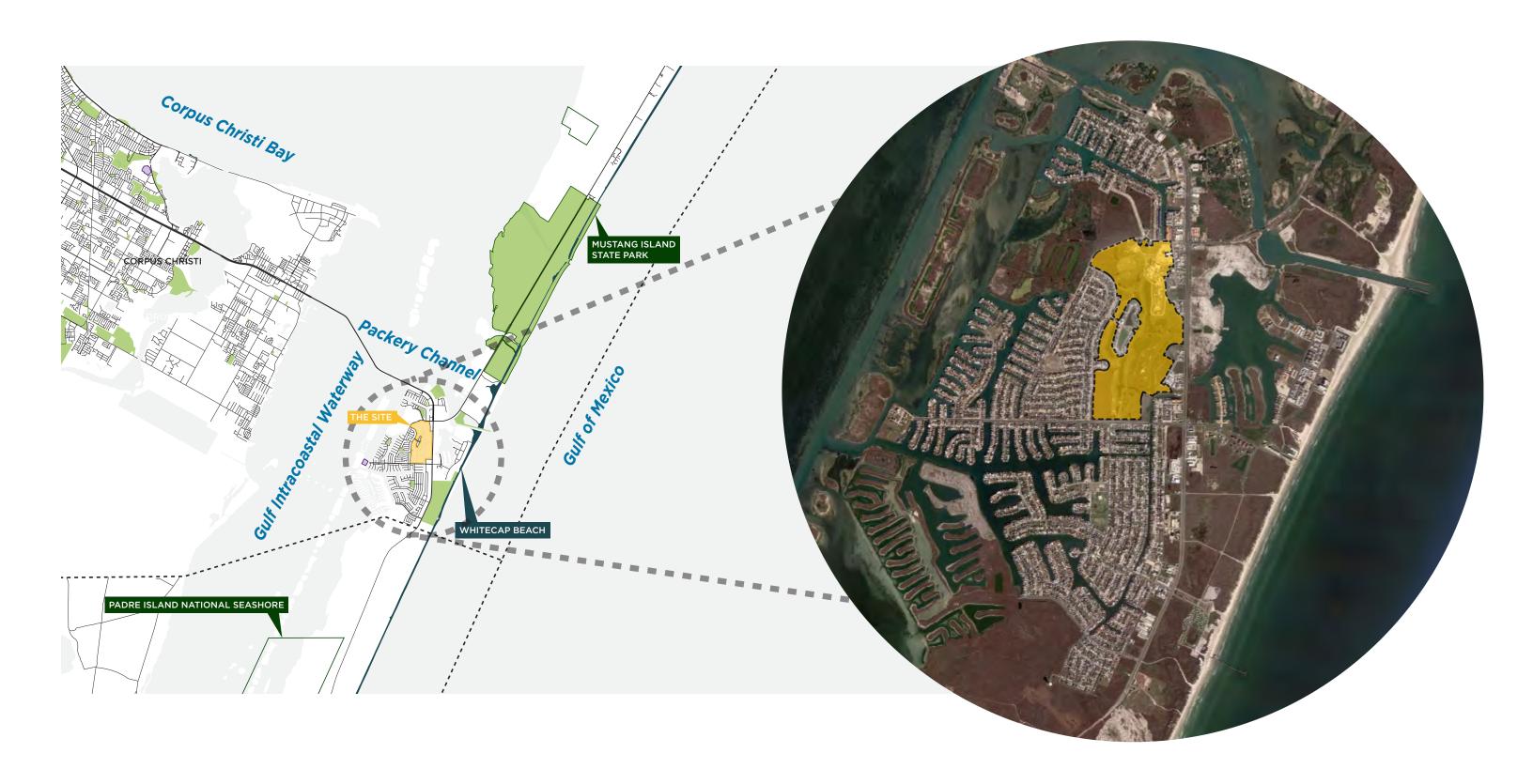




WHITECAP PRESERVE Project Approach and Guiding Principles



WHITECAP PRESERVE Context & Site Location



WHITECAP PRESERVE Conceptual Master Plan - March 2022



WHITECAP PRESERVE Proposed Hospitality, Mixed Use & Retail



Proposed Hospitality, Mixed Use & Retail Amenities



MARINA DOCK AND PROMENADE

LEGEND

- 1 HOTEL (7-STORY)
- 2 ELEVATED BALCONY/OVERLOOK
- **3** ROOFTOP RESTAURANT
- 4 DECORATIVE SHADE STRUCTURE
- 5 CANAL
- 6 SURFACE PARKING
- 7 BOAT BARN
- 8 BOARDWALK
- 9 URBAN PLAZA

- DOCK
- BRIDGE TO RESORT RESIDENCES ISLAND
- 12 ENTERTAINMENT TERRACE/PLAZA
- 13 HOTEL POOL DECK
- 4 RETAIL/COMMERCIAL (1-STORY)
- IS MIXED-USE (2-STORY)
- 16 RESORT TOWNHOME AND BOAT DOCKAGE

RESORT POOL

17 RESORT VILLA LOT

The planned hospitality and commercial amenities provided in this sector of the community offer yet another layer of social and economic resilience to the development.

