



## AGENDA MEMORANDUM

Action Item for the City Council Meeting April 11, 2023

**DATE:** April 11, 2023

**TO:** Peter Zanoni, City Manager

**FROM:** Ernesto De La Garza, Director of Public Works  
[ErnestoD2@cctexas.com](mailto:ErnestoD2@cctexas.com)  
(361) 826-1677

Josh Chronley, Assistant Director of Finance & Procurement  
[JoshC2@cctexas.com](mailto:JoshC2@cctexas.com)  
(361) 826-3169

### Mowing and Grounds Maintenance for Storm Water Group 8

#### **CAPTION:**

Resolution authorizing a one-year service agreement with four one-year option periods, with Kade Fessenden dba Fessenden Custom Lawn Care, of Corpus Christi, in an amount not to exceed \$55,750.40 and a potential amount of \$278,752.00 if option periods are exercised, for mowing and grounds maintenance for Storm Water Group 8, covering various locations across the City, for the Public Works Department, with FY 2023 funding of \$22,300.16 from the Storm Water fund.

#### **SUMMARY:**

This motion authorizes a one-year service agreement with four one-year option periods, with Kade Fessenden dba Fessenden Custom Lawn Care for mowing and grounds maintenance services for Storm Water Group 8, which encompasses street right of ways, medians and triangles. These services are necessary to maintain presentable grounds and public right of ways.

#### **BACKGROUND AND FINDINGS:**

The mowing and grounds maintenance of street right-of-ways assists in ensuring that the grounds at each site are safe, secure and presentable at all times. Storm Water Group 8 consists of right-of-ways, medians and triangles. Group 8 covers the following areas:

Group 8

1	O'Day ROW	.25 Miles NW of Weber on O'Day
2	Shea Flynn Parkway	Tiger Ln. to Everhart/Everhart to Saratoga
3	Academy Sports ROW	4910 Willaims Drive
4	Oso Parkway Right of Way	Oso Parkway, Yorktown to Staples
5	Spohn & Esplanade Dr.	Staples St. to Parkway Dr.
6	Country Club Triangle	Edgewater and Country Club
7	Edgewater Triangle	Edgewater and Idylwood
8	Idylwood Triangle	Idylwood and Ebonwood
9	Rita Circle	Rita Street Circle
10	Park Road 22 NPI Medians	JFK Cswy to end of medians

**PROCUREMENT DETAIL:**

Finance & Procurement conducted a competitive Request for Bid process to obtain bids for a one-year service agreement with four one-year option periods. The City received eight responsive, responsible bids, and one non-responsive bid. Staff is recommending the award to Kade Fessenden dba Fessenden Custom Lawn Care of Corpus Christi. The incumbent, Juan A. Galnarez dba Tony's Lawn Service of Corpus Christi, had a two-year with one-year option period that will expire on May 31, 2023. The price difference from the previous contract overall reflects a 76% costs savings with the new contractor.

**ALTERNATIVES:**

An alternative would be to hire City staff and purchase additional equipment to do the works in-house. The estimate start-up cost for the Public Works Department to execute the same or similar work with in-house crews would be an estimated \$940,191.60, which includes the costs for an additional 8.0 FTE's and the necessary capital equipment. Currently, the department does not have the appropriate staffing level or equipment to maintain the additional acreage.

**FISCAL IMPACT:**

Expenditures will total at a prorated amount of \$22,300.16 for FY23. If the option periods are exercised, the annual amount of \$55,750.40 for FY24, \$55,750.40 for FY25, \$55,750.40 for FY26, \$55,750.40 for FY27 and the remainder prorated amount of \$33,450.24 for FY28.

**FUNDING DETAIL:**

Fund:	4300	Storm Water Fund
Department:	47	Storm Water
Organization/Activity:	32001	Vegetation Management
Project # (CIP Only):	N/A	
Account:	530225	Mowing & Grounds Maintenance

**RECOMMENDATION:**

Staff recommends approval of this resolution authorizing a one-year service agreement with four one-year option periods with Kade Fessenden dba Fessenden Custom Lawn Care, of Corpus Christi for the Public Works Department as presented.

**LIST OF SUPPORTING DOCUMENTS:**

Bid Tabulation  
Service Agreement  
Presentation