A central hotel/resort emerges as a noteworthy venue for leisure, business, and eco-tourism for the region.

The lively downtown is just a boardwalk away from the neighborhoods nearby.



ENTERTAINMENT

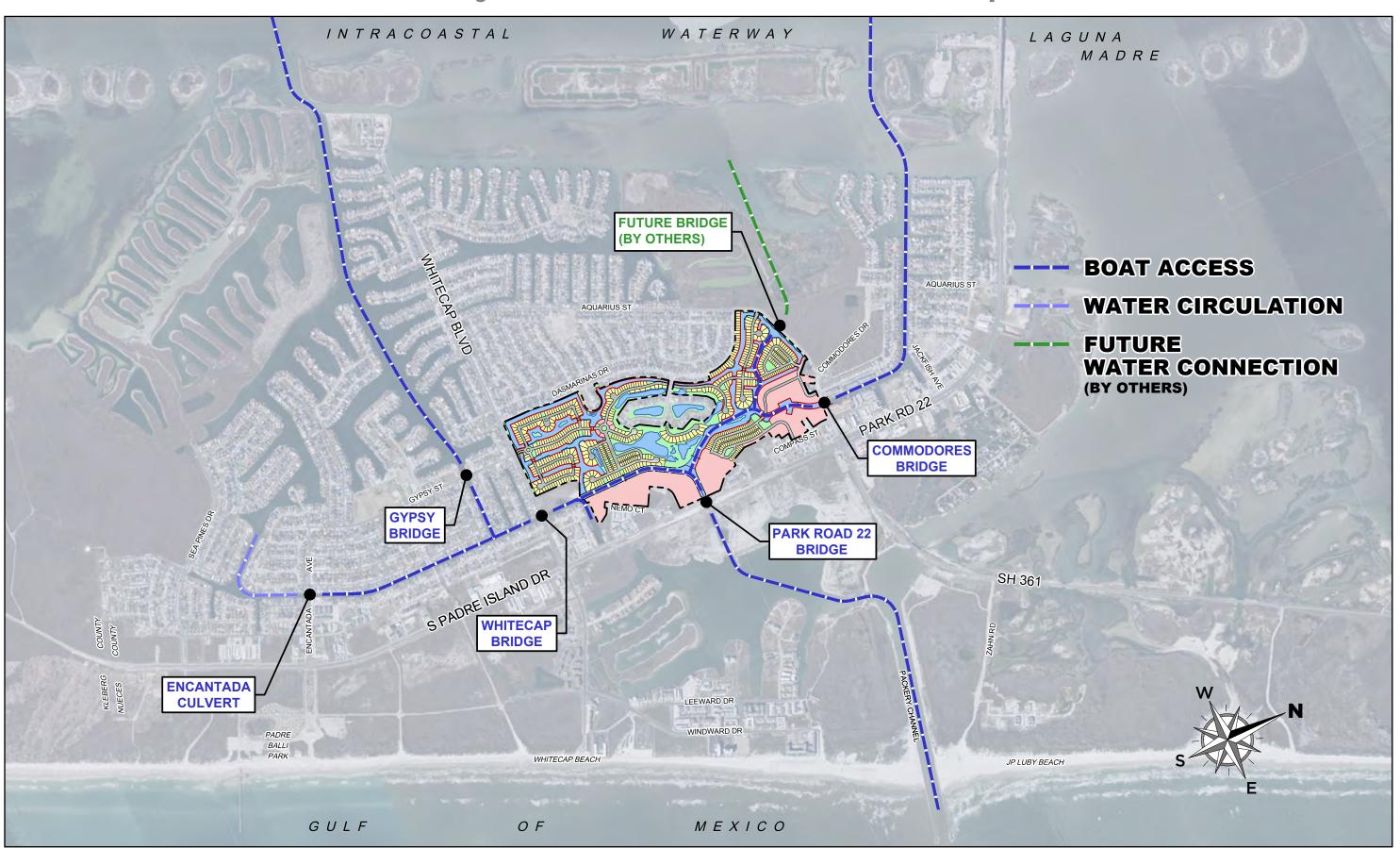
WHITECAP PRESERVE Water Quality & Flow - Today



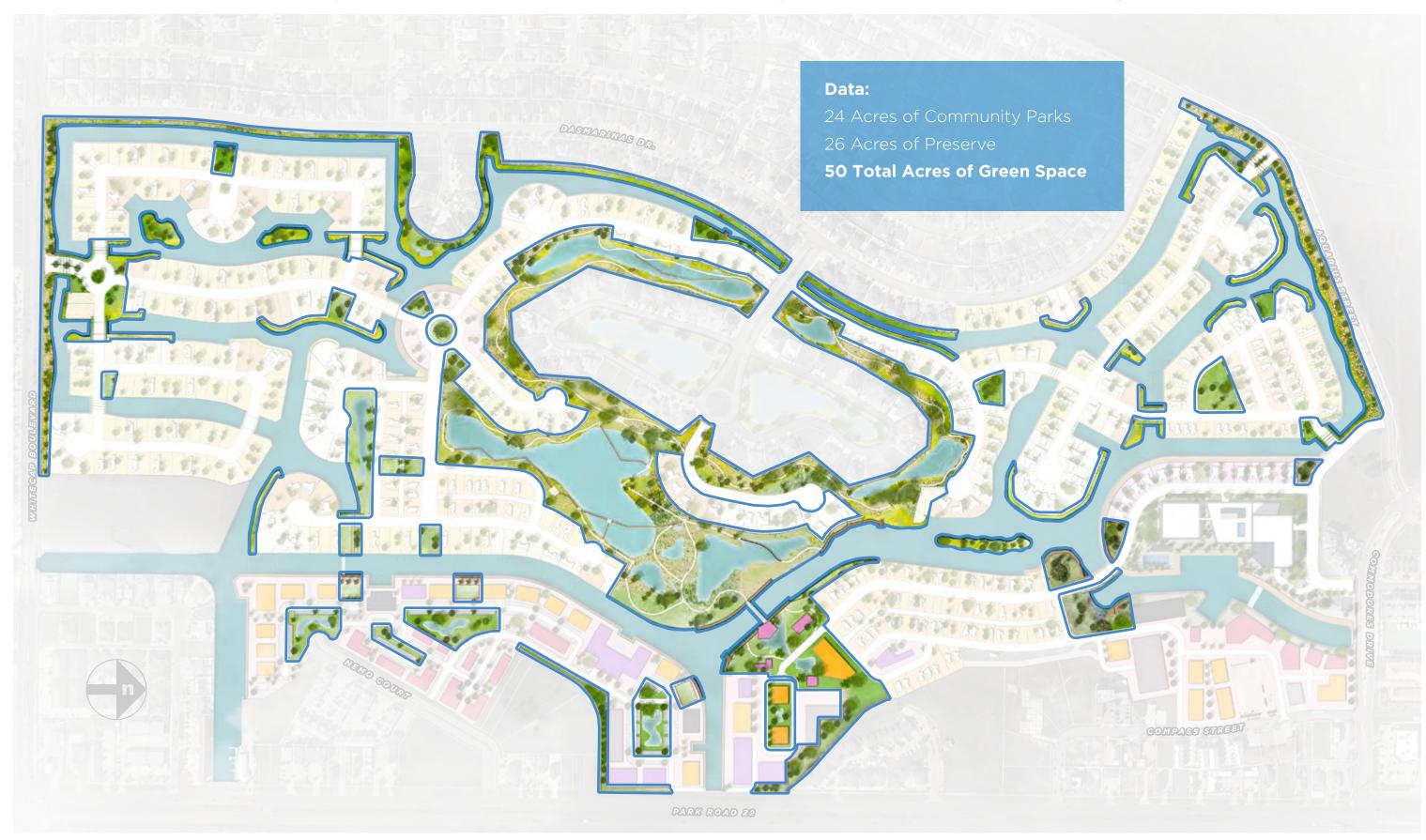
Water Quality & Flow - Park Road 22 Bridge Opening



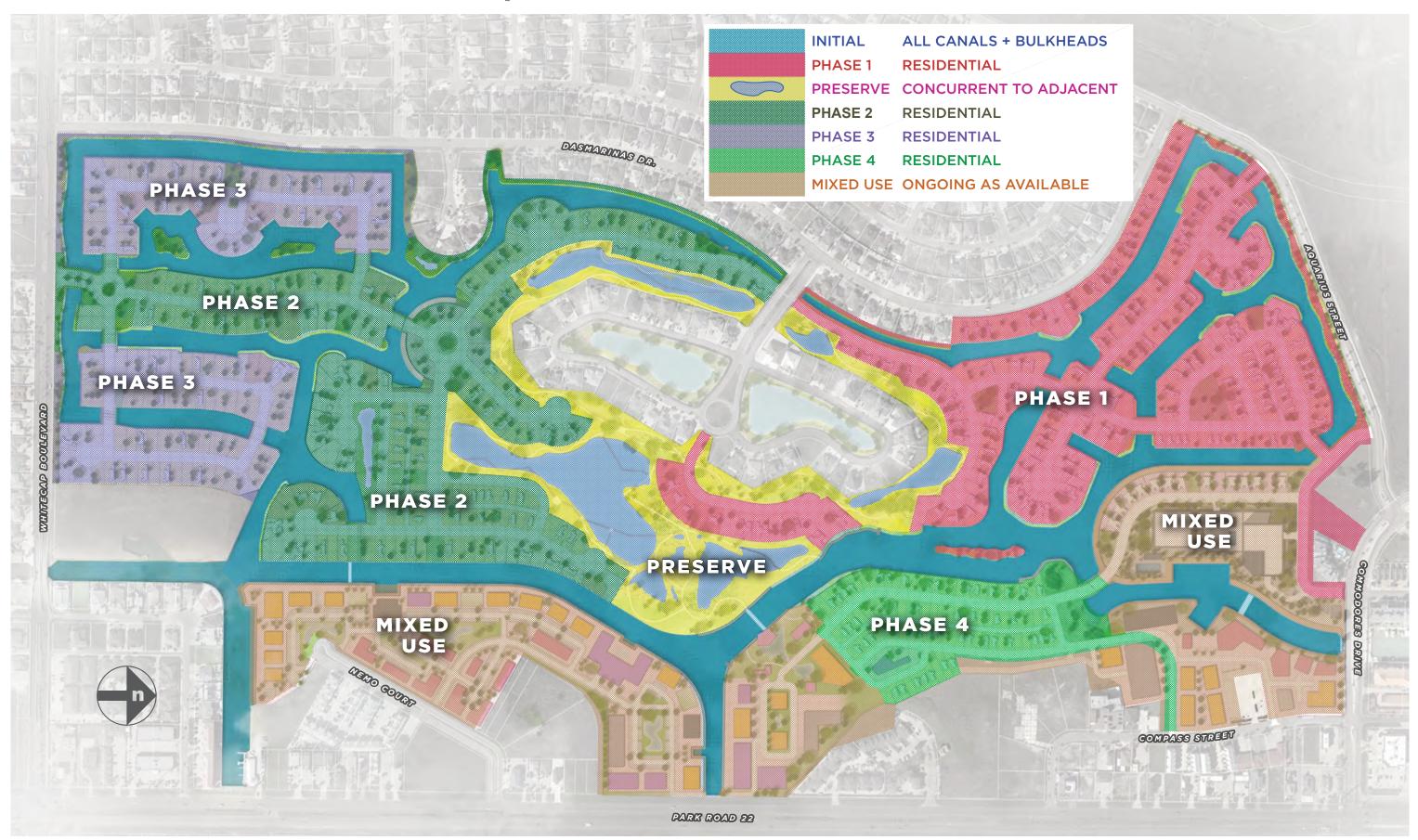
Water Quality & Flow - With Whitecap Preserve



WHITECAP PRESERVE Proposed Parks, Green Spaces & Soft Edges



Development Phases - March 2022



Community Inspirations | Connected by Water











WHITECAP PRESERVE Character Images | Parks and Green Space



















PUBLIC FINANCING PROPOSAL - REQUEST



PUBLIC FINANCING PROPOSAL - BENEFITS

HIGHEST QUALITY MASTER-PLANNED DEVELOPMENT

The Whitecap Preserve proposal contemplates a cohesive lifestyle-oriented master-planned community, featuring residential, hotel, commercial and retail options for residents and visitors of Corpus Christi and its surrounding areas.

A best-in-class development and consulting team has been assembled to carry forward the vision for Whitecap Reserve, which upon full buildout is estimated to exceed \$800MM in value, all of which becomes economically viable with public participation in the cost of public improvements.

COMPLETION OF OFF-SITE INFRASTRUCTURE & PUBLIC SPACE

Should the requests be approved,
Whitecap Preserve will provide public
waterway access, pedestrian walkways
and a "preserve" area to be programmed
for community and resident use alike.

Ashlar development of these infrastructure and amenity items, currently estimated to be up to \$100MM, will improve transportation mobility and drainage and provide a destination public space for area residents beyond the limits of this project.

INCREASED TAX & FEE REVENUE FOR PUBLIC STAKEHOLDERS

The proposal will provide an increase in tax and fee revenue for the public stakeholders of Corpus Christi, including the city, county, Flour Bluff School District and Del Mar College District in the form of property taxes, sales tax, hotel occupancy tax, development fees and utility revenue.

The additional residential units in the proposal will provide near-term revenue in the form of builder and inspection fees.

PUBLIC FINANCING BENEFITS

ANTICIPATED BUILDING FEES	CITY OF CORPUS CHRISTI	TOTAL BUILDING FEE IMPACT
Whitecap Preserve Residential:	\$4,000,000	\$4,000,000
Whitecap Preserve Commercial:	\$1,000,000	\$1,000,000
Total Anticipated Building Fees	\$5,000,000	\$5,000,000

ANTICIPATED ANNUAL TAXES (BUILD-OUT)	CITY OF CORPUS CHRISTI	FBISD/DELMAR/ SERVICES	NUECES COUNTY	TOTAL ANNUAL TAX IMPACT
Residential Ad Valorem:	\$4,000,000	\$9,500,000	\$2,000,000	\$15,500,000
Commercial Ad Valorem:	\$1,000,000	\$2,375,000	\$500,000	\$3,875,000
Commercial & Retail Sales:	\$300,000	N/A	\$150,000	\$450,000
Hotel & Occupancy Tax:	\$3,500,000	N/A	N/A	\$3,500,000
Total Anticipated Annual Taxes	\$8,800,000	\$11,875,000	\$2,650,000	\$23,325,000

Flour Bluff Independent School District - FBISD / Del Mar College District - DMCD

*Values to City of Corpus Christi are based on estimated absorption, future real estate values, and tax rate estimates. All estimates subject to change.

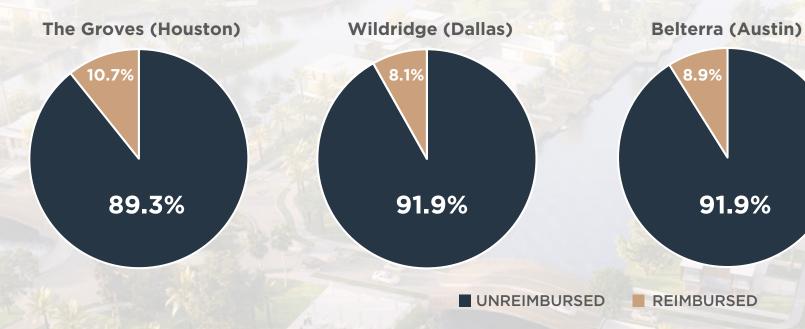
ASHLAR - PUBLIC FINANCING EXPERIENCE

PUBLIC FINANCING DISTRICT HISTORY (\$ in 000's)

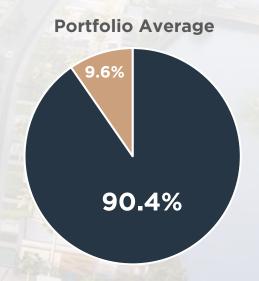
PROJECT	DISTRICT TYPE	TOTAL PROJECT VALUE*	TOTAL REIMBURSEMENT \$	TOTAL REIMBURSEMENT %
The Groves (Houston)	MUD	\$845,000	\$90,787	10.7%
Wildridge (Dallas)	PID/WCID	\$420,400	\$34,233	8.1%
Belterra (Austin)**	WCID	\$424,150	\$37,806	8.9%
Portfolio Average		\$1,689,550	\$162,826	9.6%

^{**} Estimates during Ashlar's management of project from 2013-2019

^{*} Estimates total project value upon full buildout, including horizontal infrastructure and vertical construction



- Ashlar has significant experience managing different types of public financing districts, including a PID in our Wildridge project in Dallas
- The proposed public financing program at Whitecap is in-line with previous public financing programs Ashlar has managed in the past which has had ~10% of total project value reimbursed



 Numbers shown in table are a combination of historical and projected \$ and %'s

